



## Criterion5-Student Support and Progression

### 5.1 Student Support

#### 5.1.3 Percentage of students benefitted by guidance for Competitive Examinations and career counseling offered by the Institution

#### Supporting Documents

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Sr.No	Particulars
<b>Competitive Examinations Programs</b>	
1	Career Opportunities in Civil Service Exams (UPSC/ MPSC) – 2022-23
2	Employment Prospects for Civil Service Examinations (MPSC/UPSC)-2021-22
3	Jobs Available for Civil Service Examinations (MPSC/UPSC)-2020-21
4	Opportunities for Career Advancement in Civil Service Examinations (UPSC/MPSC)-2019-20
5	Prospects for a Career in Civil Service Examinations (MPSC/UPSC)-2018-19
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2	Session on Understanding Business Requirements
3	Seminar on Preparing for Career Success
4	Workshop on Opportunities in the Real Estate Sector
5	Seminar on Stock market and Mutual fund
6	Seminar On Career Opportunities In Applied Data Science AI-ML
<b>2021-2022</b>	
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1	Webinar on Career Opportunities in Agri Business
2	Session on Job roles and Opportunities in the Banking Industry
3	Session on Career Development with Emotional Intelligence
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1	Webinar on Career Opportunities in Hospitality Industry
2	Seminar on Career in Health insurance

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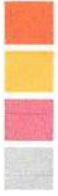
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3	Seminar on Career Opportunities in Financial Accounting
4	Seminar on Career Opportunities in Real Estate
5	Seminar on Career Opportunities in Insurance Industry
<b>2018-2019</b>	
1	Seminar on Career Options in Banking Sector
2	Session on psychometric test and counselling session
3	Seminar on Finding First Job
4	Seminar on Industry Expectation from fresher's
5	Seminar on Investor Awareness Program on Mutual Funds
6	Seminar on 21st Century Managers - Industry Expectation from the Management Students
7	Workshop on Career Planning and Career Progression



  
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## Notice

**Date: 27/06/2023**

Dear Students,

We are excited to announce a special preparation workshop tailored to help you excel in your upcoming competitive examination.

This is to advise all MBA students that on 30/06/2023, the institute will be conducting a session on Competitive Examination from 04:30 p.m. onwards; students are encouraged to attend the same.

  
**Director**

  
**Director**  
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**ACTIVITY REPORT**

**I. Basic Details:**

<b>Name of The Activity: Career Opportunities in Civil Service Exams ( UPSC/ MPSC)</b>	
<b>Date: 30/06/2023</b>	<b>Time: 04:30 P.M.</b>
<b>Guest Name: Mr. Jawwad Kazi, Unique Academy, Pune</b>	
<b>Venue: Seminar Hall</b>	
<b>Total Number of Students Attended: 84</b>	

**II. Brief Information about the Activity (Criterion No.: 5.1.3)**

<b>Name of The Activity:</b>	<b>Career Opportunities in Civil Service Exams ( UPSC/ MPSC)</b>
<b>Objective:</b>	To give candidates who want to ace the UPSC and MPSC exams clarity, direction, and crucial tactics.
<b>Methodology:</b>	PowerPoint Presentation and interaction
<b>Outcome:</b>	Obtaining advice and assistance from seasoned mentors and other aspirants.

**III. Proofs attached:**

<b>1. Notice</b>	<b>2. Descriptive Report</b>
<b>3. Captioned Photos with Date</b>	<b>4. Student Participation List</b>



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## DESCRIPTIVE REPORT

DIMR has organized session on “Career Opportunities in Civil Services Exams (UPSC and MPSC)” On 30th June 2023. The UPSC and MPSC are prestigious examinations in India that serves as a gateway to the country's esteemed civil services. A guidance session was organized to assist aspirants in navigating this rigorous examination process. The UPSC and MPSC exams in India are known for recruiting candidates for various administrative, police, and other government services.

To prepare for civil services exams, candidates usually need a strong educational background, effective time management, and a thorough understanding of the syllabus. Many aspirants opt for coaching programs, self-study, and the guidance of experienced mentors to enhance their chances of success. Session ended with question answer and vote of thanks.



**Mr. Jawwad Kazi addressing students on Career Opportunities in Civil Service Exams (UPSC/MPSC) on 30/06/2023**

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**Students on Career Opportunities in Civil Service Exams (UPSC/ MPSC) on 30/06/2023**

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**Topic:-Career Opportunities in Civil Service Exams ( UPSC/MPSC)**

**Guest Name: Mr. Jawwad Kazi, Unique Academy, Pune**

**Date: 30th June 2023**

**List of Students**

Sr. No.	Name
1	SURABHI AVINASH PRASAD
2	SWAPNIL ANIL CHORMALE
3	PALLEWAD SHIDHESHWAR NARAYAN
4	RUTUPARNA HEMANT KAMBLE
5	PATIL SWARANJLI RAVINDRA
6	IVARE APARNA ANKUSH
7	AKSHATA SITARAM INGA WALE
8	GAIKWAD AAKANSHA DATTAJIRAO
9	JADHAV SNEHA GULAB
10	THORAT ASHWINI DNYANESHWAR
11	MANE PRANIT RAJARAM
12	BAMBERE MANALI BABAN
13	AWASARE AYUSH UMESH
14	KHUSHBU THORAT
15	ABHISHEK VINAYAK KAJALE
16	RATHOD RANI KASHINATH
17	THORAT PALLAVI VIJAY
18	SALVE PALLAVI SURESH
19	AUCHARE URMILA SADANAND
20	KEDARI HEMANT SUDAM
21	ITKAR SHANTANU UMESH
22	KALBURGE DEEPAK SATYAWAN
23	SHREYASHREE SANJAY DAPSE

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Sr. No.	Name
24	SHUBHAM BALAJI BARSE
25	GAIKWAD MANOJ KONDIBA
26	INGLE RATNADIP GAJANAN
27	AGLAVE DINESH YUVRAJ
28	AISHWARYA VIJAY KOSHTI
29	DAKHALE AKSHAY BHASKAR
30	CHAVAN PRIYANKA VIJAY
31	KAWALE SAYALI ANIL
32	DHARMIK AJAY ASHOK
33	MORE PRANALI PRAKASH
34	YADAV VISHAL DAYARAM
35	GADGE GANESH HANUMANT
36	JADHAV JYOTI RAMRAO
37	NITIN VISHWAKARMA
38	GANESH NAGNATH PITALE
39	KADAM SHITAL RAMCHANDRA
40	SALVE SAMRAT ASHOK
41	DHOLE ROSHNI YUVRAJ
42	KAJALE PRATIKSHA VINAYAK
43	PAWAR PRANAV EKANATH
44	GAIKWAD KHUSHI KISHOR
45	THAKARE HARSHALI DILIP
46	CHAVAN SHWETA SUNIL
47	BAND SANKET VASANT
48	JAGDHANE RAHUL RAJENDRA

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Sr. No.	Name
49	KHADE NISHANT PADMAKAR
50	KOLI BHAGYASHREE PRAVIN
51	NIKALE SACHIN PRAMOD
52	PRATIK TANAJIRAO GAIKWAD
53	PHUSE YOGESH ANANTA
54	GANESHAN CHAVAN
55	NILOFAR BALEKHAN SHAIKH
56	MORE RIYA CHANDRAKANT
57	WAGHMARE PRANAV ASHOK
58	CHETAN NANDU AHER
59	ABHISHEK VISHNU KUBADE
60	ASHVINI KISAN SABALE
61	WAGHMARE SWARANJALI BHAGWANRAO
62	AKASH BHAGWAN GADGE
63	CHINMAY SUDHIR BHAVE
64	PATIL RUCHITA SUNIL
65	DHANWALE SANGEEVAN AUBA
66	NISHANRAO SWAPNIL ANIL
67	SHINDE AMAR JAGANNATH
68	MIRDODE ASHVINI MURLIDHAR
69	KAMBLE KAJAL DADA
70	INGOLE ANKITA BHIMRAO
71	RANDIVE ANIRUDDHA ARVIND
72	MORE SHRUNALI PRAMOD
73	KAMBLE SAKSHI JAGDISH

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Sr. No.	Name
74	ROKADE GANESH ROHIDAS
75	GAIKWAD AADITI BHARAT
76	SNEHA AJAY SHINDE
77	PARAG ASHOK MULEY
78	KOKANE SHREEYASH SURYAKANT
79	KHADE PRATIMA SANJAY
80	AKSHAY ARUN DIVE

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## Notice

**Date: 27/06/2022**

**Dear Students,**

Are you gearing up for a competitive exam? Do you want to maximize your chances of success? We've got you covered. We are excited to announce a special preparation workshop tailored to help you excel in your upcoming competitive examination.

This is to advise all MBA students that on 30/06/2022, the institute will be conducting a session on Competitive Exam from 04:30 p.m. onwards; students are encouraged to attend the same.

  
**Director**



  
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**ACTIVITY REPORT**

**I. Basic Details:**

<b>Name of The Activity: Employment Prospects for Civil Service Examinations (MPSC/UPSC)</b>	
<b>Date: 30/06/2022</b>	<b>Time: 04:30 P.M.</b>
<b>Guest Name: Mr. Nagesh Gavane, Unique Academy, Pune</b>	
<b>Venue: Seminar Hall</b>	
<b>Total Number of Students Attended: 73</b>	

**II. Brief Information about the Activity (Criterion No.: 5.1.3)**

<b>Name of The Activity:</b>	<b>Employment Prospects for Civil Service Examinations (MPSC/UPSC)</b>
<b>Objective:</b>	To offer clarification, direction, and crucial tactics to candidates hoping to succeed in the MPSC and UPSC exams.
<b>Methodology:</b>	PowerPoint Presentation and interaction
<b>Outcome:</b>	Consulting with seasoned mentors and other aspirants for advice and encouragement.

**III. Proofs attached:**

<b>1. Notice</b>	<b>2. Descriptive Report</b>
<b>3. Captioned Photos with Date</b>	<b>4. Student Participation List</b>

  
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## DESCRIPTIVE REPORT

On June 30, 2022, DIMR held a seminar titled "Employment Prospects for Civil Service Examinations (MPSC/UPSC)". India holds the UPSC and MPSC examinations in great esteem because they provide entry to the nation's esteemed government services. The goal of the seminar was to advise applicants on how to successfully complete the difficult exam process. In India, these tests are well known for selecting candidates for a range of administrative, law enforcement, and government service jobs. Candidates usually need a strong educational background, efficient time management techniques, and a thorough comprehension of the subject in order to perform well on civil services examinations. To increase their chances of success, many applicants decide to take part in self-study, coaching programmes, and mentoring from seasoned professionals. A question and answer period and a vote of gratitude marked the end of the session.



**Mr. Nagesh Gavane addressing students on Employment Prospects for Civil Service Examinations (MPSC/UPSC) on 30/06/2022**

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**Students on Employment Prospects for Civil Service Examinations (MPSC/UPSC) on 30/06/2022**



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**Topic:- Employment Prospects for Civil Service Examinations (MPSC/UPSC)**

**Guest Name: Mr. Nagesh Gavane, Unique Academy, Pune**

**Date:- 30/06/2022**

**List of Students**

Sr. No.	Name
1	PENDOR SONALI MAROTI
2	WANKHADE SUSHMA MANIKRAO
3	NITIN MUNDE
4	DURGA BALASAHEB JADHAV
5	JANABAI DILIP NAREWAD
6	AMOL TUKARAM UGALE
7	WAGHMARE PREETI BALU
8	SWAPNIL ASHOK NIRALE
9	RUPNARAYAN MAYURI RAVINDRA
10	SONONE MAHENDRA CHANDRAKANT
11	PAVAN SUBHASH THAKARE
12	DASPUTE GANGASAGAR BAPURAO
13	WARGHAT PAYAL PRAMODRAO
14	SRUSHTI NITIN NIKAM
15	MARKAD SACHIN BALU
16	BHANGARE KANCHAN KAILAS
17	SHAIKH TAYYABA MOHOMMAD
18	CHIKANE OMKAR BABARAM
19	PADWAL RUTURAJ VIJAYKUMAR
20	LUKESHKUMAR RAJENDRAPRASAD PARIHAR
21	SAURAV NARENDRA SATANGE
22	KARAN ANIL BODHAK

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Sr. No.	Name
23	SHUBHAM DIVTI
24	SANAT KUMAR NAYAK
25	ROHAN PRAVIN SHARMA
26	ROKADE ANUJA PRAMOD
27	OZALWAR MUKTA ARVIND
28	BOKE ASHWINI CHANDRAKANT
29	PRAYAS PANDEY
30	NAIR BHAGYASHREE SOMAN
31	SHRUTI PRAKASH MOHITE
32	ANKUSH KAILAS PILLEWAR
33	KHOTLANDE MANSI SUNIL
34	KADAM DNYANESH MADHUKAR
35	SURABHI AVINASH PRASAD
36	BHUSHAN SURYAKANT GANGAWANE
37	GAIKWAD PRITI GIRIDHAR
38	PATIL SWARANJLI RAVINDRA
39	DAHARE SHIVLAL BANJARI
40	DHUMALE VIJAY BHOJAJI
41	GAIKWAD AKSHAY RAJENDRA
42	PRIYANKA POPAT SHELAR
43	GAIKWAD AAKANSHA DATTAJIRAO
44	SHEREKAR SAPNA GAJANAN
45	BAMBERE MANALI BABAN
46	AWASARE AYUSH UMESH
47	ABHISHEK VINAYAK KAJALE

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Sr. No.	Name
48	THORAT PALLAVI VIJAY
49	KAMBLE ROHIT PRABHAKAR
50	KHETMAR MANSURI MAHESH
51	AUCHARE URMILA SADANAND
52	KEDARI HEMANT SUDAM
53	ITKAR SHANTANU UMESH
54	NIWATE KUNAL MANOHAR
55	RUPANWAR ANIL SUKHDEV
56	DHA WADE NILESH NAMDEV
57	ROHIT BAPPASAHEB NARWADE
58	BHUMAKR OMKAR DATTARAY
59	SAGAR CHANDRAKANT BATWAL
60	SHUBHAM BALAJI BARSE
61	MANE SHWETA OMPRAKASH
62	INGLE RATNADIP GAJANAN
63	BADE SHUBHANGI SANJAY
64	KAMBLE ANIKET GAUTAM
65	AISHWARYA VIJAY KOSHTI
66	DAKHALE AKSHAY BHASKAR
67	CHAVAN PRIYANKA VIJAY
68	KAWALE SAYALI ANIL
69	DHARMIK AJAY ASHOK
70	YADAV VISHAL DAYARAM
71	GADGE GANESH HANUMANT
72	JADHAV JYOTI RAMRAO
73	NITIN VISHWAKARMA

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**Notice**

**Date: 27/12/2021**

Dear Students,

This is to inform all MBA students that, the institute will be conducting a session on "Competitive Examination"

All students are encouraged to attend the same.

Date -31/12/2021

Time 4:30 pm

  
**Director**



  
**Director**  
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**ACTIVITY REPORT**

**I. Basic Details:**

<b>Name of The Activity: Jobs Available for Civil Service Examinations (MPSC/UPSC)</b>	
<b>Date: 31/12/2021</b>	<b>Time: 04:30 P.M.</b>
<b>Guest Name: Mr. Baban Jogdand, Research Officer, Yashada, Pune</b>	
<b>Venue: Seminar Hall</b>	
<b>Total Number of Students Attended: 45</b>	

**II. Brief Information about the Activity (Criterion No.: 5.1.3)**

<b>Name of The Activity:</b>	<b>Jobs Available for Civil Service Examinations (MPSC/UPSC)</b>
<b>Objective:</b>	To give candidates who want to ace the UPSC and MPSC exams clarity, direction, and crucial tactics.
<b>Methodology:</b>	PowerPoint Presentation and interaction
<b>Outcome:</b>	To provide applicants with direction, clarity, and essential strategies so they can master the MPSC and UPSC tests.

**III. Proofs attached:**

<b>1. Notice</b>	<b>2. Descriptive Report</b>
<b>3. Captioned Photos with Date</b>	<b>4. Student Participation List</b>

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## DESCRIPTIVE REPORT

On December 31, 2021, DIMR held a seminar on "Jobs Available for Civil Service Examinations (MPSC/UPSC)". India holds the UPSC and MPSC examinations in great esteem because they provide entry to the nation's esteemed government services. The goal of the seminar was to advise applicants on how to successfully complete the difficult exam process. In India, these tests are well known for selecting candidates for a range of administrative, law enforcement, and government service jobs. Candidates usually need a strong educational background, efficient time management techniques, and a thorough comprehension of the subject in order to perform well on civil services examinations. Many candidates choose to enroll in coaching programs, engage in self-study, and seek guidance from experienced mentors to improve their chances of success. The session concluded with a question and answer segment followed by a vote of thanks.



**Mr. Baban Jogdand addressing students on Jobs Available for Civil Service Examinations (MPSC/UPSC) on 31/12/2021**

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**Students on Jobs Available for Civil Service Examinations (MPSC/UPSC) on 31/12/2021**

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**Topic: - Jobs Available for Civil Service Examinations (MPSC/UPSC)**

**Guest Name: - Mr. Baban Jogdand, Yashada, Pune**

**Date:- 31/12 2021**

**List of Students**

Sr. No.	Name
1	SUMIT SHRIKANT PATIL
2	VARSHARANI DIGAMBAR IRKAR
3	ROHIT GANGADHAR PAWAR
4	AMAR RAMESHWAR WARKHADE
5	ANITHA BAPNA
6	GOPAL BHAGAWAT SARKATE
7	SAGAR ASHOK DANGE
8	PRATIKSHA BANSI KACHARE
9	MOHAMMED MUDASSIR MOHD ABDUL A
10	JAIDEEP PANDHARINATH UNAWANE
11	PRAVIN PRAKASH KORE
12	KOMAL MAHADEV BANDGAR
13	GOVIND BIHARILAL ASOPA
14	HITESH VIJAY ZAMBARE
15	POOJA MUNJAJI WAGHMARE
16	SHRUTIKA PRAFULL NANDVIDKAR
17	DAMINI ARUN PARKHI
18	SHITAL SHIVDAS THOMBARE
19	UMESH BALAVANT SHEWALE
20	AWED KHAN SHAMULLA KHAN
21	DANDGE SATYAM SAHEBRAO
22	PENDOR SONALI MAROTI
23	NITIN MUNDE

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Sr. No.	Name
24	DURGA BALASAHEB JADHAV
25	JANABAI DILIP NAREWAD
26	AMOL TUKARAM UGALE
27	SABANE CHANGOJI MADHUKAR
28	HAJARE ASHUTOSH MAHADEV
29	NAGARGOJE PRADIP NAMDEO
30	BAGDE NAMRTA SHRIKISHAN
31	NAMRATA SUNIL KOLI
32	PAVAN SUBHASH THAKARE
33	DASPUTE GANGASAGAR BAPURAO
34	WARGHAT PAYAL PRAMODRAO
35	POOJA PRABHAKAR NEDRE
36	MARKAD SACHIN BALU
37	BHAGAT ABHINAV SUDHAKAR
38	SHAIKH TAYYABA MOHOMMAD
39	KANDAKURE GANESH HARIIBHAU
40	DABHADE PANKAJ BHARAT
41	PADWAL RUTURAJ VIJAYKUMAR
42	LUKESHKUMAR RAJENDRAPRASAD PARIHAR
43	SAURAV NARENDRA SATANGE
44	SHUBHAM DIVTI
45	SANAT KUMAR NAYAK

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## Notice

**Date: 28/12/2020**

Dear Students,

Please be hereby informed that on 30/12/2020, the institute will be conducting a session on Competitive Exam from 04:30 p.m. onwards; students are encouraged to attend the same.

### Key Features:

- Comprehensive review of exam syllabus
- Tips and strategies for effective time management
- Practice sessions with sample questions
- Interactive discussions and Q&A sessions with experienced m

### Why Attend?

- Gain valuable insights into the exam pattern and marking scheme.
- Learn proven techniques to tackle difficult questions with confidence.
- Interact with seasoned experts who can provide personalized guidance and support.
- Network with fellow aspirants and foster a spirit of collaboration

  
Director



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**ACTIVITY REPORT**

**I. Basic Details:**

<b>Name of The Activity: Opportunities for Career Advancement in Civil Service Examinations (UPSC/MPSC)</b>	
<b>Date: 28/12/2020</b>	<b>Time: 04:30 P.M.</b>
<b>Guest Name: Mr. Sohail Shaikh, Pune</b>	
<b>Venue: Seminar Hall</b>	
<b>Total Number of Students Attended: 78</b>	

**II. Brief Information about the Activity (Criterion No.: 5.1.3)**

<b>Name of The Activity:</b>	<b>Opportunities for Career Advancement in Civil Service Examinations (UPSC/MPSC)</b>
<b>Objective:</b>	To give candidates who want to ace the UPSC and MPSC exams clarity, direction, and crucial tactics.
<b>Methodology:</b>	PowerPoint Presentation and interaction
<b>Outcome:</b>	Obtaining advice and assistance from accomplished mentors and other aspirants.

**III. Proofs attached:**

<b>1. Notice</b>	<b>2. Descriptive Report</b>
<b>3. Captioned Photos with Date</b>	<b>4. Student Participation List</b>



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## DESCRIPTIVE REPORT

DIMR conducted a seminar on "Opportunities for Career Advancement in Civil Service Examinations (UPSC/MPSC)" on the 28th of December, 2020. The UPSC and MPSC exams are highly esteemed in India as they open doors to the prestigious civil services of the country. The seminar aimed to provide guidance to candidates on how to navigate through the challenging examination process. These exams are renowned for recruiting individuals for various administrative, police, and government services positions in India. To excel in civil services exams, candidates typically require a solid educational foundation, effective time management skills, and a comprehensive understanding of the syllabus. Many candidates choose to enroll in coaching programs, engage in self-study, and seek guidance from experienced mentors to improve their chances of success. The session concluded with a question and answer segment followed by a vote of thanks.



**Mr. Sohail Shikh addressing students on Opportunities for Career Advancement in Civil Service Examinations (UPSC/MPSC) on 28/12/2020**

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**Students on Opportunities for Career Advancement in Civil Service Examinations (UPSC/MPSC) on  
28/12/2020**

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**Topic:- Opportunities for Career Advancement in Civil Service Examinations (UPSC/MPSC)**

**Guest Name: Mr. Sohail Shaikh, Pune**

**Date:- 28/12/2020**

**List of Students**

Sr. No.	Name
1	GADHE PRATIKSHA SAHEBRAO
2	SOHEL ASHPAK PATHAN
3	MANISH MAHESH PARAB
4	AKSHAY MAHESH SATARDEKAR
5	RAJAT SINGH TANWAR
6	SAHIL DINKARRAO POLE
7	SULBHA RAVINDRA SALVE
8	RAHUL RAMESH SASANE
9	VISHNU YAMAJI LAGAD
10	ANKUSH UDHAV GUTTE
11	VASUDEV SHIVAJI MURTDKAR
12	LAXMI KALAPPA BAMNE
13	ASHISH BALASAHEB SHINDE
14	SHRUTI SUNIL ROKADE
15	SURAJ SUBHASH EKARE
16	SUSHMITA SANJAY TARU
17	KUDALE KIRAN DNYANESHWAR
18	NIKHIL DILIP NARWADE
19	PRAVIN NIVRUTTIRAO JADHAV
20	KASBE VINOD ASHRUBA



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Sr. No.	Name
21	DIKSHA RAVINDRA DAMEDHAR
22	ANIKET BUVASO SHINDE
23	JANHAVI RAJKUMAR AMBULAGE
24	PRATHMESH KAILAS JETHE
25	SYED SHAKIR SYED NASIR
26	RHUTUJA CHAITALI GOSAVI
27	DEEPAK SAHEBRAO TIDAKE
28	OM NARSING GORE
29	NITESH SHANKAR GAWALI
30	AKSHAY PRADEEP RAHATE
31	PRATIKSHA RAMESH MORE
32	SUYASH SATISH NALAWADE
33	YOGESH VILAS JEJURKAR
34	MOHINI POPAT GADHAVE
35	SUMIT SHRIKANT PATIL
36	VARSHARANI DIGAMBAR IRKAR
37	ROHIT GANGADHAR PAWAR
38	AMAR RAMESHWAR WARKHADE
39	GOPAL BHAGAWAT SARKATE
40	MOHAMMED MUDASSIR MOHD ABDUL A
41	JAIDEEP PANDHARINATH UNAWANE
42	PRAVIN PRAKASH KORE
43	KOMAL MAHADEV BANDGAR
44	GOVIND BIHARILAL ASOPA
45	HITESH VIJAY ZAMBARE

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Sr. No.	Name
46	POOJA MUNJAJI WAGHMARE
47	SHITAL ANKUSH DHAIBAR
48	SHRUTIKA PRAFULL NANDVIDKAR
49	SUNAYNA SURESH HAKKE
50	GAURI PANDURANG DAROI
51	SAMIR HUSEN SHAIKH
52	DAMINI ARUN PARKHI
53	SHITAL SHIVDAS THOMBARE
54	UMESH BALAVANT SHEWALE
55	AWED KHAN SHAMULLA KHAN
56	MOHAMMAD ARIF
57	AKSHAY ARUN GAIKWAD
58	BHARTI NAVNATH SUTAR
59	TIKHE HARSHADA CHANDRAKANT
60	ROHAN RAMDAS CHINDHE
61	KIRAN ASHOK TARU
62	RAJU NARSING GAIKWAD
63	VISHAL ARJUN WAGHMARE
64	SIDDHI RAMESH THAKUR
65	NISHA BYASJI PANDEY
66	GAIKWAD AKSHADA SHARAD
67	SURAJ PADMAKAR GAWAI
68	PRIYDARSHANI NAGNATH JADHAV
69	PASHA MUZAMMIL ASLAM
70	ROHINI RAMESH JADHAV

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Sr. No.	Name
71	D ANVITA PATNAIK
72	SHRUTI SANJAY HAGARE
73	ATUL MAHADEV KAKADE
74	PRIYA ASATI
75	VEDANTI DEVANAND KUCHAKE
76	BHAWNA DAS
77	VINAY KHAIRE
78	ASHI AGARWAL

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## Notice

**Date: 24/12/2019**

**Dear Students,**

Are you gearing up for a competitive exam? Do you want to maximize your chances of success? We've got you covered. We are excited to announce a special preparation workshop tailored to help you excel in your upcoming competitive examination.

This is to advise all MBA students that on 29/06/2019, the institute will be conducting a session on preparation for Competitive Exam from 04:30 p.m. onwards; students are encouraged to attend the same.

  
**Director**



  
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**ACTIVITY REPORT**

**I. Basic Details:**

<b>Name of The Activity: Prospects for a Career in Civil Service Examinations (MPSC/UPSC)</b>	
<b>Date: 24/06/2019</b>	<b>Time: 04:30 P.M.</b>
<b>Guest Name: Mr Jawad Kazi, Pune</b>	
<b>Venue: Seminar Hall</b>	
<b>Total Number of Students Attended: 79</b>	

**II. Brief Information about the Activity (Criterion No.: 5.1.3)**

<b>Name of The Activity:</b>	<b>Prospects for a Career in Civil Service Examinations (MPSC/UPSC)</b>
<b>Objective:</b>	To give candidates who want to ace the UPSC and MPSC exams clarity, direction, and crucial tactics.
<b>Methodology:</b>	PowerPoint Presentation and interaction
<b>Outcome:</b>	Obtaining advice and assistance from seasoned mentors and other aspirants.

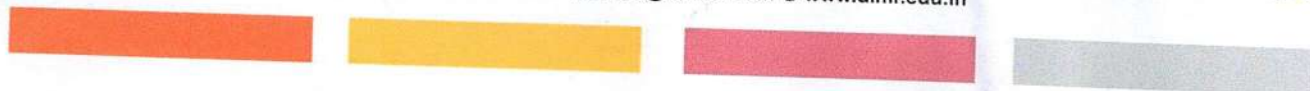
**III. Proofs attached:**

<b>1. Notice</b>	<b>2. Descriptive Report</b>
<b>3. Captioned Photos with Date</b>	<b>4. Student Participation List</b>



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## DESCRIPTIVE REPORT

DIMR organized a workshop on "Prospects for a Career in Civil Service Examinations (MPSC/UPSC)" on June 24, 2019. The UPSC and MPSC examinations hold great prestige in India as they pave the way for prestigious civil service positions in the country. The workshop aimed to offer guidance to aspirants on navigating the rigorous examination process. These exams are known for selecting candidates for various administrative, police, and government service roles in India. To succeed in civil services exams, candidates typically need a strong educational background, effective time management abilities, and a thorough grasp of the syllabus. Many candidates opt for coaching programs, self-study, and mentorship to enhance their chances of success. The workshop concluded with a question and answer session, followed by a vote of thanks.



Students on Prospects for a Career in Civil Service Examinations (MPSC/UPSC) on 24/06/2019

  
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**Topic:- Prospects for a Career in Civil Service Examinations (MPSC/UPSC)**

**Guest Name: Prof Jawwad Kazi, Pune**

**Attendance Sheet MBA (II Year) AY- 2018-2019**

Sr. No.	Name
1	SNEHASHISH SUNIL SHINDE
2	SUGANDHA GANPAT DESHMUKH
3	AKASH VYANKATESH MAMIDWAR
4	GAWANDE OM VILAS
5	MOHITE SOHAM KAKASAHEB
6	HARSHAL SHIRISH POTNIS
7	ANJALI KHANDU BOTE
8	ROHIT VILAS SAWANT
9	PATIL DURGESH RAVINDRA
10	ASHISH ANANDA PANGREKAR
11	POOJA GOVIND SHRIPAT
12	PRIYANKA SHASHIKANT GAIKWAD
13	KHANDARE NARAYAN VITTHAL
14	YAMINI CHANDRAKANT BONDHATE
15	DESHMUKH MUDASSIR MAQSOOD
16	TUSHAR BHARAT SAWANT
17	BIJWE ANKUSH VASANTRAO
18	CHANDRAMOHAN SUBHASH BILLARY
19	MARUTI ABBASAHEB KOLI
20	DALAVE SACHIN BHARAT
21	RUSHABH SHYAMSUNDER HELWADE
22	KULDEEP HIRAMAN PAWAR

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Sr. No.	Name
23	SACHIN BABURAO PAWAR
24	PRATI KSHA BHAGWAN HINGE
25	LANDGE PALLAVI SIDDHARTH
26	SARKATE PAVAN PARASRAM
27	PRAGATI PRADEEP DESHPANDE
28	JYOTI SUDHAKAR KAKDE
29	SHAHARUKH MAULASAB SAYYAD
30	SHIVANI LAXMAN ASHTAKAR
31	ZEESHAN FASIUDDIN SK
32	SHAKIB RAHEMAN PINJARI
33	ANIKET SANJAY MHATRE
34	HEMALATHA SURESH GALI
35	ROSHANI HARI MATKAR
36	KRISHNA CHANDRABHUSHAN JAISWAL
37	AKSHAY RAINA
38	SHUBHAM AJAY SHARMA
39	APOORVA JAIN
40	GADHE PRATI KSHA SAHEBRAO
41	SOHEL ASHPAK PATHAN
42	MANISH MAHESH PARAB
43	AKSHAY MAHESH SATARDEKAR
44	PAYAL VISHNU GORE
45	RAJAT SINGH TANWAR
46	MAHESHWARI ANIL PATIL
47	SAHIL DINKARRAO POLE



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Sr. No.	Name
48	MANISH MANIKRAO SHINDE
49	SULBHA RAVINDRA SALVE
50	AKASH SUBHASHRAO DESHMUKH
51	RAHUL RAMESH SASANE
52	VISHNU YAMAJI LAGAD
53	KAVITA SAMBHAJI SONAVANE
54	ANKUSH UDHAV GUTTE
55	VASUDEV SHIVAJI MURTDKAR
56	LAXMI KALAPPA BAMNE
57	ASHISH BALASAHEB SHINDE
58	SHRUTI SUNIL ROKADE
59	SURAJ SUBHASH EKARE
60	SUSHMITA SANJAY TARU
61	PRAVIN ASHOK SALVE
62	KUDALE KIRAN DNYANESHWAR
63	NIKHIL DILIP NARWADE
64	PRAVIN NIVRUTTIRAO JADHAV
65	KASBE VINOD ASHRUBA
66	ANIKET BUVASO SHINDE
67	JANHAVI RAJKUMAR AMBULAGE
68	PRATHMESH KAILAS JETHE
69	SYED SHAKIR SYED NASIR
70	RHUTUJA CHAITALI GOSAVI
71	DIPAK SAHEBRAO TIDAKE
72	OM NARSING GORE

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Sr. No.	Name
73	NITESH SHANKAR GAWALI
74	AKSHAY PRADEEP RAHATE
75	PRATIKSHA RAMESH MORE
76	SUYASH SATISH NALAWADE
78	YOGESH VILAS JEJURKAR
79	MOHINI POPAT GADHAVE
80	MAHESH HANUMANT GODASE

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(AISHE Code : C - 41293, PUN Code - IMMP014030)



**Notice**

**Date -31/12/2022**

Dear Students,

DIMR is excited to invite you for a seminar. We have invited an esteemed expert to share insights and expertise.

Mr. Prashant Yadav will be offering valuable perspectives and engaging in an interactive dialogue with participants. This presents a unique opportunity for all students to gain valuable knowledge.

Below are the details-

Topic – Seminar on Importance of Marketing

Date- 02/01/2023

Venue – DIMR Seminar Hall

Speaker - Mr. Prashant Yadav

We encourage all students to attend the seminar.

  
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## ACTIVITY REPORT

### I. Basic Details:

<b>Name of The Activity: Seminar on Importance of Marketing</b>	
<b>Date: 02/01/2023</b>	<b>Time: 10:00 am</b>
<b>Guest Name: Mr. Prashant Yadav</b>	
<b>Venue: DIMR , Seminar Hall</b>	
<b>Total Number of Students Attended: 73</b>	

### II. Brief Information about the Activity (Criterion No.: 5.1.3)

<b>Name of The Activity:</b>	<b>Seminar on Importance of Marketing</b>
<b>Objective:</b>	<ul style="list-style-type: none"><li>• To learn the customer relation and customer handling</li><li>• To learn the skills required for aggressive customers.</li><li>• To know the importance of business and market.</li></ul>
<b>Methodology:</b>	<b>PowerPoint Presentation and interaction</b>
<b>Outcome:</b>	<ul style="list-style-type: none"><li>• Students acquired knowledge about communication skills required for customer handling.</li><li>• Students learnt about essential skills required for business and market research.</li></ul>

### III. Proofs attached:

<b>1. Notice</b>	<b>2. Descriptive Report</b>
<b>3. Captioned Photos with Date</b>	<b>4. Students List</b>



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## DESCRIPTIVE REPORT

DIMR hosted a seminar on **Importance of Marketing**, The seminar aimed to shed light on the significance of marketing strategies in today's competitive business landscape and to provide attendees with valuable insights into effective marketing practices.

Key Points Mr. Prashant Yadav covered during his address was:

- Work of Retailers
- How to Handle Aggressive Customers
- Business Importance

**Interactive Sessions:-** The seminar included interactive sessions where attendees had the opportunity to engage with the speakers, ask questions, and share their own experiences.

**Practical Insights:-** Speakers shared practical tips and insights on how to overcome common marketing challenges and achieve marketing objectives effectively

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**Photos**



**Dr. Sajid Alvi, Director felicitating Mr. Prashant Yadav**



**Mr. Prashant Yadav addressing students**

  
**Director**

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**Topic: Workshop on "Importance of Marketing"**

**Guest Speaker- Mr. Prashant Yadav**

**Date: 02-01-2023**

**List of Participants (II Year) AY- 2022-2023**

Sr. No.	Name
1	SALVE ABHAYSINH YUGANAND
2	KADAM DNYANESH MADHUKAR
3	SURYAWANSHI JOSPIN SUDHAKAR
4	MORE MEGHRAJ ANANTRAO
5	NANDINI BHAGWAT JAGDHANE
6	VIJAY KUMAR
7	BHANDARI RUNJUN ALOK
8	VANAM KALYANI RAMESH
9	SAURABH PRAMOD TAWALE
10	DHUMAL VARSHA VIKRAM
11	SURABHI AVINASH PRASAD
12	BHUSHAN SURYAKANT GANGAWANE
13	SWAPNIL ANIL CHORMALE
14	AMOL DATTATRAYA DHAYGUDE
15	VIBHUTE APURVA SANJAY
16	PALLEWAD SHIDHESHWAR NARAYAN
17	KASABE RUPESH BHIMRAO
18	KAMBLE ROHAN VASANTRAO
19	MOHINI HANUMANT SONAWANE
20	ADSUL ANIKET NARESH



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21	ANDE VINAYAK RAJARAM
22	KOTHIMBIRE KIRAN RAMESH
23	GIRI AKASH RAVINDRA
24	RUTUPARNA HEMANT KAMBLE
25	PATIL SWARANJLI RAVINDRA
26	IVARE APARNA ANKUSH
27	DAHARE SHIVLAL BANJARI
28	DHUMALE VIJAY BHOJAJI
29	JAGTAP SUJIT BABANRAO
30	KSHIRSAGAR VISHAL SANJAY
31	PRASHANT ANNASAHEB WAKCHAURE
32	MAHAPURE MAYURI BHANUDAS
33	WATTAMWAR VIJAYALAXMI RAMESHRAO
34	SHEIKH ABDULNAJIL ABDULRAUF



  
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**Topic: Workshop on "Importance of Marketing"**

**Guest Speaker- Mr. Prashant Yadav**

**Date: 02-01-2023**

**List of Participants (I Year) AY- 2022-2023**

Sr. No.	Name
1	KADAM SHITAL RAMCHANDRA
2	SHINDE LALIT ARUN
3	ARANE AMIT RAMESH
4	PATIL PRACHI CHANDRAKANT
5	SIDDHIVINAYAK DNYANESHWAR SHINDE
6	DINESH EKNATH SHINKAR
7	PATIL AKSHATA RAMESH
8	SALVE SAMRAT ASHOK
9	DHOLE ROSHNI YUVRAJ
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21	BHADKUMBE AKASH VINOD
22	DIPAK PRAKASH PATIL
23	JADHAV BHOOMIKA PURUSHOTTAM
24	THORAT SWAPNIL VASANT
25	SHRADHA RAMESH DHUMAL
26	ASHISH SHASHANK KADAM
27	GAIKWAD KHUSHI KISHOR
28	MOTE VAIBHAV NARAYAN
29	BHALERAO ABHIJEET ASHOK
30	SINGH SHUBHAM SHAMBHU
31	DHOBAL PRAKASH ROHIDAS
32	JADHAO VANITA ANANDA
33	PANTAWANE ASHWINI BABULAL
34	GUJAR PRATHAMESH PARAG
35	GHATE RAHUL ARUN
36	GAVHANE LAKHAN VITTHAL
37	SAINDANE SACHIN ROHIDAS
38	MESHARAM AACHAL PARMANAND
39	KHARAD RITESH SANTOSH



  
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**Notice**

**Date -03/01/2023**

Dear Students,

DIMR is excited to invite you for a seminar. We have invited an esteemed expert to share insights and expertise.

Mr. Pravin Dhayfule will be offering valuable perspectives and engaging in an interactive dialogue with participants. This presents a unique opportunity for all students to gain valuable knowledge.

Below are the details-

Topic – Seminar on Understanding Business Requirements

Date- 07/01/2023

Venue – DIMR Seminar Hall

Speaker - Mr. Pravin Dhayfule

**Director**



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## ACTIVITY REPORT

### I. Basic Details:

<b>Name of The Activity: Seminar on Understanding Business Requirements</b>	
<b>Date: 07/01/2023</b>	<b>Time: 10:30 am</b>
<b>Guest Name: Mr. Pravin Dhayfule Author, Story Teller and Novelist.</b>	
<b>Venue: DIMR , Seminar Hall</b>	
<b>Total Number of Students Attended: 57</b>	

### II. Brief Information about the Activity (Criterion No.: 5.1.3)

<b>Name of The Activity:</b>	<b>Seminar on Understanding Business Requirements</b>
<b>Objective:</b>	<ul style="list-style-type: none"><li>To learn the analysis skills of Business Problems and Solutions.</li><li>To learn concept of Business requirement V/s User Requirement.</li></ul>
<b>Methodology:</b>	<b>PowerPoint Presentation and interaction</b>
<b>Outcome:</b>	<ul style="list-style-type: none"><li>Students learnt the analysis skills of Business Problems and Solutions.</li><li>Students learnt concept of Business requirement V/s User Requirement</li></ul>

### III. Proofs attached:

<b>1. Notice</b>	<b>2. Descriptive Report</b>
<b>3. Captioned Photos with Date</b>	<b>4. Students List</b>



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## DESCRIPTIVE REPORT

DIMR organized a seminar titled "Understanding Business Requirements" The primary objective of the seminar was to provide attendees with comprehensive insights into the process of identifying, analyzing, and documenting business requirements for successful project development and implementation.

Mr Pravin Dhayfule, Author, Story Teller and Novelist, conducted a Guest Session on 'Understanding Business Requirements'.

Mr Dhayfule covered following points in his address:

1. Analyzing Business Problems and Solutions
2. Business requirement V/s User Requirement
3. Difference Between customer and user

Participants gained several key takeaways from the seminar, including:

Understanding the importance of clear and well-defined business requirements in ensuring project success.

Learning various techniques and methods for eliciting, analyzing, and documenting business requirements effectively.

Recognizing the significance of stakeholder engagement and communication throughout the requirement gathering process.

Appreciating the differences between agile and traditional approaches to handling business requirements and their respective advantages and limitations.

Acquiring practical insights and best practices for improving business analysis processes within their organizations.





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**Photos**



**Mr Pravin Dhayfule Conducting Session at DIMR**

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**Topic: Seminar on 'Understanding Business Requirements'**

**Guest Speaker- Mr Pravin Dhayfule**

**Date: 07-01-2023**

**List of Participants (II Year) AY- 2022-2023**

Sr. No.	Name
1	SALVE ABHAYSINH YUGANAND
2	KADAM DNYANESH MADHUKAR
3	SURYAWANSHI JOSPIN SUDHAKAR
4	MORE MEGHRAJ ANANTRAO
5	NANDINI BHAGWAT JAGDHANE
6	VIJAY KUMAR
7	BHANDARI RUNJUN ALOK
8	VANAM KALYANI RAMESH
9	SAURABH PRAMOD TAWALE
10	DHUMAL VARSHA VIKRAM
11	SURABHI AVINASH PRASAD
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15	VIBHUTE APURVA SANJAY
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18	KAMBLE ROHAN VASANTRAO
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20	ADSUL ANIKET NARESH



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**Topic: Seminar on 'Understanding Business Requirements'**

**Guest Speaker- Mr Pravin Dhayfule**

**Date: 07-01-2023**

**List of Participants (I Year) AY- 2022-2023**

Sr. No.	Name
1	KADAM SHITAL RAMCHANDRA
2	SHINDE LALIT ARUN
3	ARANE AMIT RAMESH
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**Notice**

**Date -10/01/2023**

Dear Students,

DIMR is excited to invite you for a seminar. We have invited an esteemed expert to share insights and expertise.

Mr. Clifford will be offering valuable perspectives and engaging in an interactive dialogue with participants. This presents a unique opportunity for all attendees to gain valuable knowledge.

Below are the details-

Topic – Seminar for preparing for success

Date- 14/01/2023

Venue – DIMR Seminar Hall

Speaker - Mr. Clifford Nicholas

We encourage all students to attend the seminar.

  
**Director**



  
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## ACTIVITY REPORT

### I. Basic Details:

<b>Name of The Activity: Seminar on Preparing for Career Success</b>	
<b>Date: 14/01/2023</b>	<b>Time: 10:00 am</b>
<b>Guest Name: Mr. Clifford Nicholas , Head HR</b>	
<b>Venue: DIMR , Seminar Hall</b>	
<b>Total Number of Students Attended: 49</b>	

### II. Brief Information about the Activity (Criterion No.: 5.1.3)

<b>Name of The Activity:</b>	<b>Seminar on Preparing for Career Success</b>
<b>Objective:</b>	<b>Provide Insight, Skill Development, Goal Setting, Personal Branding.</b>
<b>Methodology:</b>	<b>PowerPoint Presentation and interaction</b>
<b>Outcome:</b>	<b>Increased Awareness, Enhanced skills set, Clear Career Goals, Improved Branding</b>

### III. Proofs attached:

<b>1. Notice</b>	<b>2. Descriptive Report</b>
<b>3. Captioned Photos with Date</b>	<b>4. Students List</b>



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## DESCRIPTIVE REPORT

DIMR hosted a highly anticipated seminar on "Preparing for Career Success." The seminar aimed to provide students with invaluable insights, strategies, and resources to navigate the complexities of the professional world effectively. With a diverse range of participants from various backgrounds and career stages, the seminar promised to be an enriching and empowering experience for all.

Mr. Clifford spoke about

**Understanding Career Paths-** The session focused on helping students gain a better understanding of different career paths, industries, and emerging trends. Speakers shared personal anecdotes and insights from their professional journeys, inspiring participants to explore diverse opportunities and think creatively about their career trajectories.

The seminar on "Preparing for Career Success" concluded on a high note, with participants leaving inspired, empowered, and equipped with the tools and knowledge needed to take their careers to the next level

### Photos



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**Mr. Clifford addressing students**

  
**Director**



  
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(AISHE Code : C - 41293, PUN Code - INMP014032)



Topic: Seminar on 'Preparing for Career Success'

Guest Speaker- Mr. Clifford Nicholas

Date: 14-01-2023

List of Participants (II Year) AY- 2022-2023

Sr. No.	Name
1	SALVE ABHAYSINH YUGANAND
2	KADAM DNYANESH MADHUKAR
3	SURYAWANSHI JOSPIN SUDHAKAR
4	MORE MEGHRAJ ANANTRAO
5	NANDINI BHAGWAT JAGDHANE
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14	AMOL DATTATRAYA DHAYGUDE
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16	PALLEWAD SHIDHESHWAR NARAYAN
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(AISHE Code : C - 41203, PUN Code - INIMP014030)



21	ANDE VINAYAK RAJARAM
22	KOTHIMBIRE KIRAN RAMESH
23	GIRI AKASH RAVINDRA
24	RUTUPARNA HEMANT KAMBLE
25	PATIL SWARANJLI RAVINDRA
26	IVARE APARNA ANKUSH
27	DAHARE SHIVLAL BANJARI
28	DHUMALE VIJAY BHOJAJI
29	JAGTAP SUJIT BABANRAO



  
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(AISHE Code : C - 41293, PUN Code - INMIP014030)



Topic: Seminar on 'Preparing for Career Success'

Guest Speaker- Mr. Clifford Nicholas

Date: 14-01-2023

List of Participants (1 Year) AY- 2022-2023

Sr. No.	Name
1	KADAM SHITAL RAMCHANDRA
2	SHINDE LALIT ARUN
3	ARANE AMIT RAMESH
4	PATIL PRACHI CHANDRAKANT
5	SIDDHIVINAYAK DNYANESHWAR SHINDE
6	DINESH EKNATH SHINKAR
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13	RAJMANE PRAJAKTA GOPAL
14	KAJALE PRATIKSHA VINAYAK
15	PAWAR PRANAV EKANATH
16	BORSE ABHIJEET DASHARATH
17	LAD ARPITA KHANDERAO
18	GAWALI VAIBHAV POPAT
19	PRITAM VIKAS SAPKE
20	PRIYANKA RAMCHANDRA DEOKULE



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**Notice**

**05/02/2023**

Dear Students,

We are pleased to invite you to a workshop focusing on "Opportunities in Real Estate." This session aims to provide valuable insights into the current trends, challenges, and potential growth areas within the real estate industry.

Below are the details –

**Session Agenda-**

**Introduction to Real Estate Market:** An overview of the real estate market landscape, including key trends, market dynamics, and emerging opportunities.

**Investment Strategies-** Explore various investment strategies in real estate, including residential, commercial, and industrial properties. Learn how to identify lucrative investment opportunities and mitigate risks.

**Financing and Funding Options-** Understand different financing and funding options available for real estate projects, including traditional mortgages, private equity, and crowd funding.

Topic- Workshop on opportunities in the Real Estate Sector.

Date- 10<sup>th</sup> Feb 2023

Venue- DIMR Seminar Hall

  
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## ACTIVITY REPORT

### I. Basic Details:

<b>Name of The Activity: Workshop on Opportunities in the Real Estate Sector</b>	
<b>Date: 10/02/2023</b>	<b>Time: 10:00 A.M.</b>
<b>Guest Name: Mr Amit Dubey and team</b>	
<b>Venue: Seminar Hall</b>	
<b>Total Number of Students Attended: 35</b>	

### II. Brief Information about the Activity (Criterion No.: 5.1.3)

<b>Name of The Activity:</b>	<b>Workshop on Opportunities in the Real Estate</b>
<b>Objective:</b>	<b>Education and Awareness</b>
<b>Methodology:</b>	PowerPoint Presentation and interaction
<b>Outcome:</b>	<b>Increased Awareness and Enhanced Knowledge</b>

### III. Proofs attached:

<b>1. Notice</b>	<b>2. Descriptive Report</b>
<b>3. Captioned Photos with Date</b>	<b>4. Attendance List</b>



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## DESCRIPTIVE REPORT

The real estate sector is a dynamic and multifaceted industry that encompasses a wide range of activities, including property development, investment, management, and brokerage. In recent years, the sector has witnessed significant growth and transformation, driven by factors such as urbanization, population growth, economic expansion, and technological advancements. This descriptive report aims to provide insights into the diverse opportunities available within the real estate sector.

The real estate market is characterized by its diversity, with various segments catering to different needs and preferences. Residential real estate, commercial real estate, industrial real estate, and land development are among the primary segments within the sector. Each segment offers unique opportunities for investors, developers, and other stakeholders.

The real estate sector offers a myriad of opportunities for investors, developers, professionals, and entrepreneurs. From residential and commercial real estate to industrial and land development, there are diverse segments to explore, each with its unique challenges and rewards. By staying informed about market trends, leveraging technology, and embracing sustainable practices, stakeholders can capitalize on the abundant opportunities available within the real estate sector.



  
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**Lapis officials conducting a workshop**

  
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**Workshop on Opportunities in the Real Estate Sector**

**Guest Name: Mr. Amit Dubey and Team, Pune**

**Student Participation List A Y 2022-2023**

**Date- 10/02/2023**

Sr. No.	Name
1	SHUBHAM BARSE
2	SWAPNIL ANIL CHORMALE
3	ABHISHEK KAJALE
4	RUTUPARNA HEMANT KAMBLE
5	ABHISHEK DHAWALE
6	IVARE APARNA ANKUSH
7	APPA UDHAN
8	GAIKWAD AAKANSHA DATTAJIRAO
9	JADHAV SNEHA GULAB
10	THORAT ASHWINI DNYANESHWAR
11	MANE PRANIT RAJARAM
12	BAMBERE MANALI BABAN
13	AWASARE AYUSH UMESH
14	KHUSHBU THORAT
15	ABHISHEK VINAYAK KAJALE
16	RATHOD RANI KASHINATH
17	THORAT PALLAVI VIJAY
18	SALVE PALLAVI SURESH
19	AUCHARE URMILA SADANAND
20	KEDARI HEMANT SUDAM
21	ITKAR SHANTANU UMESH
22	KALBURGE DEEPAK SATYAWAN

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23	SHREYASHREE SANJAY DAPSE
24	SHUBHAM BALAJI BARSE
25	GAIKWAD MANOJ KONDIBA
26	INGLE RATNADIP GAJANAN
27	AGLAVE DINESH YUVRAJ
28	AISHWARYA VIJAY KOSHTI
29	DAKHALE AKSHAY BHASKAR
30	CHAVAN PRIYANKA VIJAY
31	KAWALE SAYALI ANIL
32	DHARMIK AJAY ASHOK
33	MORE PRANALI PRAKASH
34	YADAV VISHAL DAYARAM
35	GADGE GANESH HANUMANT

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**Notice**

**28/07/2022**

Dear Students,

All students are hereby informed that institute is organizing an Online Seminar on Stock Market and Mutual Fund. This initiative aims to connect our talented and qualified students.

**Details of session as follows -**

**Company – NJ Group**

**Date – 01/08/2022**

**Time – 10 :00 am**

**Venue – DIMR Computer Lab**

  
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## ACTIVITY REPORT

### I. Basic Details:

<b>Name of The Activity: Online Seminar on Stock Market and Mutual Fund</b>	
<b>Date: 01/08/2022</b>	<b>Time: 10:00 A.M.</b>
<b>Guest Name: Mr Shivam Desai</b>	
<b>Venue: Computer Lab</b>	
<b>Total Number of Students Attended: 20</b>	

### II. Brief Information about the Activity (Criterion No.: 5.1.3)

<b>Name of The Activity:</b>	<b>Online Seminar on Stock Market and Mutual Fund</b>
<b>Objective:</b>	<b>Awareness on Stock Market and Mutual Fund</b>
<b>Methodology:</b>	PowerPoint Presentation and interaction
<b>Outcome:</b>	<b>Enhanced Knowledge and Awareness</b>

### III. Proofs attached:

<b>1. Notice</b>	<b>2. Descriptive Report</b>
<b>3. Captioned Photos with Date</b>	<b>4. Attendance List</b>



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## DESCRIPTIVE REPORT

The Online Seminar on Stock Market and Mutual Fund was organized with the objective of providing participants with comprehensive knowledge and practical insights into investing in the financial markets

The online session was conducted by Mr Shivam Desai of NJ Group on 08<sup>th</sup> August 2022

### Workshop Agenda-

**Introduction to Stock Market:** The workshop began with an overview of the stock market, its structure, and key participants. Participants learned about stock exchanges, listed companies, indices, and the role of regulators in ensuring market integrity.

**Fundamentals of Investing:** The workshop covered fundamental principles of investing, including risk and return, diversification, asset allocation, and investment objectives. Participants gained insights into developing an investment strategy aligned with their financial goals and risk tolerance.

**Understanding Stocks:** Participants learned about different types of stocks, including common stocks, preferred stocks, and growth stocks. The workshop explored factors influencing stock prices, such as company performance, industry trends, and macroeconomic indicators.

**Introduction to Mutual Funds:** The workshop introduced participants to mutual funds as a popular investment vehicle for individual investors. Participants learned about the structure of mutual funds, including mutual fund types, NAV calculation, expense ratios, and fund management.

**Benefits of Mutual Funds:** Participants explored the benefits of investing in mutual funds, such as diversification, professional management, liquidity, and accessibility. The workshop highlighted the role of mutual funds in achieving long-term financial goals and mitigating investment risks.

**Mutual Fund Selection:** Participants learned how to evaluate and select mutual funds based on various criteria, including investment objectives, risk profile, fund performance, expense ratios, and fund manager experience. The workshop provided practical tips for building a diversified mutual fund portfolio.

**Investment Strategies:** The workshop discussed different investment strategies for stock market and mutual fund investing, including value investing, growth investing, income investing, and dollar-cost averaging. Participants gained insights into developing a personalized investment approach based on their investment goals and risk tolerance.





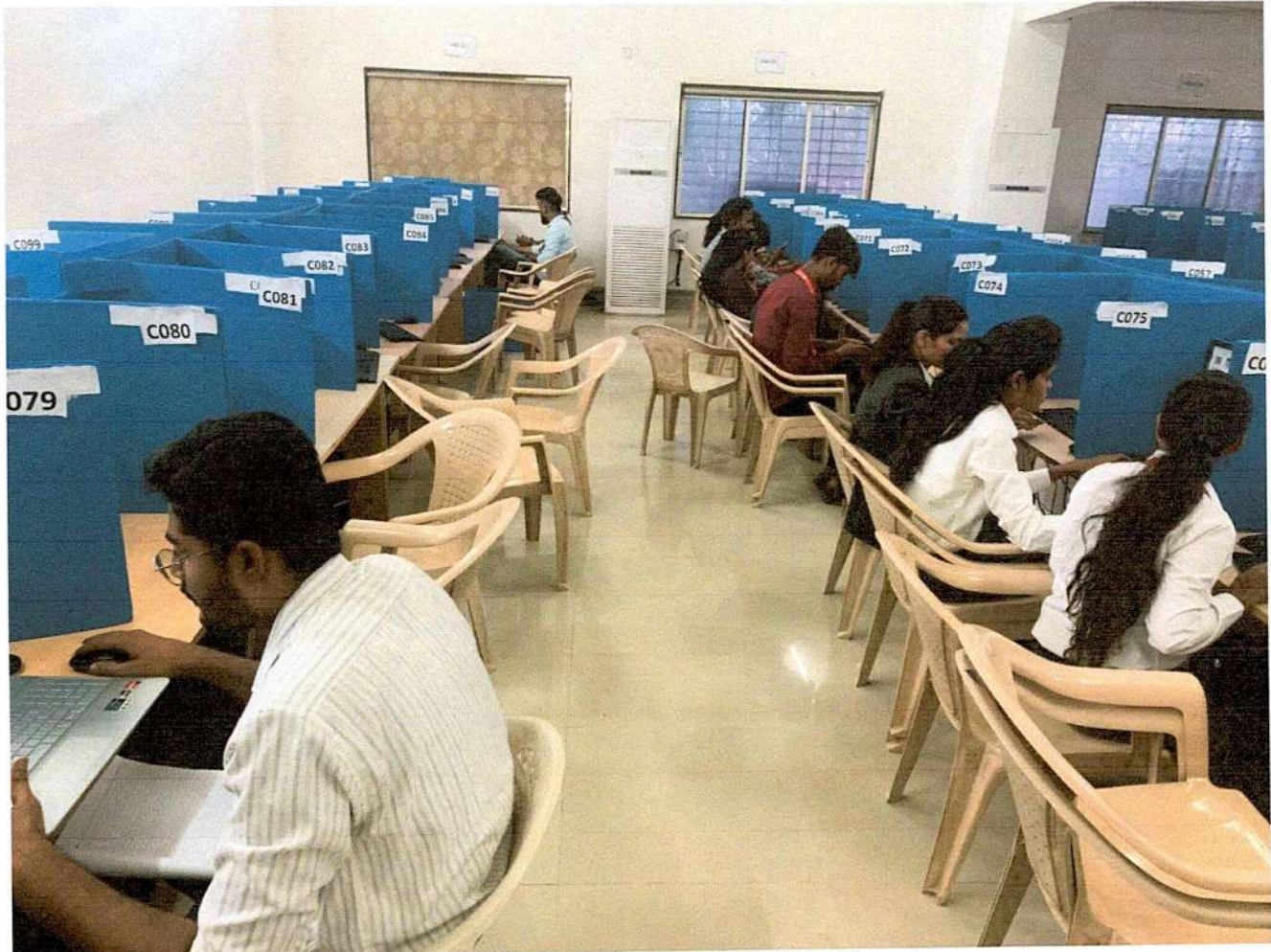
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**Risk Management:** Participants learned about risk management techniques for stock market and mutual fund investing, including portfolio diversification, asset allocation, and risk assessment. The workshop emphasized the importance of managing investment risks to achieve long-term financial success.

**Photo**



**Students attending online workshop on Stock Market and Mutual Fund**

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**Online Seminar on Stock market and Mutual fund  
Guest Name: Mr. Shivam Desai, Pune  
Student Participation List A Y 2022-2023  
Date- 01/08/2022**

Sr. No.	Name
1	SURABHI AVINASH PRASAD
2	SWAPNIL ANIL CHORMALE
3	PALLEWAD SHIDHESHWAR NARAYAN
4	RUTUPARNA HEMANT KAMBLE
5	PATIL SWARANJLI RAVINDRA
6	IVARE APARNA ANKUSH
7	AKSHATA SITARAM INGAWALE
8	GAIKWAD AAKANSHA DATTAJIRAO
9	JADHAV SNEHA GULAB
10	THORAT ASHWINI DNYANESHWAR
11	MANE PRANIT RAJARAM
12	BAMBERE MANALI BABAN
13	AWASARE AYUSH UMESH
14	KHUSHBU THORAT
15	ABHISHEK VINAYAK KAJALE
16	RATHOD RANI KASHINATH
17	THORAT PALLAVI VIJAY
18	SALVE PALLAVI SURESH
19	AUCHARE URMILA SADANAND
20	KEDARI HEMANT SUDAM

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**Notice**

**20/06/2023**

Dear Students,

DIMR is excited to announce for an upcoming session on **Seminar on Career Opportunities in Applied Data Science in AI-ML.**

This session aims to provide insights into the latest advancements, applications, and trends in the field of AI and ML.

Key topics that will be covered include:

- Introduction to AI and ML
- Real-world applications of AI and ML
- Deep learning and neural networks

Date – 24/06/2023

Time – 11:30 am

Venue- DIMR Seminar Hall

Speakers – Rohit Anurag ,Anand Muglikar, Nitish Jain , Aman Ahluwalia .

  
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## ACTIVITY REPORT

### I. Basic Details:

<b>Name of The Activity: Seminar on Career Opportunities in Applied Data Science in AI-ML</b>	
<b>Date: 24/06/2023</b>	<b>Time: 11:30 A.M.</b>
<b>Guest Name: Rohit Anurag ,Anand Muglikar, Nitish Jain , Aman Ahluwalia .</b>	
<b>Venue: Seminar Hall</b>	
<b>Total Number of Students Attended: 170</b>	

### II. Brief Information about the Activity (Criterion No.: 5.1.3)

<b>Name of The Activity:</b>	Seminar on Career Opportunities in Applied Data Science in AI-ML
<b>Objective:</b>	Enable students to gain access to information when they need it a boot camp or professional can help develop your skills in data management.
<b>Methodology:</b>	PowerPoint Presentation and interaction
<b>Outcome:</b>	Students will have a clearer understanding of the career exploration process and how their own skills and interests match up to a chosen career path.

### III. Proofs attached:

<b>1. Notice</b>	<b>2. Descriptive Report</b>
<b>3. Captioned Photos with Date</b>	<b>4. Attendance List</b>







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## DESCRIPTIVE REPORT

DIMR has organized session on “Career Opportunities in Applied Data Science in AI-ML” in collaboration with Up Knowledge and Perpetual Block AG Pvt Ltd. On 24th June 2023. Data science field has gained significant attention and popularity in recent years due to increasing availability of data and the need for extracting meaningful insights from it. During the seminar speakers shared their knowledge, experiences, and insights with participants, covering a wide range of topics such as machine learning, artificial intelligence, business analytics, and more. During the seminar, several real-world applications of data science were discussed, highlighting the diverse range of industries benefiting from data-driven decision making. Session ended with question answer and vote of thanks.



**Rohit Anurag, Data Engineering Lead, Perpetual Block AG Pvt Ltd. Felicitation by Director Dr. Sajid Alvi on 24th June 2023**

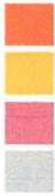


  
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**Rohit Anurag, Data Engineering Lead, Perpetual Block AG Pvt Ltd. On 24th June 2023 interacting with students**



**Nitish Jain , Data Engineering Lead, Perpetual Block AG Pvt Ltd. On 24th June 2023 in question answer session.**

  
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**Topic:- Seminar On Career Opportunity In Applied Data Science**

**Guest Name: Mr. Nitin Thakoor, Mr. Nitish Jain, Mr. Rohit Anurag,  
Mr. Anand Muglikar, Mr. Aman Ahluwalia**

**Date: 24-06-2023**

**List of Participants (II Year) AY- 2022-2023**

Sr. No.	Name
1	SALVE ABHAYSINH YUGANAND
2	KADAM DNYANESH MADHUKAR
3	SURYAWANSHI JOSPIN SUDHAKAR
4	MORE MEGHRAJ ANANTRAO
5	NANDINI BHAGWAT JAGDHANE
6	VIJAY KUMAR
7	BHANDARI RUNJUN ALOK
8	VANAM KALYANI RAMESH
9	SAURABH PRAMOD TAWALE
10	DHUMAL VARSHA VIKRAM
11	SURABHI AVINASH PRASAD
12	BHUSHAN SURYAKANT GANGAWANE
13	SWAPNIL ANIL CHORMALE
14	AMOL DATTATRAYA DHAYGUDE
15	VIBHUTE APURVA SANJAY
16	PALLEWAD SHIDHESHWAR NARAYAN
17	KASABE RUPESH BHIMRAO
18	KAMBLE ROHAN VASANTRAO
19	MOHINI HANUMANT SONAWANE



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20	ADSUL ANIKET NARESH
21	ANDE VINAYAK RAJARAM
22	KOTHIMBIRE KIRAN RAMESH
23	GIRI AKASH RAVINDRA
24	RUTUPARNA HEMANT KAMBLE
25	PATIL SWARANJLI RAVINDRA
26	IVARE APARNA ANKUSH
27	DAHARE SHIVLAL BANJARI
28	DHUMALE VIJAY BHOJAJI
29	JAGTAP SUJIT BABANRAO
30	KSHIRSAGAR VISHAL SANJAY
31	PRASHANT ANNASAHEB WAKCHAURE
32	MAHAPURE MAYURI BHANUDAS
33	WATTAMWAR VIJAYALAXMI RAMESHRAO
34	SHEIKH ABDULNAJIL ABDULRAUF
35	KASABE SANDIP SAMBHAJI
36	QURESHI JAVED ABDUL RAHMAN
37	DONGARE PARMESHWAR KAMALAKAR
38	PRIYANKA POPAT SHELAR
39	AKSHATA SITARAM INGAWALE
40	GAIKWAD AAKANSHA DATTAJIRAO
41	JADHAV SNEHA GULAB
42	BHOSALE VIJAY SURAYKANT
43	THORAT ASHWINI DNYANESHWAR
44	MANE PRANIT RAJARAM
45	VILAS BHAGWAN MORE



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46	BENDRE DHANANJAY MAHESH
47	SHEREKAR SAPNA GAJANAN
48	ADITYA BHASKAR PATIL
49	MAHANOR ASMITA RAJENDRA
50	BAMBERE MANALI BABAN
51	VISHWAKARMA DEEPAK MACHINDRA
52	MANGADE VAISHNAVI VISHNU
53	AWASARE AYUSH UMESH
54	KHUSHBU THORAT
55	ABHISHEK VINAYAK KAJALE
56	RATHOD RANI KASHINATH
57	THORAT PALLAVI VIJAY
58	SALVE PALLAVI SURESH
59	DIKSHA NANASAHEB KADAM
60	KAMBLE ROHIT PRABHAKAR
61	KHETMAR MANSHRI MAHESH
62	AUCHARE URMILA SADANAND
63	SACHIN KAILAS PATIL
64	KEDARI HEMANT SUDAM
65	ITKAR SHANTANU UMESH
66	NIWATE KUNAL MANOHAR
67	RUPANWAR ANIL SUKHDEV
68	KALBURGE DEEPAK SATYAWAN
69	SHREYASHREE SANJAY DAPSE
70	CHAVAN RUSHIKANT UTTAM
71	DHAWADE NILESH NAMDEV



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72	ROHIT BAPPASAHEB NARWADE
73	BHUMAKR OMKAR DATTARAY
74	ARATI ANIL FUNDE
75	SHUBHAM BALAJI BARSE
76	SHENDE NILESH CHARANDAS
77	GAIKWAD MANOJ KONDIBA
78	MANE SHWETA OMPRAKASH
79	INGLE RATNADIP GAJANAN
80	SIRESHA RAMANAYYA GOGUL
81	SABLE SHANKAR TRIMBAKRAO
82	SURYAWANSHI MAYUR KAILAS
83	BADE SHUBHANGI SANJAY
84	AGLAVE DINESH YUVRAJ
85	KAMBLE ANIKET GAUTAM
86	PALLE DINESH SIDRAM
87	AISHWARYA VIJAY KOSHTI
88	YOGIRAJ BALASAHEB MUNDE
89	DAKHALE AKSHAY BHASKAR
90	NARWADE VAIBHAV VITTHALRAO
91	NAWLEKAR SAINATH DEVRAO
92	PRASHANT ASHOK FARGADE
93	VAISHNAVI GORAKH JADHAV
94	GOFANE AKSHAY VITTHAL
95	CHAVAN PRIYANKA VIJAY
96	KAWALE SAYALI ANIL
97	UMAP RUSHIKESH VIJAYPANT



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98	PRAJWAL BHASKAR WAGH
99	DHARMIK AJAY ASHOK
100	MORE PRANALI PRAKASH
101	GHULE ANURADHA MARUTI
102	YADAV VISHAL DAYARAM



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**Topic:- Seminar On Career Opportunity In Applied Data Science**

**Guest Name: Mr. Nitin Thakoor, Mr. Nitish Jain, Mr. Rohit Anurag,  
Mr. Anand Muglikar, Mr. Aman Ahluwalia**

**Date: 24-06-2023**

**List of Participants (I Year) AY- 2022-2023**

Sr. No.	Name
1	GADHE PRATIKSHA SAHEBRAO
2	SOHEL ASHPAK PATHAN
3	MANISH MAHESH PARAB
4	AKSHAY MAHESH SATARDEKAR
5	PAYAL VISHNU GORE
6	RAJAT SINGH TANWAR
7	MAHESHWARI ANIL PATIL
8	SAHIL DINKARRAO POLE
9	MANISH MANIKRAO SHINDE
10	SULBHA RAVINDRA SALVE
11	AKASH SUBHASHRAO DESHMUKH
12	RAHUL RAMESH SASANE
13	VISHNU YAMAJI LAGAD
14	KAVITA SAMBHAJI SONAVANE
15	ANKUSH UDHAV GUTTE
16	VASUDEV SHIVAJI MURTDKAR
17	LAXMI KALAPPA BAMNE
18	ASHISH BALASAHEB SHINDE
19	SHRUTI SUNIL ROKADE



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20	SURAJ SUBHASH EKARE
21	SUSHMITA SANJAY TARU
22	PRAVIN ASHOK SALVE
23	KUDALE KIRAN DNYANESHWAR
24	NIKHIL DILIP NARWADE
25	PRAVIN NIVRUTTIRAO JADHAV
26	KASBE VINOD ASHRUBA
27	ANIKET BUVASO SHINDE
28	JANHAVI RAJKUMAR AMBULAGE
29	PRATHMESH KAILAS JETHE
30	SYED SHAKIR SYED NASIR
31	RHUTUJA CHAITALI GOSAVI
32	DIPAK SAHEBRAO TIDAKE
33	OM NARSING GORE
34	NITESH SHANKAR GAWALI
35	AKSHAY PRADEEP RAHATE
36	PRATIKSHA RAMESH MORE
37	SUYASH SATISH NALAWADE
38	YOGESH VILAS JEJURKAR
39	MOHINI POPAT GADHAVE
40	MAHESH HANUMANT GODASE
41	DURGE PRATIK KAMALAKAR
42	DHOKE AMISHA RAJU
43	SATHE PRATIK DADABHAU
44	SIDDHI ATUL JOSHI
45	OMKAR DNYANDEO GORAVE



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46	PATLE YAMINI PRATAP
47	PUTTAWAR RAHUL RAM
48	RAHUL NIMBAJI AHIRE
49	DAMODAR ASHWINI RAMESH
50	BEMBARE PAYAL HEMANTRAO
51	MAYURI PRASANN INGALE
52	SABALE NITESH NIJAGUN
53	BANSODE GANESH SHRAVAN
54	VISHWAKARMA ASHISH BANWARILAL
55	THAKARE HARSHALI DILIP
56	MANE ARCHANA BAJRANG
57	NAVLEKAR AVINASH DEVRAO
58	HARSHVARDHAN RAHUL SORATE
59	CHAVAN SHWETA SUNIL
60	SHUBHAM ARUNRAO KAFRE
61	BAND SANKET VASANT
62	SHIRSATH SAYALI ARUN
63	MAGHADE ROHAN ANANTA
64	JAGDHANE RAHUL RAJENDRA
65	BAJAD SAURABH VINOD
66	ASHWIN BALAJI GOTWALE
67	DUBEY SHRUTI GAJANANRAO
68	SANTOSH RAMESH WAGH



  
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**Notice**

**19/06/2022**

Dear Students,

We are pleased to invite you to a workshop focusing on Insurance Industry.

This session aims to provide valuable insights into the current trends, challenges, and potential growth areas within the Insurance Industry

Below are the details –

Topic- Seminar on Overview of Insurance Industry  
Date- 22/06/2022  
Venue- DIMR Seminar Hall  
Speaker – Mr. Uttam Pawar

  
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## ACTIVITY REPORT

### I. Basic Details:

<b>Name of The Activity - Seminar on Overview of Insurance Industry</b>	
<b>Date: 22/06/2022</b>	<b>Time: 10:30 A.M.</b>
<b>Guest Name: Mr Uttam Pawar</b>	
<b>Venue: Seminar Hall</b>	
<b>Total Number of Students Attended: 64</b>	

### II. Brief Information about the Activity (Criterion No.: 5.1.3)

<b>Name of The Activity:</b>	<b>Seminar on Overview of Insurance Industry</b>
<b>Objective:</b>	<ul style="list-style-type: none"><li>• To learn the basics of insurance industry.</li><li>• To learn the various insurance types such as Travel Insurance, Health Insurance, Auto Insurance, Property Insurance, Crop Insurance and Insurance of Household items, ULIP based Insurance etc.</li><li>• To know the nature and operations of insurance industry in India.</li></ul>
<b>Methodology:</b>	PowerPoint Presentation and interaction
<b>Outcome:</b>	<ul style="list-style-type: none"><li>• Students acquired knowledge about various insurance types such as Travel Insurance, Health Insurance, Auto Insurance, Property Insurance, Crop Insurance and Insurance of Household items, ULIP based Insurance etc.</li><li>• Students also learnt nature and operations of insurance industry in India.</li></ul>

### III. Proofs attached:

<b>1. Notice</b>	<b>2. Descriptive Report</b>
<b>3. Captioned Photos with Date</b>	<b>4. Attendance List</b>



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## DESCRIPTIVE REPORT

The Placement Cell of DIMR had organized a guest lecture for the students on the topic 'Overview of Insurance Industry' by Mr. Uttam Pawar.

The speaker highlighted the level of awareness of Insurance in India as compared to that in the countries in Europe and America. The Insurance Industry in India is still at a nascent stage, showing gradual growth and has a long way to go.

There is lot of career opportunities in the Insurance sector in terms of job as well as business prospects with tremendous market potential albeit an apprehensive mind-set of Indians towards the Insurance products as many Indians still feel that paying insurance premium is an unnecessary expense.

The speaker explained the types of Insurance like Travel Insurance, Health Insurance, Auto Insurance, Property Insurance, Crop Insurance and Insurance of Household items, ULIP based Insurance etc.

It was an informative and insightful session for the students with lot of takeaways in terms of learning about the Insurance sector.



**DIMR Students with Mr. Uttam Pawar at Session**

  
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**Topic: Seminar on 'Overview of Insurance Industry'**

**Guest Speaker- Mr. Uttam Pawar**

**Date: 22-06-2022**

**List of Participants (II Year) AY- 2021-2022**

Sr. No.	Name
1	GADE PRASHANT RAJESH
2	DANDGE SATYAM SAHEBRAO
3	KHOT POONAM JAIPRAKASH
4	BHAVSAR PRANAV SANJAY
5	PENDOR SONALI MAROTI
6	WANKHADE SUSHMA MANIKRAO
7	BHAVSAR VAISHNAVI RAJENDRA
8	SARSWATI LAHU BANSODE
9	NAJEEB AHMAD MUJEEB AHMAD
10	NANDKUMAR SHIVAJIRAO MANE
11	NITIN MUNDE
12	PRAKSHALE OMKAR BHAUSAHEB
13	ARCHANA KUMARI
14	MANISH PRAMOD PATOLE
15	DURGA BALASAHEB JADHAV
16	SAWALE VISHAKHA SUNIL
17	JANABAI DILIP NAREWAD
18	GOVIND RAJU CHITALKAR
19	MARBATE DARSHANA NEMAJI
20	AMOL TUKARAM UGALE



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21	PRAFUL SAMPATRAO TAYDE
22	SABANE CHANGOJI MADHUKAR
23	WAGHMARE PREETI BALU
24	SWAPNIL ASHOK NIRALE
25	AUDESH MAHAVIR PUSHKAR MAHAVIR PUS
26	RATHODE DNYANESHWAR DIGAMBAR
27	ABHILASHA GAJANAN UIKE
28	RUPNARAYAN MAYURI RAVINDRA
29	SONONE MAHENDRA CHANDRAKANT
30	MORE SUSHMA CHHOTULAL



  
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**Topic: Seminar on 'Overview of Insurance Industry'**

**Guest Speaker- Mr. Uttam Pawar**

**Date: 22-06-2022**

**List of Participants (I Year) AY- 2021-2022**

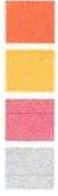
Sr. No.	Name
1	SALVE ABHAYSINH YUGANAND
2	PATIL SHALAKA SHIRISH
3	KADAM DNYANESH MADHUKAR
4	RINKITA DIPAK TAYADE
5	AKASH DINKAR KADAM
6	SURYAWANSHI JOSPIN SUDHAKAR
7	MORE MEGHRAJ ANANTRAO
8	KABADI HRUSHIKESH SAMBHAJIRAO
9	ROHIT CHANDRAKANT PATIL
10	NANDINI BHAGWAT JAGDHANE
11	VIJAY KUMAR
12	BHANDARI RUNJUN ALOK
13	VANAM KALYANI RAMESH
14	SAURABH PRAMOD TAWALE
15	DHUMAL VARSHA VIKRAM
16	AKSHAY ASHOK MAHADIK
17	SURABHI AVINASH PRASAD
18	BHUSHAN SURYAKANT GANGAWANE
19	SWAPNIL ANIL CHORMALE
20	GAIKWAD PRITI GIRIDHAR



*[Signature]*

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**Notice**

**05/07/2022**

Dear Students,

We are pleased to invite you to a workshop we are pleased to announce an upcoming seminar on Non-Price Factors in Marketing hosted by DIMR. This seminar aims to explore the various elements beyond pricing strategies that significantly impact marketing success in today's dynamic business environment.

Below are the details –

Topic- Non-Price Factors in Marketing  
Date- 08/07/2022  
Venue- DIMR Seminar Hall  
Speaker – Mr. Vinayak Patil

We are honoured to have industry expert and marketing professional as our speaker for this seminar. He will share their insights, experiences, and best practices in leveraging non-price factors to enhance marketing strategies.

  
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## ACTIVITY REPORT

### I. Basic Details:

<b>Name of The Activity – Seminar on Non-Price Factors in Marketing</b>	
<b>Date: 08/07/2022</b>	<b>Time: 10:30 A.M.</b>
<b>Guest Name: Mr. Vinayak Patil, Head – India Sales, Carling Technologies</b>	
<b>Venue: Seminar Hall</b>	
<b>Total Number of Students Attended: 76</b>	

### II. Brief Information about the Activity (Criterion No.: 5.1.3)

<b>Name of The Activity:</b>	<b>Seminar on Non-Price Factors in Marketing</b>
<b>Objective:</b>	<ul style="list-style-type: none"><li>To know the price sensitivity of the market.</li><li>Importance of acquiring contemporary skill sets and learning new things like a foreign language etc.</li><li>To learn the abilities to be successful in the corporate world.</li></ul>
<b>Methodology:</b>	PowerPoint Presentation and interaction
<b>Outcome:</b>	<ul style="list-style-type: none"><li>Students learnt about functionalities of corporate world.</li><li>Students gained knowledge of price sensitivity, its effect on the market.</li></ul>

### III. Proofs attached:

<b>1. Notice</b>	<b>2. Descriptive Report</b>
<b>3. Captioned Photos with Date</b>	<b>4. Attendance List</b>



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## DESCRIPTIVE REPORT

The speaker Mr. Vinayak Patil, Head – India Sales, Carling Technologies took the students through the corporate world, its functionalities and the ways to make your mark distinctively. He highlighted the price sensitivity of the market and the frequent price fluctuations of the brands of different companies. He iterated how futile it would be if a salesperson himself is not convinced with what he is selling. This non-conviction about your own offering is the result of lack of awareness and in-depth knowledge about your product, its specifications, distinctiveness and competitive advantages.

He added that a constant thirst for acquiring contemporary skill sets and learning new things like a foreign language if you are working with or wish to make a career in a Multinational company. He ingeminated the importance of being vigilant, robust and not limiting your potential by restricting yourself to the tick of the clock. He emphasized that it is very important to push the envelope and exploit the best of your abilities to be successful in the corporate world.



**Mr. Vinayak Patil addressing DIMR students.**

  
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**Topic: Seminar on 'Non Price Factors in Marketing'**

**Guest Speaker- Mr. Vinayak Patil**

**Date: 08-07-2022**

**List of Participants (II Year) AY- 2022-2023**

Sr. No.	Name
1	SALVE ABHAYSINH YUGANAND
2	KADAM DNYANESH MADHUKAR
3	SURYAWANSHI JOSPIN SUDHAKAR
4	MORE MEGHRAJ ANANTRAO
5	NANDINI BHAGWAT JAGDHANE
6	VIJAY KUMAR
7	BHANDARI RUNJUN ALOK
8	VANAM KALYANI RAMESH
9	SAURABH PRAMOD TAWALE
10	DHUMAL VARSHA VIKRAM
11	SURABHI AVINASH PRASAD
12	BHUSHAN SURYAKANT GANGAWANE
13	SWAPNIL ANIL CHORMALE
14	AMOL DATTATRAYA DHAYGUDE
15	VIBHUTE APURVA SANJAY
16	PALLEWAD SHIDHESHWAR NARAYAN
17	KASABE RUPESH BHIMRAO
18	KAMBLE ROHAN VASANTRAO
19	MOHINI HANUMANT SONAWANE
20	ADSUL ANIKET NARESH



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**Topic: Seminar on 'Non Price Factors in Marketing'**

**Guest Speaker- Mr. Vinayak Patil**

**Date: 08-07-2022**

**List of Participants (I Year) AY- 2022-2023**

Sr. No.	Name
1	KADAM SHITAL RAMCHANDRA
2	SHINDE LALIT ARUN
3	ARANE AMIT RAMESH
4	PATIL PRACHI CHANDRAKANT
5	SIDDHIVINAYAK DNYANESHWAR SHINDE
6	DINESH EKNATH SHINKAR
7	PATIL AKSHATA RAMESH
8	SALVE SAMRAT ASHOK
9	DHOLE ROSHNI YUVRAJ
10	ATIK ABDULALIM BIJAPURE
11	CHOUGULE SANCHITA RAMDAS
12	ABHIANJALI TANAJI RACHKAR
13	RAJMANE PRAJAKTA GOPAL
14	KAJALE PRATIKSHA VINAYAK
15	PAWAR PRANAV EKANATH
16	BORSE ABHIJEET DASHARATH
17	LAD ARPITA KHANDERAO
18	GAWALI VAIBHAV POPAT
19	PRITAM VIKAS SAPKE
20	PRIYANKA RAMCHANDRA DEOKULE



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**Notice**

**12/09/2020**

Dear Students,

We are pleased to invite you to a webinar on Career Opportunities in Agri Business  
This webinar aims to provide valuable insights into the diverse career paths and opportunities available within the rapidly growing field of agricultural business.

Below are the details –

Topic- Webinar on Career Opportunities in Agri Business  
Date- 15th and 16<sup>th</sup> September 2020  
Speaker – Mr. Iftekar Khan and Nitin Thakoor

  
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## ACTIVITY REPORT

### I. Basic Details:

<b>Name of The Activity – Webinar on Career Opportunities in Agri Business</b>	
<b>Date: 15/09/2020</b>	<b>Time: 11:00 A.M.</b>
<b>Guest Name: Mr Iftekar Khan and Nitin Thakoor</b>	
<b>Venue: Online</b>	
<b>Total Number of Students Attended: 55</b>	

### II. Brief Information about the Activity (Criterion No.: 5.1.3)

<b>Name of The Activity:</b>	<b>Webinar on Career Opportunities in Agri Business</b>
<b>Objective:</b>	To know the opportunities available in Agri business.
<b>Methodology:</b>	PowerPoint Presentation and interaction
<b>Outcome:</b>	Students gained the knowledge about agriculture industry and the opportunities available in Agri business.

### III. Proofs attached:

<b>1. Notice</b>	<b>2. Descriptive Report</b>
<b>3. Captioned Photos with Date</b>	<b>4. Attendance List</b>



  
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## DESCRIPTIVE REPORT

The whole world is gasping in the Corona Pandemic and everyone was startled to see the World's most fancied economy grappling desolately & topping the list of worst hit in GDP growth. All sectors including most of the core sectors nosedived except one that stood strong and in fact emerged triumphant with a 3.4% growth...Agriculture! A sector that creates around 60% of employment is opening new business avenues with a mercurial market, evolving customers & capricious technology.

Day 1 of the 'Webinar on Career opportunities in Agriculture' was a sort of revelations unrolled by the speaker Prof. Iftexhar Khan, touching upon ample lesser known and disregarded but latent avenues in the field of agribusiness. It would be pitiful and unfortunate of us if we don't capitalize on it with the bountiful resources at our disposal.

An overwhelming response from the Agricos and other enthusiastic participants from all across the country made First Day of Webinar really remarkable.



  
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# Agriculture

The only sector that has shown a growth of 3.4% amid Covid pandemic,  
when all other sectors are sharply down

## WEBINAR on Career Opportunities in Agribusiness



Time & Date : 11:00 AM, Tuesday, 15th Sep. 20  
Speaker : Mr. Iftexhar Khan  
Topic : Business Opportunities in Agriculture



Time & Date : 11:00 AM, Wednesday, 16th Sep. 20  
Speaker : Mr. Nitin Thakoor  
Topic : International Paid Internships in Agriculture

See you on Zoom, Meeting Id : 957 3557 0794 & Pass code : DIMR

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**Participants in a session on 15/09/2020**



  
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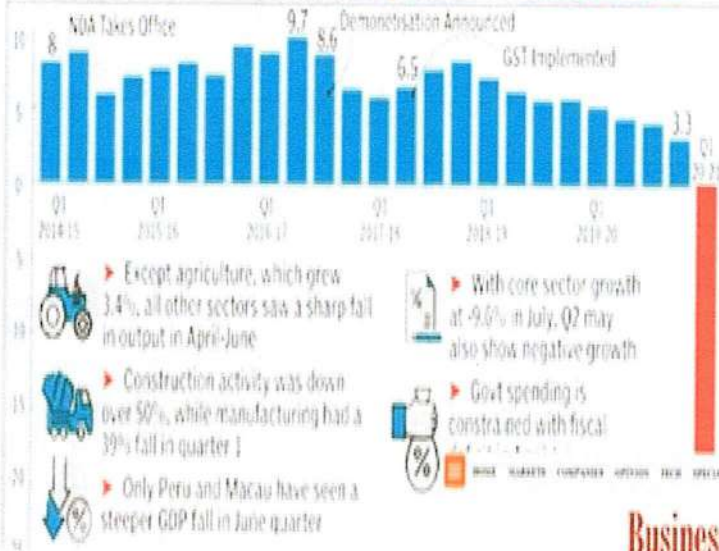


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**ALL SECTORS SHARPLY DOWN, EXCEPT AGRICULTURE**



- ▶ Except agriculture, which grew 3.4%, all other sectors saw a sharp fall in output in April-June
- ▶ Construction activity was down over 50%, while manufacturing had a 39% fall in quarter 1
- ▶ Only Peru and Macau have seen a steeper GDP fall in June quarter
- ▶ With core sector growth at -9.6% in July, Q2 may also show negative growth
- ▶ Govt spending is constrained with fiscal

Business Standard

TOI FOR MORE INFOGRAPHICS DOWNLOAD THIS OF OURS APP

**Agriculture clocks growth rate of 3.4% in Q1 despite GDP contraction**

By Anand Gopal | 17 July 2020  
Agriculture clocked a 3.4% growth in Q1 2020-21, despite a sharp fall in output in April-June.



*[Signature]*  
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## Notice

**Date: 08/12/2021**

DIMR is conducting a pool campus for all MBA Students. The Pool Campus companies are HBD, HDFC, MOSL, MUDRA ,

**Details of the Pre-placement talk session are as follows –**

**Topic – Workshop on Job roles and Opportunities in Banking Industry**

**Date – 18/12/2021**

**Time – 10.00 am onwards.**

**Location – DIMR Conference Hall**

**Name of the speaker – Mr Jayant Tamde**

### Carry Along

Multiple copies of resume

Pen and notepad for taking notes

### Dress Code

Please dress in formal DIMR Institute uniform



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## ACTIVITY REPORT

### I. Basic Details:

<b>Name of The Activity - Workshop on job roles and opportunities in the Banking Industry</b>	
<b>Date: 18/12/2021</b>	<b>Time: 10:00 A.M.</b>
<b>Guest Name: Jayant Tamde , DCB Bank</b>	
<b>Venue: Seminar Hall</b>	
<b>Total Number of Students Attended: 100</b>	

### II. Brief Information about the Activity (Criterion No.: 5.1.3)

<b>Name of The Activity:</b>	<b>Workshop on job roles and opportunities in the Banking Industry</b>
<b>Objective:</b>	<b>Skill Development ,Financial stability, Industry Specialization</b>
<b>Methodology:</b>	<b>PowerPoint Presentation and interaction</b>
<b>Outcome:</b>	<b>Career Advancement ,Professional Development</b>

### III. Proofs attached:

<b>1. Notice</b>	<b>2. Descriptive Report</b>
<b>3. Captioned Photos with Date</b>	<b>4. Attendance List</b>





## DESCRIPTIVE REPORT

DIMR has organized session on **Session on job roles and opportunities in the Banking Industry** on 18<sup>th</sup> December 2021.

The banking industry in India has been a significant contributor to the country's economic growth and development. With a rapidly expanding economy and increasing financial inclusion, the demand for banking services continues to rise. This report aims to provide a comprehensive overview of career opportunities in the banking sector in India, including job roles, skills required, industry trends, and future prospects.

He briefed about the below job roles in the banking industry -

**Retail Banking:** This involves working directly with individual customers, offering services such as savings accounts, loans, credit cards, and financial advisory. Job roles include branch managers, customer relationship managers, and sales executives.

**Corporate Banking:** Corporate bankers cater to the financial needs of corporate clients, including large companies, SMEs, and government entities. Roles may include relationship managers, credit analysts, and investment bankers.

**Investment Banking:** Investment bankers facilitate mergers and acquisitions, capital raising, and other financial transactions for corporate clients. Job roles include investment banking analysts, associates, and directors.

**Risk Management:** Risk managers assess and mitigate various risks faced by banks, including credit risk, market risk, operational risk, and compliance risk. Roles may include risk analysts, auditors, and compliance officers.

**Wealth Management:** Wealth managers provide personalized financial advice and investment solutions to high-net-worth individuals and families. Job roles include wealth advisors, portfolio managers, and financial planners.



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**Mr Jayant Tamde conducting a pre-placement session on Banking Opportunities**



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**Mr Jayant Tamde addressing the students on 18<sup>th</sup> Dec 2021**



  
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**Topic: Seminar on Job roles and Opportunities in the Banking Industry**

**Guest Speaker- Mr. Jayant Tamde**

**Date: 18-12-2021**

**List of Participants (II Year) AY- 2021-2022**

Sr. No.	Name
1	GADE PRASHANT RAJESH
2	DANDGE SATYAM SAHEBRAO
3	ANKUSH PILLEWAR
4	BHAVSAR PRANAV SANJAY
5	PENDOR SONALI MAROTI
6	WANKHADE SUSHMA MANIKRAO
7	BHAVSAR VAISHNAVI RAJENDRA
8	SARSWATI LAHU BANSODE
9	NAJEEB AHMAD MUJEEB AHMAD
10	NANDKUMAR SHIVAJIRAO MANE
11	NITIN MUNDE
12	PRAKSHALE OMKAR BHAUSAHEB
13	ARCHANA KUMARI
14	MANISH PRAMOD PATOLE
15	DURGA BALASAHEB JADHAV
16	SAWALE VISHAKHA SUNIL
17	JANABAI DILIP NAREWAD
18	GOVIND RAJU CHITALKAR
19	MARBATE DARSHANA NEMAJI
20	AMOL TUKARAM UGALE
21	PRAFUL SAMPATRAO TAYDE



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**Topic: Seminar on Job roles and Opportunities in the Banking Industry**

**Guest Speaker- Mr. Jayant Tamde**

**Date: 18-12-2021**

**List of Participants (I Year) AY- 2021-2022**

Sr. No.	Name
1	SALVE ABHAYSINH YUGANAND
2	PATIL SHALAKA SHIRISH
3	KADAM DNYANESH MADHUKAR
4	RINKITA DIPAK TAYADE
5	AKASH DINKAR KADAM
6	SURYAWANSHI JOSPIN SUDHAKAR
7	MORE MEGHRAJ ANANTRAO
8	KABADI HRUSHIKESH SAMBHAJIRAO
9	ROHIT CHANDRAKANT PATIL
10	NANDINI BHAGWAT JAGDHANE
11	VIJAY KUMAR
12	BHANDARI RUNJUN ALOK
13	VANAM KALYANI RAMESH
14	SAURABH PRAMOD TAWALE
15	DHUMAL VARSHA VIKRAM
16	AKSHAY ASHOK MAHADIK
17	SURABHI AVINASH PRASAD
18	BHUSHAN SURYAKANT GANGAWANE
19	SWAPNIL ANIL CHORMALE
20	GAIKWAD PRITI GIRIDHAR



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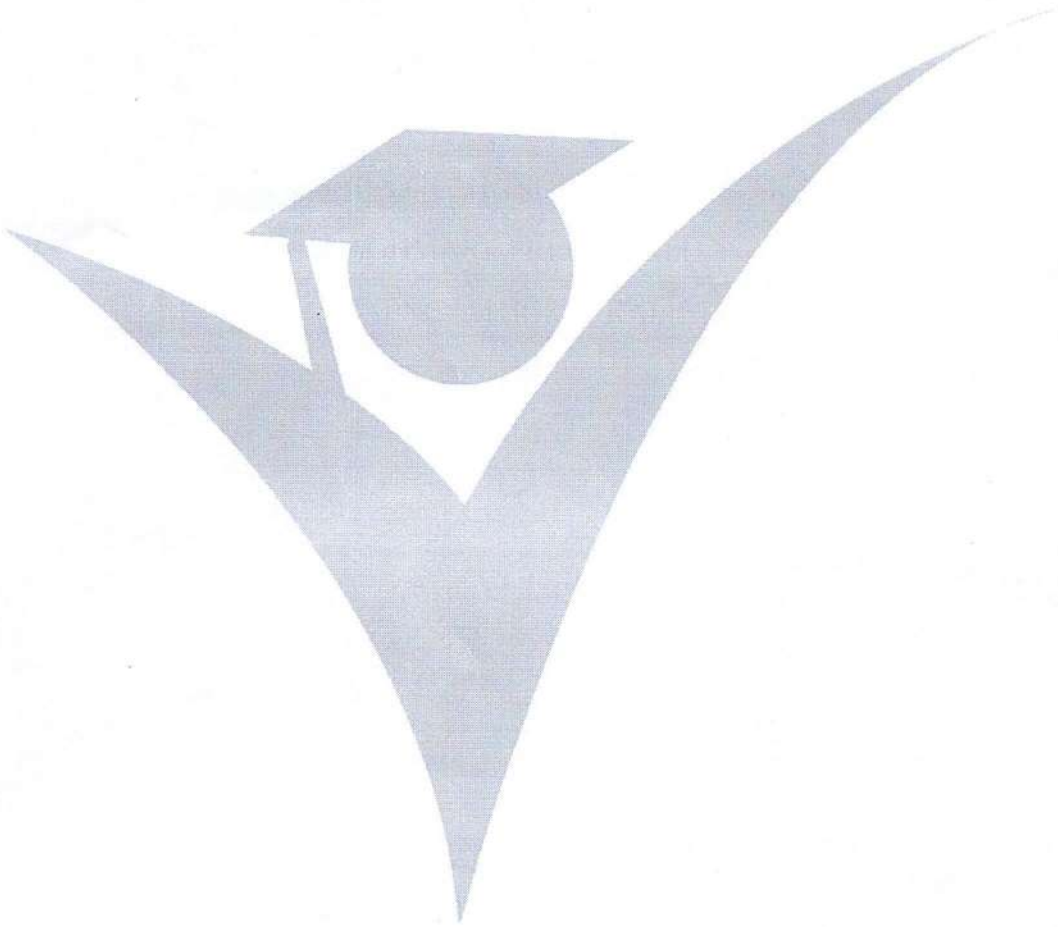
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22	SABANE CHANGOJI MADHUKAR
23	WAGHMARE PREETI BALU
24	SWAPNIL ASHOK NIRALE



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## Notice

**Date: 01/07/2020**

DIMR is organizing guest lecture on **Career development with Emotional Intelligence 02/07/2020 at 11.00 am** for all MBA Students.

**Guest Name: Ms. Viddulata Gawade**

Students are advised to attend the same.

  
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**Eminent Speakers to Guide you on  
'Life Beyond Covid-19'**



Ms. Viddulata Gawade  
Accredited Mediator and  
Director- Vivant Holistic Skill Development Center

**Topic : Career Development with Emotional Intelligence**

**Date and Time : 2<sup>nd</sup> July 2020; 10 a.m.**

**Organised by**



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## ACTIVITY REPORT

### I. Basic Details:

<b>Name of The Activity: Career development with Emotional Intelligence</b>	
<b>Date: 02/07/2020</b>	<b>Time: 10:00 am</b>
<b>Guest Name: Ms. Viddulata Gawade, Accredited Meditator &amp; Director-Vivant Holistic Skill Development Center</b>	
<b>Venue: Online</b>	
<b>Total Number of Students Attended: 40</b>	

### II. Brief Information about the Activity (Criterion No.: 5.1.3)

<b>Name of The Activity:</b>	<b>Career development with Emotional Intelligence</b>
<b>Objective:</b>	<b>To understand and manage their emotions effectively to navigate professional challenges, foster interpersonal relationships, and achieve personal and professional goals.</b>
<b>Methodology:</b>	<b>PowerPoint Presentation and interaction</b>
<b>Outcome:</b>	<b>Individuals' improved self-awareness, resilience, communication skills, and ability to adapt to diverse work environments, leading to enhanced job performance, satisfaction, and advancement opportunities.</b>

### III. Proofs attached:

<b>1. Notice</b>	<b>2. Descriptive Report</b>
<b>3. Captioned Photos with Date</b>	<b>4. Attendance List</b>



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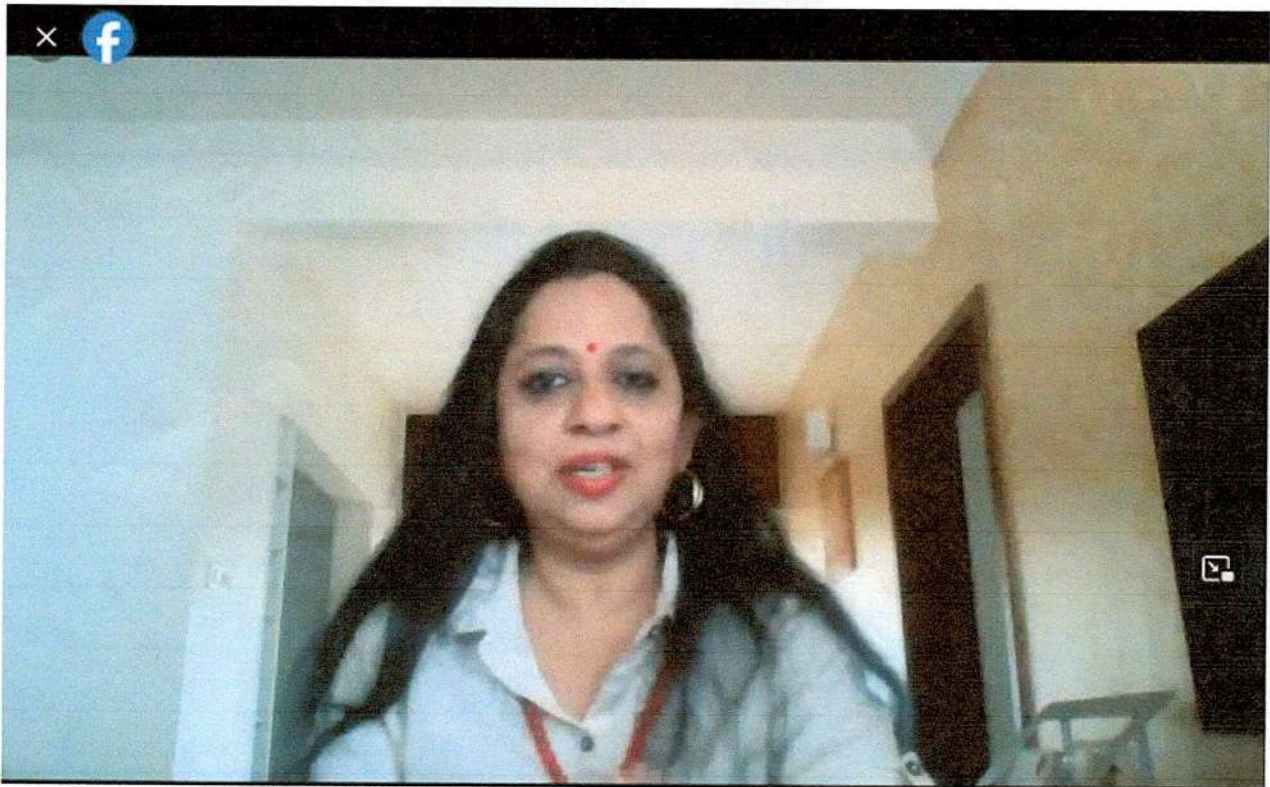
## DESCRIPTIVE REPORT

### Description:

Career development in today's dynamic work environments requires more than just technical skills; it demands emotional intelligence (EI) to effectively navigate challenges, foster relationships, and achieve professional success. This report explores the significance of integrating EI into career development initiatives and its impact on individual and organizational outcomes.

Emotional intelligence is a critical component of career development, shaping individuals' ability to thrive in today's complex and interconnected workplaces. By prioritizing EI in training, coaching, and organizational culture, businesses can empower their employees to achieve personal and professional success while fostering a positive and resilient work environment.

Continued investment in EI-focused initiatives and integration of EI principles into organizational policies and practices to nurture a workforce equipped for sustainable career growth and organizational excellence.



**Ms. Viddulata Gavade on Career Development with Emotional Intelligence on 02/07/2020**

*[Signature]*  
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**Session on Career Development with Emotional Intelligence**

**Guest Name: Ms. Viddulata Gawade, Pune**

**Student Participation List A Y 2020-2021**

**Date- 02/07/2020**

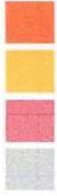
Sr. No.	Name
1	SUMIT SHRIKANT PATIL
2	VARSHARANI DIGAMBAR IRKAR
3	ROHIT GANGADHAR PAWAR
4	AMAR RAMESHWAR WARKHADE
5	ANITHA BAPNA
6	GOPAL BHAGAWAT SARKATE
7	SAGAR ASHOK DANGE
8	PRATIKSHA BANSI KACHARE
9	MOHAMMED MUDASSIR MOHD ABDUL A
10	JAIDEEP PANDHARINATH UNAWANE
11	PRAVIN PRAKASH KORE
12	KOMAL MAHADEV BANDGAR
13	GOVIND BIHARILAL ASOPA
14	HITESH VIJAY ZAMBARE
15	POOJA MUNJAJI WAGHMARE
16	SHRUTIKA PRAFULL NANDVIDKAR
17	DAMINI ARUN PARKHI
18	SHITAL SHIVDAS THOMBARE
19	UMESH BALAVANT SHEWALE
20	AWED KHAN SHAMULLA KHAN
21	JAIDEEP PANDHARINATH UNAWANE

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23	PRAVIN PRAKASH KORE
24	KOMAL MAHADEV BANDGAR
25	GOVIND BIHARILAL ASOPA
26	HITESH VIJAY ZAMBARE
27	POOJA MUNJAJI WAGHMARE
28	KAWHALE SNEHLATA MANSINGH
29	SNEHAL NIWAS MORE
30	SHITAL ANKUSH DHAIBAR
31	SHRUTIKA PRAFULL NANDVIDKAR
32	SUNAYNA SURESH HAKKE
33	SWAPNIL CHANDRASHEKHAR NAGHATE
34	GAURI PANDURANG DAROI
35	DAMINI ARUN PARKHI
36	SHITAL SHIVDAS THOMBARE
37	UMESH BALAVANT SHEWALE
38	AWED KHAN SHAMULLA KHAN
39	MOHAMMAD ARIF
40	AKSHAY ARUN GAIKWAD

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**Notice**

**Date: 28/09/2020**

This is to advise all MBA students that DIMR is hosting a Webinar on Career Opportunities in Hospitality Industry on 29 Sep, 2020.

Guest Name: Mr Rahul Kanugo GM – Concept Hospitality

All are required to attend the webinar.

  
**Director**



  
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## ACTIVITY REPORT

### I. Basic Details:

<b>Name of The Activity: Webinar on Career Opportunities in Hospitality Industry</b>	
<b>Date: 29/09/2020</b>	<b>Time: 11:00 A.M.</b>
<b>Guest Name: Mr Rahul Kanugo GM – Concept Hospitality</b>	
<b>Venue: Online</b>	
<b>Total Number of Students Attended: 76</b>	

### II. Brief Information about the Activity (Criterion No.: 5.1.3)

<b>Name of The Activity:</b>	<b>Webinar on Career Opportunities in Hospitality Industry</b>
<b>Objective:</b>	<b>Insights within hospitality sector</b>
<b>Methodology:</b>	<b>Online PowerPoint Presentation and interaction</b>
<b>Outcome:</b>	<b>Increased awareness ,Informed decision making</b>

### III. Proofs attached:

<b>1. Notice</b>	<b>2. Descriptive Report</b>
<b>3. Captioned Photos with Date</b>	<b>4. Attendance List</b>



  
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**DESCRIPTIVE REPORT**

The webinar titled "Exploring Career Opportunities in the Hospitality Industry" aimed to provide participants with an in-depth understanding of the diverse career paths available within the hospitality sector. Hosted by industry experts, the webinar focused on enlightening attendees about the various roles, skills required, and opportunities for career advancement in this dynamic field.

In conclusion, the webinar on career opportunities in the hospitality industry proved to be an enlightening and enriching experience for participants. By providing comprehensive insights, practical guidance, and networking opportunities, the webinar empowered attendees to explore and pursue fulfilling careers in hospitality while equipping them with the knowledge and resources needed to succeed in this vibrant and ever-evolving industry.

Photo –

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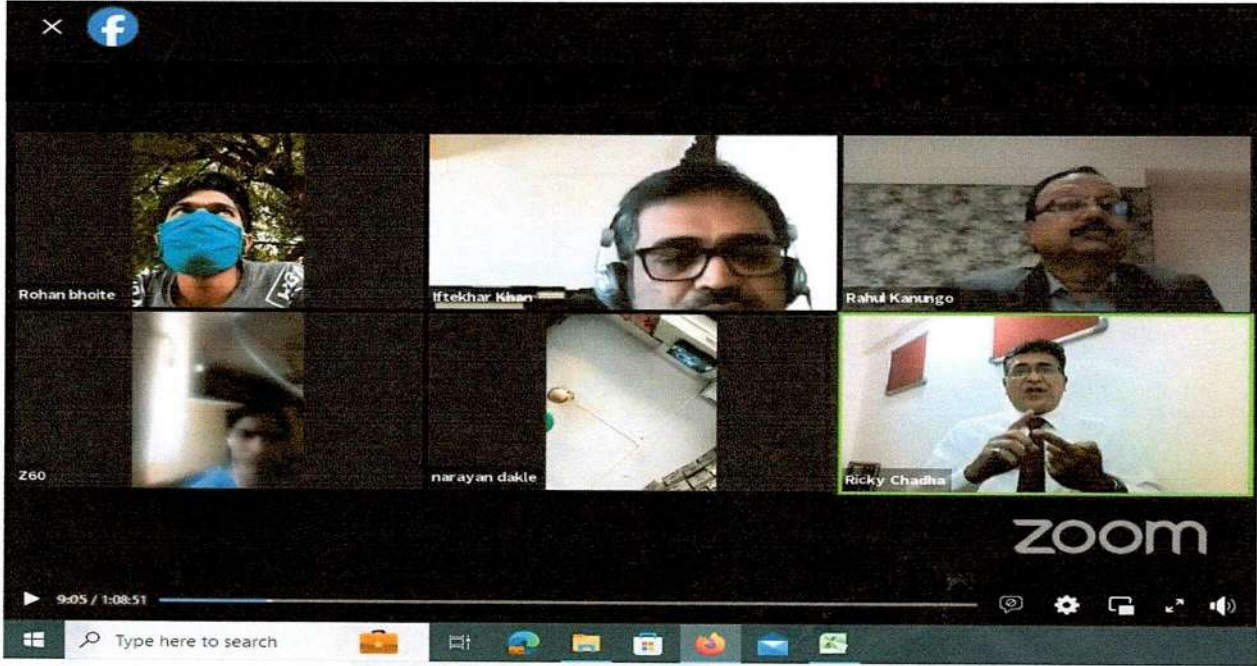


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**Mr Rahul Kanugo GM Concept Hospitality Ltd. On 29th Sep 2020 on Webinar**



**Mr Rahul Kanugo GM Concept Hospitality Ltd. On 29th Sep 2020 on Webinar.**

  
**Director**

  
**Director**  
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**Notice**

**15/01/2020**

Dear Students,

We are excited to announce an upcoming workshop focused on sales in the health insurance industry. This workshop is designed to equip you with the knowledge, skills, and strategies needed to excel in the dynamic field of health insurance sales.

Below are the details –

Topic- Seminar on Career in Health insurance  
Date- 31/01/ 2020  
Venue- DIMR Seminar Hall

Workshop Agenda-

Understanding the Health Insurance Landscape: An overview of the current trends, challenges, and opportunities in the health insurance industry.

Sales Techniques and Strategies: Practical tips and techniques for effective sales prospecting, lead generation, and closing deals in the health insurance market.

Product Knowledge: In-depth understanding of health insurance products, coverage options, and policy features to better serve clients' needs.

Compliance and Regulations: Guidance on navigating regulatory requirements, compliance standards, and ethical considerations in health insurance sales.



  
**Director**

  
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## ACTIVITY REPORT

### I. Basic Details:

<b>Name of The Activity: Seminar on Career in Health insurance</b>	
<b>Date: 31/01/2020</b>	<b>Time: 10:00 A.M.</b>
<b>Guest Name: Mr Anish . G</b>	
<b>Venue: Seminar Hall</b>	
<b>Total Number of Students Attended: 25</b>	

### II. Brief Information about the Activity (Criterion No.: 5.1.3)

<b>Name of The Activity:</b>	<b>Seminar on Career in Health insurance</b>
<b>Objective:</b>	<b>Educational Empowerment and Enhanced Sales Skills and Product Understanding</b>
<b>Methodology:</b>	<b>PowerPoint Presentation and interaction</b>
<b>Outcome:</b>	<b>Increased Knowledge and Ethical sales practice</b>

### III. Proofs attached:

<b>1. Notice</b>	<b>2. Descriptive Report</b>
<b>3. Captioned Photos with Date</b>	<b>4. Attendance List</b>



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## DESCRIPTIVE REPORT

The Seminar on Sales in Health Insurance was conducted by Mr Anish G on 31/01/2020 with the following objectives in mind.

**Educational Empowerment-** The primary aim was to empower participants with in-depth knowledge of the health insurance industry, including its products, regulations, and market dynamics. This educational aspect was deemed crucial to enable sales professionals to effectively communicate with clients and offer tailored insurance solutions.

**Enhanced Sales Skills-** Another key objective was to equip participants with advanced sales techniques and strategies specifically tailored for the health insurance sector. The goal was to enhance sales performance, increase conversion rates, and improve overall productivity among participants.

**Product Understanding:** The seminar aimed to provide participants with a comprehensive understanding of various health insurance products available in the market. This included individual health plans, family health plans, group health insurance, critical illness coverage, and other specialized policies.

**Compliance Awareness-** Compliance with regulatory requirements and ethical standards is essential in the insurance industry. Therefore, the seminar focused on raising awareness among participants about compliance regulations, legal obligations, and ethical guidelines governing health insurance sales.

**Customer Relationship Management-** Building strong relationships with clients are paramount for success in health insurance sales. The seminar aimed to impart effective customer relationship management strategies, including communication techniques, active listening, empathy, and follow-up practices.



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**Photos-**



**Students attending seminar on Sales in Health Insurance**

  
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**Seminar on Career in Health Insurance**  
**Guest Name: Mr. Anish. G ,Pune**  
**Student Participation List A Y 2019-2020**  
**Date- 31/01/2020**

Sr. No.	Name
1	GADHE PRATIKSHA SAHEBRAO
2	SOHEL ASHPAK PATHAN
3	MANISH MAHESH PARAB
4	AKSHAY MAHESH SATARDEKAR
5	RAJAT SINGH TANWAR
6	SAHIL DINKARRAO POLE
7	SULBHA RAVINDRA SALVE
8	RAHUL RAMESH SASANE
9	VISHNU YAMAJI LAGAD
10	ANKUSH UDHAV GUTTE
11	VASUDEV SHIVAJI MURTDKAR
12	LAXMI KALAPPA BAMNE
13	ASHISH BALASAHEB SHINDE
14	SHRUTI SUNIL ROKADE
15	SURAJ SUBHASH EKARE
16	SUSHMITA SANJAY TARU
17	KUDALE KIRAN DNYANESHWAR
18	NIKHIL DILIP NARWADE
19	PRAVIN NIVRUTTIRAO JADHAV
20	KASBE VINOD ASHRUBA

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21	DIKSHA RAVINDRA DAMEDHAR
22	ANIKET BUVASO SHINDE
23	JANHAVI RAJKUMAR AMBULAGE
24	PRATHMESH KAILAS JETHE
25	SYED SHAKIR SYED NASIR



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**Notice**

**07/09/2018**

Dear Students,

All are hereby informed that DIMR is conducting a Seminar on Career Options in Banking Sector

Below are the details –

Topic- Seminar on Career Options in Banking Sector  
Date- 09/09/2018  
Venue- DIMR Seminar Hall  
Speaker – Mr Rahul Tungatkar

This is an excellent opportunity for the students to gain valuable knowledge of the banking industry  
.We encourage all the students to attend the seminar.

  
**Director**

  
**Director**  
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## ACTIVITY REPORT

### I. Basic Details:

Name of The Activity - Seminar on Career Options in Banking Sector	
Date:	Time: 10:30 A.M.
Guest Name: Mr Rahul Tungatkar	
Venue: Seminar Hall	
Total Number of Students Attended: 52	

### II. Brief Information about the Activity (Criterion No.: 5.1.3)

Name of The Activity:	Seminar on Career Options in Banking Sector
Objective:	<ul style="list-style-type: none"> <li>• Increase understanding of the breadth of career paths available within the banking industry.</li> <li>• Provide participants with a clear picture of the different banking sectors, job roles, and required skillsets.</li> <li>• Offer valuable insights and guidance to help attendees assess their fit for a banking career and identify the right path for them.</li> </ul>
Methodology:	PowerPoint Presentation and interaction
Outcome:	<ul style="list-style-type: none"> <li>• <b>Identify:</b> Recognize the various sectors within the banking industry (retail, corporate, investment, wealth management, etc.).</li> <li>• <b>Explain:</b> Describe the different job roles and responsibilities associated with banking careers (loan officer, financial analyst, teller, wealth advisor, etc.).</li> <li>• <b>Analyze:</b> Assess the skills and qualifications needed to be successful in different banking positions.</li> <li>• <b>Evaluate:</b> Determine if a career in banking aligns with their personal interests and professional goals.</li> <li>• <b>Develop:</b> Formulate an initial career roadmap within the banking sector based on their strengths and aspirations.</li> </ul>

### III. Proofs attached:

1. Notice	2. Descriptive Report
3. Captioned Photos with Date	4. Attendance List



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Mr Rahul Tungatkar explained about the banking sector he said it is a dynamic and integral part of the global economy, offering a wide range of career opportunities for individuals with diverse skills and interests. This descriptive report aims to provide insights into the various career options available within the banking sector and potential pathways for career growth and advancement.

He explained about the different type of careers in banking

- Retail Banking
- Corporate Banking
- Investment Banking
- Risk Management
- Compliance and Regulatory Affairs

The banking sector offers diverse and rewarding career opportunities across various functions, including retail banking, corporate banking, investment banking, risk management, and compliance. Whether you're interested in client-facing roles, financial analysis, risk assessment, or regulatory affairs, there's a role for you in the dynamic and ever-evolving world of banking.



**Mr. Rahul Tungatkar, addressing the students**

  
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**Topic:- Seminar on Career options in Banking Sector**

**Guest Name :- Mr. Rahul Tungatkar , Pune**

**Date :-09/09/2018**

**Student's participation List MBA (II Year) AY- 2018-2019**

Sr. No.	Name
1	NEHA SUSHILKUMAR CHHABADIA
2	SNEHASHISH SUNIL SHINDE
3	PUNAM VISHNU BITAKE
4	AMOL GORAKH MAHAJAN
5	SURAJ SURESH KARPE
6	SUGANDHA GANPAT DESHMUKH
7	AJIT MURLEEDHAR DHAYGUDE
8	AKASH VYANKATESH MAMIDWAR
9	GAWANDE OM VILAS
10	MOHITE SOHAM KAKASAHEB
11	SANTOSH MADHUKAR PANDHAVALA
12	HARSHAL SHIRISH POTNIS
13	ANJALI KHANDU BOTE
14	RAMDAS VASANT SANAP
15	SURESH GULABRAO CHORMALE
16	ROHIT VILAS SAWANT
17	PATIL DURGESH RAVINDRA
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20	ASHISH ANANDA PANGREKAR



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21	POOJA GOVIND SHRIPAT
22	MAHENDRA ASHOK JADHAV
23	PRIYANKA SHASHIKANT GAIKWAD
24	KHANDARE NARAYAN VITTHAL



  
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**Topic:- Seminar on Career options in Banking Sector**

**Guest Name :- Mr. Rahul Tungatkar , Pune**

**Date :-09/09/2018**

**List of Participants MBA (I Year) AY- 2018-2019**

Sr. No.	Name
1	GADHE PRATIKSHA SAHEBRAO
2	SOHEL ASHPAK PATHAN
3	MANISH MAHESH PARAB
4	AKSHAY MAHESH SATARDEKAR
5	PAYAL VISHNU GORE
6	RAJAT SINGH TANWAR
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19	SHRUTI SUNIL ROKADE
20	SURAJ SUBHASH EKARE



  
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22	PRAVIN ASHOK SALVE
23	KUDALE KIRAN DNYANESHWAR
24	NIKHIL DILIP NARWADE
25	YAMINI CHANDRAKANT BONDHATE
26	DINESH PANDHARI HATWAR
27	RAHUL SUNIL SHAHARE
28	PRASHANT MAHADEVRAO GIRI



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**Notice**

**23/09/2018**

Dear Students,

All are hereby informed that DIMR is organizing a seminar on psychometric test and counselling session .

This session aims to provide valuable insights into individual personality traits, strengths, and career preferences through the administration of psychometric assessments followed by personalized counselling sessions.

It will consist of

1. Psychometric Assessments
2. Individual Counselling
3. Career Guidance

Below are the details -

Date and Time – 26thSept 2018, 10:30 am  
Venue - DIMR Seminar Hall  
Name of the speaker- Amar Shindhe  
Topic – Psychometric test and Counselling

  
**Director**



  
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## ACTIVITY REPORT

### I. Basic Details:

<b>Name of The Activity – Seminar on Psychometric test and Counselling</b>	
<b>Date: 26/09/2018</b>	<b>Time: 10:30 A.M.</b>
<b>Guest Name: Mr Amar Shindhe</b>	
<b>Venue: Seminar Hall</b>	
<b>Total Number of Students Attended: 57</b>	

### II. Brief Information about the Activity (Criterion No.: 5.1.3)

<b>Name of The Activity:</b>	Seminar on Psychometric test and Counselling
<b>Objective:</b>	<ul style="list-style-type: none"><li>To learn the different career aspects like aptitude, interest and skills.</li><li>To know the concept of psychometric analysis.</li></ul>
<b>Methodology:</b>	PowerPoint Presentation and interaction
<b>Outcome:</b>	<ul style="list-style-type: none"><li>Students acquired knowledge about different career aspects like aptitude, interest and skills.</li><li>Students gone through the psychometric analysis test followed by a counseling session.</li><li>The counseling was helpful for all students to decide career path.</li></ul>

### III. Proofs attached:

<b>1. Notice</b>	<b>2. Descriptive Report</b>
<b>3. Captioned Photos with Date</b>	<b>4. Attendance List</b>



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**Topic:- Seminar on Psychometric test**

**Guest Name :- Mr. Amar Shindhe , Pune**

**Date :-26/09/2018**

**Student's participation List MBA (II Year) AY- 2018-2019**

Sr. No.	Name
1	NEHA SUSHILKUMAR CHHABADIA
2	SNEHASHISH SUNIL SHINDE
3	PUNAM VISHNU BITAKE
4	AMOL GORAKH MAHAJAN
5	SURAJ SURESH KARPE
6	SUGANDHA GANPAT DESHMUKH
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22	MAHENDRA ASHOK JADHAV
23	PRIYANKA SHASHIKANT GAIKWAD
24	KHANDARE NARAYAN VITTHAL
25	YAMINI CHANDRAKANT BONDHATE
26	DINESH PANDHARI HATWAR
25	RAHUL SUNIL SHAHARE
28	PRASHANT MAHADEVRAO GIRI
29	SWATI PARASHRAM MAKASARE
30	PRAVIN CHHAGAN LATE



*[Signature]*  
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**Topic:- Seminar on Psychometric test  
Guest Name :- Mr. Amar Shindhe , Pune**

**Date :-26/09/2018**

**List of Participants MBA (I Year) AY- 2018-2019**

Sr. No.	Name
1	GADHE PRATIKSHA SAHEBRAO
2	SOHEL ASHPAK PATHAN
3	MANISH MAHESH PARAB
4	AKSHAY MAHESH SATARDEKAR
5	PAYAL VISHNU GORE
6	RAJAT SINGH TANWAR
7	MAHESHWARI ANIL PATIL
8	SAHIL DINKARRAO POLE
9	MANISH MANIKRAO SHINDE
10	SULBHA RAVINDRA SALVE
11	AKASH SUBHASHRAO DESHMUKH
12	RAHUL RAMESH SASANE
13	VISHNU YAMAJI LAGAD
14	KAVITA SAMBHAJI SONAVANE
15	ANKUSH UDHAV GUTTE
16	VASUDEV SHIVAJI MURTDKAR
17	LAXMI KALAPPA BAMNE
18	ASHISH BALASAHEB SHINDE
19	SHRUTI SUNIL ROKADE
20	SURAJ SUBHASH EKARE



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**Notice**

**28/08/2018**

Dear Students,

All are hereby informed that DIMR is conducting a Seminar on Finding First Job

Below are the details –

Topic- Seminar on Finding First Job  
Date- 31/08/2018  
Venue- DIMR Seminar Hall  
Speaker – Mr Mangesh Wankhede

This is an excellent opportunity for the students to gain valuable knowledge of the banking industry .We encourage all the students to attend the seminar.

  
Director



  
Director  
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## ACTIVITY REPORT

### I. Basic Details:

<b>Name of The Activity - Seminar on Finding First Job</b>	
<b>Date: 31/08/2018</b>	<b>Time: 10:30 A.M.</b>
<b>Guest Name: Mr Mangesh Wankhede , Managing Director, At Scout Group, Social Entrepreneur; Nation Builder.</b>	
<b>Venue: Seminar Hall</b>	
<b>Total Number of Students Attended: 54</b>	

### II. Brief Information about the Activity (Criterion No.: 5.1.3)

<b>Name of The Activity:</b>	<b>Seminar on Finding First Job</b>
<b>Objective:</b>	<ul style="list-style-type: none"><li>• To understand the importance of grabbing first job at right time.</li><li>• To learn the required qualities and efforts for grabbing a job opportunity.</li></ul>
<b>Methodology:</b>	PowerPoint Presentation and interaction
<b>Outcome:</b>	<ul style="list-style-type: none"><li>• Students acquired a knowledge about finding a right job and grabbing the opportunity</li><li>• Students learnt about essential skills required for aspiring leaders.</li><li>• Students learnt about the importance of finding first job and what the possible challenges to get the first job are.</li></ul>

### III. Proofs attached:

<b>1. Notice</b>	<b>2. Descriptive Report</b>
<b>3. Captioned Photos with Date</b>	<b>4. Attendance List</b>



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## DESCRIPTIVE REPORT

DIMR had organised a seminar on Finding First Job on 31/08/2018 by Mr Mangesh Wankhede. Finding your first job can be an exciting yet daunting task. It marks a significant milestone in one's life, transitioning from education to the professional world.

Mr Mangesh said before embarking on your job search journey, it's essential to understand yourself - your skills, interests, values, and career goals. Reflect on your strengths, weaknesses, and what motivates you. Consider your educational background, internships, extracurricular activities, and any relevant experiences that have shaped your professional aspiration.

**Crafting a Compelling Resume-** Your resume is your first impression on potential employers, so it's essential to craft a compelling and tailored document that highlights your skills, experiences, and achievements. Customize your resume for each job application, focusing on relevant experiences and qualifications that match the job requirements. Use clear and concise language, and ensure your resume is well-organized and visually appealing.

**Networking-** Networking plays a vital role in finding your first job. Connect with professionals in your desired industry through networking events, informational interviews, and online platforms like LinkedIn. Build relationships with professionals who can provide insights, advice, and potential job opportunities. Don't underestimate the power of networking, as many job openings are filled through referrals and connections.

**Job Search Strategies-** There are various job search strategies you can employ to find your first job. Utilize online job boards, company websites, and professional networking platforms to search for job openings. Attend career fairs, industry events, and job workshops to expand your network and learn about potential opportunities. Consider reaching out to staffing agencies or career counsellors for additional support and guidance.

**Preparing for Interviews -** Once you start receiving interview invitations, it's crucial to prepare thoroughly to present yourself effectively to potential employers. Research the company and the role, prepare responses to common interview questions, and practice your interview skills. Dress professionally, Demonstrate confidence, and showcase your enthusiasm and passion for the role during the interview.

  
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**Photos**



**Dr. Sajid Alvi , Director – DIMR felicitating Mr. Mangesh Wankhede**



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**DIMR Students with Mr. Mangesh Wankhade at Session**

  
**Director**



  
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**Topic :- Seminar on Finding First Job**

**Guest Name: Mr. Mangesh Wankhede**

**Date :- 31/08/2018**

**Students Participation List MBA (II Year) AY- 2018-2019**

Sr. No.	Name
1	SNEHASHISH SUNIL SHINDE
2	SUGANDHA GANPAT DESHMUKH
3	AKASH VYANKATESH MAMIDWAR
4	GAWANDE OM VILAS
5	MOHITE SOHAM KAKASAHEB
6	HARSHAL SHIRISH POTNIS
7	ANJALI KHANDU BOTE
8	ROHIT VILAS SAWANT
9	PATIL DURGESH RAVINDRA
10	ASHISH ANANDA PANGREKAR
11	POOJA GOVIND SHRIPAT
12	PRIYANKA SHASHIKANT GAIKWAD
13	KHANDARE NARAYAN VITTHAL
14	YAMINI CHANDRAKANT BONDHATE
15	DESHMUKH MUDASSIR MAQSOOD
16	TUSHAR BHARAT SAWANT
17	BIJWE ANKUSH VASANTRAO
18	CHANDRAMOHAN SUBHASH BILLARY
19	MARUTI ABBASAHEB KOLI
20	DALAVE SACHIN BHARAT



  
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21	RUSHABH SHYAMSUNDER HELWADE
22	KULDEEP HIRAMAN PAWAR
23	SACHIN BABURAO PAWAR
24	PRATIKSHA BHAGWAN HINGE
25	LANDGE PALLAVI SIDDHARTH
26	SARKATE PAVAN PARASRAM
27	PRAGATI PRADEEP DESHPANDE
28	JYOTI SUDHAKAR KAKDE
29	SHAHARUKH MAULASAB SAYYAD
30	SHIVANI LAXMAN ASHTAKAR



*[Signature]*  
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**Topic:- Seminar on Finding First Job**


**Guest Name: Mr. Mangesh Wankhede**

**Date: - 31/08/2018**

**Students Participation List MBA (I Year) AY- 2018-2019**

Sr. No.	Name
1	GADHE PRATIKSHA SAHEBRAO
2	SOHEL ASHPAK PATHAN
3	MANISH MAHESH PARAB
4	AKSHAY MAHESH SATARDEKAR
5	PAYAL VISHNU GORE
6	RAJAT SINGH TANWAR
7	MAHESHWARI ANIL PATIL
8	SAHIL DINKARRAO POLE
9	MANISH MANIKRAO SHINDE
10	SULBHA RAVINDRA SALVE
11	AKASH SUBHASHRAO DESHMUKH
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20	SURAJ SUBHASH EKARE
21	SUSHMITA SANJAY TARU



  
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22	PRAVIN ASHOK SALVE
23	KUDALE KIRAN DNYANESHWAR
24	NIKHIL DILIP NARWADE



  
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**Notice**

**07/09/2018**

Dear Students,

Please be informed that DIMR is conducting a Seminar on Industry Expectation for fresher's. As you embark on your journey into the professional world, it's essential to understand the expectations that industries have from fresh talent like yourselves. This notice aims to outline key industry expectations and provide insights to help you navigate this transition smoothly.

Below are the details –

Topic- Seminar on Industry Expectation for fresher's  
Date- 09/09/2018  
Venue- DIMR Seminar Hall  
Speaker – Mr Gaurav Ambedkar

This is an excellent opportunity for the students to gain valuable knowledge of the banking industry. We encourage all the students to attend the seminar.

  
Director



  
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## ACTIVITY REPORT

### I. Basic Details:

<b>Name of The Activity - Seminar on Industry Expectation for Fresher's</b>	
<b>Date: 09/09/2018</b>	<b>Time: 10:30 A.M.</b>
<b>Guest Name: Mr.Gaurav Ambedkar</b>	
<b>Venue: Seminar Hall</b>	
<b>Total Number of Students Attended: 62</b>	

### II. Brief Information about the Activity (Criterion No.: 5.1.3)

<b>Name of The Activity:</b>	<b>Seminar on Industry Expectation for Fresher's</b>
<b>Objective:</b>	<ul style="list-style-type: none"><li>• To know the expectations of corporate world from a management fresher's.</li><li>• To know the various aspects required to grab the right job opportunity at right time.</li><li>• To know the importance of efforts and hard work to achieve success.</li></ul>
<b>Methodology:</b>	PowerPoint Presentation and interaction
<b>Outcome:</b>	<ul style="list-style-type: none"><li>• Students got to know about the expectation of corporate form the fresher's and how to get industry ready for grabbing a right job opportunity.</li><li>• Students learnt about the importance of efforts and had work to achieve success.</li></ul>

### III. Proofs attached:

<b>1. Notice</b>	<b>2. Descriptive Report</b>
<b>3. Captioned Photos with Date</b>	<b>4. Attendance List</b>



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## DESCRIPTIVE REPORT

Mr. Gaurav Ambedkar said the transition from academia to the professional world marks a significant milestone for freshers. As they embark on their career journey, it's crucial for them to understand and align with the expectations set by various industries. This report delves into the nuanced landscape of industry expectations from fresher's, shedding light on the skills, attributes, and behaviours that are highly valued in the workplace.

- Skills and Knowledge
- Professionalism and Work Ethic
- Adaptability and Initiative
- Teamwork and Collaboration

Navigating industry expectations as a fresher requires a blend of technical competence, soft skills, professionalism, adaptability, and teamwork. By understanding and embodying these expectations, fresher's can position themselves for success in the professional landscape. Continuous learning, self-reflection, and seeking feedback are essential for personal and professional growth. As fresher's embark on their career journey, they should embrace opportunities for development, cultivate a growth mind-set, and strive to make meaningful contributions to their chosen field.

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**Mr. Gaurav Ambedkar HR consultant at Session**

  
**Director**



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Topic:- Seminar on Industry expectations from freshers

Guest Name :- Mr. Gaurav Ambedkar , Pune

Date :-09/09/2018

Student's participation List MBA (II Year) AY- 2018-2019

Sr. No.	Name
1	NEHA SUSHILKUMAR CHHABADIA
2	SNEHASHISH SUNIL SHINDE
3	PUNAM VISHNU BITAKE
4	AMOL GORAKH MAHAJAN
5	SURAJ SURESH KARPE
6	SUGANDHA GANPAT DESHMUKH
7	AJIT MURLEEDHAR DHAYGUDE
8	AKASH VYANKATESH MAMIDWAR
9	GAWANDE OM VILAS
10	MOHITE SOHAM KAKASAHEB
11	SANTOSH MADHUKAR PANDHAVALE
12	HARSHAL SHIRISH POTNIS
13	ANJALI KHANDU BOTE
14	RAMDAS VASANT SANAP
15	SURESH GULABRAO CHORMALE
16	ROHIT VILAS SAWANT
17	PATIL DURGESH RAVINDRA
18	VINOD VITHALRAO PAWAR
19	SATISH VISHNU GAWAI
20	ASHISH ANANDA PANGREKAR
21	POOJA GOVIND SHRIPAT



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22	MAHENDRA ASHOK JADHAV
23	PRIYANKA SHASHIKANT GAIKWAD
24	KHANDARE NARAYAN VITTHAL
25	YAMINI CHANDRAKANT BONDHATE
26	DINESH PANDHARI HATWAR
25	RAHUL SUNIL SHAHARE
28	PRASHANT MAHADEVRAO GIRI
29	SWATI PARASHRAM MAKASARE
30	PRAVIN CHHAGAN LATE



  
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**Topic:- Seminar on Industry expectations from freshers**

**Guest Name :- Mr. Gaurav Ambedkar , Pune**

**Date :-09/09/2018**

**List of Participants MBA (I Year) AY- 2018-2019**

Sr. No.	Name
1	GADHE PRATIKSHA SAHEBRAO
2	SOHEL ASHPAK PATHAN
3	MANISH MAHESH PARAB
4	AKSHAY MAHESH SATARDEKAR
5	PAYAL VISHNU GORE
6	RAJAT SINGH TANWAR
7	MAHESHWARI ANIL PATIL
8	SAHIL DINKARRAO POLE
9	MANISH MANIKRAO SHINDE
10	SULBHA RAVINDRA SALVE
11	AKASH SUBHASHRAO DESHMUKH
12	RAHUL RAMESH SASANE
13	VISHNU YAMAJI LAGAD
14	KAVITA SAMBHAJI SONAVANE
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16	VASUDEV SHIVAJI MURTDKAR
17	LAXMI KALAPPA BAMNE
18	ASHISH BALASAHEB SHINDE
19	SHRUTI SUNIL ROKADE
20	SURAJ SUBHASH EKARE
21	SUSHMITA SANJAY TARU
22	PRAVIN ASHOK SALVE



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23	KUDALE KIRAN DNYANESHWAR
24	NIKHIL DILIP NARWADE
25	PRAVIN NIVRUTTIRAO JADHAV
26	KASBE VINOD ASHRUBA
27	ANIKET BUVASO SHINDE
28	JANHAVI RAJKUMAR AMBULAGE
29	PRATHMESH KAILAS JETHE
30	SYED SHAKIR SYED NASIR
31	RHUTUJA CHAITALI GOSAVI
32	DIPAK SAHEBRAO TIDAKE
33	OM NARSING GORE
34	NITESH SHANKAR GAWALI
35	AKSHAY PRADEEP RAHATE
36	PRATIKSHA RAMESH MORE
37	SUYASH SATISH NALAWADE



  
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**Notice**

**01/10/2018**

Dear Students,

In an effort to promote financial literacy and empower investors with knowledge, we are pleased to announce an upcoming Investor Awareness Program focused on mutual funds. This program aims to demystify the world of mutual funds, providing participants with valuable insights and guidance to make informed investment decisions.

Below are the details –

Topic- Seminar on Investor awareness program for mutual funds

Date- 04/10/2018

Venue- DIMR Seminar Hall

Speaker – Mr Amitkumar Giri and Mr Korak Roy

This is an excellent opportunity for the students to gain valuable knowledge of the banking industry. We encourage all the students to attend the seminar.

  
Director



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## ACTIVITY REPORT

### I. Basic Details:

<b>Name of The Activity - Seminar on Investor awareness program for mutual funds</b>	
<b>Date: 04/10/2018</b>	<b>Time: 10:30 A.M.</b>
<b>Guest Name: Mr Amitkumar Giri and Mr Korak Roy</b>	
<b>Venue: Seminar Hall</b>	
<b>Total Number of Students Attended: 80</b>	

### II. Brief Information about the Activity (Criterion No.: 5.1.3)

<b>Name of The Activity:</b>	<b>Seminar on Investor awareness program for mutual funds</b>
<b>Objective:</b>	An objective investor awareness program on mutual funds provides clear, unbiased information on the benefits, risks, and investment strategies associated with mutual funds to empower individuals to make informed financial decisions.
<b>Methodology:</b>	PowerPoint Presentation and interaction
<b>Outcome:</b>	Participants will gain a comprehensive understanding of mutual funds, including their types, benefits, risks, and how to select and monitor funds, enabling them to make informed investment decisions aligned with their financial goals.

### III. Proofs attached:

<b>1. Notice</b>	<b>2. Descriptive Report</b>
<b>3. Captioned Photos with Date</b>	<b>4. Attendance List</b>



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## DESCRIPTIVE REPORT

The occasion was graced by Dr. AmitKumar Giri and Mr Korak Roy. Dr. AmitKumar Giri has 8+ years of experience in Human Resource Development, Industrial Relations and Administrative functions. Mr Korak Roy is Producer at ET Now & Times Network. Currently having his own show 'Binge Watch' as a Radio Jockey, at Radio Mirchi Mumbai. Former On-field Reporter at the headquarters of NDTV 24\*7, in Delhi.

The event was designed to educate attendees on various aspects of mutual funds, including types, benefits, risks, and strategies for successful investing. The program aimed to provide participants with the knowledge and confidence to make informed investment decisions that align with their financial goals.

The Investor Awareness Program on Mutual Funds successfully achieved its objectives of educating participants on the various aspects of mutual funds and empowering them to make informed financial decisions. The program provided valuable knowledge and resources to attendees, contributing to their overall financial literacy and investment acumen.

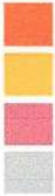


**Director Sajid Alvi facilitating Dr. AmitKumar Giri.**



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Director Sajid Alvi facilitating Mr Korak Roy



  
Director



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**Topic:- Seminar on Investor awareness program for mutual funds  
Guest Name :- Mr. Amitkumar Giri and Mr Korak Roy, Pune**

**Date :-04/10/2018**

**Student's participation List MBA (II Year) AY- 2018-2019**

Sr. No.	Name
1	NEHA SUSHILKUMAR CHHABADIA
2	SNEHASHISH SUNIL SHINDE
3	PUNAM VISHNU BITAKE
4	AMOL GORAKH MAHAJAN
5	SURAJ SURESH KARPE
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20	ASHISH ANANDA PANGREKAR
21	POOJA GOVIND SHRIPAT
22	MAHENDRA ASHOK JADHAV



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23	PRIYANKA SHASHIKANT GAIKWAD
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26	DINESH PANDHARI HATWAR
25	RAHUL SUNIL SHAHARE
28	PRASHANT MAHADEVRAO GIRI
29	SWATI PARASHRAM MAKASARE
30	PRAVIN CHHAGAN LATE
30	SYED SHAKIR SYED NASIR
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Balewadi, Pune-411045

**SHRI KHANDERAI PRATISHTHAN'S  
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

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(AISHE Code : C - 41293, PUN Code - IMMP014030)



**Topic:- Seminar on Investor awareness program for mutual funds**  
**Guest Name :- Mr. ssssAmitkumar Giri and Mr Korak Roy, Pune**

**Date :-04/10/2018**

**List of Participants MBA (I Year) AY- 2018-2019**

Sr. No	Name
1	GADHE PRATIKSHA SAHEBRAO
2	SOHEL ASHPAK PATHAN
3	MANISH MAHESH PARAB
4	AKSHAY MAHESH SATARDEKAR
5	PAYAL VISHNU GORE
6	RAJAT SINGH TANWAR
7	MAHESHWARI ANIL PATIL
8	SAHIL DINKARRAO POLE
9	MANISH MANIKRAO SHINDE
10	SULBHA RAVINDRA SALVE
11	AKASH SUBHASHRAO DESHMUKH
12	RAHUL RAMESH SASANE
13	VISHNU YAMAJI LAGAD
14	KAVITA SAMBHAJI SONAVANE
15	ANKUSH UDHAV GUTTE
16	VASUDEV SHIVAJI MURTDKAR
17	LAXMI KALAPPA BAMNE
18	ASHISH BALASAHEB SHINDE
19	SHRUTI SUNIL ROKADE
20	SURAJ SUBHASH EKARE
21	SUSHMITA SANJAY TARU



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22	PRAVIN ASHOK SALVE
23	KUDALE KIRAN DNYANESHWAR
24	NIKHIL DILIP NARWADE
25	YAMINI CHANDRAKANT BONDHATE
26	DINESH PANDHARI HATWAR
27	RAHUL SUNIL SHAHARE
28	PRASHANT MAHADEVRAO GIRI
29	PRATHMESH KAILAS JETHE
30	SYED SHAKIR SYED NASIR
31	RHUTUJA CHAITALI GOSAVI
32	DIPAK SAHEBRAO TIDAKE
33	OM NARSING GORE
34	NITESH SHANKAR GAWALI
35	AKSHAY PRADEEP RAHATE
36	PRATIKSHA RAMESH MORE
37	SUYASH SATISH NALAWADE
38	DIPAK SAHEBRAO TIDAKE



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**Notice**

**14/10/2019**

Dear Students,

DIMR is excited to inform that we are conducting a seminar on 21<sup>st</sup> Century Managers Industry Expectations from the Management students

Below are the details –

Topic- Seminar on 21<sup>st</sup> Century Managers -Industry Expectations from the Management students  
Date- 16/10/2019  
Venue- DIMR Seminar Hall  
Speaker – Mr Sumedh Gupte

This is an excellent opportunity for the students to gain valuable knowledge of the banking industry  
We encourage all the students to attend the seminar.

  
Director



  
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## ACTIVITY REPORT

### I. Basic Details:

<b>Name of The Activity - Seminar on 21<sup>st</sup> Century Managers -Industry Expectations from the Management students</b>	
<b>Date: 16/10/2019</b>	<b>Time: 10:30 A.M.</b>
<b>Guest Name: Mr. Sumedh Gupte</b>	
<b>Venue: Seminar Hall</b>	
<b>Total Number of Students Attended: 35</b>	

### II. Brief Information about the Activity (Criterion No.: 5.1.3)

<b>Name of The Activity:</b>	<b>Seminar on 21<sup>st</sup> Century Managers -Industry Expectations from the Management students</b>
<b>Objective:</b>	To provide management students with insights into the skills, competencies, and professional qualities that contemporary industries seek in future managers, preparing them to meet and exceed employer expectations in the 21st-century business landscape.
<b>Methodology:</b>	PowerPoint Presentation and interaction
<b>Outcome:</b>	<ul style="list-style-type: none"> <li>• Understanding the specific expectations of modern industries from management students.</li> <li>• Gaining knowledge of emerging trends and their impact on management practices.</li> <li>• Developing essential skills and qualities for successful leadership and management roles.</li> </ul> <p>Learning strategies for career development and standing out in the competitive job market</p>

### III. Proofs attached:

<b>1. Notice</b>	<b>2. Descriptive Report</b>
<b>3. Captioned Photos with Date</b>	<b>4. Attendance List</b>



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## DESCRIPTIVE REPORT

He gave an industry perspective on how a 21st century manager expected to be like. The session was a real portrayal of the fact that to have an impeccable corporate career you have to have a horse sense & don't need to be a rocket scientist.

The event was designed to bridge the gap between academic learning and industry expectations for future managers. Through presentations, panel discussions, and interactive sessions, the event provided management students with insights into the key skills, competencies, and professional qualities that modern industries seek in potential managers.

The "21st Century Managers - Industry Expectation from the Management Students" event successfully achieved its objectives of providing management students with a comprehensive understanding of industry expectations and preparing them for future career success. The event fostered valuable connections between students and industry professionals, offering a platform for networking and knowledge exchange.



**Director Sajid Alvi facilitating Mr. Sumedh Gupte**



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**Mr. Sumedh Gupte interacting with students**

  
**Director**



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**Topic:- Seminar on 21<sup>st</sup> Century Managers- Industry Expectations from Management Students**

**Guest Name :- Mr. Sumedh Gupte, Pune**

**Date :-16/10/2019**

**List of Participants MBA (I Year) AY- 2018-2019**

Sr. No.	Name
1	GADHE PRATIKSHA SAHEBRAO
2	SOHEL ASHPAK PATHAN
3	MANISH MAHESH PARAB
4	AKSHAY MAHESH SATARDEKAR
5	PAYAL VISHNU GORE
6	RAJAT SINGH TANWAR
7	MAHESHWARI ANIL PATIL
8	SAHIL DINKARRAO POLE
9	MANISH MANIKRAO SHINDE
10	SULBHA RAVINDRA SALVE
11	AKASH SUBHASHRAO DESHMUKH
12	RAHUL RAMESH SASANE
13	VISHNU YAMAJI LAGAD
14	KAVITA SAMBHAJI SONAVANE
15	ANKUSH UDHAV GUTTE



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**Topic:- Seminar on 21<sup>st</sup> Century Managers- Industry Expectations from Management Students**

**Guest Name :- Mr. Sumedh Gupte, Pune**

**Date :-16/10/2019**

**Student's participation List MBA (II Year) AY- 2018-2019**

Sr. No.	Name
1	NEHA SUSHILKUMAR CHHABADIA
2	SNEHASHISH SUNIL SHINDE
3	PUNAM VISHNU BITAKE
4	AMOL GORAKH MAHAJAN
5	SURAJ SURESH KARPE
6	SUGANDHA GANPAT DESHMIKH
7	AJIT MURLEEDHAR DHAYGUDE
8	AKASH VYANKATESH MAMIDWAR
9	GAWANDE OM VILAS
10	MOHITE SOHAM KAKASAHEB
11	SANTOSH MADHUKAR PANDHAHALE
12	HARSHAL SHIRISH POTNIS
13	ANJALI KHANDU BOTE
14	RAMDAS VASANT SANAP
15	SURESH GULABRAO CHORMALE
16	ROHIT VILAS SAWANT
17	PATIL DURGESH RAVINDRA
18	VINOD VITHALRAO PAWAR
19	SATISH VISHNU GAWAI
20	ASHISH ANANDA PANGREKAR



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**Notice**

**14/10/2019**

Dear Students,

We're thrilled to announce an upcoming workshop on Career Planning and Progression designed to equip you with the tools and insights needed to navigate your professional growth effectively.

Below are the details –

Speaker – Mr Sayan Sengupta

Topic- Workshop on Career Planning and Progression

Date- 16/10/2019

Venue- DIMR Seminar Hall

This is an excellent opportunity for the students to gain valuable knowledge of the banking industry all the students are advised to attend the workshop.

  
**Director**



  
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## ACTIVITY REPORT

### I. Basic Details:

<b>Name of The Activity - Workshop on Career Planning and Progression</b>	
<b>Date: 16/10/2019</b>	<b>Time: 10:30 A.M.</b>
<b>Guest Name: Mr. Sayan Sengupta</b>	
<b>Venue: Seminar Hall</b>	
<b>Total Number of Students Attended: 45</b>	

### II. Brief Information about the Activity (Criterion No.: 5.1.3)

<b>Name of The Activity:</b>	<b>Workshop on Career Planning and Progression</b>
<b>Objective:</b>	The objective of Career Planning and Career Progression is to equip individuals with the knowledge and strategies to set clear career goals, create actionable plans, and effectively navigate their professional journeys for long-term success.
<b>Methodology:</b>	PowerPoint Presentation and interaction
<b>Outcome:</b>	Participants gained actionable insights and strategies to set clear career goals, create personalized plans, navigate transitions, and achieve long-term professional success

### III. Proofs attached:

<b>1. Notice</b>	<b>2. Descriptive Report</b>
<b>3. Captioned Photos with Date</b>	<b>4. Attendance List</b>



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## DESCRIPTIVE REPORT

Mr. Sayan Sengupta, Director of Business Development, Karma Kettle Teas, having more than 20 years of rich experience across FMCG, Finance, Skill Development & Crypto currency industries.

He enlightened the students with the vivid thoughts on career planning and how to gain control over the career progression by adroitly prevailing over the stumbling blocks in the journey. Out an out it was a refreshing & enriching experience for the newcomers who were thoroughly sparkling with delight.

This seminar was designed to equip attendees with essential strategies and insights for navigating their careers effectively. Topics covered included understanding career goals, identifying professional opportunities, and developing the skills and mindset necessary for sustained career growth and advancement.

The Career Planning and Career Progression event was a success, providing attendees with the knowledge and tools necessary for effective career management. By focusing on goal setting, skill development, networking, and adaptability, the event empowered participants to take proactive steps toward achieving their professional aspirations.



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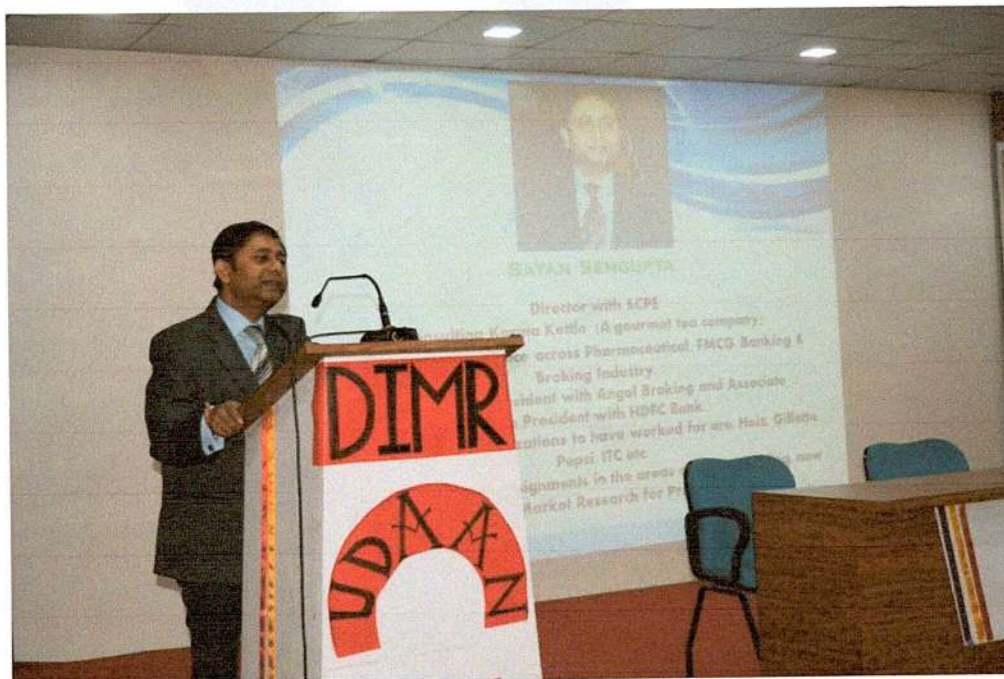


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**Director Sajid Alvi facilitating Mr. Sayan Sengupta**



**Mr. Sayan Sengupta interacting with students**

*Sajid Alvi*  
**Director**

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*Sajid Alvi*  
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**Topic:- Seminar on Career Planning and Career Progression**

**Guest Name :- Mr.Sayan Sengupta, Pune**

**Date :-16/10/2019**

**Student's participation List MBA (II Year) AY- 2018-2019**

Sr. No.	Name
1	NEHA SUSHILKUMAR CHHABADIA
2	SNEHASHISH SUNIL SHINDE
3	PUNAM VISHNU BITAKE
4	AMOL GORAKH MAHAJAN
5	SURAJ SURESH KARPE
6	SUGANDHA GANPAT DESHMUKH
7	AJIT MURLEEDHAR DHAYGUDE
8	AKASH VYANKATESH MAMIDWAR
9	GAWANDE OM VILAS
10	MOHITE SOHAM KAKASAHEB
11	SANTOSH MADHUKAR PANDHA VALE
12	HARSHAL SHIRISH POTNIS
13	ANJALI KHANDU BOTE
14	RAMDAS VASANT SANAP
15	SURESH GULABRAO CHORMALE
16	ROHIT VILAS SAWANT
17	PATIL DURGESH RAVINDRA
18	VINOD VITHALRAO PAWAR
19	SATISH VISHNU GAWAI
20	ASHISH ANANDA PANGREKAR



Director

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21	POOJA GOVIND SHRIPAT
22	MAHENDRA ASHOK JADHAV
23	PRIYANKA SHASHIKANT GAIKWAD
24	KHANDARE NARAYAN VITTHAL
25	YAMINI CHANDRAKANT BONDHATE
26	DINESH PANDHARI HATWAR
25	RAHUL SUNIL SHAHARE
28	PRASHANT MAHADEVRAO GIRI
29	SWATI PARASHRAM MAKASARE
30	PRAVIN CHHAGAN LATE



*[Signature]*  
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**Topic:- Seminar on Career Planning and Career Progression**

**Guest Name :- Mr. Sayan Sen Gupta , Pune**

**Date :-16/10/2019**

**List of Participants MBA (I Year) AY- 2018-2019**

Sr. No	Name
1	GADHE PRATIKSHA SAHEBRAO
2	SOHEL ASHPAK PATHAN
3	MANISH MAHESH PARAB
4	AKSHAY MAHESH SATARDEKAR
5	PAYAL VISHNU GORE
6	RAJAT SINGH TANWAR
7	MAHESHWARI ANIL PATIL
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10	SULBHA RAVINDRA SALVE
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**Notice**

**Career Planning and Career Progression**

We are excited to invite you to Seminar. We have organized a lineup of inspiring speaker who will share their insights and experiences.

**Event Name: Career Planning and Career Progression**

**Day & Date:** Wednesday , 16<sup>th</sup> Oct.2019

**Venue: DIMR Seminar Hall**

Our distinguished speaker Mr. Sayan Sengupta. This event is a fantastic opportunity for you to gain valuable knowledge and connect with industry professionals. We encourage all students to attend and be a part of this event.

  
**Director**



  
**Director**  
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## ACTIVITY REPORT

### I. Basic Details:

<b>Name of The Activity - Workshop on Career Planning and Progression</b>	
<b>Date: 16/10/2019</b>	<b>Time: 10:30 A.M.</b>
<b>Guest Name: Mr. Sayan Sengupta</b>	
<b>Venue: Seminar Hall</b>	
<b>Total Number of Students Attended: 45</b>	

### II. Brief Information about the Activity (Criterion No.: 5.1.3)

<b>Name of The Activity:</b>	<b>Workshop on Career Planning and Progression</b>
<b>Objective:</b>	The objective of Career Planning and Career Progression is to equip individuals with the knowledge and strategies to set clear career goals, create actionable plans, and effectively navigate their professional journeys for long-term success.
<b>Methodology:</b>	PowerPoint Presentation and interaction
<b>Outcome:</b>	Participants gained actionable insights and strategies to set clear career goals, create personalized plans, navigate transitions, and achieve long-term professional success

### III. Proofs attached:

<b>1. Notice</b>	<b>2. Descriptive Report</b>
<b>3. Captioned Photos with Date</b>	<b>4. Attendance List</b>



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**Career Planning and Career Progression**

**Event Type:** Seminar.  
**Event Name:** Career Planning and Career Progression  
**Day & Date:** 16<sup>th</sup> Oct., 2019  
**Venue:** Seminar Hall, DIMR  
**Speaker:** Mr. Sayan Sengupta



**Director Sajid Alvi facilitating Mr. Sayan Sengupta**



*Sajid Alvi*  
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**Mr. Sayan Sengupta interacting with students**

**Objectives of the Event:** The objective of Career Planning and Career Progression is to equip individuals with the knowledge and strategies to set clear career goals, create actionable plans, and effectively navigate their professional journeys for long-term success.

**Event Description:** Mr. Sayan Sengupta, Director of Business Development, Karma Kettle Teas, having more than 20 years of rich experience across FMCG, Finance, Skill Development & Cryptocurrency industries. He enlightened the students with the vivid thoughts on career planning and how to gain control over the career progression by adroitly prevailing over the stumbling blocks in the journey. Out an out it was a refreshing & enriching experience for the newcomers who were thoroughly sparkling with delight.

This seminar was designed to equip attendees with essential strategies and insights for navigating their careers effectively. Topics covered included understanding career goals, identifying professional opportunities, and developing the skills and mindset necessary for sustained career growth and advancement.

The Career Planning and Career Progression event was a success, providing attendees with the knowledge and tools necessary for effective career management. By focusing on goal setting, skill development, networking, and adaptability, the event empowered participants to take proactive steps toward achieving their professional aspirations.

**Learning Outcome:** Participants gained actionable insights and strategies to set clear career goals, create personalized plans, navigate transitions, and achieve long-term professional success



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**Workshop on Career Planning and Career Progression**

**Guest Name: Mr. Sayan Sengupta, Pune**

**Student Participation List A Y 2018-2019**

**Date- 16/10/2019**

Sr. No.	Name
1	SNEHASHISH SUNIL SHINDE
2	SUGANDHA GANPAT DESHMUKH
3	AKASH VYANKATESH MAMIDWAR
4	GAWANDE OM VILAS
5	MOHITE SOHAM KAKASAHEB
6	HARSHAL SHIRISH POTNIS
7	ANJALI KHANDU BOTE
8	ROHIT VILAS SAWANT
9	PATIL DURGESH RAVINDRA
10	ASHISH ANANDA PANGREKAR
11	POOJA GOVIND SHRIPAT
12	PRIYANKA SHASHIKANT GAIKWAD
13	KHANDARE NARAYAN VITTHAL
14	YAMINI CHANDRAKANT BONDHATE
15	DESHMUKH MUDASSIR MAQSOOD
16	TUSHAR BHARAT SAWANT
17	BIJWE ANKUSH VASANTRAO
18	CHANDRAMOHAN SUBHASH BILLARY



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19	MARUTI ABBASAHEB KOLI
20	DALAVE SACHIN BHARAT
21	RUSHABH SHYAMSUNDER HELWADE
22	KULDEEP HIRAMAN PAWAR
23	SACHIN BABURAO PAWAR
24	PRATIKA BHAGWAN HINGE
25	LANDGE PALLAVI SIDDHARTH
26	SARKATE PAVAN PARASRAM
27	PRAGATI PRADEEP DESHPANDE
28	JYOTI SUDHAKAR KAKDE
29	SHAHARUKH MAULASAB SAYYAD
30	SHIVANI LAXMAN ASHTAKAR
31	ZEESHAN FASIUDDIN SK
32	SHAKIB RAHEMAN PINJARI
33	ANIKET SANJAY MHATRE
34	HEMALATHA SURESH GALI
35	ROSHANI HARI MATKAR
36	KRISHNA CHANDRABHUSHAN JAISWAL
37	AKSHAY RAINA
38	SHUBHAM AJAY SHARMA
39	APOORVA JAIN
40	SIJIN THANKACHAN
41	VIPIN KUMAR VERMA
42	RAJSHEKHAR SINGH

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43	SOURAV SONI
44	INDERJIT SINGH
45	NAKAR KALPESHKUMAR

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