



**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)  
(AISHE Code : C - 41293, PUN Code - IMMP014030)



**CERTIFICATION COURSES  
2019-20**



📍 SKP Campus, Baner, Balewadi, Pune - 411 045 INDIA  
☎ 7767800401 - 10 ✉ [director@dimr.edu.in](mailto:director@dimr.edu.in) 🌐 [www.dimr.edu.in](http://www.dimr.edu.in)





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**AY-2019-20**

Sr.no.	Name of the Certification Course	Course Code
1	Digital Marketing Fundamentals	MKT/19-20/01
2	Investment Banking	FIN/19-20/01
3	Hedge Fund Operation	FIN/19-20/02
4	Performance Management in HRM	HRM/19-20/01



  
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**A.Y. 2019-20**

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*[Signature]*  
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**DNYANSAGAR INSTITUTE OF MANAGEMENT AND  
RESEARCH**



**&  
Pure Tech**



**Mr. Rajesh Munde  
(Resource Person)**

# DIGITAL MARKETING FUNDAMENTALS

MKT/19-20/01



5th Aug 2019 to 10th Aug 2019



10AM TO 5PM



Director  
Dnyansagar Institute of Management and  
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Balewadi, Pune-411045



**Venue:**

**Seminar Hall, DIMR, SKP Campus, Balewadi, Pune**



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**A.Y. 2019-20**

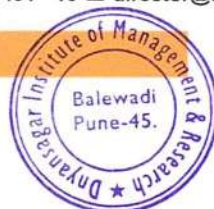
**Certification Course**

**Digital Marketing Fundamentals**

**Syllabus**

- Module 1: Basics of Digital Marketing
- Module 2: Analysis on Keyword Research
- Module 3: Search Engine Optimization
- Module 4: On-Page Optimization
- Module 5: Off-Page Optimization
- Module 6: SEO Updates and Analysis
- Module 7: Local Business & Google Mapping
- Module 8: Google AdWords Or Pay Per Click Marketing
- Module 9: Social Media Optimization
- Module 10: Social Media Marketing
- Module 11: Google Web Analytics
- Module 12: Webmaster Tools
- Module 13: Creating A New Simple Website

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Date: 01 -08-2019

**A.Y. 2019-2020**

**NOTICE**

Dear Students,

We are pleased to announce the launch of a Certification Course in Digital Marketing Fundamentals aimed at equipping you with the knowledge and skills necessary to excel in the dynamic field of digital marketing.

**Certification:** Digital Marketing Fundamentals

**Course Code:** MKT/19-20/01

**Resource Person:** Mr. Rajesh Munde

**Date:** 5<sup>th</sup> to 10<sup>th</sup> Aug'2019

**Duration:** 37 Hrs

**Time:** 10 AM to 5 PM

In today's digital age, proficiency in digital marketing techniques is essential for success in various industries. Whether you aspire to pursue a career in marketing, entrepreneurship, or any other field, understanding digital marketing principles and strategies is crucial.

Through a combination of lectures, practical exercises, case studies, and real-world projects, you will gain hands-on experience and develop a comprehensive understanding of digital marketing concepts.


Moreover, upon successful completion of the course, you will receive a certification that will enhance your resume and credentials, demonstrating your expertise in digital marketing to potential employers.

We encourage all interested students to register for the Certification Course in Digital Marketing and take advantage of this valuable opportunity to expand your knowledge and skills in one of the fastest-growing industries worldwide.



  
Director

Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

  
Dr. Sajid Alvi  
Director





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**Date:** 1<sup>st</sup> Aug'2019

**To,**  
Mr. Rajesh Munde

**Subject:** Invitation as Expert for "Digital Marketing Fundamentals" certification course.

Dear Sir,

On behalf of DIMR I am writing to extend a warm invitation to you to join us as an esteemed expert for our upcoming "Digital Marketing Fundamentals" certification course.

We have been thoroughly impressed by your extensive experience and achievements in the field of digital marketing. Your insights and knowledge have undoubtedly made a significant impact on the industry, and we believe that your involvement in our certification course would greatly benefit our students.

The course aims to provide comprehensive training and certification in digital marketing, covering various aspects such as social media marketing, search engine optimization, content marketing, email marketing, and more. As an expert in the field, your participation would enrich our curriculum and offer invaluable guidance to our students at DIMR. Below are the details of schedule:

**Date:** 5<sup>th</sup> to 10<sup>th</sup> Aug'2019

**Timing:** 10 am to 5 pm

We believed that your involvement as an expert would not only enhance the learning experience for our students but also showcase your leadership and dedication to advancing the field of digital marketing.

Thank you for considering this invitation. We eagerly await the opportunity to work with you and create an enriching learning experience for our students.

Best Regards,

**Dr.Sajid Alvi**  
**Director**

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**Date:** 10-08-2019

To,  
Mr. Rajesh Munde

**Subject:** Heartfelt Thanks for Your Contribution to the "Digital Marketing Fundamentals" Certification Course

Dear Sir,

On behalf of DIMR, I wanted to extend my sincere gratitude for your exceptional contribution to the success of our recent "Digital Marketing Fundamentals" certification course.

We are immensely grateful for our collaboration throughout the course. Your expertise has been invaluable, and we truly appreciate your dedication to empowering the students.

*Once again, thank you for your outstanding contribution to the "Digital Marketing Fundamentals" certification course.*

We look forward for your similar association in future.

Thank you,

Best Regards.

  
**Dr. Sajid Alvi**  
Director



  
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**A.Y. 2019-20**

**Report**

**Certification: Digital Marketing Fundamentals**

**Course Code: MKT/19-20/01**

**Resource Person: Mr. Rajesh Munde**

**Date: 5th to 10th Aug'2019**

**Duration: 37 Hrs**

**Time: 10 AM to 5 PM**

**No. of student certified: 59**

**Course Overview:**

The Digital Marketing Fundamentals Certification course, conducted by Mr. Rajesh Munde from 5th to 10th Aug'2019, concluded successfully with the certification of 59 students. This comprehensive program aimed to provide participants with foundational knowledge and skills in digital marketing strategies and techniques. Mr. Rajesh Munde, a seasoned digital marketing professional, delivered comprehensive lectures and practical sessions, offering valuable insights and guidance on digital marketing fundamentals. The course covered various aspects of digital marketing, including search engine optimization (SEO), social media marketing, email marketing, content marketing, and digital analytics, ensuring participants gained a holistic understanding of digital marketing concepts. Through interactive discussions, case studies, and hands-on exercises, participants actively engaged with the material, applying digital marketing strategies to real-world scenarios and projects.

**Conclusion:**

The successful completion of the Digital Marketing Fundamentals course is a significant achievement for the 59 certified students. By acquiring foundational knowledge and skills in



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digital marketing, they are now equipped to pursue careers in digital marketing roles and contribute effectively to online marketing initiatives.



  
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**A.Y. 2019-20**

**Certification - Digital Marketing Fundamentals  
Course Code - (MKT/19-20/01)**

**List of Registered Students**

1	MANISH MAHESH PARAB
2	AKSHAY MAHESH SATARDEKAR
3	MILIND VITTHAL MOHITE
4	RAJAT SINGH TANWAR
5	SAHIL DINKARRAO POLE
6	SULBHA RAVINDRA SALVE
7	RAHUL RAMESH SASANE
8	VISHNU YAMAJI LAGAD
9	KAVITA SAMBHAJI SONAVANE
10	ANKUSH UDHAV GUTTE
11	VASUDEV SHIVAJI MURTDKAR
12	LAXMI KALAPPA BAMNE
13	SURAJ SUBHASH EKARE
14	SUSHMITA SANJAY TARU
15	NIKHIL DILIP NARWADE
16	PRAVIN NIVRUTTIRAO JADHAV
17	KASBE VINOD ASHRUBA
18	ANIKET BUVASO SHINDE
19	PRATHMESH KAILAS JETHE
20	SYED SHAKIR SYED NASIR
21	DEEPAK SAHEBRAO TIDAKE
22	NITESH SHANKAR GAWALI
23	AKSHAY PRADEEP RAHATE
24	PRATIKSHA RAMESH MORE
25	SUYASH SATISH NALAWADE
26	YOGESH VILAS JEJURKAR
27	ASMITA RAMESH KAKADE
28	KHUSHAL DADAJI PATIL



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29	JOSHI BHAGYASHREE ANIL
30	PATEL MAHAVIR NEMARAM
31	JOSHI SHAMLI ANIL
32	BONAWATE PRAJAKTA BHIKAJI
33	CHAVHAN KALYANI RAMDAS
34	AANCHAL GUPTA
35	ANKIT MALI
36	GIDEON AROKIARAJ JOHN
37	KARAN NIKHIL THAKKAR
38	MAYANK SINGH
39	SIDDHARTH PATEL
40	SHEKHAR
41	KONDAPALLI SIVA KRISHNA
42	K CHANDU
43	UKE PAYAL VIJAY
44	AAKASH KUMAR MAURYA
45	NILESH SHASHIKANT BHAWSAR
46	SHINDE VAIBHAV PRABHAKAR
47	PAWAR SHEKHAR SHIVAJIRAO
48	DEEPAK NANDU GITE
49	MADANE DIGAMBAR GOVIND
50	PRATIKA NANA IJAGAJ
51	KIRAN ASHOK GOSAVI
52	ABHISHEK TYAGI
53	RAUT SHARAYU RAJESH
54	REDEKAR PRIYANKA PRAKASH
55	SHUBHAM KUMAR SINGH
56	ANCHAL SHARMA
57	ASHISH KUMAR SINGH
58	SHUBHAM SINGH
59	DILIP BAGUL LAGNYA
60	GOTE PANKAJ KASHINATH
61	BORDE HARSHAD RAMESH
62	DESAI HRUSHIKESH VILAS
63	MUNDE MOHAN MURLIDHAR
64	RAVALE SUMIT DILIPRAJ
65	CHAUDHARI HRISHIKESH SATISH



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**Certification Course : Digital Marketing Fundamentals**

**Course Code: MKT/19-20/01**

Sr. No.	Student Name	5/8/19	6/8/19	7/8/19	8/8/19	9/8/19	10/8/19
1	MANISH MAHESH PARAB	MP	MP	MP	MP	MP	MP
2	AKSHAY MAHESH SATARDEKAR	Ashay	Ashay	Ashay	Ashay	Ashay	Ashay
3	MILIND VITTHAL MOHITE	Milind	Milind	Milind	Milind	Milind	Milind
4	RAJAT SINGH TANWAR	Rajat	Rajat	Rajat	Rajat	Rajat	Rajat
5	SAHIL DINKARRAO POLE	Sahil	Sahil	Sahil	Sahil	Sahil	Sahil
6	SULBHA RAVINDRA SALVE	Sulbha	Sulbha	Sulbha	Sulbha	Sulbha	Sulbha
7	RAHUL RAMESH SASANE	Rahul	Rahul	Rahul	Rahul	Rahul	Rahul
8	VISHNU YAMAJI LAGAD	Vishnu	Vishnu	Vishnu	Vishnu	Vishnu	Vishnu
9	ANKUSH UDHAV GUTTE	Ankush	Ankush	Ankush	Ankush	Ankush	Ankush
10	VASUDEV SHIVAJI MURTDKAR	Vasudev	Vasudev	Vasudev	Vasudev	Vasudev	Vasudev
11	LAXMI KALAPPA BAMNE	Laxmi	Laxmi	Laxmi	Laxmi	Laxmi	Laxmi
12	SURAJ SUBHASH EKARE	Suraj	Suraj	Suraj	Suraj	Suraj	Suraj
13	SUSHMITA SANJAY TARU	Sushmita	Sushmita	Sushmita	Sushmita	Sushmita	Sushmita
14	NIKHIL DILIP NARWADE	Nikhil	Nikhil	Nikhil	Nikhil	Nikhil	Nikhil
15	PRAVIN NIVRUTTIRAO JADHAV	Pravin	Pravin	Pravin	Pravin	Pravin	Pravin
16	KASBE VINOD ASHRUBA	Kasbe	Kasbe	Kasbe	Kasbe	Kasbe	Kasbe
17	ANIKET BUVASO SHINDE	Aniket	Aniket	Aniket	Aniket	Aniket	Aniket
18	PRATHMESH KAILAS JETHE	Prathmesh	Prathmesh	Prathmesh	Prathmesh	Prathmesh	Prathmesh
19	SYED SHAKIR SYED NASIR	Syed	Syed	Syed	Syed	Syed	Syed
20	DEEPAK SAHEBRAO TIDAKE	Deepak	Deepak	Deepak	Deepak	Deepak	Deepak
21	NITESH SHANKAR GAWALI	Nitesh	Nitesh	Nitesh	Nitesh	Nitesh	Nitesh
22	AKSHAY PRADEEP RAHATE	Akshay	Akshay	Akshay	Akshay	Akshay	Akshay
23	PRATIKSHA RAMESH MORE	Pratiksha	Pratiksha	Pratiksha	Pratiksha	Pratiksha	Pratiksha
24	SUYASH SATISH NALAWADE	Suyash	Suyash	Suyash	Suyash	Suyash	Suyash
25	YOGESH VILAS JEJURKAR	Yogesh	Yogesh	Yogesh	Yogesh	Yogesh	Yogesh
26	ASMITA RAMESH KAKADE	Asmita	Asmita	Asmita	Asmita	Asmita	Asmita



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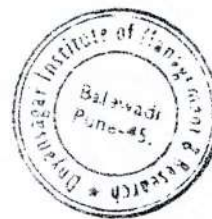


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27	KHUSHAL DADAJI PATIL	<i>KD</i>	<i>KD</i>	<i>KD</i>	<i>KD</i>	<i>KD</i>	<i>KD</i>
28	JOSHI BHAGYASHREE ANIL	<i>Bh</i>	<i>Bh</i>	<i>Bh</i>	<i>Bh</i>	<i>Bh</i>	<i>Bh</i>
29	PATEL MAHAVIR NEMARAM	<i>Md</i>	<i>Md</i>	<i>Md</i>	<i>Md</i>	<i>Md</i>	<i>Md</i>
30	JOSHI SHAMLI ANIL	<i>Sh</i>	<i>Sh</i>	<i>Sh</i>	<i>Sh</i>	<i>Sh</i>	<i>Sh</i>
31	BONAWATE PRAJAKTA BHIKAJI	<i>Bp</i>	<i>Bp</i>	<i>Bp</i>	<i>Bp</i>	<i>Bp</i>	<i>Bp</i>
32	CHAVHAN KALYANI RAMDAS	<i>Ka</i>	<i>Ka</i>	<i>Ka</i>	<i>Ka</i>	<i>Ka</i>	<i>Ka</i>
33	AANCHAL GUPTA	<i>AG</i>	<i>AG</i>	<i>AG</i>	<i>AG</i>	<i>AG</i>	<i>AG</i>
34	ANKIT MALI				AB		
35	GIDEON AROKIARAJ JOHN	<i>GR</i>	<i>GR</i>	<i>GR</i>	<i>GR</i>	<i>GR</i>	<i>GR</i>
36	KARAN NIKHIL THAKKAR	<i>Ka</i>	<i>Ka</i>	<i>Ka</i>	<i>Ka</i>	<i>Ka</i>	<i>Ka</i>
37	MAYANK SINGH	<i>Ms</i>	<i>Ms</i>	<i>Ms</i>	<i>Ms</i>	<i>Ms</i>	<i>Ms</i>
38	SHEKHAR						
39	KONDAPALLI SIVA KRISHNA	<i>SK</i>	<i>SK</i>	<i>SK</i>	<i>SK</i>	<i>SK</i>	<i>SK</i>
40	K CHANDU	<i>Ch</i>	<i>Ch</i>	<i>Ch</i>	<i>Ch</i>	<i>Ch</i>	<i>Ch</i>
41	UKE PAYAL VIJAY	<i>Uk</i>	<i>Uk</i>	<i>Uk</i>	<i>Uk</i>	<i>Uk</i>	<i>Uk</i>
42	AAKASH KUMAR MAURYA	<i>Ak</i>	<i>Ak</i>	<i>Ak</i>	<i>Ak</i>	<i>Ak</i>	<i>Ak</i>
43	NILESH SHASHIKANT BHAWSAR	<i>Ni</i>	<i>Ni</i>	<i>Ni</i>	<i>Ni</i>	<i>Ni</i>	<i>Ni</i>
44	MADANE DIGAMBAR GOVIND	<i>Md</i>	<i>Md</i>	<i>Md</i>	<i>Md</i>	<i>Md</i>	<i>Md</i>
45	PRATIKSHA NANA IJAGAJ	<i>P.T.</i>	<i>P.T.</i>	<i>P.T.</i>	<i>P.T.</i>	<i>P.T.</i>	<i>P.T.</i>
46	KIRAN ASHOK GOSAVI	<i>Ka</i>	<i>Ka</i>	<i>Ka</i>	<i>Ka</i>	<i>Ka</i>	<i>Ka</i>
47	ABHISHEK TYAGI	<i>At</i>	<i>At</i>	<i>At</i>	<i>At</i>	<i>At</i>	<i>At</i>
48	RAUT SHARAYU RAJESH	<i>Ra</i>	<i>Ra</i>	<i>Ra</i>	<i>Ra</i>	<i>Ra</i>	<i>Ra</i>
49	SHUBHAM KUMAR SINGH	<i>SK</i>	<i>SK</i>	<i>SK</i>	<i>SK</i>	<i>SK</i>	<i>SK</i>
50	ANCHAL SHARMA				AB		
51	ASHISH KUMAR SINGH	<i>As</i>	<i>As</i>	<i>As</i>	<i>As</i>	<i>As</i>	<i>As</i>
52	SHUBHAM SINGH	<i>Sh</i>	<i>Sh</i>	<i>Sh</i>	<i>Sh</i>	<i>Sh</i>	<i>Sh</i>
53	DILIP BAGUL LAGNYA	<i>Di</i>	<i>Di</i>	<i>Di</i>	<i>Di</i>	<i>Di</i>	<i>Di</i>
54	GOTE PANKAJ KASHINATH	<i>Go</i>	<i>Go</i>	<i>Go</i>	<i>Go</i>	<i>Go</i>	<i>Go</i>
55	BORDE HARSHAD RAMESH	<i>Bor</i>	<i>Bor</i>	<i>Bor</i>	<i>Bor</i>	<i>Bor</i>	<i>Bor</i>
56	DESAI HRUSHIKESH VILAS	<i>De</i>	<i>De</i>	<i>De</i>	<i>De</i>	<i>De</i>	<i>De</i>
57	MUNDE MOHAN MURLIDHAR	<i>Mu</i>	<i>Mu</i>	<i>Mu</i>	<i>Mu</i>	<i>Mu</i>	<i>Mu</i>
58	RAVALE SUMIT DILIPRAJ	<i>Ra</i>	<i>Ra</i>	<i>Ra</i>	<i>Ra</i>	<i>Ra</i>	<i>Ra</i>
59	CHAUDHARI HRISHIKESH SATISH	<i>Ch</i>	<i>Ch</i>	<i>Ch</i>	<i>Ch</i>	<i>Ch</i>	<i>Ch</i>
60	KAVITA SAMBHAJI SONAVANE	<i>Ka</i>	<i>Ka</i>	<i>Ka</i>	<i>Ka</i>	<i>Ka</i>	<i>Ka</i>
61	SIDDHARTH PATEL	<i>Sp</i>	<i>Sp</i>	<i>Sp</i>	<i>Sp</i>	<i>Sp</i>	<i>Sp</i>
62	SHINDE VAIBHAV PRABHAKAR	<i>Sh</i>	<i>Sh</i>	<i>Sh</i>	<i>Sh</i>	<i>Sh</i>	<i>Sh</i>
63	PAWAR SHEKHAR SHIVAJIRAO	<i>Pw</i>	<i>Pw</i>	<i>Pw</i>	<i>Pw</i>	<i>Pw</i>	<i>Pw</i>
64	DEEPAK NANDU GITE	<i>De</i>	<i>De</i>	<i>De</i>	<i>De</i>	<i>De</i>	<i>De</i>
65	REDEKAR PRIYANKA PRAKASH	<i>Re</i>	<i>Re</i>	<i>Re</i>	<i>Re</i>	<i>Re</i>	<i>Re</i>



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PURE TECHNOLOGY

This is to certify that

Mr. / Ms. AKshay Satardekar

has successfully completed Certification Course on  
“**Digital Marketing Fundamentals**”

(MKT/19-20/01)

conducted for MBA Students in Academic Year 2019- 20  
at DIMR, Pune.

Date : 10/8/19  
Place : Pune



  
Mr. Rajesh Munde  
Founder and CEO



  
Dr. Sajid Alvi  
Director

Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

  
Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

**DNYANSAGAR INSTITUTE OF MANAGEMENT AND  
RESEARCH**



**&  
Magic Excellence**



**Mr. Vishal Bhojani  
(Resource Person)**

# INVESTMENT BANKING

FIN/19-20/01

*[Signature]*  
Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



15th July 2019 to 31st July 2019



3PM TO 5PM



**Venue:**

**Seminar Hall, DIMR, SKP Campus, Balewadi, Pune**





**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)  
(AISHE Code : C - 41293, PUN Code - IMMP014030)



**A.Y. 2019-20**

**Certification Course**

**Investment Banking**

**Syllabus**

Module 1: Fundamentals of Investment Banks

Module 2: Financial Markets and Instruments

Module 3: Valuation Techniques

Module 4: Mergers and Acquisitions

Module 5: Asset Management

Module 6: Venture Capital

Module 7: Risk Management

Module 8: Capital Markets

Module 9: Initial Public Offerings (IPOs)



*Director*  
Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





Date: 11-07-2019

A.Y. 2019-2020

## NOTICE

Dear Students,

We are excited to announce the launch of a Certification Course in Investment Banking, designed to provide you with the essential knowledge and skills required to excel in the field of finance.

**Certification:** Investment Banking

**Course Code:** FIN/19-20/01

**Resource Person:** Mr. Vishal Bhojwani

**Date:** 15<sup>th</sup> to 31<sup>st</sup> July'2019

**Duration:** 31Hrs

**Time:** 3 pm to 5 pm

Investment banking plays a crucial role in the global financial markets, facilitating mergers and acquisitions, raising capital, and providing strategic financial advice to corporations, governments, and other entities.

Through a blend of theoretical lectures, practical exercises, case studies, and interactive discussions, you will gain a deep understanding of investment banking principles and practices.


Furthermore, upon successful completion of the course, you will receive a certification that will enhance your credibility and open doors to exciting career opportunities in investment banking and related fields.

We encourage all interested students to register for the Certification Course in Investment Banking and seize the chance to acquire valuable expertise in one of the most dynamic sectors of the financial industry.

Take the first step towards a successful career in investment banking by enrolling in this enriching course today!



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

  
**Dr. Sajid Alvi**  
Director



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**Date:** 11<sup>th</sup> July'2019

To,  
Mr. Vishal Bhojani

**Subject:** Invitation as Expert for "Investment Banking" certification course.

Dear Sir,

On behalf of DIMR I am writing to extend a cordial invitation to you to serve as an esteemed expert for our upcoming "Investment Banking" certification course.

Your remarkable expertise and accomplishments in the field of investment banking have made a significant impression on us. As we endeavor to deliver a comprehensive and insightful learning experience to our participant students, we believe that your invaluable insights would greatly enrich the curriculum and provide our students with practical knowledge and industry perspectives.

The "Investment Banking" certification course aims to equip students with the fundamental principles, strategies, and techniques essential for success in the dynamic world of investment banking. Below are the details of schedule:

**Date:** 15<sup>th</sup> to 31<sup>st</sup> July'2019

**Timing:** 03:00 PM to 05:00 PM

Thank you for considering this invitation. We eagerly anticipate the opportunity to work together and make a meaningful impact on the next generation of investment banking professionals.

Best Regards,

**Dr.SajidAlvi**  
Director



**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

## Contact

[www.linkedin.com/in/vishalbhojani](http://www.linkedin.com/in/vishalbhojani)  
(LinkedIn)

## Top Skills

Equities

Business model analysis

script writing

# Vishal Bhojani

Investment Banking Coach | Finance Expert | Trainer | Story Teller  
Mumbai, Maharashtra, India

## Summary

BFSI is an arsenal and teaching my passion. I am experienced professional with a granular understanding and leadership experience in various financial instruments and business verticals be it Capital Markets, Equities, OTC - options or Warrants and Process Migration in BFSI. Navigating to a successful career in finance is as complex as it can get for freshers. And this is the pain-point where I discovered how rewarding it can be to mentor and guide ambitious young minds.

Since early 2012 I have taken upon myself to train, coach, educate and mentor students in the facets of Finance, a goal that has seen me mentor not only senior students but even seasoned professionals.

Given today's diversified job markets and the dynamic culture of the BFSI industry, strong fundamentals and an open mind that is ready to adapt can be phenomenal tools for success and I am driven to find better methods to help people develop these tools.

Get in touch with me at  
[vishal@mieindia.in](mailto:vishal@mieindia.in)

## Experience

Magic Institute of Excellence  
Founder, Director & Chief Mentor  
December 2017 - Present (6 years 1 month)  
Mumbai Area, India

Magic Institute of Excellence (MIE) is Training & Consulting Organization which provides 360 Degree support solutions to Management and Engineering Institutions. It is a part of Magic Business Ventures Pvt. Ltd. The company mainly works on a model designed to bridge the very gap between students' skill sets and industry expectations. The services covers the whole spectrum



Page 1 of 3

  
**Director**  
Dnyansage Institute of Management and  
Research  
Balowadi, Pune-411045

of delivering education – right from enabling quality faculty on-boarding (in colleges) for professional courses to career guidance and skillset measurement, brain mapping and mentoring for the students; who are about to embark on their professional journey. MIE conducts well-planned workshops on various topics; right from career guidance workshops for to workshops on real issues that one comes across in their professional life.

### BNP Paribas

Manager - Middle Office - Cash Equities, Warrants and OTC Options  
April 2015 - November 2017 (2 years 8 months)

Mumbai Area, India

I was Managing the Middle Office - Capital Markets - Position Control Analysis Ops, wherein I was handling critical tasks under (Cash Equities, Warrants and OTC Options).

Some of my daily tasks were as follows.

Warrants:

- Ensuring accuracy in Quantity, Price, Strategy, etc. in Listed and OTC warrant bookings.
- Monitoring and analysing daily OTC deals booked via various platforms.

OTC: OTC Vanilla Option and Exotic Vanilla Option:

- Ownership of accuracy in economic data on booked deals.
- Assessment of Unwinds/Novations/Expiry trades.

OTC KPI Weekly Reportings - Statistical analysis of OTC deals reviewed by the management.

### SS&C GlobeOp

Hedge Fund Accountant & Strategist

January 2013 - March 2015 (2 years 3 months)

Mumbai Area, India

I was involved in Hedge Fund Accounting, Analysis and Investigation ops.

I had ownership of the following tasks:

Calculating and Analyzing daily approximate NAV for the client.

Preparing Month End NAV and delivering to our client.(Hedge Fund)

Daily Reconciliations between Our Trade capture system and Accounting System

Checking and investigating on different types of breaks

Solving all client queries regarding P&L Or any other related to Fund

Accounting.



JP Morgan Chase Bank  
Investment Banker - Forex and Regulatory Reporting  
May 2012 - November 2012 (7 months)  
Mumbai Area, India ( Branch - Kalina - Santacruz)

I was involved with critical operations in Investment Banking with a focus upon  
Forex deals and regulatory reporting of exposure on various products.

I had ownership of the following tasks:

Forex -

Conformations assessments of all Indian corporate and inter-bank Forex deals  
of all cash ,tom ,spot and forwards transactions and corporate funding of all the  
corporate FX deals which are maturing next business day.

Regulatory Reporting -

Preparing Single Obligor report (SOR) mandated by RBI stating exposure of  
our bank.

Handing software TLM tasks ( Transaction Life-cycle management) stating  
reconciliations of all statements and ledgers.

Intraday Net Open Position- Making sure RBI prescribed limits are adhered to.

Calculation of VAR numbers and reporting to RBI.

Reporting Capital Market Exposure of bank.

Preparing weekly MIS of all late trade, amendments and cancellations deals in  
Forex market.

Preparing weekly Mis for all fixed Income deals done during the week.

Submitting monthly returns to RBI - for stability of bank liquidity position and  
interest rate sensitivity

1. SFR - Form 8

2. DGA ,DSB - IRST - IRSD - MAP SIR

---

## Education

University of Mumbai

Master's degree, Finance, General · (2010 - 2010)



  
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**Date:** 31-07-2019

**To,**  
Mr. Vishal Bhojwani

**Subject:** Heartfelt Thanks for Your Contribution to the "Investment Banking" Certification Course

Dear Sir,

On behalf of DIMR, I wanted to extend my sincere gratitude for your outstanding contribution to the success of our recent "Investment Banking" certification course.

Your expertise and insights have been invaluable in enriching the learning experience for our participants. Your ability to convey complex investment banking concepts with clarity and provide practical examples has greatly enhanced the understanding of our students and equipped them with valuable knowledge for their future endeavors.

Throughout the course, your dedication and passion for investment banking were evident in every session you led and every interaction you had with our participants. Your willingness to share your expertise, answer questions, and provide guidance has made a significant impact on the professional development of our students.

Your commitment to empowering the next generation of investment banking professionals is truly commendable.

Once again, thank you for your outstanding contribution to the "Investment Banking" certification course.

We look forward for your similar association in future.

Thank you,

Best Regards,

  
**Dr. Sajid Alvi**  
Director



  
Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





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**A.Y. 2019-20**

**Report**

**Certification: Investment Banking**

**Course Code: FIN/19-20/01**

**Resource Person: Mr. Vishal Bhojwani**

**Date: 15th to 31th July'2019**

**Duration: 31 Hrs**

**Time: 3 PM to 5 PM**

**No. of student certified: 24**

**Introduction:**

The Investment Banking Certification course, led by Mr. Vishal Bhojwani from 15th to 31th July'2019, concluded successfully with the certification of 24 students. This intensive program aimed to provide participants with comprehensive knowledge and skills in investment banking practices and principles.

**Course Overview:**

Mr. Vishal Bhojwaji, a seasoned professional in investment banking, delivered insightful lectures and practical sessions, offering valuable insights and industry expertise to the participants.

The course covered a wide range of topics, including financial analysis, capital markets, mergers and acquisitions, valuation techniques, and investment strategies, ensuring participants gained a thorough understanding of investment banking concepts.

Through interactive discussions, case studies, and hands-on exercises, participants actively engaged with the material, applying theoretical knowledge to real-world scenarios encountered in investment banking.



  
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**Conclusion:**

The successful completion of the Investment Banking course is a significant achievement for the 24 certified students.



  
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**A.Y. 2019-20**

**Certification - Investment Banking  
Course Code - (FIN/19-20/01)**

**List of Registered Students**

Sr.no.	Name of the Students
1	GADHE PRATIKSHA SAHEBRAO
2	SOHEL ASHPAK PATHAN
3	CHAITRALI SATISH TOLE
4	AMIT RAJENDRA MORE
5	MAHESHWARI ANILKUMAR PATIL
6	ASHISH BALASAHEB SHINDE
7	JANHAVI RAJKUMAR AMBULAGE
8	RHUTUJA CHAITALI GOSAVI
9	OM NARSING GORE
10	MOHINI POPAT GADHAVE
11	RAHUL SURYAKANT PATIL
12	NITESH ASHOK GANGALE
13	SHIVAM SHARMA
14	YELALE SIDDHESHWAR BHARAT
15	JAYANT AGARWAL
16	PRIYANKA DASH
17	UDAY LAXMIKANT RATHI
18	BANSODE TANAJI MOHAN
19	SHUBHAM RAMESH BANSOD
20	MANGESH PRADIPRAO TAK
21	BHAGYASHRI DWARKADAS BHALERAO
22	SHARAD BAPUSAHEB PATIL
23	ABHINAV GUPTA
24	MADHUR CHHAPARWAL
25	SNEHA SONI
26	ROHAN VASANTRAO RAUT



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**Certification Course: Investment Banking**

**Course Code: FIN/19-20/01**

Sr. No.	Student Name	15/7/19	16/7/19	17/7/19	18/7/19	19/7/19
1	GADHE PRATIKSHA SAHEBRAO	Pratiksha	Pratiksha	Pratiksha	Pratiksha	Pratiksha
2	SOHEL ASHPAK PATHAN	Sohel	Sohel	Sohel	Sohel	Sohel
3	CHAITRALI SATISH TOLE	Chaitrali	Chaitrali	Chaitrali	Chaitrali	Chaitrali
4	AMIT RAJENDRA MORE	Amit	Amit	Amit	Amit	Amit
5	MAHESHWARI ANILKUMAR PATIL	Maheshwari	Maheshwari	Maheshwari	Maheshwari	Maheshwari
6	ASHISH BALASAHEB SHINDE	Ashish	Ashish	Ashish	Ashish	Ashish
7	JANHAVI RAJKUMAR AMBULAGE	Janhavi	Janhavi	Janhavi	Janhavi	Janhavi
8	RHUTUJA CHAITALI GOSAVI	Rhutuja	Rhutuja	Rhutuja	Rhutuja	Rhutuja
9	OM NARSING GORE	Om	Om	Om	Om	Om
10	MOHINI POPAT GADHAVE	Mohini	Mohini	Mohini	Mohini	Mohini
11	RAHUL SURYAKANT PATIL	Rahul	Rahul	Rahul	Rahul	Rahul
12	NITESH ASHOK GANGALE	Nitesh	Nitesh	Nitesh	Nitesh	Nitesh
13	SHIVAM SHARMA	Shivam	Shivam	Shivam	Shivam	Shivam
14	YELALE SIDDHESHWAR BHARAT	Yelale	Yelale	Yelale	Yelale	Yelale
15	JAYANT AGARWAL	Jayant	Jayant	Jayant	Jayant	Jayant
16	PRIYANKA DASH	Priyanka	Priyanka	Priyanka	Priyanka	Priyanka
17	UDAY LAXMIKANT RATHI	Uday	Uday	Uday	Uday	Uday
18	BANSODE TANAJI MOHAN	Bansode	Bansode	Bansode	Bansode	Bansode
19	SHUBHAM RAMESH BANSOD	Shubham	Shubham	Shubham	Shubham	Shubham
20	MANGESH PRADIPRAO TAK	Mangesh	Mangesh	Mangesh	Mangesh	Mangesh
21	BHAGYASHRI DWARKADAS BHALERAO	Bhagyashri	Bhagyashri	Bhagyashri	Bhagyashri	Bhagyashri
22	SHARAD BAPUSAHEB PATIL	Sharad	Sharad	Sharad	Sharad	Sharad
23	ABHINAV GUPTA	Abhinav	Abhinav	Abhinav	Abhinav	Abhinav
24	MADHUR CHHAPARWAL	Madhur	Madhur	Madhur	Madhur	Madhur
25	SNEHA SONI	Sneha	Sneha	Sneha	Sneha	Sneha
26	ROHAN VASANTRAO RAUT	Rohan	Rohan	Rohan	Rohan	Rohan



**Director**  
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Balewadi, Pune-411045



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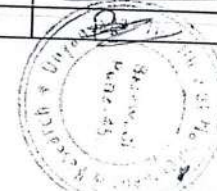
**Certification Course: Investment Banking**

**Course Code: FIN/19-20/01**

Sr. No.	Student Name	20/7/19	22/7/19	23/7/19	24/7/19	25/7/19
1	GADHE PRATIKSHA SAHEBRAO	Pratik	Pratik	Pratik	Pratik	Pratik
2	SOHEL ASHPAK PATHAN	Sohel	Sohel	Sohel	Sohel	Sohel
3	CHAITRALI SATISH TOLE	Chait	Chait	Chait	Chait	Chait
4	AMIT RAJENDRA MORE	Amit	Amit	Amit	Amit	Amit
5	MAHESHWARI ANILKUMAR PATIL	Mahesh	Mahesh	Mahesh	Mahesh	Mahesh
6	ASHISH BALASAHEB SHINDE	Ashish	Ashish	Ashish	Ashish	Ashish
7	JANHAVI RAJKUMAR AMBULAGE	Janhavi	Janhavi	Janhavi	Janhavi	Janhavi
8	RHUTUJA CHAITALI GOSAVI	Rhutu	Rhutu	Rhutu	Rhutu	Rhutu
9	OM NARSING GORE	Om	Om	Om	Om	Om
10	MOHINI POPAT GADHAVE	Mohini	Mohini	Mohini	Mohini	Mohini
11	RAHUL SURYAKANT PATIL	Rahul	Rahul	Rahul	Rahul	Rahul
12	NITESH ASHOK GANGALE	Nitesh	Nitesh	Nitesh	Nitesh	Nitesh
13	SHIVAM SHARMA	Shivam	Shivam	Shivam	Shivam	Shivam
14	YELALE SIDDHESHWAR BHARAT	Yelale	Yelale	Yelale	Yelale	Yelale
15	JAYANT AGARWAL	Jayant	Jayant	Jayant	Jayant	Jayant
16	PRIYANKA DASH	Priyanka	Priyanka	Priyanka	Priyanka	Priyanka
17	UDAY LAXMIKANT RATHI	Uday	Uday	Uday	Uday	Uday
18	BANSODE TANAJI MOHAN	Bansode	Bansode	Bansode	Bansode	Bansode
19	SHUBHAM RAMESH BANSOD	Shubham	Shubham	Shubham	Shubham	Shubham
20	MANGESH PRADIPRAO TAK	Mangesh	Mangesh	Mangesh	Mangesh	Mangesh
21	BHAGYASHRI DWARKADAS BHALERAO	Bhagya	Bhagya	Bhagya	Bhagya	Bhagya
22	SHARAD BAPUSAHEB PATIL	Sharad	Sharad	Sharad	Sharad	Sharad
23	ABHINAV GUPTA	Abhinav	Abhinav	Abhinav	Abhinav	Abhinav
24	MADHUR CHHAPARWAL	Madhur	Madhur	Madhur	Madhur	Madhur
25	SNEHA SONI	Sneha	Sneha	Sneha	Sneha	Sneha
26	ROHAN VASANTRAO RAUT	Rohan	Rohan	Rohan	Rohan	Rohan



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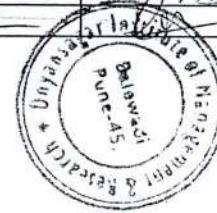
**Certification Course: Investment Banking**

**Course Code: FIN/19-20/01**

Sr. No.	Student Name	26/7/19	27/7/19	28/7/19	30/7/19	31/7/19
1	GADHE PRATIKSHA SAHEBRAO	Pratiksha	Pratiksha	Pratiksha	Pratiksha	Pratiksha
2	SOHEL ASHPAK PATHAN	Sohel	Sohel	Sohel	Sohel	Sohel
3	CHAITRALI SATISH TOLE	Cst	Cst	Cst	Cst	Cst
4	AMIT RAJENDRA MORE	Amit	Amit	Amit	Amit	Amit
5	MAHESHWARI ANILKUMAR PATIL	Amit	Amit	Amit	Amit	Amit
6	ASHISH BALASAHEB SHINDE	As	As	As	As	As
7	JANHAVI RAJKUMAR AMBULAGE	Aj	Aj	Aj	Aj	Aj
8	RHUTUJA CHAITALI GOSAVI	Rhutu	Rhutu	Rhutu	Rhutu	Rhutu
9	OM NARSING GORE	Om	Om	Om	Om	Om
10	MOHINI POPAT GADHAVE	Om	Om	Om	Om	Om
11	RAHUL SURYAKANT PATIL	Rahul	Rahul	Rahul	Rahul	Rahul
12	NITESH ASHOK GANGALE	Nitesh	Nitesh	Nitesh	Nitesh	Nitesh
13	SHIVAM SHARMA	Shiva	Shiva	Shiva	Shiva	Shiva
14	YELALE SIDDHESHVAR BHARAT	Yelale	Yelale	Yelale	Yelale	Yelale
15	JAYANT AGARWAL	Jayant	Jayant	Jayant	Jayant	Jayant
16	PRIYANKA DASH	Priyanka	Priyanka	Priyanka	Priyanka	Priyanka
17	UDAY LAXMIKANT RATHI	Uday	Uday	Uday	Uday	Uday
18	BANSODE TANAJI MOHAN	Bansode	Bansode	Bansode	Bansode	Bansode
19	SHUBHAM RAMESH BANSOD	Shubham	Shubham	Shubham	Shubham	Shubham
20	MANGESH PRADIPRAO TAK	Mangesh	Mangesh	Mangesh	Mangesh	Mangesh
21	BHAGYASHRI DWARKADAS BHALERAO	Bhagya	Bhagya	Bhagya	Bhagya	Bhagya
22	SHARAD BAPUSAHEB PATIL	Sharad	Sharad	Sharad	Sharad	Sharad
23	ABHINAV GUPTA	Abhinav	Abhinav	Abhinav	Abhinav	Abhinav
24	MADHUR CHHAPARWAL	Madhur	Madhur	Madhur	Madhur	Madhur
25	SNEHA SONI	Sneha	Sneha	Sneha	Sneha	Sneha
26	ROHAN VASANTRAO RAUT	Rohan	Rohan	Rohan	Rohan	Rohan



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**DIMR**

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*This is to certify that*

Mr. / Ms. Rhutuja Gosavi

has successfully completed Certification Course on  
**“Investment Banking”**

(FIN/19-20/01)

conducted for MBA Students in Academic Year 2019- 20  
at DIMR, Pune.

*Prathamesh Veling*

Date : *31/7/19*  
Place : Pune

Prathamesh Veling  
Founder & Director

*Vishal Bhojani*

Vishal Bhojani  
Founder & Director

*Sajid Alvi*

Dr. Sajid Alvi  
Director

Director

Dnyansagar Institute of Management and



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Magic Excellence**



**Mr. Prathamesh Veling  
(Resource Person)**

# **HEDGE FUND OPERATION**

**FIN/19-20/02**



**5th Aug 2019 to 10th Aug 2019**



**10AM TO 4PM**

*Director*  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



**Venue:**

**Seminar Hall, DIMR, SKP Campus, Balewadi, Pune**



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**A.Y. 2019-20**

**Certification Course**

**Hedge Fund Operation**

**Syllabus**

- Module 1: Introduction to Hedge Funds
- Module 2: Fund Structures and Strategies
- Module 3: Fund Accounting and Valuation
- Module 4: Risk Management
- Module 5: Regulatory Compliance
- Module 6: Performance Measurement and Attribution
- Module 7: Investor Relations and Fund Marketing
- Module 8: Fund Administration and Operations



  
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SKP Campus, Baner, Balewadi, Pune - 411 045 INDIA  
☎ 7767800401 - 10 ✉ director@dimr.edu.in 🌐 www.dimr.edu.in







**Date: 02-08-2019**

**A.Y. 2019-2020**

**NOTICE**

Dear Students,

We are excited to announce the launch of a Certification Course in Hedge Fund Operations, aimed at providing you with specialized knowledge and skills in the field of hedge fund management and operations.

**Certification:** Hedge Fund Operations

**Course Code:** FIN/19-20/02

**Resource Person:** Mr. Prathamesh Veling

**Date:** 5<sup>th</sup> to 10<sup>th</sup> Aug'2019

**Duration:** 30Hrs

**Time:** 10 AM to 4 PM

Hedge funds play a significant role in the global financial markets, employing sophisticated strategies to generate returns for investors while managing risk effectively. This course will offer you a comprehensive understanding of hedge fund operations, strategies, and industry best practices.

Don't miss out on this valuable opportunity to enhance your expertise in hedge fund operations and take your career to new heights!

All interested students to register for the certification.



**Director**

**Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045**

**Dr. Sajid Alvi**

**Director**





**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)  
(AISHE Code : C - 41293, PUN Code - IMMP014030)



**Date:** 01<sup>st</sup> Aug'2019

**To,**  
Mr. Prathamesh Veling

**Subject:** Invitation as Expert for "Hedge Fund Operation" certification course.

Dear Sir,

On behalf of DIMR I am writing to extend a sincere invitation to you to serve as an esteemed expert for our upcoming "Hedge Fund Operations" certification course.

Your exceptional expertise and achievements in the field of hedge fund operations have impressed us, and we believe that your insights would greatly enhance the educational experience for our students. As we aim to provide comprehensive and practical training in hedge fund operations, your knowledge and guidance would be invaluable in ensuring that our course curriculum remains relevant and impactful.

The "Hedge Fund Operations" certification course is designed to equip students with the essential skills and knowledge required to thrive in the fast-paced and dynamic world of hedge funds. Below are the schedule:

**Date:** 5<sup>th</sup> to 10<sup>th</sup> Aug'2019

**Time:** 10 am to 4pm

We believed that your participation would not only elevate the educational experience for our students but also demonstrate your commitment to advancing knowledge and excellence in the field of hedge fund operations.

Thank you for considering this invitation. We eagerly anticipate the opportunity to work together and make a meaningful impact on the next generation of hedge fund professionals.

Best Regards,

**Dr. Sajid Alvi**  
Director

SKP Campus, Baner, Balewadi, Pune - 411 045 INDIA  
7767800401 - 10 director@dimr.edu.in www.dimr.edu.in



**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

## Contact

[www.linkedin.com/in/prathameshveling](http://www.linkedin.com/in/prathameshveling) (LinkedIn)

## Top Skills

Market Research  
Presentations  
Analytical Skills

## Languages

Hindi  
Marathi  
English

## Honors-Awards

8th Position as 'Best Management Student'  
Entrepreneurial Leader  
Top Student Manager - India Level  
Business Plan and Tech Awardee  
Product Award

# Prathamesh Veling

Founder & Director | Student of Leadership | Trainer & Mentor  
(21000+ professionals) | Engg, MBA, MA (Eco) & MA (Psy)  
Mumbai, Maharashtra, India

## Summary

Carrying a passion for Leadership, Formal Education, Content, and Knowledge sharing, I am creating my story!

Throughout my career, I have embraced various formats to deliver education; however, the skill gap was left unchecked by our institutional education for years.

To fill in that gap, I and my partner were driven to create the Magic Institute of Excellence. A company dedicated to fundamentally re-wire the learning psychology of students enrolled in UG and PG programs in Tech and Business Management.

I have over 10+ years of experience in Analytics-driven Marketing, Strategy & Execution. Merging branding and psychology with statistical discipline is my arsenal. Holding the hand of this experience, I have completed four years with the Magic Institute of Excellence.

If you wish to know more about me or my company, you can connect with me on:

Email ID: [prathameshveling@gmail.com](mailto:prathameshveling@gmail.com)

Contact No. 9987072954

Company page: <https://www.linkedin.com/company/14585520/admin/>

## Experience

Magic Institute of Excellence  
Founder & Director (Product Innovation)  
April 2017 - Present (6 years 9 months)  
Mumbai Area, India

At Magic Inst. we collaborate with Engineering and Business Schools to develop and deliver industry backed curriculum to increase the industry



Page 1 of 5

**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

absorption rate of students. We also train professionals looking to re-skill for career escalation.

Our curriculum construction process:

Identify skill gaps w.r.t to industry requirements. Identify student persona with analytics.

Curate optimal time and capital investment plan

Develop road map that balances aggressive learning with scope for experimentation.

Deliver On-prim with the most experienced industry professionals as faculty.

Our delivery portfolio:

Skill gap reduction in Technology and Management education streams.

34 Institutes have partner with us to deliver trainings.

3200+ students/professionals trained since our launch in mid 2017.

Institutes and corporates can reach us to arrange trainings to increase their human capital.

Sutherland Global Services

Research & Strategy

April 2016 - April 2017 (1 year 1 month)

Mumbai (Airoli)

I worked data driven process flow automation with internal analytics team to develop statistical and analytical toolkits, flows and algorithms. My day to day, required me to develop conduct end to end studies with analytics teams, SMEs and senior leadership to develop data-driven policies, models and research cases for key decision support processes.

This required accurate development of end to end and customised research designs and methodologies to identify key value projectors via a combination of analytics approaches.

Graphene Media Pvt. Ltd.

Manager - Analytics & Consumer Insights

July 2015 - December 2015 (6 months)

Mumbai Area, India

I developed in-depth consumer analytics studies to identify brand perception and re-design or leverage this discover to drive digital media platforms for organisations.



My work involved:

- Mining image and text data from a variety of sources and digital real-estate.
- Statistical modelling of analytics tools to generate insights and measure KPIs.
- Develop consumer perception and psychology reports.
- Optimise analytics processes and analyse primary data in market ecosystems.
- Model brand value and identity delivery strategies for various platforms.

### Aranca

#### Research & Strategy

October 2013 - July 2015 (1 year 10 months)

Powai, Mumbai

- Delivering Research and Consulting assignments for clients in Mining, Oil and Gas, IT, Waste Management, FMCG, Automotive, Industrial and Consumer Durables with high standard of quality.
- Specializing in Go-To-Market strategies, Market research, Market assessment and Opportunity analysis, competitive intelligence / Landscaping / Competitive mapping and business plan development
- Contributing to tender, Client proposals and Pilot studies as part of the new business development and business winning process.

### Nielsen

#### Research Analyst - Innovation Analytics

May 2012 - August 2013 (1 year 4 months)

Mumbai Area, India

I was primarily involved delivering consumer analytics solutions for optimising marketing operations and optimising customer touch point experience.

To deliver solutions we relied upon:

- Consumer behaviour insights and analysing product launch ops.
- Analysis of in-market data, performance and consumer behaviour tracking.
- Sales forecasting and client servicing strategy development

### Communicare

#### Intern - Research & strategy

December 2011 - April 2012 (5 months)

- Formulating business plan which included Market analysis, budgeting, costing, business forecasting and financial planning.



- Market Research – Understanding the Insights of Industry on Man power Planning.
- Process Mapping & Designing and Execution of Marketing strategies i.e ATL, BTL, Digital Media etc.
- Marketing campaigns - Indoor Promotions and Outsourced Advertising.

#### ENE Finders

Marketing Executive (Internship)

January 2012 - February 2012 (2 months)

Mumbai

#### Infinity Management Solutions

Management Trainee - Research & Strategy

May 2011 - June 2011 (2 months)

Thane

Planning, Strategizing and Execution of "Talent School".

- Market Research – Understanding the Insights of Industry on Man power Planning
- Process Mapping
- Designing and Execution of Marketing strategies i.e ATL, BTL, Digital Media etc
- Indoor Promotions and Advertising

#### Technocrats Plasma systems p Ltd

Marketing Engineer (Full Time)

June 2009 - May 2010 (1 year)

Vasai

Part of the Industrial Sales Team-B2C and B2B

Presentation of CNC machines at Corporate Level

Organizing the live demonstration of Machines

## Education

University of Mumbai

Masters of Economics (M.A), Economics · (2013 - 2017)

IGNOU

Masters in Psychology, Industrial and Organizational

Psychology · (2013 - 2015)



Thakur Institute of Management Studies and Research  
Master of Business Administration (MBA), Marketing · (2010 - 2012)

V.C.E.T

Bachelor of Engineering (BE), Instrumentaion · (2005 - 2009)

Vidyamandir , Dahisar, Mumbai



Page 5 of 5

  
**Director**  
Dnyansagar Institute of Management and  
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(AISHE Code : C - 41293, PUN Code - IMMP014030)



**Date:** 10-08-2019

To,  
Mr. Prathamesh Veling

**Subject:** Appreciation for Your Contribution to the "Hedge Fund Operation" Certification Course

Dear Sir,

On behalf of DIMR, I wanted to extend our sincere gratitude for your outstanding contribution to the success of our recent "Hedge Fund Operation" certification course.

Your expertise and insights have been pivotal in enriching the learning experience for our participants. Your ability to explain intricate concepts related to hedge fund operations with clarity and provide practical examples has significantly enhanced the understanding and skill development of our students.

Throughout the course, your dedication and passion for hedge fund operations were evident in every session you conducted and every interaction you had with our participants. Your willingness to share your expertise, answer questions, and provide guidance has made a profound impact on the professional development of our students.

Your contributions have not only elevated the quality of our program but have also inspired our participants to excel in the field of hedge fund operations.

Your dedication to empowering the next generation of hedge fund professionals is truly commendable.

Once again, thank you for your outstanding contribution to the "Hedge Fund Operation" certification course.

We look forward for your similar association in future.

Thank you,

Best Regards,

  
**Dr. Sajid Alvi**  
Director



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

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(AISHE Code : C - 41293, PUN Code - IMMPO14030)



**A.Y. 2019-20**

**Certification – Hedge Fund Operation  
Course Code - (FIN/19-20/02)**

**List of Registered Students**

Sr.no.	Name of the Students
1	GADHE PRATIKSHA SAHEBRAO
2	SOHEL ASHPAK PATHAN
3	CHAITRALI SATISH TOLE
4	AMIT RAJENDRA MORE
5	MAHESHWARI ANILKUMAR PATIL
6	ASHISH BALASAHEB SHINDE
7	JANHAVI RAJKUMAR AMBULAGE
8	RHUTUJA CHAITALI GOSAVI
9	OM NARSING GORE
10	MOHINI POPAT GADHAVE
11	RAHUL SURYAKANT PATIL
12	NITESH ASHOK GANGALE
13	SHIVAM SHARMA
14	YELALE SIDDHESHWAR BHARAT
15	JAYANT AGARWAL
16	PRIYANKA DASH
17	UDAY LAXMIKANT RATHI
18	BANSODE TANAJI MOHAN
19	SHUBHAM RAMESH BANSOD
20	MANGESH PRADIPRAO TAK
21	BHAGYASHRI DWARKADAS BHALERAO
22	SHARAD BAPUSAHEB PATIL
23	ABHINAV GUPTA
24	MADHUR CHHAPARWAL
25	SNEHA SONI
26	ROHAN VASANTRAO RAUT



  
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**Certification Course : Hedge Fund Operation**

**Course Code: FIN/19-20/02**

Sr. No.	Student Name	5/8/19	6/8/19	7/8/19	8/8/19	9/8/19	10/8/19
1	GADHE PRATIKSHA SAHEBRAO	Pratiksha	Pratiksha	Pratiksha	Pratiksha	Pratiksha	Pratiksha
2	SOHEL ASHPAK PATHAN	Sohel	Sohel	Sohel	Sohel	Sohel	Sohel
3	CHAITRALI SATISH TOLE	Cst	Cst	Cst	Cst	Cst	Cst
4	AMIT RAJENDRA MORE	AHTT	AHTT	AHTT	AHTT	AHTT	AHTT
5	MAHESHWARI ANILKUMAR PATIL	Abs	Abs	Abs	Abs	Abs	Abs
6	ASHISH BALASAHEB SHINDE	Abs	Abs	Abs	Abs	Abs	Abs
7	JANHAVI RAJKUMAR AMBULAGE	Aj	Aj	Aj	Aj	Aj	Aj
8	RHUTUJA CHAITALI GOSAVI	Rhutu	Rhutu	Rhutu	Rhutu	Rhutu	Rhutu
9	OM NARSING GORE	Om	Om	Om	Om	Om	Om
10	MOHINI POPAT GADHAVE	Mo	Mo	Mo	Mo	Mo	Mo
11	RAHUL SURYAKANT PATIL	Rahul	Rahul	Rahul	Rahul	Rahul	Rahul
12	NITESH ASHOK GANGALE	Nitesh	Nitesh	Nitesh	Nitesh	Nitesh	Nitesh
13	SHIVAM SHARMA	Shiv	Shiv	Shiv	Shiv	Shiv	Shiv
14	YELALE SIDDHESHWAR BHARAT	Yel	Yel	Yel	Yel	Yel	Yel
15	JAYANT AGARWAL	Jayant	Jayant	Jayant	Jayant	Jayant	Jayant
16	PRIYANKA DASH	Priyanka	Priyanka	Priyanka	Priyanka	Priyanka	Priyanka
17	UDAY LAXMIKANT RATHI	Uday	Uday	Uday	Uday	Uday	Uday
18	BANSODE TANAJI MOHAN	Tanaji	Tanaji	Tanaji	Tanaji	Tanaji	Tanaji
19	SHUBHAM RAMESH BANSOD	Shubham	Shubham	Shubham	Shubham	Shubham	Shubham
20	MANGESH PRADIPRAO TAK	Mangesh	Mangesh	Mangesh	Mangesh	Mangesh	Mangesh
21	BHAGYASHRI DWARKADAS BHALERAO	Bhagya	Bhagya	Bhagya	Bhagya	Bhagya	Bhagya
22	SHARAD BAPUSAHEB PATIL	Sharad	Sharad	Sharad	Sharad	Sharad	Sharad
23	ABHINAV GUPTA	Abhinav	Abhinav	Abhinav	Abhinav	Abhinav	Abhinav
24	MADHUR CHHAPARWAL	Madhur	Madhur	Madhur	Madhur	Madhur	Madhur
25	SNEHA SONI	Sneha	Sneha	Sneha	Sneha	Sneha	Sneha
26	ROHAN VASANTRAO RAUT	Rohan	Rohan	Rohan	Rohan	Rohan	Rohan



**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



**Director**  
Dnyansagar Institute of Management and  
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Balewadi, Pune-411045



**DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH  
&  
MAGIC INSTITUTE OF EXCELLENCE**



**This is to certify that**

**Mr. / Ms.** Janhavi Ambulage

has successfully completed Certification Course on  
**“Hedge Fund Operation”**

(FIN/19-20/02)

conducted for MBA Students in Academic Year 2019- 20  
at DIMR, Pune.

Date : 10/8/19  
Place : Pune



Prathamesh Veling  
Prathamesh Veling  
Founder & Director



Vishal Bhojani  
Vishal Bhojani  
Founder & Director

[Signature]  
Dr. Sajid Alvi  
Director

Director

**DNYANSAGAR INSTITUTE OF MANAGEMENT AND  
RESEARCH**



**&  
Neorare Services LLP**



**Ms. Vahida Pathan  
(Resource Person)**

**PERFORMANCE  
MANAGEMENT  
IN HRM**

**HRM/19-20/01**



**5th Aug 2019 to 10th Aug 2019**



**10AM TO 4PM**



**Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045**



**Venue:**

**Seminar Hall, DIMR ,SKP Campus, Balewadi, Pune**



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**A.Y. 2019-20**

**Certification Course**

**Performance Management in HRM**

**Syllabus**

- Module 1: Introduction to HR Payroll
- Module 2: Data Collection and Preparation
- Module 3: Descriptive and Predictive Payroll in HR
- Module 4: Employee Engagement and Retention Analysis
- Module 5: Talent Acquisition and Recruitment Analytics
- Module 6: Performance Management and Evaluation Metrics
- Module 7: Diversity and Inclusion Analytics
- Module 8: HR Metrics and Dashboard Reporting

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**Director**  
**Dnyansagar Institute of Management and  
Research**  
**Balewadi, Pune-411045**



Date: 02-08-2019

A.Y. 2019-2020

## NOTICE

Dear Students,

We are delighted to announce the launch of a Certification Course in Performance Management in HRM, designed to equip you with the essential skills and knowledge needed to excel in the field of human resources (HR).

**Certification:** Performance Management in HRM

**Course Code:** HRM/19-20/01

**Resource Person:** Ms. Vahida Pathan

**Date:** 5<sup>th</sup> to 10<sup>th</sup> Aug'2019

**Duration:** 30 Hrs

**Time:** 10 AM to 4 PM

### Benefits of the Course:

- Enhancing your career prospects and marketability in the HR profession.
- Earn a globally recognized certification that validates your expertise and demonstrates your commitment to professional development.
- Network with industry experts, HR professionals, and fellow participants, fostering collaboration and knowledge exchange.

All interested students to register for certificate. This opportunity to transform your HR career and make a meaningful impact in today's data-driven HR landscape!

  
Dr. Sajid Alvi

Director



  
Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





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(AISHE Code : C - 41293, PUN Code - IMMP014030)



**Date:** 01<sup>st</sup> Aug'2019

To,  
Ms. VahidaPathan

**Subject:** Invitation as Expert for "Performance Management in HRM" certification course.

Dear Ma'am,

On behalf of DIMR I am writing to extend a warm invitation to you to serve as an esteemed expert for our upcoming "Performance Management in HRM" certification course.

Your exceptional expertise and contributions in the field of HR have not gone unnoticed. Your innovative approaches and insightful analyses have significantly influenced the industry, making you a respected authority in the field. As we strive to deliver a comprehensive and cutting-edge certification course, we believe that your involvement would greatly enrich the learning experience for our students.

Your expertise would provide invaluable insights, practical strategies, and real-world examples that will empower our students to drive data-driven decision-making in their organizations. Below are the schedule of course:

**Date:** 5<sup>th</sup> to 10<sup>th</sup> Aug'2019

**Time:** 10 am to 4pm

We believed that your participation would not only enhance the educational experience for our students but also demonstrate your dedication to advancing knowledge and excellence in the field of HR.

Thank you for considering this invitation. We eagerly anticipate the opportunity to work together and make a meaningful impact on the professional development of our students.

Best Regards,

**Dr.Sajid Alvi  
Director**

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**Director**  
Dnyansagar Institute of Management and  
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Balewadi, Pune-411045

## Contact

[www.linkedin.com/in/vahida-pathan-12074754](http://www.linkedin.com/in/vahida-pathan-12074754) (LinkedIn)  
[www.facebook.com/neorareTakeFlight/](http://www.facebook.com/neorareTakeFlight/) (Other)

## Top Skills

Curriculum Development  
Research  
Higher Education

## Languages

Hindi

## Certifications

BEC , From Cambridge  
university ,Access Concious  
Felicitor

# Vahida Pathan

Founder & Director at NEORARE SERVICES LLP  
Pune, Maharashtra, India

## Summary

A success Coach ,Placement and Employability Mentor and Soft Skills trainer .

## Experience

Neorare Services LLP  
Founder & Director  
May 2018 - Present (5 years 9 months)  
Pune, Maharashtra, India

Institute of Industrial And Computer Management & Research IICMR  
Head, Corporate Relation  
July 2016 - May 2018 (1 year 11 months)  
Pune Area, India

To Manage the Industry- Academic Camaraderie. My role contributes to the overall industrial relations, with respect to Placement, grooming and employability enhancement programs of the MBA Graduates. To arrange effective seminars to expose the candidates to best of industry practices. To be a centre of excellence, for providing trained and skilled candidates to the Industry.

SEED Infotech Ltd  
Head Placements Institutional Alliance  
May 2015 - July 2016 (1 year 3 months)

Taking care of entire placements activity, for institutional alliance, mainly Enng Graduates, Currently working on a project for IT Industry "Campus to Corporate".

Pratibha Institute of Business Mgt.  
Placement Coordinator  
December 2011 - December 2014 (3 years 1 month)

Responsibility was as placement officer for MBA and MCA mgmt students .  
lectures in Business Communication and Business English.

Development in English speaking skills, through English Language Lab.





---

## Education

Fergusson College

Bachelor of Arts (B.A.), English Literature (British and Commonwealth) · (1993 - 1998)

MES

SSC, Psychology · (1986 - 1992)

  
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**Date: 10-08-2019**

To,  
Ms. Vahida Pathan

**Subject:** Appreciation for Your Contribution to the "Performance Management in HRM" Certification Course

Dear Mam,

On behalf of DIMR, I wanted to extend our sincere gratitude for your outstanding contribution to the success of our recent "Performance Management in HRM" certification course.

Your expertise and insights have been invaluable in enriching the learning experience for our participants. Your ability to explain complex concepts and communicate them effectively ensured that we grasped the material with clarity and confidence.

The knowledge and skills acquired from this course are invaluable assets that will undoubtedly empower us to contribute effectively to performance management initiatives within our organizations. Your guidance has equipped us with the tools necessary to drive performance and foster a culture of excellence.

Thank you once again for your exceptional efforts in delivering this course. Your passion for the subject and commitment to our learning journey have inspired us to strive for excellence in all our endeavors.

We look forward for your similar association in future.

Thank you,

Best Regards,

  
**Dr. Sajid Alvi**  
Director



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045





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**A.Y. 2019-20**

**Report**

**Certification: Performance Management in HRM**

**Course Code: HRM/19-20/01**

**Resource Person: Ms. Vahida Pathan**

**Date: 5th to 10th Aug'2019**

**Duration: 30 Hrs**

**Time: 10 AM to 4 PM**

**No. of student certified: 14**

**Introduction:**

The Performance Management in HRM Certification course, led by Ms. Vahida Pathan from 5th to 10th Aug'2019, concluded successfully with the certification of 14 students. This specialized program aimed to equip participants with the knowledge and skills necessary to effectively manage employee performance within organizations.

**Course Overview:**

Ms. Vahida Pathan, an experienced HR professional, delivered comprehensive lectures and practical sessions, providing valuable insights and guidance on performance management practices in HRM. The course covered various aspects of performance management, including goal setting, performance appraisal methods, feedback mechanisms, employee development strategies, and performance improvement techniques, ensuring participants gained a holistic understanding of performance management processes. Through interactive discussions, case studies, and role-playing exercises, participants actively engaged with the material, applying performance management concepts to real-world scenarios and workplace contexts. This sessions scheduled from 10:00 AM to 4:00 PM over a span of 30 hours, the course provided enough time for in-depth exploration of topics, extensive practice, and knowledge consolidation.



  
**Director**

**Dnyansagar Institute of Management and  
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**Conclusion:**

The successful completion of the Performance Management in HRM course is a significant achievement for the 14 certified students. By acquiring knowledge and skills in performance management, they are now better equipped to drive employee performance, foster a culture of continuous improvement, and contribute positively to organizational success.



  
**Director**  
Dnyansagar Institute of Management and  
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**A.Y. 2019-20**

**Certification – Performance Management in HRM  
Course Code - (HRM/19-20/01)**

**List of Registered Students**

Sr.no.	Name of the Students
1	BORADE BHUSHAN BHARAT
2	SHRUTI SUNIL ROKADE
3	KUDALE KIRAN DNYANESHWAR
4	DIKSHA RAVINDRA DAMEDHAR
5	RUSHIKESH VISHNU SHITOLE
6	SUSHANT MAHENDRA BALWADKAR
7	GUPTA SHEFALI SUBHASH
8	ALIASGER SHABBIR NAGPURWALA
9	KANCHAN KUMARI
10	NAYANANANDA DASNATH
11	SHRINIVAS SOPANRAO DHULGUNDE
12	MANJIREE SURESH FUTANE
13	MRUGASIRSA MOHANTY
14	KIRTI LAXMAN DHOTE



**Director**  
Dnyansagar Institute of Management and  
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Baiewadi, Pune-411045

**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

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(AISHE Code : C - 41293, PUN Code - IMMP014030)



**Certification Course : Performance Management in HRM**

**Course Code: HRM/19-20/01**

Sr. No.	Student Name	5/8/19	6/8/19	7/8/19	8/8/19	9/8/19	10/8/19
1	BORADE BHUSHAN BHARAT	Bb	Bb	Bb	Bb	Bb	Bb
2	SHRUTI SUNIL ROKADE	Shruti	Shruti	Shruti	Shruti	Shruti	Shruti
3	KUDALE KIRAN DNYANESHWAR	Kiran	Kiran	Kiran	Kiran	Kiran	Kiran
4	DIKSHA RAVINDRA DAMEDHAR	Diksha	Diksha	Diksha	Diksha	Diksha	Diksha
5	RUSHIKESH VISHNU SHITOLE	Rushikesh	Rushikesh	Rushikesh	Rushikesh	Rushikesh	Rushikesh
6	SUSHANT MAHENDRA BALWADKAR	Sushant	Sushant	Sushant	Sushant	Sushant	Sushant
7	GUPTA SHEFALI SUBHASH	Shefali	Shefali	Shefali	Shefali	Shefali	Shefali
8	ALIASGER SHABBIR NAGPURWALA	Aliasger	Aliasger	Aliasger	Aliasger	Aliasger	Aliasger
9	KANCHAN KUMARI	Kanchan	Kanchan	Kanchan	Kanchan	Kanchan	Kanchan
10	NAYANANANDA DASNATH	Nayan	Nayan	Nayan	Nayan	Nayan	Nayan
11	SHRINIVAS SOPANRAO DHULGUNDE	Shrinivas	Shrinivas	Shrinivas	Shrinivas	Shrinivas	Shrinivas
12	MANJIREE SURESH FUTANE	Manjiree	Manjiree	Manjiree	Manjiree	Manjiree	Manjiree
13	MRUGASIRSA MOHANTY	Mrugasirsa	Mrugasirsa	Mrugasirsa	Mrugasirsa	Mrugasirsa	Mrugasirsa
14	KIRTI LAXMAN DHOTE	Kirti	Kirti	Kirti	Kirti	Kirti	Kirti



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**DNYANSAGAR INSTITUTE OF  
MANAGEMENT AND RESEARCH**



**&  
NEORARE SERVICES LLP**

**This is to certify that**

**Mr. / Ms.** Bharat Borade

has successfully completed Certification Course on  
**“Performance Management in HRM”**

(HRM/19-20/01)

conducted for MBA Students in Academic Year 2019- 20  
at DIMR, Pune.

Date : 10/8/19  
Place : Pune



  
Ms. Fahida Pathan  
Founder & Director



  
Dr. Sajid Alvi  
Director

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**VALUE ADDED COURSES**  
**2019-20**





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**AY-2019-20**

Sr.no.	Name of the Value Added Course	Course Code
1	Personal Effectiveness For Success	VACC/19-20/01
2	Business English	VACC/19-20/02



  
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**A.Y. 2019-20**

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**&  
Neorare Services LLP**



**Ms. Vahida Pathan  
(Resource Person)**

# PERSONAL EFFECTIVENESS FOR SUCCESS

VACC/19-20/01

  
Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



14th Oct 2019 to 19th Oct 2019



10AM TO 4PM



Venue:

Seminar Hall, DIMR, SKP Campus, Balewadi, Pune



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**A.Y. 2019-20**

**Value Added Course:**

**Personal Effectiveness for Success**

**Syllabus**

- Module 1: Self-Discovery and Goal Setting
- Module 2: Time Management and Productivity
- Module 3: Effective Communication Skills
- Module 4: Emotional Intelligence and Self-awareness
- Module 5: Stress Management and Well-being
- Module 6: Decision Making and Problem Solving
- Module 7: Leadership and Influence
- Module 8: Personal Branding and Professional Development



  
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**Date: 10-10-2019**

**A.Y. 2019-2020**

**NOTICE**

**Personal Effectiveness For Success  
(Value Added Course)**

Dear Students,

We are pleased to announce a valuable opportunity for all students interested in enhancing their personal effectiveness for success. Our institution is organizing a Value Added Course on "Personal Effectiveness For Success" aimed at equipping participants with essential skills and strategies to thrive in both academic and personal pursuits.

**Certification:** Personal Effectiveness For Success

**Course Code:** VACC/19-20/01

**Resource Person:** Ms. Vahida Pathan

**Date:** 14<sup>th</sup> to 19<sup>th</sup> Oct'2019

**Duration:** 30 Hrs

**Time:** 10 am to 4pm

**Objective:**

- Goal Setting and Time Management
- Effective Communication Skills
- Stress Management and Well-being
- Decision Making and Problem Solving
- Building Confidence and Resilience

Interested students are requested to register for the course. Grab this excellent opportunity to invest in your personal growth and development. Join this journey towards unlocking your full potential and achieving success.



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**Dr. Sajid Alvi**  
Director

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**Date: 10-10-2019**

To,  
Ms. Vahida pathan

**Subject:** Invitation to facilitate for "Personal Effectiveness for Success" course.

Dear Mam,

On behalf of DIMR I am writing to extend a warm invitation to you to serve as the trainer for our value addition course "Personal Effectiveness for Success".

Date: 14<sup>th</sup> to 19<sup>th</sup> Oct 2019  
Time: 10:00 AM to 4:00 PM

We believe that your expertise and experience in personal development and success coaching make you an ideal candidate to lead this course. Your profound understanding of key principles such as goal setting, time management, effective communication, resilience, and self-motivation will undoubtedly inspire and empower participants to unlock their full potential.

As the trainer for this certification course, your role will be instrumental in shaping the learning experience and guiding participants on their journey towards personal excellence. We are confident that your dynamic teaching style, engaging delivery, and practical insights will create a transformative learning environment that fosters growth and development.

We believed that your commitment to helping individuals enhance their personal effectiveness aligns perfectly with the objectives of this certification course.

Thank you for considering this invitation. We eagerly await the opportunity to work with you and create an enriching learning experience for our students.

Best Regards,



**Dr. Sajid Alvi**  
Director



**Director**  
Dnyansagar Institute of Management and  
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## Contact

[www.linkedin.com/in/vahida-pathan-12074754](http://www.linkedin.com/in/vahida-pathan-12074754) (LinkedIn)  
[www.facebook.com/neorareTakeFlight/](http://www.facebook.com/neorareTakeFlight/) (Other)

## Top Skills

Curriculum Development  
Research  
Higher Education

## Languages

Hindi

## Certifications

BEC , From Cambridge university ,Access Concious Felicitator

# Vahida Pathan

Founder & Director at NEORARE SERVICES LLP  
Pune, Maharashtra, India

## Summary

A success Coach ,Placement and Employability Mentor and Soft Skills trainer .

## Experience

Neorare Services LLP  
Founder & Director  
May 2018 - Present (5 years 9 months)  
Pune, Maharashtra, India

Institute of Industrial And Computer Management & Research IICMF  
Head, Corporate Relation  
July 2016 - May 2018 (1 year 11 months)  
Pune Area, India

To Manage the Industry- Academic Camaraderie.My role contributes to the overall industrial relations, with respect to Placement, grooming and employ ability enhancement programs of the MBA Graduates. To arrange effective seminars to expose the candidates to best of industry practices.To be a centre of excellence, for providing trained and skilled candidates to the Industry.

SEED Infotech Ltd  
Head Placements Institutional Alliance  
May 2015 - July 2016 (1 year 3 months)

Taking care of entire placements activity,for institutional alliance,mainly Enng Graduates,Currently working on a project for IT Industry "Campus to Corporate".

Pratibha Institute of Business Mgt.  
Placement Coordinator  
December 2011 - December 2014 (3 years 1 month)

Responsibility was as placement officer for MBA and MCA mgmt students . lectures in Business Communication and Business English.  
Development in English speaking skills, through English Language Lab.



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## Education

### Fergusson College

Bachelor of Arts (B.A.), English Literature (British and Commonwealth) · (1993 - 1998)

### MES

SSC, Psychology · (1986 - 1992)



  
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**Date: 12-09-2020**

**To,**  
Ms. Vahida Pathan

**Subject:** Heartfelt Thanks for Your Contribution to the "Personal Effectiveness for Success" Certification Course

Dear Mam,

On behalf of DIMR, I wanted to extend my sincere gratitude for your exceptional contribution to the success of our recent "Personal Effectiveness for Success" value added course.

Your expertise and insights have been instrumental in enriching the learning experience for our participants. Your ability to distill complex concepts into actionable strategies has equipped us with the tools necessary to navigate challenges and strive for success both personally and professionally.

The knowledge and skills gained from this course will undoubtedly serve as a cornerstone for our personal and professional endeavors, enabling us to cultivate habits of excellence, resilience, and continuous improvement.

Once again, thank you for your exemplary guidance and commitment to our success. Your contributions have not only enriched our lives but have also inspired us to strive for greatness.

We look forward for your similar association in future.

Thank you,

Best Regards,

  
**Dr. Sajid Alvi**  
Director



  
**Director**  
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**A.Y. 2019-20  
Report**

**Value Added Course: Personal Effectiveness For Success**

**Course Code: VACC/19-20/01**

**Resource Person: Ms. Vahida Pathan**

**Date: 14<sup>th</sup> to 19<sup>th</sup> Oct'2019**

**Duration: 30 Hrs**

**Time: 10:00 AM to 4:00 PM**

**No. of Student Certified: 127**

**Introduction:**

The Value Added Course on Personal Effectiveness For Success, led by Ms. Vahida Pathan from 14<sup>th</sup> to 19<sup>th</sup> Oct '2019, concluded with the certification of 127 students. This intensive program aimed to equip participants with essential skills and strategies to enhance their personal effectiveness and achieve success in various aspects of their lives.

**Overview:**

Ms. Vahida Pathan, a highly skilled facilitator specializing in personal development, delivered engaging sessions filled with valuable insights, practical tips, and actionable strategies for personal growth.

The course curriculum encompassed a wide array of topics, including goal setting, time management, communication skills, and emotional intelligence, resilience, and leadership development, providing participants with a holistic approach to self-improvement. Through a blend of lectures, discussions, group activities, and experiential exercises, participants were actively involved in the learning process, fostering a supportive and collaborative environment conducive to growth and development. The course timing was designed to accommodate participants' schedules, allowing them to fully engage in the learning experience without disrupting their other commitments.

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**Achievements:**

The successful completion of the Personal Effectiveness For Success course is a testament to the dedication and commitment of the 127 certified students to their personal growth and development. Armed with valuable insights and skills gained during the program, they are now better equipped to navigate challenges, set and achieve goals, communicate effectively, and lead with confidence.



  
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**A.Y. 2019-20**

**Value Added Course –Personal Effectiveness For Success**

**Course Code – (VACC/19-20/01)**

**List of Registered Students**

Sr. No.	Student Name
1	KORDE PRAMOD KAKASAHEB
2	HARSHAD NARENDRA PADVI
3	GANESH VILAS DAK
4	SUMIT SHRIKANT PATIL
5	AMITKUMAR ANIL WADILE
6	AKSHAY VISHNU PARDESHI
7	VARSHARANI DIGAMBAR IRKAR
8	ASHISH BABASAHEB KURUNDWADKAR
9	GAURAV VASANTRAO GHOLAVE
10	ROHIT GANGADHAR PAWAR
11	AMAR RAMESHWAR WARKHADE
12	ANITHA BAPNA
13	RAHUL JALINDAR KADAM
14	AMITA VILAS PATIL
15	GOPAL BHAGAWAT SARKATE
16	RATHOD PARMESHWAR SAHEBRAO
17	OMKAR A
18	SHRADDHA SHAM NAZARE
19	SAGAR ASHOK DANGE
20	PRATIKSHA BANSI KACHARE
21	UMESH RAJU RATHOD
22	TUSHAR VIJAY FADTARE
23	JAIDEEP PANDHARINATH UNAWANE
24	PIYUSH PRAKASHRAO SELOKAR



  
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25	PRAVIN PRAKASH KORE
26	KOMAL MAHADEV BANDGAR
27	GOVIND BIHARILAL ASOPA
28	HITESH VIJAY ZAMBARE
29	POOJA MUNJAJI WAGHMARE
30	SNEHAL NIWAS MORE
31	SHITAL ANKUSH DHAIBAR
32	SHRUTIKA PRAFULL NANDVIDKAR
33	SUNAYNA SURESH HAKKE
34	SWAPNIL CHANDRASHEKHAR NAGHATE
35	GAURI PANDURANG DAROI
36	SAMIR HUSEN SHAIKH
37	DAMINI ARUN PARKHI
38	SHITAL SHIVDAS THOMBARE
39	UMESH BALAVANT SHEWALE
40	AWED KHAN SHAMULLA KHAN
41	MOHAMMAD ARIF
42	AKSHAY ARUN GAIKWAD
43	BHARTI NAVNATH SUTAR
44	TIKHE HARSHADA CHANDRAKANT
45	KRANTI CHANDAR ADHAV
46	JYOTI JAGANNATH KHARAT
47	SHITAL RAJESH WAYDE
48	RAHUL SHIVANAND HIPPARAGI
49	SAWAN KANBARAO HARALE
50	ROHAN RAMDAS CHINDHE
51	KIRAN ASHOK TARU
52	SHUBHAM ASHOK LAKHEKAR
53	GUNJAN KRISHNA WALDE



  
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54	RAJU NARSING GAIKWAD
55	NIKITA LAXMANRAO WANANJE
56	CHAVAN SHIVAM MAHADEVRAO
57	CHETAN BISANLAL CHAUDHARI
58	RATHOD GANESH LAXMAN
59	AMOL KRUSHNA UGALE
60	VAIBHAV DNYANDEO MEHARE
61	VISHAL ARJUN WAGHMARE
62	SIDDHI RAMESH THAKUR
63	SIDDHESH NIVRUTTI WAGH
64	NISHA BYASJI PANDEY
65	GAIKWAD AKSHADA SHARAD
66	SURAJ PADMAKAR GAWAI
67	ADITYA JIVAN KHADE
68	SHRIYESH RAJENDRA KHADE
69	PRIYDARSHANI NAGNATH JADHAV
70	PASHA MUZAMMIL ASLAM
71	ROHINI RAMESH JADHAV
72	D ANVITA PATNAIK
73	SACHIN HEMANT SAHU
74	NITIN RAVINDRA PATIL
75	SHRUTI SANJAY HAGARE
76	SABAH SHAKEEL MULLA
77	ATUL MAHADEV KAKADE
78	PRIYA ASATI
79	VEDANTI DEVANAND KUCHAKE
80	BHAWNA DAS
81	VINAY KHAIRE
82	ASHI AGARWAL



  
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83	MARAL RASHMI PRALHAD
84	KAVLE SACHIN JAMBLAPPA
85	MANE ASAVARI VISHNU
86	SUSHMA SINGH
87	KULKARNI RUSHIKESH SHRIKRISHNA
88	AKASH CHANABASAYYA SWAMI
89	RAJEEV SINGH TOMAR
90	PRIEYANSHA SAXENA
91	ASHI KHARE
92	NEHA PRAJAPATI
93	SAKHALKAR TANAY PRAKASH
94	JAYA SINGH
95	VISHWAKARMA SHRAVANKUMAR RAMMILAN
96	ABHISHEK KOLARKAR
97	IVY MAJUMDAR
98	NAMRATA ASHOK SHINDE
99	NITI KAUSHIK MANTRI
100	SWARUPA VASANTRAO GEDAM
101	RUSHIKESH SANJAY SURYAWANSHI
102	ANGAD ACHUTRAO PANCHAL
103	ANJALI VIJAY MANE
104	CHANDRASHEKHAR RAMRAO THAKRE
105	SANKET ANNASAHEB KATORE
106	MAID AISHWARYA RAMESH
107	LANDGE SHRIHARI SOPAN
108	SHIVKANYA MAHADEV MULE



  
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109	DIPAK SADASHIV ANERA0
110	RAVINDRA SHRIKRISHNA JADE
111	AKSHAY RAMESH GAWANDE
112	PRAJAKTA NAMDEO PATOLE
113	YOGESH KALYAN LANDE
114	DIPAK SHIVAJI KUTE
115	RAVINDRA DATTATRAY LONDHE
116	SHUBHAM CHANDRAKANT KAWANKAR
117	SHRIRAJ RAVINDRA SADALE
118	AMRUTKAR MAYUR SUNIL
119	JYOTI VASANT DHAGE
120	KARANKUMAR ASHOK SURYAWANSHI
121	JUMANA SHABBIR GARI
122	MAYUR SHASHIKANT NIMHAN
123	CANON RAJESH MEHTA
124	INAMDAR BIRJIS MUZAFFAR
125	NIKUMBH APURVA AJAY
126	V K SUBODH
127	CHAUDHARI HRISHIKESH SATISH
128	DHANSHREE SANJAY WASANKAR
129	SHAMAL ARPITABIRANCHI
130	SWETA DUNG DUNG
131	ARSHAD LIYAQAT PATEL



  
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Value Added Course: Personal Effectiveness For Success

Course Code: VACC/19-20/01

Sr. No.	Student Name	14/10/19	15/10/19	16/10/19	17/10/19	18/10/19	19/10/19
1	KORDE PRAMOD KAKASAHEB	pramod k	pramod k	pramod k	pramod k	pramod k	pramod k
2	HARSHAD NARENDRA PADVI	Harshad	Harshad	Harshad	Harshad	Harshad	Harshad
3	GANESH VILAS DAK	G.Dak	G.Dak	G.Dak	G.Dak	G.Dak	G.Dak
4	SUMIT SHRIKANT PATIL	S.patil	S.patil	S.	Spatil	S.patil	S. patil
5	AMITKUMAR ANIL WADILE	A.wadile	A.wadile	A.wadile	A.wadile	A.wadile	A.wadile
6	AKSHAY VISHNU PARDESHI	pardeish	pardeish	pardeish	A	pardeish	pardeish
7	VARSHARANI DIGAMBAR IRKAR	Varsharani	Varsharani	Varsharani	Varsharani	Varsharani	Varsharani
8	ASHISH BABASAHEB KURUNDWADKAR	A.K.	A.K.	A.K.	A.K.	A.K.	A.K.
9	GAURAV VASANTRAO GHOLAVE	Gaurav G	A	Gaurav G	Gaurav G	A	Gaurav G
10	ROHIT GANGADHAR PAWAR	pawar	pawar	pawar	A	pawar	pawar
11	AMAR RAMESHWAR WARKHADE	Amar	Amar	A	Amar	Amar	Amar
12	ANITHA BAPNA	A.Bapna	A.Bapna	A.Bapna	A.Bapna	A.Bapna	A.Bapna
13	RAHUL JALINDAR KADAM	Rahul	Rahul	Rahul	Rahul	Rahul	Rahul
14	AMITA VILAS PATIL	patil	patil	patil	patil	patil	patil
15	GOPAL BHAGAWAT SARKATE	Gopal	Gopal	Gopal	Gopal	Gopal	Gopal
16	RATHOD PARMESHWAR SAHEBRAO	R.S.	R.S.	R.S.	R.S.	R.S.	R.S.
17	OMKAR A	omkar	omkar	omkar	A	omkar	omkar
18	SHRADDHA SHAM NAZARE	Shraddha	Shraddha	Shraddha	Shraddha	Shraddha	Shraddha
19	SAGAR ASHOK DANGE	S.Dange	S.Dange	S.Dange	S.Dange	S.Dange	S.Dange
20	PRATIKSHA BANSI KACHARE	Prachare	Prachare	Prachare	Prachare	Prachare	Prachare
21	UMESH RAJU RATHOD	umesh	umesh	umesh	umesh	umesh	umesh
22	TUSHAR VIJAY FADTARE	Tushar	Tushar	Tushar	Tushar	Tushar	Tushar
23	JAIDEEP PANDHARINATH UNAWANE	J.U.	J.U.	J.U.	J.U.	J.U.	J.U.
24	PIYUSH PRAKASHRAO SELOKAR	P.P.S	P.P.S	P.P.S	P.P.S	P.P.S	P.P.S
25	PRAVIN PRAKASH KORE	pravin k	pravin k	pravin k	pravin k	pravin k	pravin k
26	KOMAL MAHADEV BANDGAR	Bandgar	Bandgar	Bandgar	Bandgar	A	Bandgar
27	GOVIND BIHARILAL ASOPA						

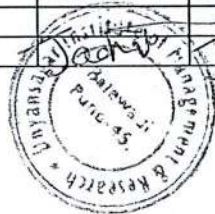


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28	HITESH VIJAY ZAMBARE	Hitesh	AB	Hitesh	Hitesh	Hitesh
29	POOJA MUNJAJI WAGHMARE	Pooja	Pooja	Pooja	Pooja	Pooja
30	SNEHAL NIWAS MORE	Snehal	Snehal	Snehal	Snehal	Snehal
31	SHITAL ANKUSH DHAIBAR	Shital	Shital	Shital	Shital	Shital
32	SHRUTIKA PRAFULL NANDVIDKAR	Sp Mandar	Shrutika	Shrutika	Shrutika	Shrutika
33	SUNAYNA SURESH HAKKE	Hakke	Hakke	Hakke	Hakke	Hakke
34	SWAPNIL CHANDRASHEKHAR NAGHATE	SN	SN	SN	AB	SN
35	GAURI PANDURANG DAROI	Daroi	Daroi	Daroi	Daroi	Daroi
36	SAMIR HUSEN SHAIKH	AB	AB	AB	AB	AB
37	DAMINI ARUN PARKHI	Damini	Damini	Damini	Damini	Damini
38	SHITAL SHIVDAS THOMBARE	Shital	Shital	Shital	Shital	Shital
39	UMESH BALAVANT SHEWALE	Umesh	Umesh	Umesh	Umesh	Umesh
40	AWED KHAN SHAMULLA KHAN	Akhan	Akhan	Akhan	Akhan	Akhan
41	MOHAMMAD ARIF	Arif	Arif	Arif	Arif	Arif
42	AKSHAY ARUN GAIKWAD	Akshay	Akshay	Akshay	Akshay	Akshay
43	BHARTI NAVNATH SUTAR	Bharti	Bharti	Bharti	Bharti	Bharti
44	TIKHE HARSHADA CHANDRAKANT	Tikhe	Tikhe	Tikhe	Tikhe	Tikhe
45	KRANTI CHANDAR ADHAV	Kranti	Kranti	Kranti	Kranti	Kranti
46	JYOTI JAGANNATH KHARAT	Jyoti	Jyoti	Jyoti	Jyoti	Jyoti
47	SHITAL RAJESH WAYDE	Shital	Shital	Shital	Shital	Shital
48	RAHUL SHIVANAND HIPPARAGI	Rahul	Rahul	Rahul	Rahul	Rahul
49	SAWAN KANBARAO HARALE	Sharak	Sharak	Sharak	Sharak	Sharak
50	ROHAN RAMDAS CHINDHE	Rohan	Rohan	Rohan	Rohan	Rohan
51	KIRAN ASHOK TARU	Kiran	Kiran	Kiran	Kiran	Kiran
52	SHUBHAM ASHOK LAKHEKAR	Shubham	Shubham	Shubham	Shubham	Shubham
53	GUNJAN KRISHNA WALDE	Gunjan	Gunjan	Gunjan	Gunjan	Gunjan
54	RAJU NARSING GAIKWAD	Raj	Raj	Raj	Raj	Raj
55	NIKITA LAXMANRAO WANANJE	Nikita	Nikita	Nikita	Nikita	Nikita
56	CHAVAN SHIVAM MAHADEVRAO	Shivam	Shivam	Shivam	Shivam	Shivam
57	CHETAN BISANLAL CHAUDHARI	Chetan	Chetan	Chetan	Chetan	Chetan
58	RATHOD GANESH LAXMAN	Rathod	Rathod	Rathod	Rathod	Rathod
59	AMOL KRUSHNA UGALE	Amol	Amol	Amol	Amol	Amol
60	VAIBHAV DNYANDEO MEHARE	Vaibhav	Vaibhav	Vaibhav	Vaibhav	Vaibhav
61	VISHAL ARJUN WAGHMARE	Vishal	Vishal	Vishal	Vishal	Vishal
62	SIDDHI RAMESH THAKUR	Siddhi	Siddhi	Siddhi	Siddhi	Siddhi
63	SIDDHESH NIVRUTTI WAGH	Siddhesh	Siddhesh	Siddhesh	Siddhesh	Siddhesh
64	NISHA BYASJI PANDEY	Nisha	Nisha	Nisha	Nisha	Nisha
65	GAIKWAD AKSHADA SHARAD	AB	AB	AB	AB	AB
66	SURAJ PADMAKAR GAWAI	Suraj	Suraj	Suraj	Suraj	Suraj
67	ADITYA JIVAN KHADE	AD	AD	AD	AD	AD
68	SHRIYESH RAJENDRA KHADE	AB	AB	AB	AB	AB
69	PRIYDARSHANI NAGNATH JADHAV	Jadhav	Jadhav	Jadhav	Jadhav	Jadhav



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70	PASHA MUZAMMIL ASLAM	Balam	Ravlan	Balam	Balam	Balam	Balam
71	ROHINI RAMESH JADHAV	Rohini	Rohini	Rohini	Rohini	Rohini	Rohini
72	D ANVITA PATNAIK	ANU	ANU	ANU	ANU	ANU	ANU
73	SACHIN HEMANT SAHU	S.H.S	S.H.S	S.H.S	S.H.S	S.H.S	S.H.S
74	NITIN RAVINDRA PATIL	N.Patil	N.Patil	N.Patil	N.Patil	N.Patil	N.Patil
75	SHRUTI SANJAY HAGARE	Shruti	Shruti	Shruti	Shruti	Shruti	Shruti
76	SABAH SHAKEEL MULLA	S.S. Mulla	S.S. Mulla	S.S. Mulla	S.S. Mulla	S.S. Mulla	S.S. Mulla
77	ATUL MAHADEV KAKADE	Atul	Atul	Atul	Atul	Atul	Atul
78	PRIYA ASATI	AB	AB	AB	AB	AB	AB
79	VEDANTI DEVANAND KUCHAKE	Vedant	Vedant	Vedant	Vedant	Vedant	Vedant
80	BHAWNA DAS	B.Das	B.Das	B.Das	B.Das	B.Das	B.Das
81	VINAY KHAIRE	V.K	V.K	V.K	V.K	V.K	V.K
82	ASHI AGARWAL	Asi	Asi	Asi	Asi	Asi	Asi
83	MARAL RASHMI PRALHAD	Maral	Maral	Maral	Maral	Maral	Maral
84	KAVLE SACHIN JAMBLAPPA	K.S	K.S	K.S	K.S	K.S	K.S
85	MANE ASAVARI VISHNU	Mane	Mane	Mane	Mane	Mane	Mane
86	SUSHMA SINGH	Sushma	Sushma	Sushma	Sushma	Sushma	Sushma
87	KULKARNI RUSHIKESH SHRIKRISHNA	Rushikesh	Rushikesh	Rushikesh	Rushikesh	Rushikesh	Rushikesh
88	AKASH CHANABASAYYA SWAMI	Akash	Akash	Akash	Akash	Akash	Akash
89	RAJEEV SINGH TOMAR	Rajeev	Rajeev	Rajeev	Rajeev	Rajeev	Rajeev
90	PRIYANSHA SAXENA	Priyansha	Priyansha	Priyansha	Priyansha	Priyansha	Priyansha
91	ASHI KHARE	Asi	Asi	Asi	Asi	Asi	Asi
92	NEHA PRAJAPATI	Neha	Neha	Neha	Neha	Neha	Neha
93	SAKHALKAR TANAY PRAKASH	Tanay	Tanay	Tanay	Tanay	Tanay	Tanay
94	JAYA SINGH	Jaya	Jaya	Jaya	Jaya	Jaya	Jaya
95	VISHWAKARMA SHRAVANKUMAR	Vishwakarma	Vishwakarma	Vishwakarma	Vishwakarma	Vishwakarma	Vishwakarma
96	ABHISHEK KOLARKAR	Abhishek	Abhishek	Abhishek	Abhishek	Abhishek	Abhishek
97	IVY MAJUMDAR	Ivy	Ivy	Ivy	Ivy	Ivy	Ivy
98	NAMRATA ASHOK SHINDE	Namrata	Namrata	Namrata	Namrata	Namrata	Namrata
99	NITI KAUSHIK MANTRI	Niti	Niti	Niti	Niti	Niti	Niti
100	SWARUPA VASANTRAO GEDAM	Swarupa	Swarupa	Swarupa	Swarupa	Swarupa	Swarupa
101	RUSHIKESH SANJAY SURYAWANSHI	Rushikesh	Rushikesh	Rushikesh	Rushikesh	Rushikesh	Rushikesh
102	ANGAD ACHUTRAO PANCHAL	Angad	Angad	Angad	Angad	Angad	Angad
103	ANJALI VIJAY MANE	Anjali	Anjali	Anjali	Anjali	Anjali	Anjali
104	CHANDRASHEKHAR RAMRAO THAKRE	Chandrashekhar	Chandrashekhar	Chandrashekhar	Chandrashekhar	Chandrashekhar	Chandrashekhar
105	SANKET ANNASAHAB KATORE	Sanket	Sanket	Sanket	Sanket	Sanket	Sanket
106	MAID AISHWARYA RAMESH	Maid	Maid	Maid	Maid	Maid	Maid
107	LANDGE SHRIHARI SOPAN	Landge	Landge	Landge	Landge	Landge	Landge
108	SHIVKANYA MAHADEV MULE	Shivkanya	Shivkanya	Shivkanya	Shivkanya	Shivkanya	Shivkanya
109	DIPAK SADASHIV ANERAU	Dipak	Dipak	Dipak	Dipak	Dipak	Dipak
110	RAVINDRA SHRIKRISHNA JADE	R. Jade	R. Jade	R. Jade	R. Jade	R. Jade	R. Jade
111	AKSHAY RAMESH GAWANDE	Akshay	Akshay	Akshay	Akshay	Akshay	Akshay



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112	PRAJAKTA NAMDEO PATOLE	PNP	PNP	PNP	PNP	PNP	PNP
113	YOGESH KALYAN LANDE	Yogesh K. Lan	Yogesh K. Lan	Yogesh K. Lan	Yogesh K. Lan	Yogesh K. Lan	Yogesh K. Lan
114	DIPAK SHIVAJI KUTE	D. Kute	D. Kute	D. Kute	D. Kute	D. Kute	D. Kute
115	RAVINDRA DATTATRAY LONDHE	R. Londhe	R. Londhe	R. Londhe	R. Londhe	R. Londhe	R. Londhe
116	SHUBHAM CHANDRAKANT KAWANKAR	Shubham	Shubham	Shubham	Shubham	Shubham	Shubham
117	SHRIRAJ RAVINDRA SADALE	S. Sadale	S. Sadale	S. Sadale	S. Sadale	S. Sadale	S. Sadale
118	AMRUTKAR MAYUR SUNIL	A. Sunil	A. Sunil	A. Sunil	A. Sunil	A. Sunil	A. Sunil
119	JYOTI VASANT DHAGE	J. Dhage	J. Dhage	J. Dhage	J. Dhage	J. Dhage	J. Dhage
120	KARANKUMAR ASHOK SURYAWANSHI	K. Sur	K. Sur	K. Sur	K. Sur	K. Sur	K. Sur
121	JUMANA SHABBIR GARI	J. Gari	J. Gari	J. Gari	J. Gari	J. Gari	J. Gari
122	MAYUR SHASHIKANT NIMHAN	M. Nimhan	M. Nimhan	M. Nimhan	M. Nimhan	M. Nimhan	M. Nimhan
123	CANON RAJESH MEHTA	C. Mehta	C. Mehta	C. Mehta	C. Mehta	C. Mehta	C. Mehta
124	INAMDAR BIRJIS MUZAFFAR	I. Muzaffar	I. Muzaffar	I. Muzaffar	I. Muzaffar	I. Muzaffar	I. Muzaffar
125	NIKUMBH APURVA AJAY	N. Ajay	N. Ajay	N. Ajay	N. Ajay	N. Ajay	N. Ajay
126	V K SUBODH	V. Subodh	V. Subodh	V. Subodh	V. Subodh	V. Subodh	V. Subodh
127	CHAUDHARI HRISHIKESH SATISH	C. Satish	C. Satish	C. Satish	C. Satish	C. Satish	C. Satish
128	DHANSHREE SANJAY WASANKAR	D. Wasankar	D. Wasankar	D. Wasankar	D. Wasankar	D. Wasankar	D. Wasankar
129	SHAMAL ARPITABIRANCHI	S. Biranchi	S. Biranchi	S. Biranchi	S. Biranchi	S. Biranchi	S. Biranchi
130	SWETA DUNG DUNG	S. D. D.	S. D. D.	S. D. D.	S. D. D.	S. D. D.	S. D. D.
131	ARSHAD LIYAQAT PATEL	A. Patel	A. Patel	A. Patel	A. Patel	A. Patel	A. Patel



*[Signature]*  
Director

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*[Signature]*  
Director

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(AISHE Code : C - 41293, PUN Code - IMMP014030)



**Value Added Course: Personal Effectiveness For Success**

**Course Code: VACC/19-20/01**

**Total Marks: 50 Marks**

Group Activities: 25 M

Personal Interview: 25 M

Sr. No.	Student Name	Marks
1	KORDE PRAMOD KAKASAHEB	37
2	HARSHAD NARENDRA PADVI	48
3	GANESH VILAS DAK	49
4	SUMIT SHRIKANT PATIL	41
5	AMITKUMAR ANIL WADILE	42
6	AKSHAY VISHNU PARDESHI	38
7	VARSHARANI DIGAMBAR IRKAR	39
8	ASHISH BABASAHEB KURUNDWADKAR	42
9	GAURAV VASANTRAO GHOLAVE	44
10	ROHIT GANGADHAR PAWAR	36
11	AMAR RAMESHWAR WARKHADE	38
12	ANITHA BAPNA	39
13	RAHUL JALINDAR KADAM	37
14	AMITA VILAS PATIL	45
15	GOPAL BHAGAWAT SARKATE	36
16	RATHOD PARMESHWAR SAHEBRAO	39
17	OMKAR A	41
18	SHRADDHA SHAM NAZARE	49
19	SAGAR ASHOK DANGE	43
20	PRATIKSHA BANSI KACHARE	46
21	UMESH RAJU RATHOD	44
22	TUSHAR VIJAY FADTARE	48
23	JAIDEEP PANDHARINATH UNAWANE	41
24	PIYUSH PRAKASHRAO SELOKAR	42
25	PRAVIN PRAKASH KORE	40
26	KOMAL MAHADEV BANDGAR	39
27	HITESH VIJAY ZAMBARE	37
28	POOJA MUNJAJI WAGHMARE	38
29	SNEHAL NIWAS MORE	43
30	SHITAL ANKUSH DHAIBAR	41
31	SHRUTIKA PRAFULL NANDVIDKAR	36
32	SUNAYNA SURESH HAKKE	38
33	SWAPNIL CHANDRASHEKHAR NAGHATE	39
34	GAURI PANDURANG DAROI	37
35	DEVINI ARUN PARKHI	39
36	SHIRAJI SHIVDAS THOMBARE	36
37	UMESH BALAVANT SHEWALE	43
38	AWED KHAN SHAMULLA KHAN	40
39	MOHAMMAD ARIF	40



40	AKSHAY ARUN GAIKWAD	39
41	BHARTI NAVNATH SUTAR	44
42	TIKHE HARSHADA CHANDRAKANT	45
43	KRANTI CHANDAR ADHAV	39
44	JYOTI JAGANNATH KHARAT	38
45	SHITAL RAJESH WAYDE	37
46	RAHUL SHIVANAND HIPPARAGI	36
47	SAWAN KANBARAO HARALE	41
48	ROHAN RAMDAS CHINDHE	45
49	KIRAN ASHOK TARU	44
50	SHUBHAM ASHOK LAKHEKAR	41
51	GUNJAN KRISHNA WALDE	39
52	RAJU NARSING GAIKWAD	38
53	NIKITA LAXMANRAO WANANJE	37
54	CHAVAN SHIVAM MAHADEVRAO	36
55	CHETAN BISANLAL CHAUDHARI	39
56	RATHOD GANESH LAXMAN	40
57	AMOL KRUSHNA UGALE	40
58	VAIBHAV DNYANDEO MEHARE	41
59	VISHAL ARJUN WAGHMARE	38
60	SIDDHI RAMESH THAKUR	37
61	SIDDHESH NIVRUTTI WAGH	36
62	NISHA BYASJI PANDEY	45
63	GAIKWAD AKSHADA SHARAD	41
64	SURAJ PADMAKAR GAWAI	42
65	PRIYDARSHANI NAGNATH JADHAV	45
66	PASHA MUZAMMIL ASLAM	36
67	ROHINI RAMESH JADHAV	44
68	D ANVITA PATNAIK	39
69	SACHIN HEMANT SAHU	37
70	NITIN RAVINDRA PATIL	39
71	SHRUTI SANJAY HAGARE	44
72	SABAH SHAKEEL MULLA	42
73	ATUL MAHADEV KAKADE	43
74	PRIYA ASATI	40
75	VEDANTI DEVANAND KUCHAKE	41
76	BHAWNA DAS	40
77	VINAY KHAIRE	42
78	ASHI AGARWAL	43
79	MARAL RASHMI PRALHAD	39
80	KAVLE SACHIN JAMBLAPPA	40
81	MANE ASAVARI VISHNU	42
82	SUSHMA SINGH	39
83	KULKARNI RUSHIKESH SHRIKRISHNA	36
84	AKASH CHANABASAYYA SWAMI	42
85	RAJEEV SINGH TOMAR	43
86	PRIEYANSHA SAXENA	39
87	ASHI KHARE	38
88	NEHA PRAJAPATI	39
89	SAKHALKAR TANAY PRAKASH	44
90	JAYA SINGH	37
91	VISHWAKARMA SHRAVANKUMAR RAMMILAN	36
92	ABHISHEK KOLARKAR	49
93	IVY MAJUMDAR	39
94	NAMRATA ASHOK SHINDE	40
95	NITI KAUSHIK MANTRI	42
96	SWARUPA VASANTRAO GEDAM	41
97	RUSHIKESH SANJAY SURYAWANSHI	36
98	ANGAD ACHUTRAO PANCHAL	39
99	ANALI VIJAY MANE	47
100	CHANDRASHEKHAR RAMRAO THAKRE	38
101	SANKET ANNASAHEB KATONE	36
102	MADHAI SHWARYA RAMESH	38



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103	LANDGE SHRIHARI SOPAN	39
104	SHIVKANYA MAHADEV MULE	42
105	DIPAK SADASHIV ANERAU	47
106	RAVINDRA SHRIKRISHNA JADE	39
107	AKSHAY RAMESH GAWANDE	40
108	PRAJAKTA NAMDEO PATOLE	43
109	YOGESH KALYAN LANDE	48
110	DIPAK SHIVAJI KUTE	46
111	RAVINDRA DATTATRAY LONDHE	41
112	SHUBHAM CHANDRAKANT KAWANKAR	41
113	SHRIRAJ RAVINDRA SADALE	40
114	AMRUTKAR MAYUR SUNIL	38
115	JYOTI VASANT DHAGE	37
116	KARANKUMAR ASHOK SURYAWANSHI	36
117	JUMANA SHABBIR GARI	36
118	MAYUR SHASHIKANT NIMHAN	39
119	CANON RAJESH MEHTA	38
120	INAMDAR BIRJIS MUZAFFAR	37
121	NIKUMBH APURVA AJAY	45
122	V K SUBODH	44
123	CHAUDHARI HRISHIKESH SATISH	40
124	DHANSHREE SANJAY WASANKAR	39
125	SHAMAL ARPITABIRANCHI	38
126	SWETA DUNG DUNG	39
127	ARSHAD LIYAQAT PATEL	41



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**&  
NEORARE SERVICES LLP**

**This is to certify that**

**Mr. /-Ms.** Harshad Narendra Padvi

has successfully completed Certification Course on  
**“Personal Effectiveness For Success”**

(VACC/19-20/01)

conducted for MBA Students in Academic Year 2019- 20  
at DIMR, Pune.

Date : 12 Jan 2019  
Place : Pune



**Ms. Vanhida Pathan**  
**Founder & Director**

**Dr. Sajid Alvi**  
**Director**

**Dnyansagar Institute of Management and  
Research**

**Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045**



# DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH



&  
CP HR



CP HR Services  
Let's Be One. Let's Grow.  
Pvt. Ltd

**Mr. F Francis Xavier**  
**(Resource Person)**

# BUSINESS ENGLISH

VACC/19-20/02



**Director**  
Dnyansagar Institute of Management and  
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Balewadi, Pune-411045



2nd Jan 2020 to 18th Jan 2020



3PM TO 5PM



Venue:

Seminar Hall, DIMR, SKP Campus, Balewadi, Pune



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(AISHE Code : C - 41293, PUN Code - IMMP014030)



**A.Y. 2019-20**

**Value Added Course:**

**Business English**

**Syllabus**

- Module 1: Business Vocabulary and Terminology
- Module 2: Professional Writing Skills (Emails, Reports, Proposals)
- Module 3: Effective Presentation Techniques
- Module 4: Negotiation and Persuasion Strategies
- Module 5: Cross-cultural Communication in Business Settings
- Module 6: Business Etiquette and Networking
- Module 7: Interview Preparation and Resume Writing
- Module 8: Customer Service and Client Communication



  
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Date: 24-12-2019

A.Y. 2019-2020

NOTICE

**Business English**  
(Value Added Course)

Dear Students,

We are excited to announce a unique opportunity for all students aspiring to enhance their language proficiency and communication skills in the professional world. Our institution is offering a Value Added Course on "Business English" designed to equip participants with the language tools and techniques necessary for success in the corporate arena.

**Certification:** Business English

**Course Code:** VACC/19-20/02

**Resource Person:** Mr. F Francis Xavier

**Date:** 2<sup>nd</sup> to 15<sup>th</sup> Jan'2020

**Duration:** 32 Hrs

**Time:** 3pm to 5pm

**Objective:**

Enhance your employability and career prospects by acquiring essential business communication skills.

Interested students are requested to register for the course. Seize this excellent opportunity to develop your language proficiency and communication skills tailored for the business world.



  
Director  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045

  
Dr. Sajid Alvi  
Director



**Date: 27-12-2019**

To,  
Mr. F Francis Xavier

**Subject:** Invitation to Facilitate "Business English" Certification Course.

Dear Sir,

On behalf of DIMR I am writing to extend a cordial invitation to you to lead our upcoming value added course on "Business English".

Date: 2<sup>nd</sup> to 15<sup>th</sup> Jan 2020

Time: 3:00 PM to 5:00 PM

We believe that your expertise in English language instruction and your profound understanding of business communication make you an ideal candidate to facilitate this course. Your ability to tailor language learning to professional contexts, coupled with your dynamic teaching style, will undoubtedly empower participants to enhance their communication skills and excel in various business settings.

Your commitment to excellence and your passion for helping individuals succeed align perfectly with the objectives of this certification course. We are excited about the prospect of collaborating with you and are confident that your involvement will greatly contribute to the success of the program.

Thank you for considering this invitation. We look forward to the opportunity to work together to empower individuals to achieve proficiency in business English communication.

Best Regards,

**Dr. Sajid Alvi**  
Director



**Director**  
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**Mr. F. Francis Xavier**

Industry Expert – Trainer & Coach | Certified Language Trainer | Communication Coach | Soft Skills & Personality Development Trainer | Leadership Development | Career Mentor

**Summary**

Seasoned English Language Communication Expert and Soft Skills Trainer, enthusiastic Learning and Talent Development professional, with over 15+ years of dedicated expertise in empowering individuals, organizations and leadership to master the art of effective communication. Passionate about helping clients from diverse industries enhance their interpersonal, public speaking, presentation and English language communication skills. Adept at designing tailored programs that address specific needs and deliver measurable results. Skilled in creating engaging, interactive learning experiences that combine theory with practical application. Committed to fostering a supportive environment for learners to grow and succeed. Stay updated with the latest trends and techniques through continuous learning.

**Experience**

CP HR Services Pvt. Ltd.  
Chief Training Advisor  
2018 - Present



  
**Director**  
Dnyansagar Institute of Management and  
Research  
Balewadi, Pune-411045



**Date: 15-01-2020**

To,  
Mr. F Franics Xavier

**Subject:** Heartfelt Thanks for Your Conducting the "Business English" Course

Dear Sir,

On behalf of DIMR, I wanted to extend my sincere gratitude for your outstanding contribution to the success of our recent "Business English" course.

Your commitment to our success, coupled with your enthusiasm and encouragement, has created a supportive learning environment where we felt empowered to overcome language barriers and communicate confidently in various business settings.

The knowledge and skills acquired through this course have not only boosted our confidence but have also opened up new opportunities for career advancement and professional growth.

Your invaluable guidance will continue to serve as a beacon as we navigate the complexities of the business world.

Once again, thank you for your unwavering dedication and passion for teaching. Your contributions have made a lasting impact on our journey toward excellence in business communication.

We look forward for your similar association in future.

Thank you,

Best Regards,

**Dr. Sajid Alvi**  
Director



**Director**  
Dnyansagar Institute of Management and  
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(AISHE Code : C - 41293, PUN Code - IMMP014030)



**A.Y. 2019-20  
Report**

**Value Added Course: Business English**

**Course Code: VACC/19-20/02**

**Resource Person: Mr. F Francis Xavier**

**Date: 2<sup>nd</sup> to 18<sup>th</sup> Jan'2020**

**Duration: 32 Hrs**

**Time: 3:00 PM to 5:00 PM**

**No. of Student Certified: 119**

**Introduction:**

The Value Added Course on Business English, conducted by Mr. F Francis Xavier from 2<sup>nd</sup> to 18<sup>th</sup> Jan'2020, successfully concluded with the certification of 119 students. This comprehensive program aimed to enhance participants' proficiency in English communication within a business context, equipping them with the skills necessary for professional success.

**Overview:**

Mr. F Francis Xavier, a highly experienced language instructor, delivered engaging sessions filled with practical tips, strategies, and industry insights to improve participants' business English communication skills. The course covered a diverse range of topics, including business writing, presentations, negotiations, email etiquette, and professional vocabulary, providing participants with a solid foundation in business communication. Through interactive exercises, role-plays, discussions, and real-world case studies, participants actively engaged with the material, enabling them to apply the concepts learned and enhance their communication skills in a business setting. The course offered ample time for in-depth coverage of topics, extensive practice, and personalized feedback, ensuring participants were well-prepared to communicate effectively in various business scenarios.



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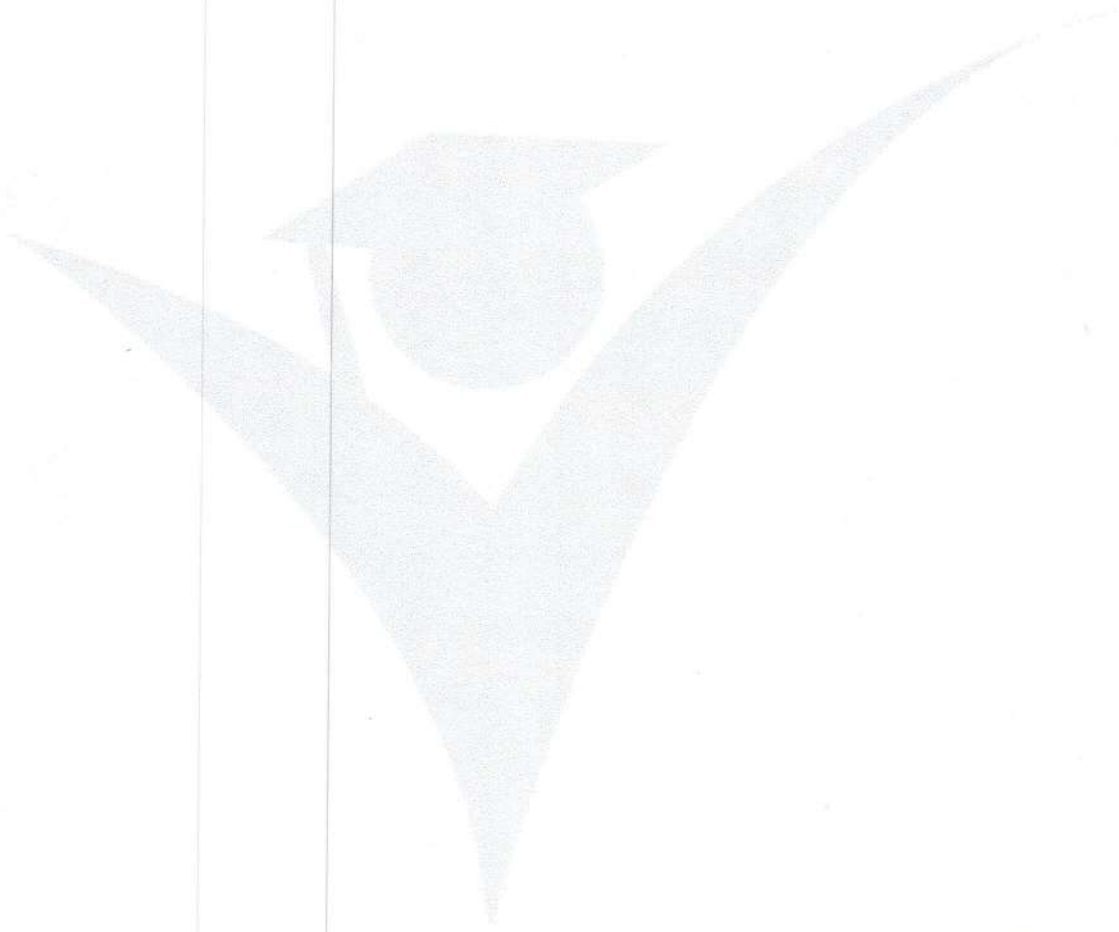
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**Outcome:**

The successful completion of the Business English course represents a significant achievement for the 119 certified students, who have enhanced their language proficiency and communication skills, positioning themselves for success in today's globalized business environment.



  
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**A.Y. 2019-20**

**Value Added Course –Business English**

**Course Code – (VACC/19-20/02)**

**List of Registered Students**

Sr. No.	Student Name
1	KORDE PRAMOD KAKASAHEB
2	HARSHAD NARENDRA PADVI
3	GANESH VILAS DAK
4	SUMIT SHRIKANT PATIL
5	AMITKUMAR ANIL WADILE
6	AKSHAY VISHNU PARDESHI
7	VARSHARANI DIGAMBAR IRKAR
8	ASHISH BABASAHEB KURUNDWADKAR
9	GAURAV VASANTRAO GHOLAVE
10	ROHIT GANGADHAR PAWAR
11	AMAR RAMESHWAR WARKHADE
12	ANITHA BAPNA
13	RAHUL JALINDAR KADAM
14	AMITA VILAS PATIL
15	GOPAL BHAGAWAT SARKATE
16	OMKAR A
17	SHRADDHA SHAM NAZARE
18	SAGAR ASHOK DANGE
19	PRATIKSHA BANSI KACHARE
20	UMESH RAJU RATHOD
21	TUSHAR VIJAY FADTARE
22	PIYUSH PRAKASHRAO SELOKAR
23	PRAVIN PRAKASH KORE
24	KOMAL MAHADEV BANDGAR



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25	GOVIND BIHARILAL ASOPA
26	HITESH VIJAY ZAMBARE
27	POOJA MUNJAJI WAGHMARE
28	SNEHAL NIWAS MORE
29	SHITAL ANKUSH DHAIBAR
30	SHRUTIKA PRAFULL NANDVIDKAR
31	SUNAYNA SURESH HAKKE
32	GAURI PANDURANG DAROI
33	SAMIR HUSEN SHAIKH
34	DAMINI ARUN PARKHI
35	SHITAL SHIVDAS THOMBARE
36	UMESH BALAVANT SHEWALE
37	AWED KHAN SHAMULLA KHAN
38	MOHAMMAD ARIF
39	AKSHAY ARUN GAIKWAD
40	SUNNY ARUN KAMBLE
41	BHARTI NAVNATH SUTAR
42	KRANTI CHANDAR ADHAV
43	JYOTI JAGANNATH KHARAT
44	SHITAL RAJESH WAYDE
45	RAHUL SHIVANAND HIPPARAGI
46	SAWAN KANBARAO HARALE
47	ROHAN RAMDAS CHINDHE
48	KIRAN ASHOK TARU
49	SHUBHAM ASHOK LAKHEKAR
50	GUNJAN KRISHNA WALDE
51	RAJU NARSING GAIKWAD
52	NIKITA LAXMANRAO WANANJE
53	CHETAN BISANLAL CHAUDHARI ✓



  
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54	RATHOD GANESH LAXMAN
55	AMOL KRUSHNA UGALE
56	VAIBHAV DNYANDEO MEHARE
57	VISHAL ARJUN WAGHMARE
58	SIDDHI RAMESH THAKUR
59	SIDDHESH NIVRUTTI WAGH
60	NISHA BYASJI PANDEY
61	GAIKWAD AKSHADA SHARAD
62	SURAJ PADMAKAR GAWAI
63	ADITYA JIVAN KHADE
64	SHRIYESH RAJENDRA KHADE
65	PRIYDARSHANI NAGNATH JADHAV
66	PASHA MUZAMMIL ASLAM
67	ROHINI RAMESH JADHAV
68	D ANVITA PATNAIK
69	SACHIN HEMANT SAHU
70	NITIN RAVINDRA PATIL
71	SHRUTI SANJAY HAGARE
72	SABAH SHAKEEL MULLA
73	ATUL MAHADEV KAKADE
74	PRIYA ASATI
75	VEDANTI DEVANAND KUCHAKE
76	BHAWNA DAS
77	VINAY KHAIRE
78	ASHI AGARWAL
79	MARAL RASHMI PRALHAD
80	KAVLE SACHIN JAMBLAPPA
81	MANE ASAVARI VISHNU
82	SUSHMA SINGH



  
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83	AKASH CHANABASAYYA SWAMI
84	RAJEEV SINGH TOMAR
85	PRIEYANSHA SAXENA
86	ASHI KHARE
87	NEHA PRAJAPATI
88	SAKHALKAR TANAY PRAKASH
89	JAYA SINGH
90	AYANDRILA MAJUMDAR
91	ABHISHEK KOLARKAR
92	IVY MAJUMDAR
93	NAMRATA ASHOK SHINDE
94	NITI KAUSHIK MANTRI
95	SWARUPA VASANTRAO GEDAM
96	ANGAD ACHUTRAO PANCHAL
97	ANJALI VIJAY MANE
98	SANKET ANNASAHEB KATORE
99	MAID AISHWARYA RAMESH
100	LANDGE SHRIHARI SOPAN
101	SHIVKANYA MAHADEV MULE
102	DIPAK SADASHIV ANERAO
103	RAVINDRA SHRIKRISHNA JADE
104	AKSHAY RAMESH GAWANDE
105	PRAJAKTA NAMDEO PATOLE
106	YOGESH KALYAN LANDE
107	DIPAK SHIVAJI KUTE
108	PUJA DADA GAIKWAD



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109	SHUBHAM CHANDRAKANT KAWANKAR
110	SHRIRAJ RAVINDRA SADALE
111	AMRUTKAR MAYUR SUNIL
112	JYOTI VASANT DHAGE
113	JUMANA SHABBIR GARI
114	MAYUR SHASHIKANT NIMHAN
115	CANON RAJESH MEHTA
116	INAMDAR BIRJIS MUZAFFAR
117	NIKUMBH APURVA AJAY
118	V K SUBODH
119	CHAUDHARI HRISHIKESH SATISH
120	DHANSHREE SANJAY WASANKAR
121	SHAMAL ARPITABIRANCHI
122	ANCY S ABRAHAM
123	SWETA DUNG DUNG



  
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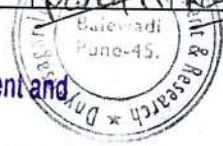
**Value Added Course: Business English**

**Course Code: VACC/19-20/02**

Sr. No.	Student Name	2/1/20	3/1/20	4/1/20	6/1/20	7/1/20
1	KORDE PRAMOD KAKASAHEB	pramodk	pramodk	pramodk	pramodk	pramodk
2	HARSHAD NARENDRA PADVI	Harshad	Harshad	Harshad	Harshad	Harshad
3	GANESH VILAS DAK	Ganesh			Absent	
4	SUMIT SHRIKANT PATIL	S.patil		S.patil	S.patil	S.patil
5	AMITKUMAR ANIL WADILE	A.wadile	A.wadile	A.wadile	A.wadile	A.wadile
6	AKSHAY VISHNU PARDESHI	Akshay	Pardeish	parde shi	pronde v	perde v
7	VARSHARANI DIGAMBAR IRKAR	Varsharani	Varsharani	Varsharani	Varsharani	Varsharani
8	ASHISH KURUNDWADKAR	AK	AK	AK	A	AK
9	GAURAV VASANTRAO GHOLAVE	Gaurav	Gaurav	Gaurav	Gaurav	Gaurav
10	ROHIT GANGADHAR PAWAR	Rohit	pawar	rohitar	A	pawar
11	AMAR RAMESHWAR WARKHADE	Amar	A	Amar	Amar	Amar
12	ANITHA BAPNA	A.Bapna	A.Bapna	A	A.Bapna	A.Bapna
13	RAHUL JALINDAR KADAM	Rahul	Rahul	Rahul	Rahul	Rahul
14	AMITA VILAS PATIL	Patil	Patil	Patil	Patil	Patil
15	GOPAL BHAGAWAT SARKATE	Gopal	Gopal	Gopal	Gopal	Gopal
16	OMKAR A	Omkar	omkar	omkar	Gopal	omkar
17	SHRADDHA SHAM NAZARE	Shraddha				
18	SAGAR ASHOK DANGE	Sagar	Sagar	Sagar	Sagar	Sagar
19	PRATIKSHA BANSI KACHARE	Pratiksha				
20	UMESH RAJU RATHOD	Umesh	Umesh	Umesh	Umesh	Umesh
21	TUSHAR VIJAY FADTARE	Tushar	Tushar	Tushar	Tushar	Tushar
22	PIYUSH PRAKASHRAO SELOKAR	P.P.S	P.P.S	P.P.S	P.P.S	P.P.S
23	PRAVIN PRAKASH KORE	P.P.K	P.P.K	P.P.K	P.P.K	P.P.K
24	KOMAL MAHADEV BANDGAR	Bandgar	Bandgar	Bandgar	Bandgar	Bandgar
25	GOVIND BIHARILAL ASOPA	Govind	A	govind	A	govind
26	HITESH VIJAY ZAMBARE	Hitesh	Hitesh	Hitesh	Hitesh	Hitesh
27	POOJA MUNJAJI WAGHMARE	Pooja	A	A	A	A
28	SNEHAL NIWAS MORE	Snehal	Snehal	Snehal	Snehal	Snehal
29	SHITAL ANKUSH DHAIBAR	Shital	A	A	A	A
30	SHRUTIKA PRAFULL NANDVIDKAR	S.P.Nandvi	S.P.Nandvi	S.P.Nandvi	S.P.Nandvi	S.P.Nandvi
31	SUNAYNA SURESH HAKKE	Hakke	Hakke	Hakke	Hakke	Hakke
32	GAURI PANDURANG DAROI	Daroi	Daroi	A	Daroi	Daroi
33	SAMIR HUSEN SHAIKH			A	A	A
34	DAMINI ARUN PARKHI	Damini	Damini	A	Damini	Damini
35	SHITAL SHIVDAS THOMBARE	Shital	Shital	Shital	A	Shital
36	UMESH BALAVANT SHEWALE	Umesh	Umesh	Umesh	A	Umesh
37	AWED KHAN SHAMULLA KHAN	Akhan	A	Akhan	Akhan	Akhan
38	MOHAMMAD ARIF	Arif	Arif	Arif	Arif	Arif
39	AKSHAY ARUN GAIKWAD	Akshay	Akshay	Akshay	Akshay	Akshay
40	SUNNY ARUN KAMBLE	Sunny	Sunny	Sunny	Sunny	Sunny
41	BHARTI NAVNATH SUTAR	B.Sutar	B.Sutar	B.Sutar	A	B.Sutar
42	KRANTI CHANDAR ADHAV	ADHAV	A	ADHAV	ADHAV	ADHAV
43	JYOTI JAGANNATH KHARAT	Jyoti	Jyoti	Jyoti	Jyoti	Jyoti
44	SHITAL RAJESH WAYDE	Shital	Shital	Shital	Shital	Shital
45	RAHUL SHIVANAND HIPPARAGI	Rahul	Rahul	A	Rahul	Rahul



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46	SAWAN KANBARAO HARALE	S. Harale	S. Harale	S. Harale	S. Harale	S. Harale
47	ROHAN RAMDAS CHINDHE	R. Chindhe	R. Chindhe	R. Chindhe	R. Chindhe	R. Chindhe
48	KIRAN ASHOK TARU	K. Taru	K. Taru	K. Taru	K. Taru	K. Taru
49	SHUBHAM ASHOK LAKHEKAR	S. Lakhekar	S. Lakhekar	S. Lakhekar	S. Lakhekar	S. Lakhekar
50	GUNJAN KRISHNA WALDE	G. Walde	G. Walde	G. Walde	G. Walde	G. Walde
51	RAJU NARSING GAIKWAD	R. Gaikwad	R. Gaikwad	R. Gaikwad	R. Gaikwad	R. Gaikwad
52	NIKITA LAXMANRAO WANANJE	N. Wananje	N. Wananje	N. Wananje	N. Wananje	N. Wananje
53	CHETAN BISANLAL CHAUDHARI	C. Chaudhari	C. Chaudhari	C. Chaudhari	C. Chaudhari	C. Chaudhari
54	RATHOD GANESH LAXMAN	R. Laxman	R. Laxman	R. Laxman	R. Laxman	R. Laxman
55	AMOL KRUSHNA UGALE	A. Ugale	A. Ugale	A. Ugale	A. Ugale	A. Ugale
56	VAIBHAV DNYANDEO MEHARE	V. Mehare	V. Mehare	V. Mehare	V. Mehare	V. Mehare
57	VISHAL ARJUN WAGHMARE	V. Waghmare	V. Waghmare	V. Waghmare	V. Waghmare	V. Waghmare
58	SIDDHI RAMESH THAKUR	S. Thakur	S. Thakur	S. Thakur	S. Thakur	S. Thakur
59	SIDDHESH NIVRUTTI WAGH	S. Wagh	S. Wagh	S. Wagh	S. Wagh	S. Wagh
60	NISHA BYASJI PANDEY	N. Pandey	N. Pandey	N. Pandey	N. Pandey	N. Pandey
61	GAIKWAD AKSHADA SHARAD	A. Sharad	A. Sharad	A. Sharad	A. Sharad	A. Sharad
62	SURAJ PADMAKAR GAWAI	S. Gawai	S. Gawai	S. Gawai	S. Gawai	S. Gawai
63	ADITYA JIVAN KHADE	A. Khade	A. Khade	A. Khade	A. Khade	A. Khade
64	SHRIYESH RAJENDRA KHADE	S. Khade	S. Khade	S. Khade	S. Khade	S. Khade
65	PRIYDARSHANI NAGNATH JADHAV	P. Jadhav	P. Jadhav	P. Jadhav	P. Jadhav	P. Jadhav
66	PASHA MUZAMMIL ASLAM	P. Aslam	P. Aslam	P. Aslam	P. Aslam	P. Aslam
67	ROHINI RAMESH JADHAV	R. Jadhav	R. Jadhav	R. Jadhav	R. Jadhav	R. Jadhav
68	D ANVITA PATNAIK	D. Patnaik	D. Patnaik	D. Patnaik	D. Patnaik	D. Patnaik
69	SACHIN HEMANT SAHU	S. Sahu	S. Sahu	S. Sahu	S. Sahu	S. Sahu
70	NITIN RAVINDRA PATIL	N. Patil	N. Patil	N. Patil	N. Patil	N. Patil
71	SHRUTI SANJAY HAGARE	S. Hagare	S. Hagare	S. Hagare	S. Hagare	S. Hagare
72	SABAH SHAKEEL MULLA	S. Mulla	S. Mulla	S. Mulla	S. Mulla	S. Mulla
73	ATUL MAHADEV KAKADE	A. Kakade	A. Kakade	A. Kakade	A. Kakade	A. Kakade
74	PRIYA ASATI	P. Asati	P. Asati	P. Asati	P. Asati	P. Asati
75	VEDANTI DEVANAND KUCHAKE	V. Kuchake	V. Kuchake	V. Kuchake	V. Kuchake	V. Kuchake
76	BHAWNA DAS	B. Das	B. Das	B. Das	B. Das	B. Das
77	VINAY KHAIRE	V. Khaire	V. Khaire	V. Khaire	V. Khaire	V. Khaire
78	ASHI AGARWAL	A. Agarwal	A. Agarwal	A. Agarwal	A. Agarwal	A. Agarwal
79	MARAL RASHMI PRALHAD	M. Pralhad	M. Pralhad	M. Pralhad	M. Pralhad	M. Pralhad
80	KAVLE SACHIN JAMBLAPPA	K. Jamblappa	K. Jamblappa	K. Jamblappa	K. Jamblappa	K. Jamblappa
81	MANE ASAVARI VISHNU	M. Vishnu	M. Vishnu	M. Vishnu	M. Vishnu	M. Vishnu
82	SUSHMA SINGH	S. Singh	S. Singh	S. Singh	S. Singh	S. Singh
83	AKASH CHANABASAYYA SWAMI	A. Swami	A. Swami	A. Swami	A. Swami	A. Swami
84	RAJEEV SINGH TOMAR	R. Tomar	R. Tomar	R. Tomar	R. Tomar	R. Tomar
85	PRIYANSHA SAXENA	P. Saxena	P. Saxena	P. Saxena	P. Saxena	P. Saxena
86	ASHI KHARE	A. Khare	A. Khare	A. Khare	A. Khare	A. Khare
87	NEHA PRAJAPATI	N. Prajapati	N. Prajapati	N. Prajapati	N. Prajapati	N. Prajapati
88	SAKHALKAR TANAY PRAKASH	S. Prakash	S. Prakash	S. Prakash	S. Prakash	S. Prakash
89	JAYA SINGH	J. Singh	J. Singh	J. Singh	J. Singh	J. Singh
90	AYANDRILA MAJUMDAR	A. Majumdar	A. Majumdar	A. Majumdar	A. Majumdar	A. Majumdar
91	ABHISHEK KOLARKAR	A. Kolarkar	A. Kolarkar	A. Kolarkar	A. Kolarkar	A. Kolarkar
92	IVY MAJUMDAR	I. Majumdar	I. Majumdar	I. Majumdar	I. Majumdar	I. Majumdar
93	NAMRATA ASHOK SHINDE	N. Shinde	N. Shinde	N. Shinde	N. Shinde	N. Shinde
94	NITI KAUSHIK MANTRI	N. Mantri	N. Mantri	N. Mantri	N. Mantri	N. Mantri
95	SWARUPA VASANTRAO GEDAM	S. Gedam	S. Gedam	S. Gedam	S. Gedam	S. Gedam
96	ANGAD ACHUTRAO PANCHAL	A. Panchal	A. Panchal	A. Panchal	A. Panchal	A. Panchal
97	ANJALI VIJAY MANE	A. Mane	A. Mane	A. Mane	A. Mane	A. Mane
98	SANKET ANNASAHEB KATORE	S. Katore	S. Katore	S. Katore	S. Katore	S. Katore
99	MAID AISHWARYA RAMESH	M. Ramesh	M. Ramesh	M. Ramesh	M. Ramesh	M. Ramesh
100	LANDGE SHRIHARI SOPAN	L. Sopan	L. Sopan	L. Sopan	L. Sopan	L. Sopan
101	SHIVKANYA MAHADEV MULE	S. Mule	S. Mule	S. Mule	S. Mule	S. Mule
102	DIPAK SADASHIV ANERAU	D. Anerau	D. Anerau	D. Anerau	D. Anerau	D. Anerau
103	RAVINDRA SHRIKRISHNA JADE	R. Jade	R. Jade	R. Jade	R. Jade	R. Jade
104	AKSHAY RAMESH GAWANDE	A. Gawande	A. Gawande	A. Gawande	A. Gawande	A. Gawande
105	PRAJAKTA NAMDEO PATOLE	P. Patole	P. Patole	P. Patole	P. Patole	P. Patole
106	YOGESH KALYAN LANDE	Y. Lande	Y. Lande	Y. Lande	Y. Lande	Y. Lande
107	DIPAK SHIVAJI KUTE	D. Kute	D. Kute	D. Kute	D. Kute	D. Kute
108	PUNJ DADA GAIKWAD	P. Gaikwad	P. Gaikwad	P. Gaikwad	P. Gaikwad	P. Gaikwad



Director

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Director

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Balewadi, Pune-411045

109	SHUBHAM CHANDRAKANT	Shubham	Shubham	A	S.Chandran	Shubham
110	SHRIRAJ RAVINDRA SADALE	S.R.S	S.R.S	S.R.S	S.R.S	S.R.S
111	AMRUTKAR MAYUR SUNIL	AM	AM	AM	AM	AM
112	JYOTI VASANT DHAGE	Jyoti	Jyoti	Jyoti	Jyoti	Jyoti
113	JUMANA SHABBIR GARI	Jgri	Jgri	Jgri	Jgri	Jgri
114	MAYUR SHASHIKANT NIMHAN	M.Nimhan	M.Nimhan	M.Nimhan	M.Nimhan	M.Nimhan
115	CANON RAJESH MEHTA	Canon	Canon	Canon	Canon	Canon
116	INAMDAR BIRJIS MUZAFFAR	Imr	Imr	Imr	Imr	Imr
117	NIKUMBH APURVA AJAY			AB		
118	V K SUBODH	V Subodh	V Subodh	V Subodh	V Subodh	V Subodh
119	CHAUDHARI HRISHIKESH SATISH			AB		
120	DHANSHREE SANJAY WASANKAR	D.S.W	D.S.W	A	A	D.S.W
121	SHAMAL ARPITABIRANCHI	Sh	Sh	Sh	Sh	Sh
122	ANCY S ABRAHAM	Ancy	Ancy	Ancy	Ancy	Ancy
123	SWETA DUNG DUNG	Shweta	A	Shweta	Shweta	Shweta



  
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**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)  
(AISHE Code : C - 41293, PUN Code - IMMP014030)



**Value Added Course: Business English**

**Course Code: VACC/19-20/02**

Sr. No.	Student Name	8/1/20	9/1/20	10/1/20	11/1/20	13/1/20
1	KORDE PRAMOD KAKASAHEB	pramodk	pramodk	pramodk	pramodk	pramodk
2	HARSHAD NARENDRA PADVI			AB		
3	GANESH VILAS DAK			AB		
4	SUMIT SHRIKANT PATIL	s.patil	s.patil	s.patil	s.patil	s.patil
5	AMITKUMAR ANIL WADILE	A.wadile	A.wadile	A.wadile	A.wadile	A.wadile
6	AKSHAY VISHNU PARDESHI	pardeishi	A	pardeishi	pardeishi	pardeishi
7	VARSHARANI DIGAMBAR IRKAR	Varsharan	A	Varsharan	A	Varsharan
8	ASHISH KURUNDWADKAR	A.K.	A.K.	A.K.	A.K.	A.K.
9	GAURAV VASANTRAO GHOLAVE	G.gholave	G.gholave	G.gholave	G.gholave	G.gholave
10	ROHIT GANGADHAR PAWAR	rpawar	A	rpawar	rpawar	rpawar
11	AMAR RAMESHWAR WARKHADE	A.warkha	A.warkha	A.warkha	A.warkha	A.warkha
12	ANITHA BAPNA	A.Bapna	A.Bapna	A.Bapna	A.Bapna	A.Bapna
13	RAHUL JALINDAR KADAM	R.kadam	R.kadam	R.kadam	R.kadam	R.kadam
14	AMITA VILAS PATIL	patil	patil	A	patil	patil
15	GOPAL BHAGAWAT SARKATE	Gopal	Gopal	Gopal	Gopal	Gopal
16	OMKAR A	omkar	omkar	omkar	omkar	omkar
17	SHRADDHA SHAM NAZARE	S.S.N	S.S.N	S.S.N	S.S.N	S.S.N
18	SAGAR ASHOK DANGE	Sagar	Sagar	Sagar	Sagar	Sagar
19	PRATIKSHA BANSI KACHARE	P.Kachare	P.Kachare	P.Kachare	P.Kachare	P.Kachare
20	UMESH RAJU RATHOD	Umesh	Umesh	Umesh	Umesh	Umesh
21	TUSHAR VIJAY FADTARE	T.V.fadtare	A	T.V.fadtare	A	T.V.fadtare
22	PIYUSH PRAKASHRAO SELOKAR	P.P.S	P.P.S	P.P.S	A	P.P.S
23	PRAVIN PRAKASH KORE			AB		
24	KOMAL MAHADEV BANDGAR	Bandgar	Bandgar	Bandgar	Bandgar	Bandgar
25	GOVIND BIHARILAL ASOPA	govind	govind	govind	govind	govind
26	HITESH VIJAY ZAMBARE	Hitesh	Hitesh	Hitesh	Hitesh	Hitesh
27	POOJA MUNJAJI WAGHMARE	pooja	pooja	pooja	pooja	pooja
28	SNEHAL NIWAS MORE	snehal	snehal	snehal	snehal	snehal
29	SHITAL ANKUSH DHAIBAR	Shital	Shital	Shital	Shital	Shital
30	SHRUTIKA PRAFULL NANDVIDKAR	S.p.nandvi	S.p.nandvi	S.p.nandvi	S.p.nandvi	S.p.nandvi
31	SUNAYNA SURESH HAKKE	Hakke	Hakke	Hakke	Hakke	Hakke
32	GAURI PANDURANG DAROI	Daroi	Daroi	Daroi	Daroi	Daroi
33	SAMIR HUSEN SHAIKH			AB		
34	DAMINI ARUN PARKHI	Damini	Damini	A	Damini	Damini
35	SHITAL SHIVDAS THOMBARE	Shital	Shital	Shital	Shital	Shital
36	UMESH BALAVANT SHEWALE	Umesh	Umesh	Umesh	Umesh	Umesh
37	AWED KHAN SHAMULLA KHAN	A.Khan	A.Khan	A.Khan	A.Khan	A.Khan
38	MOHAMMAD ARIF	Arif	Arif	Arif	Arif	Arif
39	AKSHAY ARUN GAIKWAD	A.gaikwad	A.gaikwad	A.gaikwad	A	A.gaikwad
40	SUNNY ARUN KAMBLE	Skamble	Skamble	Skamble	Skamble	Skamble
41	BHARTI NAVNATH SUTAR	B.sutar	B.sutar	B.sutar	B.sutar	B.sutar
42	KRANTI CHANDAR ADHAV	ADHAV	ADHAV	ADHAV	ADHAV	ADHAV
43	JYOTI JAGANNATH KHARAT	Jyoti	Jyoti	Jyoti	Jyoti	Jyoti
44	SHITAL RAJESH WAYDE	S.W.	S.W.	S.W.	S.W.	S.W.
45	RAHUL SHIVANAND HIPPAR	Rahul H	Rahul H	Rahul H	Rahul H	Rahul H



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	Shawale	Hawale	Shawale	Hawale	Shawale
46	SAWAN KANBARAO HARALE	Shawale	Hawale	Shawale	Hawale
47	ROHAN RAMDAS CHINDHE	R.Chindhe	R.Chindhe	R.Chindhe	R.Chindhe
48	KIRAN ASHOK TARU	K.Taru	K.Taru	K.Taru	K.Taru
49	SHUBHAM ASHOK LAKHEKAR	S.A.Lakhekar	S.A.Lakhekar	S.A.Lakhekar	S.A.Lakhekar
50	GUNJAN KRISHNA WALDE	G.Walde	G.Walde	G.Walde	G.Walde
51	RAJU NARSING GAIKWAD	R.Gaikwad	R.Gaikwad	R.Gaikwad	R.Gaikwad
52	NIKITA LAXMANRAO WANANJE	N.Wananje	N.Wananje	N.Wananje	N.Wananje
53	CHETAN BISANLAL CHAUDHARI	C.Chaudhari	C.Chaudhari	C.Chaudhari	C.Chaudhari
54	RATHOD GANESH LAXMAN	R.Ganesh	R.Ganesh	R.Ganesh	R.Ganesh
55	AMOL KRUSHNA UGALE	A.Ugale	A.Ugale	A.Ugale	A.Ugale
56	VAIBHAV DNYANDEO MEHARE	V.Mehare	V.Mehare	V.Mehare	V.Mehare
57	VISHAL ARJUN WAGHMARE	V.Waghmare	V.Waghmare	V.Waghmare	V.Waghmare
58	SIDDDHI RAMESH THAKUR	S.Thakur	S.Thakur	S.Thakur	S.Thakur
59	SIDDHESH NIVRUTTI WAGH	S.Wagh	S.Wagh	S.Wagh	S.Wagh
60	NISHA BYASJI PANDEY	N.Pandey	N.Pandey	N.Pandey	N.Pandey
61	GAIKWAD AKSHADA SHARAD	A.Sharad	A.Sharad	A.Sharad	A.Sharad
62	SURAJ PADMAKAR GAWAI	S.Gawai	S.Gawai	S.Gawai	S.Gawai
63	ADITYA JIVAN KHADE	A.Khade	A.Khade	A.Khade	A.Khade
64	SHRIYESH RAJENDRA KHADE	S.Khade	S.Khade	S.Khade	S.Khade
65	PRIYDARSHANI NAGNATH JADHAV	P.Jadhav	P.Jadhav	P.Jadhav	P.Jadhav
66	PASHA MUZAMMIL ASLAM	P.Asalam	P.Asalam	P.Asalam	P.Asalam
67	ROHINI RAMESH JADHAV	R.Jadhav	R.Jadhav	R.Jadhav	R.Jadhav
68	D ANVITA PATNAIK	D.Patnaik	D.Patnaik	D.Patnaik	D.Patnaik
69	SACHIN HEMANT SAHU	S.Sahu	S.Sahu	S.Sahu	S.Sahu
70	NITIN RAVINDRA PATIL	N.Patil	N.Patil	N.Patil	N.Patil
71	SHRUTI SANJAY HAGARE	S.Hagare	S.Hagare	S.Hagare	S.Hagare
72	SABAH SHAKEEL MULLA	S.Mulla	S.Mulla	S.Mulla	S.Mulla
73	ATUL MAHADEV KAKADE	A.Kakade	A.Kakade	A.Kakade	A.Kakade
74	PRIYA ASATI	P.Asati	P.Asati	P.Asati	P.Asati
75	VEDANTI DEVANAND KUCHAKE	V.Kuchake	V.Kuchake	V.Kuchake	V.Kuchake
76	BHAWNA DAS	B.Das	B.Das	B.Das	B.Das
77	VINAY KHAIRE	V.Khaire	V.Khaire	V.Khaire	V.Khaire
78	ASHI AGARWAL	A.Agarwal	A.Agarwal	A.Agarwal	A.Agarwal
79	MARAL RASHMI PRALHAD	M.Pralhad	M.Pralhad	M.Pralhad	M.Pralhad
80	KAVLE SACHIN JAMBLAPPA	K.Jamblappa	K.Jamblappa	K.Jamblappa	K.Jamblappa
81	MANE ASAVARI VISHNU	M.Vishnu	M.Vishnu	M.Vishnu	M.Vishnu
82	SUSHMA SINGH	S.Singh	S.Singh	S.Singh	S.Singh
83	AKASH CHANABASAYYA SWAMI	A.Swami	A.Swami	A.Swami	A.Swami
84	RAJEEV SINGH TOMAR	R.Tomar	R.Tomar	R.Tomar	R.Tomar
85	PRIEYANSHA SAXENA	P.Saxena	P.Saxena	P.Saxena	P.Saxena
86	ASHI KHARE	A.Khare	A.Khare	A.Khare	A.Khare
87	NEHA PRAJAPATI	N.Prajapati	N.Prajapati	N.Prajapati	N.Prajapati
88	SAKHALKAR TANAY PRAKASH	T.Praakash	T.Praakash	T.Praakash	T.Praakash
89	JAYA SINGH	J.Singh	J.Singh	J.Singh	J.Singh
90	AYANDRILA MAJUMDAR	A.Majumdar	A.Majumdar	A.Majumdar	A.Majumdar
91	ABHISHEK KOLARKAR	A.Kolarkar	A.Kolarkar	A.Kolarkar	A.Kolarkar
92	IVY MAJUMDAR	I.Majumdar	I.Majumdar	I.Majumdar	I.Majumdar
93	NAMRATA ASHOK SHINDE	N.Shinde	N.Shinde	N.Shinde	N.Shinde
94	NITI KAUSHIK MANTRI	N.Mantri	N.Mantri	N.Mantri	N.Mantri
95	SWARUPA VASANTRAO GEDAM	S.Gedam	S.Gedam	S.Gedam	S.Gedam
96	ANGAD ACHUTRAO PANCHAL	A.Panchal	A.Panchal	A.Panchal	A.Panchal
97	ANJALI VIJAY MANE	A.Mane	A.Mane	A.Mane	A.Mane
98	SANKET ANNASAHEB KATORE	S.Katore	S.Katore	S.Katore	S.Katore
99	MAID AISHWARYA RAMESH	M.Ramesh	M.Ramesh	M.Ramesh	M.Ramesh
100	LANDGE SHRIHARI SOPAN	L.Sopan	L.Sopan	L.Sopan	L.Sopan
101	SHIVKANYA MAHADEV MULE	S.Mule	S.Mule	S.Mule	S.Mule
102	DIPAK SADASHIV ANERAU	D.Anerau	D.Anerau	D.Anerau	D.Anerau
103	RAVINDRA SHRIKRISHNA JADE	R.Jade	R.Jade	R.Jade	R.Jade
104	AKSHAY RAMESH GAWANDE	A.Gawande	A.Gawande	A.Gawande	A.Gawande
105	PRAJAKTA NAMDEO PATOLE	P.Patole	P.Patole	P.Patole	P.Patole
106	YOGESH KALYAN LANDE	Y.Lande	Y.Lande	Y.Lande	Y.Lande
107	DIPAK SHIVAJI KUTE	D.Kute	D.Kute	D.Kute	D.Kute
108	PUJA DADA GAIKWAD	P.Gaikwad	P.Gaikwad	P.Gaikwad	P.Gaikwad



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109	SHUBHAM CHANDRAKANT	shubham	shubham	shubham	shubham	shubham
110	SHRIRAJ RAVINDRA SADALE	SRJ	SRJ	SRJ	SRJ	SRJ
111	AMRUTKAR MAYUR SUNIL	AJ	AJ	AJ	AJ	AJ
112	JYOTI VASANT DHAGE	Jyoti	Jyoti	Jyoti	Jyoti	Jyoti
113	JUMANA SHABBIR GARI	JAB	JAB	JAB	JAB	JAB
114	MAYUR SHASHIKANT NIMHAN	minhan	minhan	A	m Nink	m Nink
115	CANON RAJESH MEHTA	Canon	Canon	Canon	Canon	Canon
116	INAMDAR BIRJIS MUZAFFAR	Birjis	Birjis	Birjis	Birjis	A
117	NIKUMBH APURVA AJAY	Ajay	Ajay	Ajay	Ajay	A
118	V K SUBODH	V Subodh	A	V Subodh	V Subodh	V Subodh
119	CHAUDHARI HRISHIKESH SATISH			AR		
120	DHANSHREE SANJAY WASANKAR	D.SW	A	A	A	D.SW
121	SHAMAL ARPITABIRANCHI	Sham	Sham	Sham	Sham	Sham
122	ANCY S ABRAHAM	Ancy	Ancy	Ancy	Ancy	Ancy
123	SWETA DUNG DUNG	Sweta	Sweta	Sweta	Sweta	Sweta



  
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(AISHE Code : C - 41293, PUN Code - IMMP014030)



**Value Added Course: Business English**

**Course Code: VACC/19-20/02**

Sr. No.	Student Name	14/1/20	15/1/20	16/1/20	17/1/20	18/1/20
1	KORDE PRAMOD KAKASAHEB	pramod k	pramod k	pramod k	pramod k	pramod k
2	HARSHAD NARENDRA PADVI			AB		
3	GANESH VILAS DAK			AB		
4	SUMIT SHRIKANT PATIL	spatil	spatil	spatil	spatil	spatil
5	AMITKUMAR ANIL WADILE	Awade	Awade	Awade	Awade	Awade
6	AKSHAY VISHNU PARDESHI	pardehi	pardehi	pardehi	pardehi	pardehi
7	VARSHARANI DIGAMBAR IRKAR	Varsharani	Varsharani	Varsharani	Varsharani	Varsharani
8	ASHISH KURUNDWADKAR	A.K.	A.K.		AK	AK
9	GAURAV VASANTRAO GHOLAVE	Gaurav G	Gaurav G	Gaurav G	Gaurav G	Gaurav G
10	ROHIT GANGADHAR PAWAR	Pawar		Pwar	Pwar	Pawar
11	AMAR RAMESHWAR WARKHADE	Amar	Amar	Amar	Amar	Amar
12	ANITHA BAPNA	A.Bapna	A.Bapna	A.Bapna	A.Bapna	A.Bapna
13	RAHUL JALINDAR KADAM	Rahul	Rahul	Rahul	Rahul	Rahul
14	AMITA VILAS PATIL	patil	patil	patil	patil	patil
15	GOPAL BHAGAWAT SARKATE	Gopal	Gopal	Gopal	Gopal	Gopal
16	OMKAR A	omkar		omkar	omkar	omkar
17	SHRADDHA SHAM NAZARE	S.S.N	S.S.N	S.S.N	S.S.N	S.S.N
18	SAGAR ASHOK DANGE	Sagar	Sagar	Sagar	Sagar	Sagar
19	PRATIKA BANSI KACHARE	P.Kachare	P.Kachare	P.Kachare	P.Kachare	P.Kachare
20	UMESH RAJU RATHOD	Umesh	Umesh	Umesh	Umesh	Umesh
21	TUSHAR VIJAY FADTARE	T.V.fadare	T.V.fadare	T.V.fadare	T.V.fadare	T.V.fadare
22	PIYUSH PRAKASHRAO SELOKAR	P.P.S	P.P.S	P.P.S	P.P.S	P.P.S
23	PRAVIN PRAKASH KORE			AB		
24	KOMAL MAHADEV BANDGAR	Bandgar	Bandgar	Bandgar	Bandgar	Bandgar
25	GOVIND BIHARILAL ASOPA	govind	govind	govind	govind	govind
26	HITESH VIJAY ZAMBARE	Hitesh	Hitesh	Hitesh	Hitesh	Hitesh
27	POOJA MUNJAJI WAGHMARE	Pooja	Pooja	Pooja	Pooja	Pooja
28	SNEHAL NIWAS MORE	Snehal	Snehal	Snehal	Snehal	Snehal
29	SHITAL ANKUSH DHAIBAR	Shital	Shital	Shital		Shital
30	SHRUTIKA PRAFULL NANDVIDKAR	S.P.Nandk	S.P.Nandk		S.P.Nandk	S.P.Nandk
31	SUNAYNA SURESH HAKKE	Hakke	Hakke	Hakke	Hakke	Hakke
32	GAURI PANDURANG DAROI	Daroi	Daroi		Daroi	Daroi
33	SAMIR HUSEN SHAIKH			AB		
34	DAMINI ARUN PARKHI	Damini	Damini	Damini	Damini	Damini
35	SHITAL SHIVDAS THOMBARE	Shital	Shital	A	Shital	Shital
36	UMESH BALAVANT SHEWALE	Umesh	Umesh	Umesh	A	Umesh
37	AWED KHAN SHAMULLA KHAN	A.Khan	A.Khan	A.Khan	A	A.Khan
38	MOHAMMAD ARIF	A.Arif	A.Arif	A.Arif	A.Arif	A.Arif
39	AKSHAY ARUN GAIKWAD	Akshay	Akshay	Akshay	Akshay	Akshay
40	SUNNY ARUN KAMBLE	Skamble	Skamble	Skamble	Skamble	Skamble
41	BHARTI NAVNATH SUTAR	B.Sutar	B.Sutar	B.Sutar	B.Sutar	B.Sutar
42	KRANTI CHANDAR ADHAV	ADHAV	ADHAV	ADHAV		ADHAV
43	JYOTI JAGANNATH KHARAT	Jyoti	Jyoti	Jyoti	Jyoti	Jyoti
44	SHITAL AJESH KHYDE	S.W	S.W	S.W	S.W	S.W
45	RAHUL SHIVDAS HIPPARAGI	Rahul	Rahul	Rahul	Rahul	Rahul



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46	SAWAN KANBARAO HARALE	Shawale	Shawale	Shawale	Shawale	Shawale
47	ROHAN RAMDAS CHINDHE	R.Chindhe	R.Chindhe	R.Chindhe	R.Chindhe	R.Chindhe
48	KIRAN ASHOK TARU	K.Taru	K.Taru	K.Taru	K.Taru	K.Taru
49	SHUBHAM ASHOK LAKHEKAR	S.A.Lakhekar	S.A.Lakhekar	S.A.Lakhekar	S.A.Lakhekar	S.A.Lakhekar
50	GUNJAN KRISHNA WALDE	G.Walde	G.Walde	G.Walde	G.Walde	G.Walde
51	RAJU NARSING GAIKWAD	R.Gaikwad	R.Gaikwad	R.Gaikwad	R.Gaikwad	R.Gaikwad
52	NIKITA LAXMANRAO WANANJE	N.Wananje	N.Wananje	N.Wananje	N.Wananje	N.Wananje
53	CHETAN BISANLAL CHAUDHARI	C.Chaudhari	C.Chaudhari	C.Chaudhari	C.Chaudhari	C.Chaudhari
54	RATHOD GANESH LAXMAN	R.Ganesh	R.Ganesh	R.Ganesh	R.Ganesh	R.Ganesh
55	AMOL KRUSHNA UGALE	A.Ugale	A.Ugale	A.Ugale	A.Ugale	A.Ugale
56	VAIBHAV DNYANDEO MEHARE	V.Mehare	V.Mehare	V.Mehare	V.Mehare	V.Mehare
57	VISHAL ARJUN WAGHMARE	V.Waghmare	V.Waghmare	V.Waghmare	V.Waghmare	V.Waghmare
58	SIDDHI RAMESH THAKUR	S.Thakur	S.Thakur	S.Thakur	S.Thakur	S.Thakur
59	SIDDHESH NIVRUTTI WAGH	S.Wagh	S.Wagh	S.Wagh	S.Wagh	S.Wagh
60	NISHA BYASJI PANDEY	N.Pandey	N.Pandey	N.Pandey	N.Pandey	N.Pandey
61	GAIKWAD AKSHADA SHARAD	A.Sharad	A.Sharad	A.Sharad	A.Sharad	A.Sharad
62	SURAJ PADMAKAR GAWAI	S.Gawai	S.Gawai	S.Gawai	S.Gawai	S.Gawai
63	ADITYA JIVAN KHADE	A.Khade	A.Khade	A.Khade	A.Khade	A.Khade
64	SHRIYESH RAJENDRA KHADE	S.Khade	S.Khade	S.Khade	S.Khade	S.Khade
65	PRIYDARSHANI NAGNATH JADHAV	P.Jadhav	P.Jadhav	P.Jadhav	P.Jadhav	P.Jadhav
66	PASHA MUZAMMIL ASLAM	P.Asalam	P.Asalam	P.Asalam	P.Asalam	P.Asalam
67	ROHINI RAMESH JADHAV	R.Jadhav	R.Jadhav	R.Jadhav	R.Jadhav	R.Jadhav
68	D ANVITA PATNAIK	D.Patnaik	D.Patnaik	D.Patnaik	D.Patnaik	D.Patnaik
69	SACHIN HEMANT SAHU	S.Sahu	S.Sahu	S.Sahu	S.Sahu	S.Sahu
70	NITIN RAVINDRA PATIL	N.Patil	N.Patil	N.Patil	N.Patil	N.Patil
71	SHRUTI SANJAY HAGARE	S.Hagare	S.Hagare	S.Hagare	S.Hagare	S.Hagare
72	SABAH SHAKEEL MULLA	S.Mulla	S.Mulla	S.Mulla	S.Mulla	S.Mulla
73	ATUL MAHADEV KAKADE	A.Kakade	A.Kakade	A.Kakade	A.Kakade	A.Kakade
74	PRIYA ASATI	P.Asati	P.Asati	P.Asati	P.Asati	P.Asati
75	VEDANTI DEVANAND KUCHAKE	V.Kuchake	V.Kuchake	V.Kuchake	V.Kuchake	V.Kuchake
76	BHAWNA DAS	B.Das	B.Das	B.Das	B.Das	B.Das
77	VINAY KHAIRE	V.Khaire	V.Khaire	V.Khaire	V.Khaire	V.Khaire
78	ASHI AGARWAL	A.Agarwal	A.Agarwal	A.Agarwal	A.Agarwal	A.Agarwal
79	MARAL RASHMI PRALHAD	M.Pralhad	M.Pralhad	M.Pralhad	M.Pralhad	M.Pralhad
80	KAVLE SACHIN JAMBLAPPA	K.Jamblappa	K.Jamblappa	K.Jamblappa	K.Jamblappa	K.Jamblappa
81	MANE ASAVARI VISHNU	M.Vishnu	M.Vishnu	M.Vishnu	M.Vishnu	M.Vishnu
82	SUSHMA SINGH	S.Singh	S.Singh	S.Singh	S.Singh	S.Singh
83	AKASH CHANABASAYYA SWAMI	A.Swami	A.Swami	A.Swami	A.Swami	A.Swami
84	RAJEEV SINGH TOMAR	R.Tomar	R.Tomar	R.Tomar	R.Tomar	R.Tomar
85	PRIYANSHA SAXENA	P.Saxena	P.Saxena	P.Saxena	P.Saxena	P.Saxena
86	ASHI KHARE	A.Khare	A.Khare	A.Khare	A.Khare	A.Khare
87	NEHA PRAJAPATI	N.Prajapati	N.Prajapati	N.Prajapati	N.Prajapati	N.Prajapati
88	SAKHALKAR TANAY PRAKASH	T.Praakash	T.Praakash	T.Praakash	T.Praakash	T.Praakash
89	JAYA SINGH	J.Singh	J.Singh	J.Singh	J.Singh	J.Singh
90	AYANDRILA MAJUMDAR	A.Majumdar	A.Majumdar	A.Majumdar	A.Majumdar	A.Majumdar
91	ABHISHEK KOLARKAR	A.Kolarkar	A.Kolarkar	A.Kolarkar	A.Kolarkar	A.Kolarkar
92	IVY MAJUMDAR	I.Majumdar	I.Majumdar	I.Majumdar	I.Majumdar	I.Majumdar
93	NAMRATA ASHOK SHINDE	N.Shinde	N.Shinde	N.Shinde	N.Shinde	N.Shinde
94	NITI KAUSHIK MANTRI	N.Mantri	N.Mantri	N.Mantri	N.Mantri	N.Mantri
95	SWARUPA VASANTRAO GEDAM	S.Gedam	S.Gedam	S.Gedam	S.Gedam	S.Gedam
96	ANGAD ACHUTRAO PANCHAL	A.Panchal	A.Panchal	A.Panchal	A.Panchal	A.Panchal
97	ANJALI VIJAY MANE	A.Mane	A.Mane	A.Mane	A.Mane	A.Mane
98	SANKET ANNASAHEB KATORE	S.Katore	S.Katore	S.Katore	S.Katore	S.Katore
99	MAID AISHWARYA RAMESH	M.Ramesh	M.Ramesh	M.Ramesh	M.Ramesh	M.Ramesh
100	LANDGE SHRIHARI SOPAN	L.Sopan	L.Sopan	L.Sopan	L.Sopan	L.Sopan
101	SHIVKANYA MAHADEV MULE	S.Mule	S.Mule	S.Mule	S.Mule	S.Mule
102	DIPAK SADASHIV ANERAU	D.Anerau	D.Anerau	D.Anerau	D.Anerau	D.Anerau
103	RAVINDRA SHRIKRISHNA JADE	R.Jade	R.Jade	R.Jade	R.Jade	R.Jade
104	AKSHAY RAMESH GAWANDE	A.Gawande	A.Gawande	A.Gawande	A.Gawande	A.Gawande
105	PRAJAKTA NAMDEO PATOLE	P.Patole	P.Patole	P.Patole	P.Patole	P.Patole
106	YOGESH ANILLANDE	Y.Landhe	Y.Landhe	Y.Landhe	Y.Landhe	Y.Landhe
107	DIPAK ANIL VAJJI	D.Vajji	D.Vajji	D.Vajji	D.Vajji	D.Vajji
108	PUJA ANIL GAIKWAD	P.Gaikwad	P.Gaikwad	P.Gaikwad	P.Gaikwad	P.Gaikwad



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109	SHUBHAM CHANDRAKANT	Shubham	A	shubham	shubham	shubham
110	SHRIRAJ RAVINDRA SADALE	SRJ	SRJ	SRJ	SRJ	SRJ
111	AMRUTKAR MAYUR SUNIL	A	A	A	A	A
112	JYOTI VASANT DHAGE	Jyoti	Jyoti	JYOTI	JYOTI	JYOTI
113	JUMANA SHABBIR GARI	J	J	J	J	J
114	MAYUR SHASHIKANT NIMHAN	M. Nimhan	m. Nimhan	MAYUR	M. Nimhan	m. Nimhan
115	CANON RAJESH MEHTA	Canon	AP	Canon	Canon	Canon
116	INAMDAR BIRJIS MUZAFFAR	I. Muzaffar	I. Muzaffar	I. Muzaffar	I. Muzaffar	I. Muzaffar
117	NIKUMBH APURVA AJAY	N. Ajay	N. Ajay	N. Ajay	N. Ajay	N. Ajay
118	V K SUBODH	V. Subodh	V. Subodh	V. Subodh	V. Subodh	V. Subodh
119	CHAUDHARI HRISHIKESH SATISH				AB	
120	DHANSHREE SANJAY WASANKAR	D.S.W	D.S.W		AB	
121	SHAMAL ARPITABIRANCHI	Shamal	Shamal	Shamal	Shamal	Shamal
122	ANCY S ABRAHAM	Ancy	Ancy	Ancy	Ancy	Ancy
123	SWETA DUNG DUNG	Sweta	Sweta	Sweta	Sweta	Sweta



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(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)  
(AISHE Code : C - 41293, PUN Code - IMMP014030)



**Value Added Course: Business English**

**Course Code: VACC/19-20/02**

**Total Marks: 50 Marks**

Grammar and Vocabulary: 25 M

Business Correspondance: 15 M

Overall Professionalism: 15 M

Sr. No.	Student Name	Marks
1	KORDE PRAMOD KAKASAHEB	44
2	SUMIT SHRIKANT PATIL	44
3	AMITKUMAR ANIL WADILE	44
4	AKSHAY VISHNU PARDESHI	37
5	VARSHARANI DIGAMBAR IRKAR	36
6	ASHISH KURUNDWADKAR	41
7	GAURAV VASANTRAO GHOLAVE	40
8	ROHIT GANGADHAR PAWAR	41
9	AMAR RAMESHWAR WARKHADE	44
10	ANITHA BAPNA	43
11	RAHUL JALINDAR KADAM	48
12	AMITA VILAS PATIL	44
13	GOPAL BHAGAWAT SARKATE	37
14	OMKAR A	43
15	SHRADDHA SHAM NAZARE	36
16	SAGAR ASHOK DANGE	49
17	PRATIKSHA BANSI KACHARE	44
18	UMESH RAJU RATHOD	49
19	TUSHAR VIJAY FADTARE	40
20	PIYUSH PRAKASHRAO SELOKAR	41
21	PRAVIN PRAKASH KORE	43
22	KOMAL MAHADEV BANDGAR	37
23	GOVIND BIHARILAL ASOPA	45
24	HITESH VIJAY ZAMBARE	37
25	POOJA MUNJAJI WAGHMARE	43
26	SNEHAL NIWAS MORE	46
27	SHITAL ANKUSH DHAIBAR	36
28	SHRUTIKA PRAFULL NANDVIDKAR	39
29	SUNAYNA SURESH HAKKE	42
30	GAURI PANDURANG DAROI	42
31	SAMIR HUSEN SHAIKH	37
32	DAMINI ARUN PARKHI	39
33	SHITAL SHIVDAS THOMBARE	47
34	UMESH BALAVANT SHEWALE	41
35	AWED KHAN SHAMULLA KHAN	37
36	MOHAMMAD ARIF	41



*[Signature]*  
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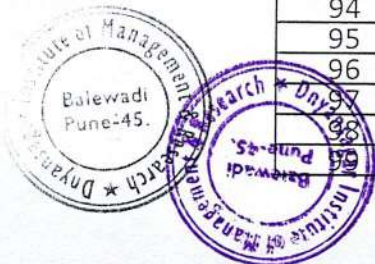
*[Signature]*  
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37	AKSHAY ARUN GAIKWAD	40
38	SUNNY ARUN KAMBLE	49
39	BHARTI NAVNATH SUTAR	45
40	KRANTI CHANDAR ADHAV	39
41	JYOTI JAGANNATH KHARAT	41
42	SHITAL RAJESH WAYDE	45
43	RAHUL SHIVANAND HIPPARAGI	41
44	SAWAN KANBARAO HARALE	46
45	ROHAN RAMDAS CHINDHE	42
46	KIRAN ASHOK TARU	39
47	SHUBHAM ASHOK LAKHEKAR	38
48	GUNJAN KRISHNA WALDE	36
49	RAJU NARSING GAIKWAD	38
50	NIKITA LAXMANRAO WANANJE	44
51	CHETAN BISANLAL CHAUDHARI	41
52	RATHOD GANESH LAXMAN	38
53	AMOL KRUSHNA UGALE	41
54	VAIBHAV DNYANDEO MEHARE	45
55	VISHAL ARJUN WAGHMARE	39
56	SIDDHI RAMESH THAKUR	39
57	SIDDHESH NIVRUTTI WAGH	43
58	NISHA BYASJI PANDEY	43
59	GAIKWAD AKSHADA SHARAD	37
60	SURAJ PADMAKAR GAWAI	45
61	ADITYA JIVAN KHADE	44
62	SHRIYESH RAJENDRA KHADE	38
63	PRIYDARSHANI NAGNATH JADHAV	37
64	PASHA MUZAMMIL ASLAM	48
65	ROHINI RAMESH JADHAV	47
66	D ANVITA PATNAIK	38
67	SACHIN HEMANT SAHU	37
68	NITIN RAVINDRA PATIL	49
69	SHRUTI SANJAY HAGARE	39
70	SABAH SHAKEEL MULLA	44
71	ATUL MAHADEV KAKADE	40
72	PRIYA ASATI	45
73	VEDANTI DEVANAND KUCHAKE	39
74	BHAWNA DAS	37
75	VINAY KHAIRE	42
76	ASHI AGARWAL	44
77	MARAL RASHMI PRALHAD	38
78	KAVLE SACHIN JAMBLAPPA	36
79	MANE ASAVARI VISHNU	43
80	SUSHMA SINGH	40
81	AKASH CHANABASAYYA SWAMI	39
82	RAJEEV SINGH TOMAR	38
83	PRIEYANSHA SAXENA	42
84	ASHI KHARE	42
85	NEHA PRAJAPATI	36
86	SAKHALKAR TANAY PRAKASH	39
87	JAYA SINGH	36
88	AYANDRILA MAJUMDAR	43
89	ABHISHEK KOLARKAR	37
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99	DIPAK SADASHIV ANERAO	36

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100	RAVINDRA SHRIKRISHNA JADE	45
101	AKSHAY RAMESH GAWANDE	37
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**This is to certify that**

**Mr. / Ms.** Sunny Arun Kamble

has successfully completed Value Added Course on

**“Business English”**

(VACC/19-20/02)

conducted for MBA Students in Academic Year 2019- 20  
at DIMR, Pune.

Date: 18 Jan 2020  
Place: Pune



*Mohammed*  
Dr. Mohammed Bawaji  
Managing Director

*Sajid*  
Dr. Sajid Alvi  
Director

Director  
Dnyansagar Institute of Management and Research

Dnyansagar Institute of Management and Research

Director

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