

Metric 3.5.1

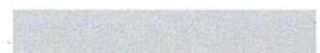
**List and Copies of Documents Indicating the
Functional MoUs / Linkage/ Collaborations
Activitywise and Year-wise**

Part C (31 -45)

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Criteria 3- Research, Innovations and Extension

3.5 Collaborations

3.5.1. List of Activities and Exchange

Sr. No.	Name of the institution / industry with whom the MoU / linkage is made, with contact details	Year of signing MoU / linkage	Date of conduction of Activity	List of Activities under the MoU/Linkage (nternship, on-the-job training, project work, student / faculty exchange and collaborative research)
1	Abhinav Education Society's Institute of Management and Research	2022-23	9th -10th June 2023	Faculty Exchange: Prof. Anuj Bajaj attended Two Days Online National Level Faculty Development Program "Research and Innovation: Procedure for Research Paper Publication, Patent Filings, and Entrepreneurship Development"
2	Fundsmart, Pune, Maharashtra	2022-23	June 2023	Participated in SIP Pool Campus Drive Following Students of Batch 2022-24 Carried out SIP 1) Sakshi Kachare 2) Tejaswini Diwar 3) Monali Deshmukh 4) Shrunali More 5) Rahul Jagdhane 6) Ganesh SAsane 7) Samrat Salve
3	Kshetrik Agrow Business Industries Pvt. Ltd., Satara	2022-23	28th March 2023	Guest Session: Mr. Narendra Pisal of Kshetrik Agro Business Industries conducted guest session on 'Entprenurship Opportunities in Agriculture"
4	Biman Realty Solutions, Office No: 609, Mont Vert Velocity, Baner - Pashan Link Road, Pune - 411021	2022-23	June 2023	Final Placement 1) Abhishek Kajale 2) Vishal Yadav 3) Aakanksha Gaikwad
5	ExcelR Solutions, Bangluru, Karnataka	2022-23	18 Jan. 2023 to 30th Jan. 2023	Digital Marketing Certification
			07 Nov. to 28th Nov. 2022	Application base Program on Adv Excel, Power Point and Word
			6 Feb to 15 Feb 2023	CRT Mastering Quantitative Aptitude to Crack Job Interviews




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			02 Jan to 20 Jan 2023	Business Analytics using Power BI and Tableau
6	Dr. D. Y. Patil Institute of Management Studies (DYPIMS), Near Akurdi Railway Station, Nigdi-Pradhikaran, Akurdi, Pune - 411044 (MS)	2022-23	From 3 to 24th June 2023	Prof. Rupesh Andhrukarkar attended Online One Week Workshop on Research Methodology
			From 12 to 17 September 2022	Prof. Priyanka Shinde participated State Level Workshop on Data Analysis using Excel and SPSS
			19th to 23rd December 2022	Ms. Nilofar Sayyad of DYPIMS attended Faculty Development Program on Intellectual Property Rights
7	Said Technologies Pvt. Ltd., Office No. 106, First floor, Pradeep Chambers, Above SBI mutual Fund, Bhandarkar Inst. Road, Pune -411004	2022-23	June 2023	Final Placement Govind Surwase, Mayuri Mahapure
8	Fundsroom Investment Services	2022-23	Oct 2022	Akshay Kale, Ajay Dharmik, Ganesh Pitale Mitali Kirde, Gaikwad Manoj undergone SIP
9	ASM's Institute of Professional Studies, Pune	2021-22	From 19th to 23rd December 2022	Prof. Dr. Vikas Barbate participated Faculty Development Program on Intellectual Property Rights
			10th Oct. 2022	Dr. Mayadevi Jadhav participated Workshop on Case Study Writing
			15th June 2022	Prof. Priyanka Shinde attended IPR Awareness Training Program
10	Dr. D. Y. Patil Institute of Management and Entrepreneur Development (DYPIMED), Sr. No. 27/A/1/2c, Near Eco City, Talegaon, Varale, Pune - 410507 (MS)	2022-23	19th May 2022	Dr. Swati Singh and Dr. Poonam Khadke attended training session on Canva
			17th Feb. 2023	Dr. Manisha Khaladkar and Prof. Nadeem Kazi attended Session on IPR and Entrepreneurship
			3rd June 2023 to 24th June 2023	Prof. Nilam Naidu participated One Week Online Workshop on Research Methodology
11	S. B. Patil Institute of Management, Sector No. 26, Near Akurdi Railway Station,	2021-22	2 nd April 2023	Dr. Swati Tej Bali Singh attended FDP on "Systematic Literature Review Process"

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	Pradhikaran, Nigdi, Pune - 411 044. (MS)		11 Jan. 2023	Mr. Sundar Pachkudave participated in Enhancing the Library Services: Past, Present and Future
			13 Feb. 2023	Dr. Sajid Alvi Member of Staff Selection Committee
			19th to 23rd December 2022	Dr. Kajal Maheshwari participated in Faculty Development Program on Intellectual Property Rights
			15 Nov. to 19 Nov. 2021	Dr. Pranita Burbure attended Faculty Development Program on Research Methodology in Management
			13th to 14th May 2022	Dr. Manisha Jagtap attended National Conference
12	Square Yards, Inspire Co Space, 2nd Floor, Amar Paradigm, Sr No. 110/11/3, Baner - Mahalunge Rd, Opp Chroma, Baner, Pune - 411045	2021-22	29th March 2022	Pool Campus Drive
			2022-23	Final Placement
13	SCMC Pvt. Ltd., 16/6, Vishal Nagar, Pimple Nilakh Wakad, Pune India- 411027.	2022-23	4th July 2023	SIP Pool Campus Drive
		2021-22	2021-22	SIP (2021-22) NAIR BHAGYASHREE SOMAN SATANGE SAURAV NARENDRA
14	International Institute of Management Science (IIMS), S. No. 169/1/A, Chinchwad, Opposite to Elpro International, Pune, Maharashtra, 411033, (MS)	2021-22	19th to 23rd December 2022	Dr. Vandana Mohanti attended Faculty Development Program on Intellectual Property Rights
			15 Nov. to 19 Nov. 2021	Prof. Pushpraj Wagh attended Faculty Development Program on Research Methodology in Management
15	Finkomm Eduventure	2021-22	2021 to till date	Dr, Sajid Alvi on Advisory Board
16	Wa Foundation	2021-22	2021-22 and 2022-23	Dr. Sajid Alvi invited as Mentor
			23 Dec. 2022	Cross Cultural Visit
			29 Dec. 2021	Seminar Invitee: " Leadership Skills, excellence and Mentorship" 29 Dec. 2021



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17	Wisteria Properties, 4th Floor, Silver Space Commercial Building Above Saraswat Bank, Vishal Nagar, Jagtap Dairy Rd, Pimple Nilakh, Pune, Maharashtra 411027	2020-21	2022-23	Thorat Ashwini, Salve Pallavi Suresh, Kamble Aniket Gautam, Raste Ramesh Macchindra, Hanumante Sunita Govind, Wagh Snehal Sahebrao, Shinde Nisha Diliprao Done Sip
			2021-22	Harshada Tithe Final Placement
			2020-21	Prajapati Neha done SIP
18	AISSMS INSTITUTE OF MANAGEMENT, Kennedy Road, Near R.T.O., Pune – 411 001,	2020-21	6th Feb. 2023	Prof. Ujjwal More attended FDP on 'EBESCO Mobile App'
			24 June 2023	AISSMSIOM student attended Seminar on Career Opportunities in Data Science AI ML
			19th to 23rd December 2022	Dr. Gauri Prabhu attended Faculty Development Program on Intellectual Property Rights
			15 Nov. to 19 Nov. 2021	Prof. Rashmi Phirake participated Faculty Development Program on Research Methodology in Management
			10 Oct. 2021	Prof. Nilambari Moholkar participated Faculty Development Program on Generic Electives - University Level Courses for MBA 2019 Revised Curriculum based on OBE and CBCS Grading System
21 April 2021	Prof. Yogesh Deshmukh attended National Seminar on 'Innovation and Intellectual Property Rights'			
19	Poona Institute of Management Sciences and Entrepreneurship (PIMSE), K.B. Hidayatullah Road, Poona College Campus, Modi Khana, Pune – 411001 (MS), Pune	2020-21	14th December 2022	Prof. Shamli Joshi attended Faculty Development Program On Outcome Based Education For Academic Excellence And Accreditation
			19th to 23rd December 2022	Dr. Sheena Abraham Faculty Development Program on Intellectual Property Rights
			4 December 21	Prof. Mohd. Iftekhar Khan participated Workshop on "How to draft a research proposal "



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			15 Nov. to 19 Nov. 2021	Payal Samdariya attended Faculty Development Program on Research Methodology in Management
			13 Feb. 2021	Prof. Pappu Gaikwad attended Research Workshop on "Designing Questionnaire in Research "
20	Lotus Business School (LBS), S. No 52/53 Jhambe Road, Pune Mumbai Expressway, Punawale, Pune-411033 (MS)	2020-21	15 Feb. 2023	Dr. Sajid Alvi invited as Subject Expert for Ph.D. admission process
			30 Jan. to 31 Jan. 2023	Jagdhane Rahul Rajendra Salve Samrat Ashok Aishwarya Gaikwad Deshmukh Monali Ajay Participated In Sports and Cultural Event
			19th to 23rd December 2022	Dr. Anil Poman attended Faculty Development Program on Intellectual Property Rights
			22 Oct. 2022	Prof. Nadeem Kazi attended One Day Workshop on Basic Outline of Research Proposal & Guidelines for Ph.D. Interview
			26 August 2022	Dr. Sajid Alvi invited as Subject Expert for Ph.D. admission process
			15 Nov. to 19 Nov. 2021	Prof. Manisha Purohit, Prof. Rajesh Gade participated in FDP on Research Methodology in Management
			25 April 2022	Dr. Sajid Alvi invited as Subject Expert for Ph.D. admission process
			26 August 2021	Dr. Sajid Alvi invited as Subject Expert for Ph.D. admission process
			16 August to 22 August 2021	Prof. Sameer Patil participated in Workshop on Intellectual Property Right
			30 Jan. 2021	Shaikh Tayyaba Mohommad Warghat Payal Pramodrao Daspute Gangasagar Bapurao Durga Balasaheb Jadhav Participated In Sports & Cultural Event

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			15 Oct. 2020	Mr. Akbar Sayyad attended Online SDP on Emerging Techonolgy on 15-10-2020
21	CleverGround	2020-21	12 Dec to 17 Dec 2022	Business Analytics Certification
			6 Dec to 11 Dec 2021	Data Analytics Certification
			23 Nov to 28 Nov 2020	Data Analytics Certification
22	Allana Institute of Management Sciences (AIMS), K.B. Hidayatullah Road, New Modikhana, Azam Campus, Camp,Pune – 411001 (MS)	2020-21	19th to 23rd December 2022	Dr. Nilofer B. Shaikh attended Faculty Development Program on Intellectual Property Rights
			01 Feb. 2023	Prof. Ujjwal More, Prof. Nilam Naidu attended One Day Workshop on Research Methodology
			26th Feb. 2022	Dakhale Akshay Bhaskar Shubham Barse Kawale Sayali Anil Ghorpade Sanmati Suresh participated in Culturaland Sports Event
			28th Jan. 2022	DR. Sajid Alvi- invited as 'Subject Expert'
			15 Nov. to 19 Nov. 2021	Prof. Atik Shaikh participated in FDP on Research Methodology in Management
			21 August 2021	DR. Sajid Alvi- Refree for PH D Progress Review Presentations
			16 July 2021 To 17 July 2021	Faculty attended National Conference (Dr.Manisha Jagtap)
			10th April 2021	Faculty members attended FDP Mandeley, Latex and Plagarism-(Pappu Gaikwad)
23	Prolearn India	2020-21	15 Sept 2021	Seminar on Career Opportunities in Agriculture
			2022-23	Mr. Nitin Thakoor, Prolearn India, DIMR IPR Cell Industry Expert
			29 Sept to 30 Sept 2021	Webinar on Career Opportunities in Hospitality and Tourism
			15 Sept to 16 Sept 2020	Webinar on Career Opportunities in Agribusiness

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24	Prin. N. G. Naralkar Institute of Career Development and Research, 536 Shaniwar Peth, Appa Balwant Chowk, Pune-411030 (MS)	2020-21	24th Dec. 2022	Dr. Sajid Alvi- Conducted a session on 'Marketing 4.0'
			19th to 23rd December 2022	Dr. Shital Deshmukh Faculty Development Program on Intellectual Property Rights
			15 Nov. to 19 Nov. 2021	Prof. Pradnya Bhambure attended Faculty Development Program on Research Methodology in Management
			18 Sept. 2020	Prof. Hrishikesh Dhumale attended Faculty Development Programme (FDP) on Outcome based Education Philosophy covering CO-PO Mapping, PEO and PSO mapping with CO and Mapping Graduate Attributes with Vision-Mission of the institute
25	Institute of Industrial and Computer Management and Research (IICMR), Pradhikaran Campus HS-2, Sector 27A, Behind Tukaram Garden, Pradhikaran, Pune 411044	2019-20	24 Feb. to 25 Feb. 2023	Dr. Manisha Khaladkar attended National Conference 2023 – Industry Institute Linkage through the implementation of National Education Policy 2020”
			19th to 23rd December 2022	Dr. Dipti Sharma attended Faculty Development Program on Intellectual Property Rights
			17 Jan. to 18 Jan. 2022	Prof. Yogesh Deshmukh participated Quality Improvement Program on Innovation through Artificial Intelligence Data Science
			15 Nov. to 19 Nov. 2021	Prof. Manisha Kulkarni attended Faculty Development Program on Research Methodology in Management
			13 March 2021	Dr. Manisha Jagtap Prof. Swati Bhalerao Webinar on AI as an enabler for Teachers in Implementing National Education Policy 2020
			21 July to 27 July 2020	Jayasri Murali Iyengar and Mrs Kiran Shrikant Rao attended e-FDP on NAAC

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			31 July 2020	Dr. Manisha Kulkarni Dr. Khushboo Sahu Prof. Neha Inamdar attended e-FDP on MBA CBCS & GS OBE Patten in Organization Management Board
			16 Dec. to 20 Dec. 2019	Dr. Jayshree Murali attended Faculty Development Program on ICT Tools for Effective Teaching & Learning
			13 July 2019	Mr.Dhanjay Bhavsar attended Faculty Development Program on - OSCM – Blooms Taxonomy for CBCSOBE 2019 pattern in association with SPPU
26	ASM's Institute of Business Management and Research (IBMR), MIDC, Block 'C', Chinchwad, Pune, Maharashtra 411019 (MS)	2019-20	20 Jan. 2023	Dr. Sajid Alvi-Chair Session for International Conference on 20th Jan. 2023 International Conference INCON
			19th to 23rd December 2022	Dr. Nilesh Anute Dr. Bhagyashree Kunte attended Faculty Development Program on Intellectual Property Rights
			8th April 2022	Dr. Sajid Alvi-Chair Subject Expert Ph.D. Interview
			4 Feb. 2022	Dr. Sajid Alvi-Chair Subject Expert Ph.D. Interview
			15 Nov. to 19 Nov. 2021	Prof. Sunanda Jindal attended Faculty Development Program on Research Methodology in Management
			21 July to 27 July 2020	Dr. Sanjay Dharmadhikari Dr. Bhagyashree Kunte Dr.Dilip Aher attended e-FDP on NAAC
			31 July 2020	Dr. Smita Wagh attended e-FDP on MBA CBCS & GS OBE Patten in Organization Management Board
			11th Jan. 2020	Dr. Manisha Jagtap invited as Session Chair for International Conference INCON XV

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			16 Dec. to 20 Dec. 2019	Prof. Swati Yeole participated Faculty Development Program on ICT Tools for Effective Teaching & Learning
			27 Nov. 2019	Dr. Manisha Jagtap invited resource person Session on "Overview of Basics of Marketing"
27	Matrix School of Management Studies, Near Westernly Bypass Road, Wadgaon, Ambegaon (BK), Pune- 411 041 (MS)	2019-20	10 Jun 2023	Prof. Anuj Bajaj attended webinar on 'Research Methodology' on 10th June 2023
			11 Jan 2023	Rohit Kamble Unnati Bhosekar participated in SIP Project presentation Competition
			20 Jan 2023	Students Attended 'Sports Fest' Chinmay Sudhir Bhawe Deshmukh Monali Ajay Raj Vinayak Kamble Jagdhane Rahul Rajendra
			19th to 23rd December 2022	Dr. Harshali Gomase attended Faculty Development Program on Intellectual Property Rights
			20 Dec. 2021	Students Attended 'Sports Fest' Umbarkar Rutik Gajanan Kawale Sayali Anil Shubham Barse Awasare Ayush Umesh
			27 February 2021	Pappu Gaikwad and Dr. Meena Sharma attended webinar on 'A New Way Ahead'
			10 July 2021	Sameer Bhausheb Patil and Prof. Kavita Pareek attended a session on STATCRAFT SOFTWARE AWARENESS
			15 Nov. to 19 Nov. 2021	Prof. Pujali Jagtap attended Faculty Development Program on Research Methodology in Management
			21 July to 27 July 2020	Prof. Prasad Vidhate Prof. Sachin Bhame attended e-FDP on NAAC
			31 July 2020	Dr. Shilpa Kulkarni Prof. Prasad Vidhate

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				Prof. Sachin Bhamre attended e-FDP on MBA CBCS & GS OBE Pattern in Organization Management Board
			16 Dec. to 20 Dec. 2019	Dr. Rajendra Chaudhari participated Faculty Development Program on ICT Tools for Effective Teaching & Learning
			11 Sept 2019	Dr. Mayadevi Shriram Jadhav and Prof. Yogesh Deshmukh participated in Seminar on 'Intellectual Property Rights' on 11/09/2019
28	Pratibha Institute of Business Management (PIBM), Behind Mehta Hospital, Off Mumbai Pune Road, Kalbhore Nagar, Chinchwad, Pune 411019 (MS)	2019-20	3rd Feb. to 4th Feb. 2023	Prof. Nadeem Kazi Two-day National Workshop on the Implementation of National Educational Policy 2020.
			19th to 23rd December 2022	Prof. Gururaj Dangare attended Faculty Development Program on Intellectual Property Rights
			15 Nov. to 19 Nov. 2021	Prof. Shweta Jain attended Faculty Development Program on Research Methodology in Management
			21 July to 27 July 2020	Prof. Shweta Jain attended e-FDP on NAAC
			31 July 2020	Prof. Pallavi Chugh Prof. Niji Shajan attended e-FDP on MBA CBCS & GS OBE Pattern in Organization Management Board
			16 Dec. to 20 Dec. 2019	Dr. Mahima Singh participated Faculty Development Program on ICT Tools for Effective Teaching & Learning
			12 Sept. 2019	Prof. Nilambari Mohokar attended FDP on Tips and techniques for writing International Quality Research Papers and their publication in journals
29	Dr. D.Y.Patil Centre for Management and Research,	2018-19	19th to 23rd December 2022	Dr. Madhulika Gupta attended Faculty Development Program on Intellectual Property Rights

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Newale Vasti, Chikhali, Pune – 412114 (MS)		15 Nov. to 19 Nov. 2021	Prof. Shreeyash Sohani attended Faculty Development Program on Research Methodology in Management	
		12 Sept 2020	Prof. Sameer Patil attended FDP on "Online Teaching & Learning"	
		21 July to 27 July 2020	Prof. Shreeyash Sohani and Dr. Madhulika Gupta attended e-FDP on NAAC	
		31 July 2020	Prof. Shreeyash Sohani attended e-FDP on MBA CBCS & GS OBE Patten in Organization Management Board	
		16 Dec. to 20 Dec. 2019	Prof. Anil Pawar participated Faculty Development Program on ICT Tools for Effective Teaching & Learning	
		6th July 2019	Dr. Manisha Jagtap attended FDP on "Case Writing & Case Teaching"	
		17 Dec. to 21 Dec. 2018	Dr. Madhulika Gupta Participated in Faculty Development Program On Innovative Teaching Pedagogy: A Case Study Approach	
30	JSPM's Jayawant Institute of Management Studies, Tathawade Sr. No. 80, Pune Mumbai Bypass Highway, Tathawade, Pune – 411033	2018-19	2 Dec. 2022	Dr. Swati Singh attended Seminar on IPR
			19th to 23rd December 2022	Dr. Rasika Patil attended Faculty Development Program on Intellectual Property Rights
			26 July to 29 July 2021	Prof. Hrishikesh Dhumale participated in FDP on E-content development
			15 Nov. to 19 Nov. 2021	Prof. Gorakh attended Faculty Development Program on Research Methodology in Management
			04 Jan to 09 Jan 2021	Prof. Shruti Navandar participated in FDP on Teaching Pedagogy using ICT Tools
			21 July to 27 July 2020	Aditya Hanmant Katkar Manesh Ramkrishna Palav attended e-FDP on NAAC
			31 July 2020	Dr. Gorakh Wakhare Dr. Rasika Patil attended e-FDP on

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				MBA CBCS & GS OBE Patten in Organization Management Board
			26th June 2020	Prof. Dhananjay Bhavsar participated in National Level Webinar on 'Emerging Trends in Business Analysis '
			16 Dec. to 20 Dec. 2019	Dr. Harini Ranjan participated Faculty Development Program on ICT Tools for Effective Teaching & Learning
			17 Dec. to 21 Dec. 2018	Dr. Bipin Bankar Participated Faculty Development Program On Innovative Teaching Pedagogy: A Case Study Approach
31	Kings Auto Riders	2018	2018 to till date	Placement and Summer Internship
32	CP HR Services Pvt. Ltd.	2018-19		Workshop Invitee: "Unlock Your Marketig Potential and Propel Your Business to New Heights"
			31 Dec. 2021	Workshop Invitee: " Leadership Thought Works" 31 Dec. 2021
			08 May to 24 May 2023	Value Added Course - Business English
			02 Jan to 19 Jan 2023	Value Added Course - Aptitude
			02 March to 19 March 2022	Value Added Course - Aptitude
			01 Feb to 17 Feb 2022	Value Added Course - Business English
			21 Sept to 08 Oct 2020	Value Added Course - English Communication
			02 Jan to 15 Jan 2020	Value Added Course - Business English
			11 March to 28 March 2019	Value Added Course - Aptitude
			01 Feb to 18 Feb 2019	Value Added Course - English Communication Skills
33		2018-19	23 Dec. 2022	Cross Cultural Visit

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GLOBAL INNOVATORS & ENTREPRENEURS NETWORK (GIENET)	2022-23	Ms. Snehal Wankhade, GIENET, Member of DIMR ED Cell	
	2021-22	Ms. Snehal Wankhade, GIENET, Member of DIMR ED Cell	
	2020-21	Ms. Snehal Wankhade, GIENET, Member of DIMR ED Cell	
	2019-20	Ms. Snehal Wankhade, GIENET, Member of DIMR ED Cell	
	2018-19	Ms. Snehal Wankhade, GIENET, Member of DIMR ED Cell	
	2 October 2019	Sapiens Talk	
	12 May 2019	ED Cell Inauguration	
	15 Jan 2019	National Conference	
34 Poona College of Arts, Science and Commerce, Camp, Pune - 411001 (MS)	2018-19	4 Oct to 5 Oct 2023	Prof. Shrawani Parse Participated In Two-Day National Level FDP On "Ai-Vfx Assisted E-Content Development"
		19th to 23rd December 2022	Dr. Imran Baig Mirza attended Faculty Development Program on Intellectual Property Rights
		15 Nov. to 19 Nov. 2021	Ms. Deepika Abhijeet Kininge attended Faculty Development Program on Research Methodology in Management
		21 July to 27 July 2020	Dr. Imran Baig Mirza attended e-FDP on NAAC
		7 January 2020	Dr. Manisha Jagtap and Dr. Shiram Shimpi attended the Workshop on 'Preparation for NAAC Accreditation As Per Latest Guidelines'
		31 July 2020	Prof. Mirza Imran Baig participated in One Day e-FDP on MBA CBCS & GS OBE Pattern in Organization & Management Board for Sem-III' on 31st July 2020
		16 Dec. to 20 Dec. 2019	Ms. Deepika Abhijeet Kininge participated Faculty Development Program on ICT Tools for Effective Teaching & Learning

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Director

**Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045**

**SHRI KHANDERAI PRATISHTHAN'S
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

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			17 Dec. to 21 Dec. 2018	Ms. Heena Mushtaque Sayyed Participated Faculty Development Program On Innovative Teaching Pedagogy: A Case Study Approach
			9 Dec. 2018	Dr. Shiram Shimpi and Prof. Sameer Patil has participated in One Day Quality Seminar on 'Academic Audit' on 9th Dec. 2018
35	Sai Service Pvt. Ltd	2018-19	15 June - 15 August 2019	Vishnu Laggad SIP
				Vishnu Laggad Dissertation
			5th Feb. 2023	Manisha Jagtap invited at Sai Service
			8th March 2021	Manisha Jagtap invited at Sai Service
			10 Dec. 2019	Vishnu Laggad Placement
			23 Oct. 2021	Industrial Visit
36	IQ's Center for Career Development	2018-19	12 December 2022	Dr. Manisha Jagtap invited as resource person
			20 August 2022	Prof. Sameer Patil invited as resource person
			2021-22	Mr. Shubham Divti, Mr. Amol Ugale, Mr. Nitin Munde, Mr. Amit Gondale, Mr. Lukeshkumar Parihar, Mr. Markad Balu, Mr. Neeraj Mesta had undergone SIP Research Methodology Workshop
			23 July 2019	Workshop of "Quality Research Papers"
			9 Feb. 2019	Prof. Sameer Patil invited as resource person
			22 Sept. 2018	Dr. Manisha Jagtap invited as resource person
			13 Nov. 2020	Decision Science Competition
			29 Sept to 30 Sept 2020	Career Opportunities in Hospitality industry
			15 Sept to 16 Sept 2020	Webinar on Career Opportunities in Agribusiness
37	Brainworks Business Solutions Pvt. Ltd.	2028	2018 to till date	Dr. Sajid Alvi Mentor

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38	Neorare Services LLP	2018-19	22 May to 27 May 2023	Value Added Course Personal Effectiveness for Success
			12 Dec to 17 Dec 2022	HR Analytics Certification
			17 Jan to 21 Jan 2021	Value Added Course Personal Effectiveness for Success
			6 Dec to 11 Dec 2021	HR Payroll Certification
			7 Sept to 12 Sept 2020	Value Added Course Personal Effectiveness for Success
			23 Nov to 28 Nov 2020	HR Payroll Certification
			14 Oct to 20 Oct 2019	Value Added Course Personal Effectiveness for Success
			5 August to 10 August 2019	HR Payroll Certification
			7 Jan to 12 Jan 2019	Value Added Course Personal Effectiveness for Success
			23 July to 28 July 2018	HR Payroll Certification
39	Magic Institute of Excellence	2018-19	8 May to 24 May 2023	Investment Banking Certification
			12 Dec to 17 Dec 2022	Hedge Fund Operation Certification
			2 March to 19 March 2022	Investment Banking Certification
			6 Dec to 11 Dec 2021	Hedge Fund Operation Certification
			7 Dec to 23 Dec. 2020	Investment Banking Certification
			23 Nov to 28 Nov 2020	Hedge Fund Operation Certification
			15 July to 31 July 2019	Investment Banking Certification
			5 August to 10 August 2019	Hedge Fund Operation Certification

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			20 Feb to 9 March 2019	Investment Banking Certification
			23 July to 28 July 2018	Hedge Fund Operation Certification
40	PureTechnology	2018-19	12 Dec to 17 Dec 2022	Digital Marketing Certification
			6 Dec to 11 Dec 2021	Introduction to Digital Marketing-Certification
			23 Nov to 28 Nov 2020	Introduction to Digital Marketing-Certification
			5 August to 10 August 2019	Digital Marketing Fundamentals - Certification
			23 July to 28 July 2018	Digital Marketing Fundamentals – Certification
41	Scout Innovations	2018-19	2022-23	Mr. Mangesh Wankhade, Scout Innovations, Member of DIMR ED Cell
			2021-22	Mr. Mangesh Wankhade, Scout Innovations, Member of DIMR ED Cell
			2020-21	Mr. Mangesh Wankhade, Scout Innovations, Member of DIMR ED Cell
			2019-20	Mr. Mangesh Wankhade, Scout Innovations, Member of DIMR ED Cell
			2018-19	Mr. Mangesh Wankhade, Scout Innovations, Member of DIMR ED Cell
			2 Oct 2019	Sapien Talk
			31 August 2018	Mr. Mangesh Wankhade of Scout Innovations invited for Guest Session "Finding First Job"
42	Podium Systems Pvt. Ltd	2018-19	1 May 2019	Siddharth Patel, Shivam Sharma, Sohel Pathan completed SIP
			July 2020	Jaya Singh completed SIP
43	HDFC Ergo	2019-20	Jan 2020 June 2020	Pool Campus Drive Kushal Patil Placement
44	Sterling Multispeciality Hospital	2018-19		

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			3rd Feb. 2019	Cancer Awareness Marathon Volunteering SIP
45	Nav Chaitnya Hasya Club, Balewadi	2018-19	2018 to till date	Hasya Club Activities



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MEMORANDUM OF UNDERSTANDING (MoU) BETWEEN DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH AND KINGS AUTO RIDERS

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 17th of September 2018 by and between.

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Kings Auto Riders

The second party, and represented herein by its Manager Mr. Rahul Talmale

WHEREAS:

- A) First Party is a Higher Educational Institution named: **Dnyansagar Institute of Management and Research, Pune**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) **Kings Royal Riders, Pune**, - the Second Party is engaged in Automotive Industry.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1

CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

CLAUSE 2

SCOPE OF THE MoU

- 2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

CLAUSE 3

VALIDITY

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

CLAUSE 4

RELATIONSHIP BETWEEN THE PARTIES

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

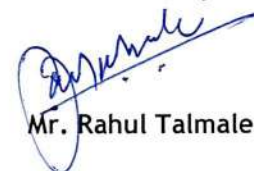
First Party



Dr. Sajid Alvi



Second Party



Mr. Rahul Talmale



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DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

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**Activities Under MoU
Kings Auto Riders**




Director
Dnyansagar Institute of Management and
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A Report on Staff Development (Non-Teaching) Program

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ROYAL ENFIELD

APPOINTMENT LETTER

Date: 28th January 2019

Name: Shital Thombare

Address: Baner, Pune

Dear Shital,

With reference to our offer letter dated 27th January 2019 we are pleased to commence your assignment as **Service Marketing Executive** in **KINGS AUTORIDERS**.

1. Being a brand ambassador of **KINGS AUTORIDERS** ; you are expected to exhibit, reflect and own the process and procedures of the organisation that are non-negotiable. This is a full-time position. While you are employed at our organization, you will not engage in any other employment, consulting or other business activity (whether full-time or part-time) that would create a conflict of interest with our organization. By signing this offer letter, you confirm that you have no contractual commitments or other legal obligations that would prohibit you from performing your duties for our organization.
2. Your total compensation will be INR 1,44,000/-(One Lakh Fourty Four Thousand) per annum.
3. You will be based at our **KINGS AUTORIDERS**, Baner and will report to Customer Relationship Manager.
4. Your induction period would be one month, unless specified otherwise, and it will start on the date of your joining. In case you leave the employment during your induction period, you shall not be eligible for any compensation for the days you have worked.
5. You will be on probation for a period of Three (3) months from the date of joining the organization and subject to successful completion of the same you will be confirmed. During your probation period, your employment will be subject to termination notice of thirty (30) days from either of the parties. Upon the expiry of the period of your probation (original or extended) you will be deemed to have been confirmed unless you receive a letter in writing extending your probation.
6. Once confirmed your employment will be subject to a termination notice of Thirty (30) days from either of the parties. The notice period for termination can be substituted by pay in lieu thereof at the discretion of management of the organization.

Confidential

1



Kings Autoriders

S.No. 288/1, Shiv Plaza, Above
Titan One Showroom, Baner,
Pune - 411 045



Authorised Dealers of Royal Enfield

Ph. No.: 020-27200255 / 256

E-mail : kingsautoriders@gmail.com

Director

**Dnyansagar Institute of Management and
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7. The organization reserves the right to forthwith terminate your employment, without serving such notice or making payment in lieu thereof, in case of any of the following events:

- I. Indulge in any activity involving moral turpitude;
- II. Absent yourself from the place of assignment for seven (7) consecutive days or more without written permission of your reporting manager;
- III. Commit any act subversive of discipline, good behavior or against the code of conduct of our organization;
- IV. Commit any act of fraud or dishonesty in connection with our organization's business or property;
- V. Indulge in any other act of omission or commission not specifically provided for but which are acts subversive of decency / discipline and morality according to normal human conduct or behaviour or are against the established practices of discipline in the company
- VI. Indulge in the breach of any of the terms as specified in this letter.

8. All the information that comes to your knowledge in the course of your assignment will be kept strictly confidential by you and you will not divulge the same to anyone without prior consent from the **KINGS AUTORIDERS**. You will not either during your employment with the organization or after termination of such employment divulge to anyone, information relating to the **KINGS AUTORIDERS's** business or its affairs.

9. You undertake to assign to **KINGS AUTORIDERS**, all the rights including intellectual property rights, title and interest in and to any and all of the work products, inventions, research findings, content and training material developed by you, improvement which either solely or jointly with others you may make during the course of your employment with our organization which relate to any and all products or services manufactured or marketed by **KINGS AUTORIDERS**. You will perform all such acts and execute all such documents, without expense to you, in the judgment of **KINGS AUTORIDERS** or its attorneys as may be needed or desirable to secure for the **KINGS AUTORIDERS**, the best patent protection and any and all rights relating to such inventions and improvements.

10. All information furnished by you in the application form, declaration form and any information conveyed by you from time to time to the management of the organization shall be considered as correct until and unless proved otherwise. The management however, has the discretion to verify the information furnished by you and the management has the right to terminate your services if it finds that the information so furnished by you is false or there is suppression of facts by you in any manner whatsoever.

11. Your Services will be governed by the standing orders and such other rules and regulations of the organization which may be in force from time to time.

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Balewadi, Pune-411045

12. You shall keep the management of the organization informed of any change in your residential address (both permanent and temporary) from time to time. Any letter / communication sent by the organization at your last furnished address under certificate of posting would be deemed to have been served upon you. A copy of the same, when put up on the notice board would also constitute sufficient service of notice.

13. You shall at all times well and truly account for and shall, when so required hand over to responsible authority all money, properties, and things belonging to the company which may have been placed in your custody or under your superintendence or may otherwise have come into your possession or under your control.

14. The management may ask you to produce a certificate of physical fitness at intervals if it deems fit and based on that, has the right to terminate your services if it is found that you are physically or mentally incapable of handling works / jobs assigned to you.

15. The age of superannuation/retirement will be fifty eight (58) years.

16. Your services will be governed by the rules and regulations of our organisation, as may be applicable at the time of your joining or any revision thereof, from time to time. Any dispute that may arise either during the term of your employment or any time thereafter, shall be referred to the courts in pune only.

17. You will be eligible for Leaves, as per organization's current policy, however same is subject to revision as per management's discretion and/or the law for the time being, in force.

18. Transfers: You acknowledge and agree that during your tenure with **KINGS AUTORIDERS**, you may be transferred to any of our branches offices or stores/ subsidiaries.

19. Performance & Compensation: Your performance being the essence of this appointment, it is expected that you will perform to the best of your ability. Your performance will be appraised at regular intervals as per organisation's policy, and your salary will be revised or any monetary or non-monetary benefits will be given to you accordingly. In all matters relating to grant of increment and / or promotion, merit will get priority over seniority in service. The decision of the management will be final in this regard.

Please duly sign and return the duplicate of this letter, in acceptance of the above-stated terms and conditions of your employment.

Thanks!

Sanyogita Patil
HR Manager
Kings Autoriders



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Acceptance:
Signature
Date:
Place:

3




Director
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MEMORANDUM OF UNDERSTANDING (MoU)
BETWEEN
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH
AND
CP HR SERVICES PVT LTD

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 14th of September 2018 by and between.

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And CP HR Services Pvt. Ltd. The second party, and represented herein by its Managing Director Dr. Mohammed Bawaji

WHEREAS:

- A) First Party is a Higher Educational Institution named: **Dnyansagar Institute of Management and Research, Pune**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) CP HR Services Pvt. Ltd., Pune, - the Second Party is engaged in HR industry.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1

CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

CLAUSE 2

SCOPE OF THE MoU

- 2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
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- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
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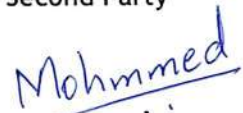
First Party



Dr. Sajid Alvi



Second Party



Dr. Mohammed Bawaji



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**Activities Under MoU
CP HR Services Pvt. Ltd.**




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A Report on Staff Development (Non-Teaching) Program

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**DNYANSAGAR INSTITUTE OF
MANAGEMENT AND RESEARCH**

&

CP HR SERVICES PVT. LTD.



Business English

(VACC/22-23/02)

**Resource Person
Mr. F Francis Xavier**



8th to 24th May 2023



03.00 PM TO 05.00 PM



Seminar Hall, DIMR



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A.Y. 2022-23

Report

Value Added Course: Business English

Course Code: VACC/22-23/02

Resource Person: Mr. F Francis Xavier

Date: 8th to 24th May'2023

Duration: 32 Hrs

Time: 3:00 PM to 5:00 PM

No. of Student Certified: 176

Introduction:

The Business English Certification course conducted by Mr. F Francis Xavier from 8th to 24th May'2023 provided participants with essential language skills and communication strategies tailored for success in the professional world.

Course Overview:

Spanning over a period of 32 hours, with sessions held daily from 3:00 PM to 5:00 PM, the course delved into various aspects of business English under the expert guidance of Mr. F Francis Xavier, a distinguished language instructor.

Syllabus:

Business Vocabulary and Terminology
Professional Writing Skills (Emails, Reports, Proposals)
Effective Presentation Techniques
Negotiation and Persuasion Strategies
Cross-cultural Communication in Business Settings
Business Etiquette and Networking
Interview Preparation and Resume Writing
Customer Service and Client Communication

Course Highlights:

The course provided participants with practical skills and strategies to communicate effectively in diverse business environments. Mr. F Francis Xavier's expertise and interactive teaching style facilitated a dynamic learning experience, enabling participants to enhance their professional communication skills with confidence.

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Conclusion:

Total 176 participants has successfully completed the Business English Certification course. The Business English Certification course led by Mr. F Francis Xavier was instrumental in equipping participants with the language proficiency and communication skills necessary for success in the corporate world. We extend our gratitude to Mr. F Francis Xavier for his exemplary mentorship and guidance, and commend all participants for their active engagement and commitment to mastering business English.




Director
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**DNYANSAGAR INSTITUTE OF MANAGEMENT AND
RESEARCH**



**&
CP HR**



**Mr. F Francis Xavier
(Resource Person)**

BUSINESS ENGLISH

VACC/21-22/02



1st Feb 2022 to 17th Feb 2022



3PM TO 5PM



Venue:

Seminar Hall, DIMR, SKP Campus, Balewadi, Pune



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(Signature)
Director

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A.Y. 2021-22

Report

Value Added Course: Business English

Course Code: VACC/21-22/02

Resource Person: Mr. F Francis Xavier

Date: 1st to 17th Feb'2022

Duration: 32 Hrs

Time: 3:00 PM to 5:00 PM

No. of Student Certified: 183

Introduction:

The Value Added Course on Business English, conducted by Mr. F Francis Xavier from 1st to 17th Feb'2022, concluded successfully with the certification of 183 students. This intensive program, spanning 32 hours, aimed to enhance participants' proficiency in English communication within a business context, equipping them with the skills necessary for professional success.

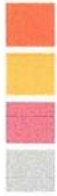
Overview:

Mr. F Francis Xavier, a seasoned language expert with extensive experience in business communication, led the course, providing participants with valuable insights, strategies, and practical tips for effective communication in the workplace. The course covered various aspects of business English, including business writing, presentations, negotiations, email etiquette, and professional vocabulary, ensuring participants were well-equipped to communicate confidently and professionally in diverse business scenarios. The sessions were interactive and engaging, featuring interactive exercises, role-plays, group discussions, and real-world case studies, enabling participants to apply the concepts learned and enhance their communication skills in a supportive environment. The course provided enough time for comprehensive coverage of topics, extensive practice, and personalized feedback, allowing

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participants to make significant improvements in their English proficiency within a short time frame.

Achievements:

The successful completion of the Business English course represents a significant milestone for the 183 certified students, who have enhanced their language proficiency and communication skills essential for success in today's global business environment.




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RESEARCH**



**&
CP HR**



**Mr. F Francis Xavier
(Resource Person)**

**ENGLISH
COMMUNICATION**

VACC/20-21/02



21st Sep 2020 to 8th Oct 2020



3PM TO 5PM



Venue:

Seminar Hall, DIMR, SKP Campus, Balewadi, Pune



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**A.Y. 2020-21
Report**

Value Added Course: English Communication

Course Code: VACC/20-21/02

Resource Person: Mr. F Francis Xavier

Date: 21st Sep to 8th Oct 2020

Duration: 32 Hrs

Time: 3:00 PM to 5:00 PM

No. of Student Certified: 107 .

Introduction:

The Value Added Course on English Communication, conducted by Mr. F Francis Xavier from 21st Sep to 8th Oct 2020, concluded successfully with the certification of 107 students. This comprehensive program aimed to enhance participants' proficiency in English communication, empowering them with the skills necessary for effective verbal and written communication in various contexts.

Overview:

Mr. F Francis Xavier, a highly experienced language instructor, led the course, imparting valuable insights, techniques, and strategies to improve participants' English communication skills. The course covered a wide range of topics, including grammar, vocabulary, pronunciation, speaking skills, writing skills, and presentation skills, providing participants with a solid foundation in English communication. The sessions were interactive and engaging, featuring discussions, group activities, role-plays, and practical exercises, allowing participants to actively practice and apply the concepts learned in real-life situations. The course timing accommodated participants' schedules, enabling them to attend without disrupting their other commitments, thereby maximizing participation and engagement.



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Achievements:

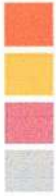
The successful completion of the English Communication course represents a significant achievement for the 107 certified students, who have enhanced their language proficiency and communication skills, positioning themselves for success in academic, professional, and personal endeavors.




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**&
CP HR**



**Mr. F Francis Xavier
(Resource Person)**

**BUSINESS
ENGLISH**

VACC/19-20/02



2nd Jan 2020 to 15th Jan 2020



3AM TO 5PM



Venue:

Seminar Hall, DIMR ,SKP Campus, Balewadi, Pune



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**A.Y. 2019-20
Report**

Value Added Course: Business English

Course Code: VACC/19-20/02

Resource Person: Mr. F Francis Xavier

Date: 2nd to 18th Jan'2020

Duration: 32 Hrs

Time: 3:00 PM to 5:00 PM

No. of Student Certified: 119

Introduction:

The Value Added Course on Business English, conducted by Mr. F Francis Xavier from 2nd to 18th Jan'2020, successfully concluded with the certification of 119 students. This comprehensive program aimed to enhance participants' proficiency in English communication within a business context, equipping them with the skills necessary for professional success.

Overview:

Mr. F Francis Xavier, a highly experienced language instructor, delivered engaging sessions filled with practical tips, strategies, and industry insights to improve participants' business English communication skills. The course covered a diverse range of topics, including business writing, presentations, negotiations, email etiquette, and professional vocabulary, providing participants with a solid foundation in business communication. Through interactive exercises, role-plays, discussions, and real-world case studies, participants actively engaged with the material, enabling them to apply the concepts learned and enhance their communication skills in a business setting. The course offered ample time for in-depth coverage of topics, extensive practice, and personalized feedback, ensuring participants were well-prepared to communicate effectively in various business scenarios.



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Outcome:

The successful completion of the Business English course represents a significant achievement for the 119 certified students, who have enhanced their language proficiency and communication skills, positioning themselves for success in today's globalized business environment.




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**&
CP HR**



**Mr. F Francis Xavier
(Resource Person)**

**ENGLISH
COMMUNICATION
SKILLS**

VACC/18-19/02



1st Feb 2019 to 18th Feb 2019



3PM TO 5PM



Venue:

Seminar Hall, DIMR, SKP Campus, Balewadi, Pune



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Pvt. Ltd.

**&
CP HR SERVICES PVT. LTD.**

Aptitude

(VACC/22-23/03)

Resource Person
Ms. Zainab Battiwala



02nd to 19th Jan 2023



3.00 PM TO 5.00 PM



Venue :- Seminar Hall, DIMR, SKP Campus, Balewadi, Pune




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A.Y. 2022-23

Report

Value Added Course: Aptitude
Course Code: VACC/22-23/03
Resource Person: Ms. Zainab Battiwala
Date: 2nd to 19th Jan'2023
Duration: 31 Hrs
Time: 3:00 PM to 5:00 PM
No. of Student Certified: 191

Introduction:

The Aptitude Certification course conducted by Ms. Zainab Battiwala from 2nd to 19th Jan'2023 provided participants with essential skills and strategies to excel in various competitive exams and job interviews.

Course Overview:

Spanning over a period of 31 hours, with sessions held daily from 3:00 PM to 5:00 PM, the course delved into various aspects of aptitude under the expert guidance of Ms. Zainab Battiwala, a proficient trainer in the field.

Syllabus:

Quantitative Aptitude
Logical Reasoning
Verbal Ability
Data Interpretation
Problem-solving Techniques
Time Management Strategies
Exam Preparation Tips and Tricks

Course Highlights:

The course provided participants with comprehensive coverage of aptitude topics essential for success in competitive exams and job interviews. Ms. Zainab Battiwala's expertise and engaging teaching style facilitated a dynamic learning experience, enabling participants to build confidence and proficiency in tackling aptitude-based questions effectively.



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Conclusion:

Total 191 students successfully completed the Aptitude Certification course were awarded certificates. The Aptitude Certification course led by Ms. Zainab Battiwala equipped participants with the knowledge and skills necessary to excel in various competitive exams and job interviews requiring aptitude assessment. We extend our gratitude to Ms. Zainab Battiwala for her exemplary mentorship and guidance, and commend all participants for their active engagement and commitment to mastering aptitude skills.



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**&
CP HR**



**Ms. Zainab Battiwala
(Resource Person)**

APTITUDE

VACC/21-22/03



2nd Mar 2022 to 19th Mar 2022



3AM TO 5PM



Venue:

Seminar Hall, DIMR, SKP Campus, Balewadi, Pune



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A.Y. 2021-22

Report

Value Added Course: Aptitude

Course Code: VACC/21-22/03

Resource Person: Ms. Zainab Battiwala

Date: 2nd to 19th March '2022

Duration: 30 Hrs

Time: 3:00 PM to 5:00 PM

No. of Student Certified: 187

Introduction:

The Value Added Course on Aptitude, conducted by Ms. Zainab Battiwala from 2nd to 19th March '2022, successfully concluded with the certification of 187 students. This intensive program, spanning 30 hours, aimed to enhance participants' aptitude and problem-solving skills, essential for success in various competitive exams and job interviews.

Ms. Zainab Battiwala, a highly experienced tutor specializing in aptitude training, led the course, imparting valuable insights, techniques, and strategies to help participants improve their problem-solving abilities.

Overview:

The course covered a wide range of topics, including quantitative aptitude, logical reasoning, verbal reasoning, data interpretation, and mathematical concepts, providing participants with a solid foundation in aptitude testing. Session scheduled from 3 to 5pm, the course offered ample time for in-depth coverage of topics, extensive practice, and individualized attention, and ensuring participants were well-prepared to excel in aptitude tests and examinations.



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Achievements:

The successful completion of the Aptitude course marks a significant achievement for the 187 certified students, who have enhanced their problem-solving skills and aptitude, positioning themselves for success in academic and professional pursuits.




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**&
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**Ms. Zainab Battiwala
(Resource Person)**

APTITUDE

VACC/18-19/03



11th Mar 2019 to 28th Mar 2019



3PM TO 5PM



Venue:

Seminar Hall, DIMR, SKP Campus, Balewadi, Pune



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**A.Y. 2018-19
Report**

Value Added Course: Aptitude

Course Code: VACC/18-19/03

Recourse Person: Ms. Zainab Battiwala

Date: 11th to 28th Mar'2019

Duration: 30 Hrs

Time: 3:00 PM to 5:00 PM

No. of Student Certified: 114

Introduction:

The Value Added Course on Aptitude, conducted by Ms. Zainab Battiwala from 11th to 28th Mar'2019, concluded successfully with the certification of 114 students. This intensive program aimed to enhance participants' aptitude and problem-solving skills, essential for academic and professional success.

Overview:

Ms. Zainab Battiwala, an experienced instructor in aptitude training, led the course, providing participants with valuable insights, techniques, and strategies to improve their problem-solving abilities. The course covered a wide range of topics, including quantitative aptitude, logical reasoning, verbal reasoning, data interpretation, and mathematical concepts, offering participants a comprehensive understanding of aptitude testing. Students had sufficient time to delve into the material without conflicting with their other commitments, ensuring maximum participation and concentration.

Achievements:

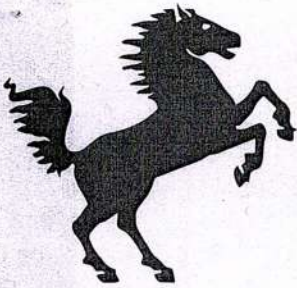
The successful completion of the Aptitude course is a significant achievement for the 114 certified students. By enhancing their problem-solving skills and aptitude, they are better prepared to excel in academic assessments, competitive exams, and job interviews.



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Ex-GM HR LG Electronics (India) Pvt. Ltd. Pune, Senior Workforce Management Consultant. Angel Investor/Early stage Investor/ Fund Raising/ Start up Advisor



Mr. Snehanshu Patra

Senior Talent Acquisition and Management Expert



Ms. Zainab Battiwala

Senior Talent Acquisition Specialist

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Mr. F. Francis Xavier

Industry Expert - Trainer and Coach



Ms. Shalmali Bhujbal

Data Scientist, HR Analyst and Consultant

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Dr. Sudhir Gavhane

Founding Vice - Chancellor of MGM university, Former Vice - Chancellor of YCMOU Nashik and Former Dean Director of MIT-WPU



Dr. Sajid Alvi

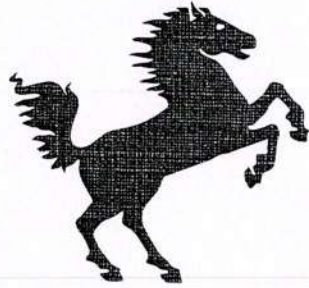
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Mr. Malik Ashtar Rasheed

Academic Administrator at Aljamea Tus Saifiyah Talent Development Specialist





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Mohammed
Dr. Mohammed Bawaji
Founder & Managing Director



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Workshop

On

"Marketing masterclass – unleashing the power of business mindset and strategic launch technique"

- Day & Date:** Wednesday, 21st June 2023
Venue: Seminar Hall, DIMR
Speaker: Dr. Mohammed Bawaji, HR Specialist, CP HR Services
Collaboration: CP HR Services



Dr. Sajid Alvi, Director Felicitating Guest Speaker Dr. Mohammed Bawaj



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Objectives of the Event:

- To acquire the knowledge of marketing strategies and skills.
- To learn the effective marketing analysis and required marketing tools.
- To study the latest trend and strategies in the field of marketing.

Event Description:

- The Marketing Masterclass Workshop provided students with an immersive learning experience, equipping them with valuable marketing knowledge and skills. Through an engaging session led by Industry Expert Dr. Mohammed Bawaji, students gained insights into the importance of a business mindset, effective management strategies, and essential marketing tools.
- Throughout the workshop, students embarked on a journey of discovery, diving deep into the intricacies of marketing and gaining practical insights into the industry's latest trends and strategies.
- The interactive group activities fostered collaboration, problem-solving, and communication skills. Participants left the workshop with a deeper understanding of marketing concepts, networking opportunities, and actionable strategies to excel in their marketing careers.

Learning Outcome:

- Students gained a knowledge of various marketing strategies and techniques.
- Students learnt about networking opportunities in field of marketing.
- Students also acquired a knowledge of latest trend of marketing in the industry.



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DIMR Students and Faculty Members with Immanent Guest Speaker



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Dr. Bawaji Addressing DIMR Students



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**Workshop
ON**

"WRITING A QUALITY RESEARCH PAPER"

- Event Type:** Workshop
Event Name: Writing a Quality Research Paper
Day & Date: Tuesday, 23 July 2019
Venue: Seminar Hall, DIMR
Collaboration: CPHR Services & IQ's Center for First Research.



DIMR – Director, Dr. Sajid Alvi in a session

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Objectives of the Event:

- To learn the steps of writing quality research paper.

Event Description:

Research team of DIMR, CP HR Services & IQ's Center for Career Development, Pune successfully organized a Three Days Workshop on 'Writing Quality Research Paper' specially designed for the staff/research scholars /Faculty of Aljamea-tus-Saifyah, Surat and Sigatul Mazaar of Bohra Community.

It is always a great pleasure to explore the new audience for the training organizations which mutually help both trainer and participants in teaching & learning. The extensive workshop on the topic provided the platform to acquire the research skills and competencies necessary to complete research thesis/paper. There were 16 Participants sans any knowledge of Research methodology, who remarkably managed to present their individual research work in just 3 days and their research works have been published in the Referred Journal (International Journal of Multidisciplinary Quarterly Research Journal, Vol. VIII, Issue-II, April-June 2019, ISSN 2277-5730). It is interesting to know that, none of the participant have any formal Management education and currently they are serving their own organization as functional managers at different locations of the Country, aged between 28 years to 55years.

DIMR is thankful to our Chief Guest Dr. Daniel Penkar- Director-SBPIM; Guest of Honors and Subject Matter Experts Dr. Sajid Alvi, Director- DIMR, Dr. Satish Ubale, Director-MBS, Dr. Mohsin Shaikh, Professor-ZIMCA, Prof. Iftekhar Khan, Corporate Trainer and Business Consultant; the honorable Jury Dr. Hemant Katole, Professor- PUMBA & Dr. Priynaka Singh, Director- JIMS.

On 16th July, the unveiling ceremony of Journal was conducted at Aljamea-tus-Saifyah, Surat, by the Mayor of Surat, Dr. Jagdish Patel and the Deputy Mayor Mr. Nirav Shah and the dignitaries of Aljamea-tus-Saifyah graced the occasion.

DIMR marks a special mention of appreciation to Sk. Abedali Saab, Head of Sigatul Mazaar and the Management for giving exposure to their Staff.

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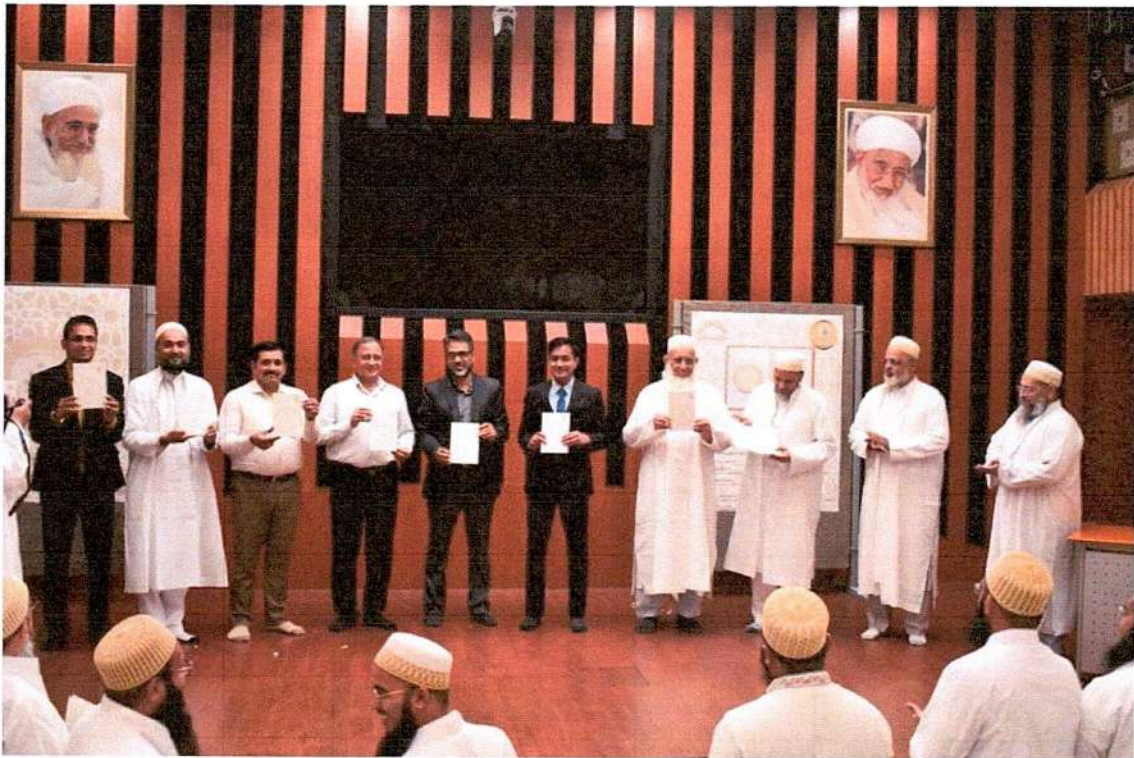



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Dignitaries in a session

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Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



**SHRI KHANDERAI PRATISHTHAN'S
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)
(AISHE Code : C - 41293, PUN Code - IMMP014030)



DIMR – Director, Dr. Sajid Alvi in a conversation with the dignitaries

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Learning Outcome:

- The session was helpful to understand the steps involved in writing a quality research paper.



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MEMORANDUM OF UNDERSTANDING (MoU)
BETWEEN
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH
AND
GLOBAL INNOVATORS & ENTREPRENEURS NETWORK (GIENET)

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 07th of September 2018 by and between.

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Global Innovators & Entrepreneurs Network, The second party, and represented herein by its Associate Director of Operations Ms. Snehal Wankhade

WHEREAS:

- A) First Party is a Higher Educational Institution named: **Dnyansagar Institute of Management and Research, Pune**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) **Global Innovators & Entrepreneurs Network**, - the Second Party is engaged in Nonprofit Organization Management.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1 **CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

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CLAUSE 2

SCOPE OF THE MoU

- 2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

CLAUSE 3

VALIDITY

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

CLAUSE 4

RELATIONSHIP BETWEEN THE PARTIES

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

Dr. Sajid Alvi

Director



Second Party



M. Snehal Wankhade

Associate Director



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**Activities under MoU
GIENET**



[Signature]
Director

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Cross Cultural Visit

Event Name: Cross Cultural Visit

Date: 23rd Dec. 2022

Collaboration: GIENET & Wa Foundation



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Objectives of the Visit

The primary objectives of this visit were:

1. To strengthen international relations and foster collaboration between DIMR, GIENET, Wa Foundation and Urbanizacion Mas Camarena.
2. To discuss potential joint initiatives and projects with GIENET and Wa Foundation.
3. To explore opportunities for innovation and entrepreneurship that benefit institutions.

Event Description:

DIMR was pleased to host distinguished guests from Urbanizacion Mas Camarena, Valencia, Spain. The visit included Sayuri Alvarado, Iskander Ibarrola, and Eneko Izquierdo, accompanied by Mr. Mangesh Wankhade, Wa Foundation. This visit marks a significant step in our ongoing association with the Global Innovators and Entrepreneurs Network (GIENET) and Wa Foundation.

The visit of Sayuri Alvarado, Iskander Ibarrola, and Eneko Izquierdo, along with Mr. Mangesh Wankhade, has been a milestone in our international association efforts. DIMR is excited about the opportunities that lie ahead as a result of our strengthened association with GIENET and Wa Foundation. We look forward to many more successful collaborations that drive innovation and entrepreneurship on a global scale.

Learning Outcome:

- DIMR's association with the Global Innovators and Entrepreneurs Network and Wa Foundation was further reinforced, opening up new avenues for global networking and collaboration.



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**INAUGURATION OF
ED CELL- NIRMAAN**

Saturday, 11 May, 2019

In association with:



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Inauguration of ED cell- Nirmaan

Event name: Inauguration of ED cell- Nirmaan

Day & date: Saturday, 11 May, 2019

Venue: Seminar hall

Collaborations: Scout Innovations, GIENET and IOTians Global



Shri. Ganpatrao Balwadkar, Chairman - SKP Campus with guests at an event

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Objectives of the Event:

- The formation of "NIRMAAN" – will function in association with Global Innovators & Entrepreneurs Network (GIENET) towards developing an ecosystem for the start-ups.

Event Description:

Scout Innovation was the main lead for DIMR behind this successful program. Being unruly, riotous, unconventional and unprecedented has no longer termed to be defiant or rebellious. Breaking stereotypes is no more a sin or rather prototyping a disruptive innovation is veering off the course. The generation & its cogitation is changing, so as the technology & World economy. The younger generation is brimful of caliber so much so to detonate into some discovery. Prosaic & run-of-the-mill development is not their forte.

All in all, the word 'Innovation' is losing its ground, making way for 'Disruption' to hold the ground. There is no dearth of such disrupters and the entire globe is becoming a huge platform for the lateral thinkers to explore. If this process of creative disruption radicalizes the marketplace by overturning the existing conventions for betterment of humankind, society & environment at large, making this planet a better place to live; it should be enclapsed.

It would be infelicitous if we fail to abet and endorse the ideas and gumptious efforts of the budding and aspiring entrepreneurs. How long would we have left behind in this endeavor to bestow and contribute towards developing an ecosystem for the start-ups and entrepreneurial activities? On May 11th 2019, a new leaf has turned over in the history of DIMR. 'NIRMAAN' was inaugurated in the presence of Shri. Ganpatrao Balwadkar, Chairman - SKP Campus, Dr. Sajid Alvi, Director – DIMR, Mr. Mangesh Wankhade, Scout Innovations & Mr. Pankaj Jain of GIENET & Mr. Mayur Vyawahare of IOTians Global. NIRMAAN will function in association with Global Innovators & Entrepreneurs Network (GIENET) towards developing an ecosystem for the start-ups.

Learning outcome:

- NIRMAAN will function in association with Global Innovators & Entrepreneurs Network (GIENET) towards developing an ecosystem for the start-ups.

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Dr. Sajid Alvi – Director DIMR at inauguration of NIRMAAN

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DIMR students, faculty members and Guests at "NIRMAAN"

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Savitribai Phule Pune
University

**Dnyansagar Institute
of Management and Research**

Organizes

NATIONAL CONFERENCE

On

**Strategising Innovation And
Entrepreneurship For Development**

Sponsored under
QIP of Savitribai Phule Pune University

On 11th & 12th January- 2019

in association with



Global
Innovators &
Entrepreneurs
Network

MTA
MONDRAGON
TEAM
ACADEMY



SKP Campus
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About DIMR

The intention behind education is to pass the values, rules and concepts to the next generation. We, at DIMR encourage exploratory learning process, wherein teachers and students are co-travelers in search of 'Understanding of Knowledge'. In our approach, we do not want to label anything as 'Final Answer', we believe in triggering the curiosity in the minds of students, rest will happen in its own accord.

About Conference

'Entrepreneurial Ecosystem' refers to the elements – individuals, organizations or institutions – outside the individual entrepreneur that are conducive to, or inhibitive of, the choice of a person to become an entrepreneur, or the probabilities of his or her success. The conference intends to facilitate development of a healthy ecosystem which in turn can boost essential factors like Innovation and New Business Idea, Financing and Sourcing Resources, Marketing and Promotion, Managing Growth and Succession Planning among others.

Objectives

To incite a pool of talent to move away from just 'Being employable' towards 'Creating employment' for millions in urban and rural areas.

To build a concern about the development and contribute to it by taking up innovations & entrepreneurial activities with strategic approach like forming an effective organization, coordination of entrepreneurial functions & business activities, sound planning and rational decision making.

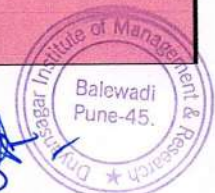
To induce younger generation for exploring opportunities around them in present entrepreneurial ecosystem and finding scope for sustainable Entrepreneurship Development in economic, social, environmental and technical scenario.

To bring Start-Up & Corporate Experts, Bankers & Investors, Academicians, Researchers & students on a common platform to share their views & experiences.

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Research Paper

The Conference will explore the innovations in the field Manufacturing & Technology; Service sectors like IT & ITES, Banking & NBFC; Key functional areas like Supply Chain, Logistics & Inventory Management, Human Resource, Sales & Marketing. It will provide a platform to thrive upon the ideas and research done by the intellectuals of the society. We welcome full-length research papers, conceptual work, case studies not only related to Conference theme but also in the following areas:

- Marketing Management
- Financial Management
- Information Technology Management

- Operations Management
- Human Resource Management
- International Business Management
- Supply Chain Management
- Rural & Agribusiness Management
- Family Business Management
- Technology Management
- Healthcare Management
- Services Management
- Retail Management
- Digital Media & Communication Marketing
- Tourism & Hospitality Management

Important Dates

5th Jan '19	9th Jan '19	10th Jan '19	11th-12th Jan '19
Full Paper Submission	Acceptance of Paper	Registration Last Date	Conference

Those Participants who wish to submit research papers after 10th Jan'19 and wish to participate in the

Conference shall pay the registration fee on the spot at Conference venue on 11th & 12th January, 2019.

Registration Fees

Industry Delegate/ NGO	Academics	Students
1000/-	700/- (per author)	500/-

*Conference Participation Certificate, Journal, Kit

Payment of Registration fee shall be either in Cash / Demand Draft / Net banking, drawn in favour of

Dnyansagar Institute of Management & Research, payable at Pune.

Account Details:

A/C Name: Dnyansagar Institute of Management and Research
Bank Name: Bank of Maharashtra

A/C No.: 60011817445
IFC: MAHB0001348
Branch Name: Baner
A/C Type: Current



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Call for Papers

We seek a diverse audience of influential attendees from academic and industry who are well placed to shape and promote future research. The National Conference Committee solicits proposals for papers from academicians, practitioners, research scholars & students.

Paper Submission

For guidelines of paper submission, please refer www.dimr.edu.in

1. Times New Roman, 12 pt.
2. Line Spacing - 1.5
3. All the titles should be in bold
4. Maximum words: 3000

Note: The first page of the paper must contain the title, names of the author / co-authors, Name of college, email address and contact details

Authors may kindly send their research papers to the organizing committee on www.dimr.edu.in or conference@dimr.edu.in. Papers will be reviewed by the Review Committee.

*All Papers submitted and presented in the conference will be published in Research Journal 'AJANTA' with ISSN no 2277-5730 with Impact Factor 3.378.

Conference Chairman

Dr. Sajid Alvi

Conference Coordinators

Prof. Sameer Patil
7767800406

Prof. Harish Naidu
7767800404

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NATIONAL CONFERENCE

ON

"STRATEGIZING INNOVATION AND ENTREPRENEURSHIP FOR DEVELOPMENT"

Event Type: National Conference

Event Name: Strategizing Innovation And Entrepreneurship For Development

Day & Date: Tuesday, 15th January 2019

Venue: Seminar Hall, DIMR

Speakers:

Kike Garcia, Spain

Mr. Nilesh Padbidri, CEO-Genius Minds Consulting & Services Pvt. Ltd

Mr. Sarang Mokashi, Founder Director-Tech Prometheon Internet Pvt.

Mr. Suresh Umap, Regional Officer, Maharashtra Centre

Mr. Nishi Kant, as founder & director of Leo Edynamics

Dr. Jaishree Phadnavis, Women Entrepreneur

Ms. Neha Ratnakar, Founder of Splendid consultants, ICBI Certified Image Consultant

Ms. Pallavi Manon, M.Tech Biotechnology

Dr. Kirtee Wani Project Manager with Venture Center

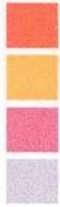
Ms. Suvadarsani Debata, Entrepreneurship Development and Organisational Development supporting Start Up's and SME's.

Dr. Jaishree Phadnavis, Women Entrepreneur



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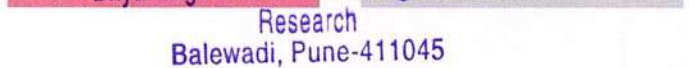
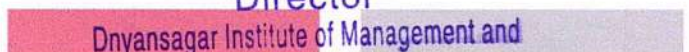
Dr. SAjid Alvi felicitating Kike Garcia



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Objectives of the Event:

- The main objective of organizing this national conference is to boost up the strategic innovations as well as supporting entrepreneurial activities.

Event Description:

#DIMR successfully organized National Conference on Strategising Innovation and Entrepreneurship for Development in association with GIENET and MTA.

The two-day National Conference was designed to provide a common platform to the academicians, professors, research scholars, industry experts and students from all across the nation to share and disseminate knowledge. The conference was a gathering of experts to “confer” about their own and each other’s work. It provided a platform to hear experts illustrate on their work and to exchange their views on various topics relevant to the conference theme.

The gracious event on day 1 started with lighting of lamp at the auspicious hands of Dr. Sagar Balwadkar Secretary, SKP Campus and other dignitaries. The audience was then addressed by Dr. Sajid Alvi, Director, DIMR followed by Mr. Mangesh Wankhede, GIENET and Liher Arbide, MTA.

The occasion was graced by Chief Guest Ms Muzna Memon, VP, Northern Trust Corporation, senior professional with over 20 years of audit & finance service industry experience; who spoke about Intrapreneurship, creative thinking and innovation. She emphasized on growth mindset in the organization linking it with skills, empathy, diversity, resourcefulness, insight and commitment.

The event was a successful conglomeration of brilliant minds.

Ms. Sonia Konjeti, Founder PULA awardee of Nari Shakti award and appointed as Star Ambassador of Maharashtra spoke about her journey in PULA and described the power of social media for online business.

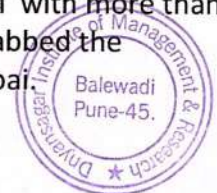
Divya Rajput, Project Manager South Asia Connect emphasized on creating Value proposition for addressing customer need and satisfaction.

Mr. Ketan Gandhi an alumnus from IIM-A and Harvard Business School in executive education, consultant and intrapreneur at Prasham Innovation Management OPC Pvt. Ltd. and KgGuruji Consulting and services. He spoke on the growing importance of networking and the need for creative thinking for business.

Dr. Ayub Khan Dawood, Dean, Crescent Institute of Science and Technology Chennai with more than 30 years of teaching and research experience in Higher learning environments, grabbed the attention of the audience with his real life examples like Dabba wala’s from Mumbai.

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The day ended with adulation from audience for having been engaged at various levels from sessions by guests and business plan presentations. A new day comes with new strength and new thought. The secret of change is to focus all of your energy, not on fighting the past but on building the new.

On the Second day of our National Conference on Strategizing Innovation and Entrepreneurship for Development, nervous energy captivated everyone as our talented participants participated in the Business Plan event.

Eminent judges, panelists graced the occasion and in their presence nascent vision sprung to life as every plan was astutely judged and evaluated.

Our Guest of Honor , International speaker, Kike Garcia, Spain

Mr. Nilesh Padbidri, CEO-Genius Minds Consulting & Services Pvt. Ltd

Mr. Sarang Mokashi, Founder Director-Tech Prometheon Internet Pvt.

Guest of Honor, Mr. Suresh Umap, Regional Officer, Maharashtra Centre for Entrepreneurship Development (MCED)

Mr. Nishi Kant, as founder & director of Leo Edunomics (now Le Edunomics Pvt. Ltd.) and TAYS Pvt. Ltd. with over 11+ yrs. of Industry experience in sales, marketing, business development, recruitment, project management in IT & Non IT industry.

Brainstorming is an inherent part of any innovation and entrepreneurial journey and what better way than to wield an opportunity in presence of brilliant minds from the same field. A panel discussion on Technology and Innovation in Entrepreneurship with panel members

Mr. Nilesh Padbidri, Mr. Sarang Mokashi, Mr. Namit Jain (Founder & CEO at ONN Bikes) accentuated the effects innovation and technology for an entrepreneurship venture. The event glided to unfurl into another enthralling panel discussion on Women/Social Entrepreneurs by eminent panel members.

Dr. Jaishree Phadnavis, Women Entrepreneur , 'Management GURU', 'Gargee Puraskar' Doctorate in Soft Skills for Life Management from corporate to common man' and MBA in Marketing New-Port University, California, USA.

Ms. Neha Ratnakar, Founder of Splendid consultants, ICBI Certified Image Consultant and Dale Carnegie Trained Corporate Trainer.

Ms. Pallavi Manon, M.Tech Biotechnology, associated with a Milkshake and Ice-cream retail brand named 'Frozen Bottle' as their Master Franchisee for Maharashtra with opening over 6 franchisee's within a year.

Dr. Kirtee Wani Project Manager with Venture Center for grant/funding programs/schemes such as BIG and Ph. D in Biotechnology from Bharati Vidyapeeth Pune.

Ms. Suvadarsani Debata, MBA, in Entrepreneurship Training from ISB Hyderabad, and with her organization Yatee Management Systems she is presently working in field of Entrepreneurship

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**Dnyansagar Institute of Management and
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Development and Organisational Development supporting Start Up's and SME's.
Ms. Jilma Peruvangat, Founder Director of Kozhnosys Pvt. Ltd., a startup involved in the development of biomedical devices with the aim of building cost-effective and easy to use medical diagnostic devices using cutting-edge technology.
Followed by Valedictory ceremony, the event was brought to a close by awarding winners for Business Plan competition.
Winner Zocco (Spain), 1st runner up online dustbin (DIMR),
2nd runner up ATVI (Army Law College).

Learning Outcome:

- The national conference was helpful to identify and promote innovative strategies and practices.
- The conference was also helped to gear up the entrepreneurship activities.

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Director



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Panel Discussion at National Conference

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Students presenting at conference



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Students presenting at conference



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Entrepreneurship Development Cell (Start-up & Innovation Cell) Composition

Academic Year 2018-19

Sr. No.	Name	Designation	Role in Cell
1.	Dr. Manisha Jagtap	HOD & Associate Prof., DIMR	Head
2.	Prof. Iftekhar Khan	Assistant Professor, DIMR	Coordinator
3.	Mr. Karpe Suraj	DIMR Student	Member
4.	Mr. Koli Maruti	DIMR Student	Member
5.	Ms. Vaishali Dhas	DIMR Student	Member
6.	Mr. Mundhe Mohan	DIMR Student	Member
7.	Ms. Sharayu Raut	DIMR Student	Member
8.	Mr. Mangesh Wankhade	Scout Innovations Industry Representative	Member
9.	Ms. Snehal Wankhade	GINET Industry Representative	Member




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Entrepreneurship Development Cell (Start-up & Innovation Cell) Composition

Academic Year 2019-20

Sr. No.	Name	Designation	Role in Cell
1.	Dr. Manisha Jagtap	HOD & Associate Prof., DIMR	Head
2.	Prof. Iftexhar Khan	Assistant Professor, DIMR	Co-ordinator
3.	Mr. Mundhe Mohan	DIMR Student	Member
4.	Ms. Sharayu Raut	DIMR Student	Member
5.	Ms. Snehal More	DIMR Student	Member
6.	Mr. Lakhekar Shubham	DIMR Student	Member
7.	Mr. Asopa Govind	DIMR Student	Member
8.	Mr. Mangesh Wankhade	Scout Innovations Industry Representative	Member
9.	Ms. Snehal Wankhade	GINET Industry Representative	Member




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Entrepreneurship Development Cell (Start-up & Innovation Cell) Composition

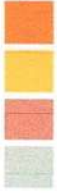
Academic Year 2020-21

Sr. No.	Name	Designation	Role in Cell
1.	Dr. Manisha Jagtap	HOD & Associate Prof., DIMR	Head
2.	Prof. Iftekhar Khan	Assistant Professor, DIMR	Co-ordinator
3.	Ms. Snehal More	DIMR Student	Member
4.	Mr. Lakhekar Shubham	DIMR Student	Member
5.	Mr. Asopa Govind	DIMR Student	Member
6.	Mr. Sabane Changoji	DIMR Student	Member
7.	Ms. Bhavsar Vaishnavi	DIMR Student	Member
8.	Mr. Mangesh Wankhade	Scout Innovations Industry Representative	Member
9.	Ms. Snehal Wankhade	GINET Industry Representative	Member



[Signature]
Director
Dnyansagar Institute of Management and
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Entrepreneurship Development Cell (Start-up & Innovation Cell) Composition

Academic Year 2021-22

Sr. No.	Name	Designation	Role in Cell
1.	Dr. Manisha Jagtap	HOD & Associate Prof., DIMR	Head
2.	Prof. Iftekhar Khan	Assistant Professor, DIMR	Co-ordinator
3.	Sabane Changoji	DIMR Student	Member
4.	Bhavsar Vaishnavi	DIMR Student	Member
5.	Shubham Barse	DIMR Student	Member
6.	Akshay Gofane	DIMR Student	Member
7.	Pritam Sapke	DIMR Student	Member
8.	Mr. Mangesh Wankhade	Scout Innovations Industry Representative	Member
9.	Ms. Snehal Wankhade	GIENET Industry Representative	Member




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Entrepreneurship Development Cell (Start-up & Innovation Cell) Composition

Academic Year 2022-23

Sr. No.	Name	Designation	Role in Cell
1.	Dr. Manisha Jagtap	HOD & Associate Prof., DIMR	Head
2.	Prof. Iftexhar Khan	Assistant Professor, DIMR	Co-ordinator
3.	Ms. Mansi Pawar	DIMR Student	Member
4.	Mr. Raj Kamble	DIMR Student	Member
5.	Mr. Parth Madke	DIMR Student	Member
6.	Mr. Shubham Barse	DIMR Student	Member
7.	Mr. Pritam Sapke	DIMR Student	Member
8.	Mr. Mangesh Wankhade	Scout Innovations Industry Representative	Member
9.	Ms. Snehal Wankhade	GINET Industry Representative	Member




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MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (“MOU”) is signed on 20th of August 2018 by and between

Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

AND

Poona College of Arts, Science & Commerce, Camp, Pune – 411001 (MS)

BACKGROUND OF PARTIES

Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

Dnyansagar Institute of Management and Research (DIMR) was established by Shri Khanderao Pratishthan Charitable Educational Trust. The intention behind imparting education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory learning process for MBA, wherein teachers and students are co-travellers in the search of ‘Understanding of Knowledge’. In our approach, we do not want to label anything as a ‘Final Answer’; we believe in triggering the curiosity in the minds of students, and we firmly believe that the rest happens in its own accord. DIMR is approved by AICTE – New Delhi and is affiliated to Savitribai Phule Pune University; with a modest intake capacity of 180 for MBA students, we are all set to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmes and hence make a meaningful contribution to the socio-economic development of India.

Poona College of Arts, Science & Commerce, Camp, Pune – 411001 (MS)

The Poona College of Arts, Science & Commerce was established in the year 1970 by ‘Anjuman Khairul Islam’, Mumbai, a Philanthropic Charitable Trust dedicated to the noble cause of the orphans and the deprived. Situated prominently in the heart of Pune Camp, it has brought about a revolutionary change in the region’s educational scenario, diversified in leaps and bounds and has carved a niche for itself as a celebrated seat of learning. This was humbly acknowledged by the National Assessment and Accreditation Council (NAAC) Bangalore in the year 2004 which awarded it by the Prestigious ‘A’ grade. On the path of continued excellence, the college once again obtained endorsement by NAAC when it got reaccredited in September 2015. The College is also having ISO 9001:2015 Certification.

DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

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The College is a recognized Research Centre of the Savitribai Phule Pune University in Chemistry, Commerce, Economics and with full-fledged degree courses and Postgraduate Centers in Computer Science, Electronics, Organic Chemistry, Zoology, Economics, English, Urdu and Commerce. Apart from this, it also offers professional courses of B.B.A, B.C.A, B.Sc. (Computer Science) and M.Sc. (Computer Science). Poona College is also having four Bachelor of Vocation (B.Voc.) courses recognized by University Grants Commission in Software Development, Medical Laboratory Technology, Banking Finance and Insurance, Travel, Tourism and Hospitality Management. Gradually it has expanded on a national as well as global scale with student enrolment exceeding 6000 every year, and has become a favoured destination for education seekers from all Indian States particularly the North-East and from over 15 countries abroad.

The College prides itself by possessing a rare distinction of having a highly qualified, dedicated and enthusiastic staff with doctorates constituting a half while a quarter as M.Phil. qualified. In addition to conventional teaching, more stress is laid on imbuing moral and ethical characters, career planning and guidance, sports and co-curricular activities such as NCC, NSS and Sports.

PURPOSE

It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of:

- i. Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- ii. Studies in various disciplines
- iii. Inter-disciplinary and multi-disciplinary studies

NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE -411045 (MS) AND POONA COLLEGE OF ARTS, SCIENCE & COMMERCE, CAMP, PUNE – 411001 (MS)

have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations

1. FIELD OF COOPERATION:

- a. Both the institutions shall evolve a mutually acceptable schedule to develop programs, hold seminars and exchange visits.
- b. **The said academic interaction and intellectual assimilation may include-**
 - i. Faculty / staff development and exchange
 - ii. Exchange of students
 - iii. Seminars, research, conferences and workshops
 - iv. Collaborations in the sharing of academic data, scientific information, intellectual property, articles and publications
 - v. Collaborative social and extension activities

2. EXCHANGE OF STUDENTS / TEACHERS:

- a. Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutions shall be encouraged to work in tandem in the laboratories, workshops, faculties and departments of both the institutions.
- b. Issues relating to travel, boarding, lodging, miscellaneous expenses shall be incorporated in this Para and shall vary according to the rules, regulations and policies of every institution.

3. TERMS & CONDITIONS

- a. The details for the efficacious implementation of this Memorandum of Understanding shall be jointly worked out on mutually acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- b. The Parties of this memorandum may, by mutual consent, add, modify, amend, delete, review or revise any term(s) and condition (s) of this agreement.
- c. The MOU shall remain in force for a period of Five Years from the date of its signature and seal, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding duties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this MOU undertake to treat as CONFIDENTIAL AND PRIVILEGED information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be as per mutually acceptable terms.
- e. This MOU shall require the ratification of the competent academic/executive body of both the institutions.

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Authorized signatory on behalf of Dnyansagar Institute of Management and Research (DIMR),
SKP Campus, Baner Balewadi Rd, Laxman Nagar, Baner, Pune -411045 (MS)

Dr. Sajid Alvi
Director,
Dnyansagar Institute of Management & Research, SKP Campus,
Balewadi, Pune -411045 (MS)

Seal:

Date:



Authorized signatory on behalf of Poona College of Arts, Science & Commerce, Camp, Pune
- 411001 (MS)

Dr. Aftab Anwar Shaikh,
Principal,
Poona College of Arts, Science & Commerce,
Camp, Pune - 411001 (MS)

Seal:

Date:



Witnesses:



**SHRI KHANDERAI PRATISHTHAN'S
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

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**Activities under MoU
Poona College of Arts, Science &
Commerce, Pune**

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Dnyansagar Institute of Management and
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Balewadi, Pune-411045



SKP's

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SKP Campus, Balewadi, Pune - 411045

CERTIFICATE

This is to certify that,

Dr. Imran Baig Mirza

of Poona College of Arts, Commerce and Science Elb College.

has participated in "Faculty Development Program on Intellectual Property Rights"

from 19/12/2022 to 23/12/2022

Dr. Sajid Alvi
Director




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



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MANAGEMENT AND RESEARCH
SKP Campus, Balewadi, Pune - 411045

CERTIFICATE

This is to certify that,

Prof. Deepika Kininge

of Poona College of Arts, Commerce and Science College

has participated in "*Faculty Development Program on Research Methodology
in Management*" from 15/11/2021 to 19/11/2021

Dr. Sajid Alvi
Director




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



Dnyansagar Institute of Management & Research, Balewadi, Pune
in association with
Savitribai Phule Pune University



CERTIFICATE

This is to certify that

Dr. Imran Mirza

from

Poona College of Arts, Commerce & Science, Pune

has participated in "One day e-Faculty Development Programme on MBA CBCS & GS OBE Pattern
in Organization and Management Board for Sem III" on 31st July 2020.

Dr. Parag Kalkar

Dean, Faculty of Commerce &
Management, SPPU

Dr. Surbhi Jain

Professor & Head, Dept. of
Management Science, SPPU

Dr. Nilesh Berad

Director
MET's Institute of Management

Dr. Sajid Alvi

Director, DIMR



Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



Anjuman Khairul Islam's
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OF ARTS, SCIENCE & COMMERCE**

(Affiliated to Savitribai Phule Pune University)

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Email: principal@poonacollege.edu.in Web: www.akipoonacollege.ac.in

Internal Quality Assurance Cell (IQAC)

Organizes

**Workshop on
Preparation for NAAC Accreditation
As Per The Latest Guidelines**

Tuesday, 7th January 2020

Certificate

This is to certify that Dr. Manisha Jagtap
of DIMR

has participated in the Workshop on "Preparation for NAAC Accreditation As Per The Latest Guidelines" organized by the Internal Quality Assurance Cell (IQAC), AKI's Pooona College of Arts, Science & Commerce held on Tuesday, 7th January 2020.

Mr. Iqbal N. Shaikh
IQAC Coordinator & Vice Principal



Dr. Aftab Anwar Shaikh
IQAC Chairman & Principal

Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



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principal@poonacollege.edu.in



CERTIFICATE

This is to certify that,

Prof. Sameer Patil

of DTMR

has participated in "ONE WEEK WORKSHOP
ON RESEARCH METHODOLOGY "
from 28th March to 2nd April 2022

Dr. Aftab Anwar Shaikh
Principal



Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



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CERTIFICATE

This is to certify that,

Prof. Nilambari Moholkar

of DTMR

has participated in "One Day Workshop on
"Research Methodology"
on 28th April 2021


Dr. Aftab Anwar Shaikh
Principal


Director

Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045





Anjuman Khairul Islam's

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principal@poonacollege.edu.in



CERTIFICATE

This is to certify that,

Dr. Swati Bhale Rao

of DTMR

has participated in " One Day Workshop on
"Research Methodology"
on 28th April 2021

Dr. Aftab Anwar Shaikh
Principal

Director

Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



**MEMORANDUM OF UNDERSTANDING (MoU)
BETWEEN
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH
AND
SAI SERVICE PVT LTD**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 20th of August 2018 by and between.

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Sai Service Pvt. Ltd. The second party, and represented herein by its General Manager Mr. Vikrant Jagtap

WHEREAS:

- A) First Party is a Higher Educational Institution named: **Dnyansagar Institute of Management and Research, Pune**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) **Sai Service Pvt. Ltd., Pune**, - the Second Party is engaged in Automobile.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1

CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.



Anjuman Khairul Islam's

POONA COLLEGE OF ARTS, SCIENCE & COMMERCE

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Internal Quality Assurance Cell (IQAC)

Organizes

Workshop on Preparation for NAAC Accreditation As Per The Latest Guidelines

Tuesday, 7th January 2020

(Certificate)

This is to certify that Dr. Manisha Jagtap
of DIMR

has participated in the Workshop on "Preparation for NAAC Accreditation As Per The Latest Guidelines" organized by the Internal Quality Assurance Cell (IQAC), AKI's Poona College of Arts, Science & Commerce held on Tuesday, 7th January 2020.

Mr. Iqbal N. Shaikh
IQAC Coordinator & Vice Principal



Dr. Aftab Anwar Shaikh
IQAC Chairman & Principal

Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



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Internal Quality Assurance Cell (IQAC)

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Workshop on
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Tuesday, 7th January 2020

(Certificate)

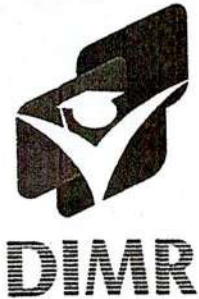
This is to certify that Dr. Shriram Shimpi
Department of DIMR, AKI's Poona College of
Arts, Science & Commerce, Pune has participated in the Workshop on
"Preparation for NAAC Accreditation As Per The Latest Guidelines"
organized by the Internal Quality Assurance Cell (IQAC), AKI's Poona
College of Arts, Science & Commerce held on Tuesday, 7th January 2020.

Mr. Iqbal N. Shaikh
IQAC Coordinator & Vice Principal



Dr. Aftab Anwar Shaikh
IQAC Chairman & Principal

Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



Dnyansagar Institute of Management & Research, Balewadi, Pune

CERTIFICATE

OF APPRECIATION

This is to certify that

Dr. / Prof. / Mr. / Ms. Dr. Imran Mirza

of

Poona College of Arts, Commerce and Science, Pune

has actively participated in a one week 'e-Faculty Development Programme' on
'NAAC ACCREDITATION' organised by **DIMR IQAC Cell &**
EduMentor (Knowledge Partner) conducted from July 21 to July 27, 2020

Dr. Sajid Alvi
Director, DIMR





SKP's

DNYANSAGAR INSTITUTE OF
MANAGEMENT AND RESEARCH
SKP Campus, Balewadi, Pune - 411045

CERTIFICATE

This is to certify that,

Ms. Deepika Abhijeet Kininge

of Poona College of Arts, Commerce and Science, College

has participated in "*Faculty Development Program on ICT Tools for Effective Teaching & Learning*" from 16/12/2019 to 20/12/2019



Dr. Sajid Alvi
Director

Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



SKP's

DNYANSAGAR INSTITUTE OF
MANAGEMENT AND RESEARCH
SKP Campus, Balewadi, Pune - 411045

CERTIFICATE

This is to certify that,

Ms. Heena Mushtaqe Sayyad

of Poona College of Arts, Commerce and Science College.

has participated in "Faculty Development Program on INNOVATIVE TEACHING
PEDAGOGY: A CASE Study Approach" from 17/12/2018 to 21/12/2018




Dr. Sajid Alvi

Director


Director

Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



SKP's

DNYANSAGAR INSTITUTE OF
MANAGEMENT AND RESEARCH
SKP Campus, Balewadi, Pune - 411045

CERTIFICATE

This is to certify that,

Prof. Deepika Kininge

of Poona College of Arts, Commerce and Science College

has participated in *"Faculty Development Program on INNOVATIVE TEACHING
PEDAGOGY: A CASE Study Approach"* from 17/12/2018 to 21/12/2018

Dr. Sajid Alvi

Director

Director

Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045





SKP's

DNYANSAGAR INSTITUTE OF
MANAGEMENT AND RESEARCH
SKP Campus, Balewadi, Pune - 411045

CERTIFICATE

This is to certify that,

Dr. Imran Mirza

of Poona college of Arts, commerce and science college

has participated in "Faculty Development Program on INNOVATIVE TEACHING
PEDAGOGY: A CASE Study Approach" from 17/12/2018 to 21/12/2018



Dr. Sajid Alvi

Director

Director

Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



Anjuman Khairul Islam's
**POONA COLLEGE
OF ARTS, SCIENCE & COMMERCE**



(Affiliated to Savitribai Phule Pune University)

K. B. Hidayatullah Road, Camp, Pune - 411001. Tel. 020-26454240/26446319, Fax: 020-26453707
Email: principal@akipoonacollege.ac.in Web: www.akipoonacollege.ac.in

One day Quality Seminar on
ACADEMIC AUDIT

Organized BY
Internal Quality Assurance Cell (IQAC)

9th December 2018

Certificate

This is to certify that Prof. Sameer Patil
Department of DTMR, AKI's Poona College of Arts,
Science & Commerce, Pune participated in the one day quality seminar on "Academic
Audit" organized by the Internal Quality Assurance Cell, AKI's Poona College of Arts,
Science & Commerce, Camp, Pune - 411001 held on 9th December 2018.

Mr. Iqbal N. Shaikh
IQAC Coordinator & Vice Principal



Dr. Aftab Anwar Shaikh
IQAC Chairman & Principal
Director

Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



Anjuman Khairul Islam's
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OF ARTS, SCIENCE & COMMERCE**



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Email: principal@akipoonacollege.ac.in Web: www.akipoonacollege.ac.in

One day Quality Seminar on
ACADEMIC AUDIT

Organized BY
Internal Quality Assurance Cell (IQAC)

9th December 2018

Certificate

This is to certify that Dr. Shriram Shimpi

Department of DIMR, AKI's Poona College of Arts,
Science & Commerce, Pune participated in the one day quality seminar on "Academic
Audit" organized by the Internal Quality Assurance Cell, AKI's Poona College of Arts,
Science & Commerce, Camp, Pune - 411001 held on 9th December 2018.

Mr. Iqbal N. Shaikh
IQAC Coordinator & Vice Principal



Dr. Aftab Anwar Shaikh
IQAC Chairman & Principal

Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

CLAUSE 2

SCOPE OF THE MoU

- 2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

CLAUSE 3

VALIDITY

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

CLAUSE 4

RELATIONSHIP BETWEEN THE PARTIES

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party



Dr. Sajid Alvi



Second Party



Mr. Vikrant Jagtap



**SHRI KHANDERAI PRATISHTHAN'S
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)
(AISHE Code : C - 41293, PUN Code - IMMP014030)



**Activities under MoU
Sai Service Pvt. Ltd.**

📍 SKP Campus, Baner, Balewadi, Pune - 411 045 INDIA
☎ 7767800401 - 10 ✉ director@dimr.edu.in 🌐 www.dimr.edu.in




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

Authorised Dealer for Bajaj Auto Limited

Sai Service Pvt. Ltd.

Head Office :

Mumbai- Pune Road,
Fugewadi, Pune - 411 012.

Phone : 4640 4501.

Branch Office :

Swatantryaveer Savarkar Udyog Bhavan,
Near Balgandharva Rangamandir,
Shivajinagar, Pune - 411 005.

Phone : 2553 6305, 2553 2254

• Kedar Impire,
Near Dashbhuj Ganpati Mandir,
Karve Road, Pune - 38
Phone : 2545 6652

Date :

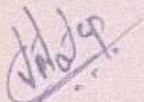
TO WHOM SO EVER MAY BE CONCERN

This is certify that MR. LAGAD VISHNU YAMAJI student of "Dnyansagar Institute of Management and Research (DIMR), Pune "has successfully completed his training programme in our organisation during 15TH June 2019 to 15th August 2019.

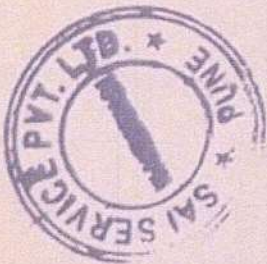
He has completed his project report titled "A study of factors influencing customers to purchase Bajaj two wheeler at Sai Service Pvt. Ltd. Pune."


This report record of students own effort.

Regards,



Vikrant Jagtap
Sr.GM (Sales & Service)




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

SAISERVICE BAJAJ

Authorised Dealer for Bajaj Auto Limited

Sai Service Pvt. Ltd.

Head Office :

Mumbai- Pune Road,
Phugewadi, Pune - 411 012.

Phone : 9923208060

Branch Office :

12/B, Bajaj Brand View Building, Old Pune
Mumbai Road, Opp. Thermax Company,
Wakdewadi, Pune 411003.

Phone : 9923208082

- Kedar Impire,
Near Dashbhuj Ganpati Mandir,
Erandwane, Karve Road, Pune - 38
Phone : 9923208090

Date :

Date: 05th Feb. 2023

To

Dr. Manisha Jagtap

HoD

Dnyansagar Institute of Management & Research, Pune


Dear Madam,

On behalf of Sai Service Ltd, Wakdewadi, I would like to express our sincere gratitude for your participation as the **Guest of Honour** at our Coffee Meet event held on **5th Feb. 2023**. Your presence and enthusiasm during the event were greatly appreciated by all participants and attendees.

Your support and encouragement set a positive tone for the event, motivating the participants and adding a sense of importance and excitement to the occasion. The time you took to interact with participants and share your inspiring words was invaluable and left a lasting impression on everyone present.

Once again, thank you for honouring us with your presence and for contributing to the success of our event. We look forward to the opportunity to collaborate with you in future endeavors.

Warm regards,


Mr. Vikrant Jagtap
CEO




Director
Dnyansagar Institute of Management and
Research
Balowadi, Pune-411045

SAISERVICE BAJAJ

Authorised Dealer for Bajaj Auto Limited

Sai Service Pvt. Ltd.

Head Office :

Mumbai- Pune Road,
Phugewadi, Pune - 411 012.

Phone : 9923208060

Branch Office :

12/B, Bajaj Brand View Building, Old Pune
Mumbai Road, Opp. Thermax Company,
Wakdevadi, Pune 411003.

Phone : 9923208082

• Kedar Impire,
Near Dashbhuja Ganpati Mandir,
Erandwane, Karve Road, Pune - 38
Phone : 9923208090

Date :

Date: 01st March 2021

To

Dr. Manisha Jagtap

HoD

Dnyansagar Institute of Management & Research, Pune

Subject: Invitation as '**Guest of Honour**' for Women's Day Celebration Function on 8th March 2021 at Sai Service Ltd, Wakdevadi.

Dear Madam


We are delighted to extend a heartfelt invitation to you to be the Guest of Honor at our upcoming Women's Day Celebration and Award Function. The event will be held on 8th March 2021 at Sai Service Ltd, Wakdevadi commencing at 4:00 pm.

Your esteemed presence as the Guest of Honour holds immense significance, as it will truly uplift and inspire the women workers being felicitated, underscoring their invaluable role in our organization. Your support will not only amplify the significance of the celebration but will also pay tribute to the dedication and diligence of these exceptional individuals.

We look forward to your positive response and to welcoming you to our celebration.

Thank you for considering our invitation.

Warm regards,


Mr. Vikrant Jagtap
Sr. GM (Sales & Service)




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

Authorised Dealer for Bajaj Auto Limited

Sai Service Pvt. Ltd.

Head Office :

Mumbai- Pune Road,
Phugewadi, Pune - 411 012.

Phone : 9923208060

Branch Office :

12/B, Bajaj Brand View Building, Old Pune
Mumbai Road, Opp. Thermax Company,
Wakdewadi, Pune 411003.

Phone : 9923208082

• Kedar Impire,
Near Dashbhuj Ganpati Mandir,
Erandwane, Karve Road, Pune - 38
Phone : 9923208090

Date :

Date: 08th March 2021

To

Dr. Manisha Jagtap

HoD

Dnyansagar Institute of Management & Research, Pune

Dear Madam

On behalf of Sai Service Ltd, Wakdewadi, I would like to extend our heartfelt appreciation for your presence as the Guest of Honor at our Women's Day Celebration and Award Function held on **8th March 2021**. Your participation made the event truly memorable and impactful.

The insights and experiences you shared were deeply appreciated by everyone in attendance and have left a lasting impression on all of us.

We are grateful for the time and effort you dedicated to our event, and for the support you have shown towards recognizing and celebrating the achievements of women in our community. Your contribution helped make this event a resounding success and highlighted the importance of empowering women in all spheres of life.

Once again, thank you for your invaluable support and for honoring us with your presence. We look forward to the opportunity to collaborate with you in the future.

Warm regards



Mr. Vikrant Jagtap
Sr. GM (Sales & Service)



Director
Dnyansagar Institute of Management and
Research
Balawadi, Pune-411045

SAISERVICE BAJAJ

Authorised Dealer for Bajaj Auto Limited

Sai Service Pvt. Ltd.

Head Office :

Mumbai- Pune Road,
Phugewadi, Pune - 411 012.

Phone : 9923208060

Branch Office :

12/B, Bajaj Brand View Building, Old Pune
Mumbai Road, Opp. Thermax Company,
Wakdewadi, Pune 411003.

Phone : 9923208082

• Kedar Impire,
Near Dashbhuj Ganpati Mandir,
Erandwane, Karve Road, Pune - 38
Phone : 9923208090

Date :

Date: 02nd Feb. 2023

To

Dr. Manisha Jagtap

HoD

Dnyansagar Institute of Management & Research, Pune

Subject: Invitation as '**Guest of Honour**' for Coffee Meet ceremony on 5th Feb. 2023 at our Sai Service Ltd, Wakdewadi

Dear Madam,

It is our pleasure to extend a warm invitation to you to serve as the Guest of Honor at our upcoming Coffee Meet event, set to take place on the **5th February 2023**, at our Wakdewadi showroom. . The event will commence at 6:00 pm, and we would be honored if you could grace us with your presence for this delightful gathering.

Your participation as the Guest of Honor will significantly inspire all attendees and lend a distinguished touch to our Coffee Meet. Your presence will not only enhance the experience for our guests but will also help to foster a sense of community and companionship among all participants, including enthusiasts and customers at our showroom.

Thank you for considering our invitation. We look forward to your positive response and to welcoming you to our event.

Warm regards,


Mr. Vikrant Jagtap
CEO




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



SAI SERVICE[®]

SAI SERVICE PRIVATE LIMITED

Corporate Office : 889/90, J. M. Road, Deccan Gymkhana, Pune - 411 004 Ph. : 020 - 41401111 Fax : 020 - 41401120
Head Office : Mumbai - Pune Road, Fugewadi, Pune - 411 012 Ph. : 020-46404444

Date: 10-Dec-19

MR/MS VISHNU YAMAJI LAGAD
AT BALEWADI GAON
GANANJAY NIWAS PUNE PUNE,
411045
REF: WAKADEWADI/ KTM/ SALES/ EXECUTIVE - SALES/ P24462

LETTER OF APPOINTMENT

Dear Mr /Ms. VISHNU YAMAJI LAGAD

After successfully processing your application, interview and discussions, we have pleasure of offering you appointment in our Company as EXECUTIVE - SALES - SALES w.e.f 10-Dec-19 based at WAKADEWADI. You will be working with TUSHAR PRAKASH VAIDYA SENIOR MANAGER. The terms and conditions of your appointment will be as follows.

- 1. Salary Details:**
As per offer, the compensation details are attached in Annexure 1.
- 2. Retiral Benefits:**
You will be entitled to Provident Fund & Gratuity as per the respective enactments and Superannuation as per the Company policy.
- 3. Leave:**
You will be eligible for leaves as per the Leave Policy of the Company.
- 4. Tax Applicability:**
Income Tax, as applicable, will be deducted from the compensation payable to you, as per the contract of employment, through the payroll system of the Company.
- 5. Code of Conduct:**
The Company has framed and implemented, under-mentioned policies, for the due observance and compliance by the employees of the Company, in the course of employment with the Company.

These policies are integral part of this letter of appointment, which have been provided to you separately. These policies are also available on the intranet HR portal of the Company. By accepting this letter, you undertake to abide by these policies. The Company reserves its right to modify or amend these policies, from time to time. Failure to abide by these policies will lead to appropriate disciplinary action.

- 6. Probation & Notice Period:**
 - You will be on probation for a period of 6 (six) months from the date of joining. Your probationary period may be extended, if considered necessary, by the Company. During the probationary period, you will have the option of resigning, if you so desire, by serving 15 (fifteen) days notice to the Company. The Company will also have the option to terminate your services by serving one month notice, without assigning any reason, during the probationary period.
 - On satisfactory completion of the Probation Period including extension, if any, either party can terminate this contract of the employment by giving 1 (one) calendar month notice in writing or payment of the basic salary in lieu of notice period or part thereof.

Vishnu
16-03-2020

Scanned with CamScanner



[Signature]
Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



**SHRI KHANDERAI PRATISHTHAN'S
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)
(AISHE Code : C - 41293, PUN Code - IMMP014030)



Sai Service Station – Industrial Visit

Event Name: Industrial Visit

Day & Date: Saturday, 23rd Oct. 2021

Collaboration: Sai Service




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

📍 SKP Campus, Baner, Balewadi, Pune - 411 045 INDIA
☎ 7767800401 - 10 ✉ director@dimr.edu.in 🌐 www.dimr.edu.in





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(AISHE Code : C - 41293, PUN Code - IMMP014030)



Learning Objectives:

- To learn practically through interaction, working methods and employment practices.
- To experience the working environment in industry and visualize all the important Departments in the Industry

Event Description:

DIMR provided on the practical experiences to their first year MBA students along with a feel of joy and perpetuity at authorized BAJAJ AUTO Dealer SAI SERVICE STATION LTD, PUNE

On 23rd March 2019 our students got an opportunity to interact with representatives of Sai Service station, who explained the detail functioning of its comprehensive range of services, including routine maintenance, repairs, and diagnostics for various vehicle makes and models. During the visit, students tour the service station facility, including the workshop area, service bays, and customer lounge. Demonstration of diagnostic tools and equipment used for vehicle inspection and troubleshooting.

The industrial visit to Sai Service Station proved to be an enriching experience for the students, offering practical insights into the automotive service industry. The visit underscored the significance of hands-on learning opportunities in complementing theoretical knowledge.

Outcome:

- Students gained insights into customer service practices in the automotive industry. To learn about the
- The participants were informed about technological advancements in automotive servicing.

SKP Campus, Baner, Balewadi, Pune - 411 045 INDIA
7767800401 - 10 director@dimr.edu.in www.dimr.edu.in




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



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Director
**Dnyansagar Institute of Management and
Research**
Balewadi, Pune-411045

**MEMORANDUM OF UNDERSTANDING (MoU)
BETWEEN
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH
AND
IQ's CENTER FOR CAREER DEVELOPMENT**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 13th of August 2018 by and between

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And IQ's Center for Career Development. The second party, and represented herein by its Co-Founder Mrs. Qudsiya Tazian Khan.

WHEREAS:

- A) First Party is a Higher Educational Institution named: **Dnyansagar Institute of Management and Research, Pune**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) **IQ's Center for Career Development** - the Second Party is engaged in Training & Consulting.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1

CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

CLAUSE 2

SCOPE OF THE MoU

- 2.1 Skill Development Programs: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party will provide training to the students and Faculty Members of first party on emerging technologies to bridge the skill gap and make them industry ready. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Faculty Development Programs: Second party will train the faculty members for imparting training as per industrial requirement considering the National Occupational Standards in the concerned sector, if available.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.
- 2.6 Second party would extend the help in providing artifacts such as training records, certificates to the first party upon a written request from the first party. This information is limited to only the students of first party and at the direction of second party.
- 2.7 In case, first party wants to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

CLAUSE 3

VALIDITY

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

CLAUSE 4

RELATIONSHIP BETWEEN THE PARTIES

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

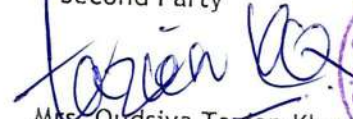


Dr. Sajid Alvi

Director
DIMR, Pune



Second Party



Mrs. Qudsiya Tazian Khan

CEO

IQ's Center for Career Development





**SHRI KHANDERAI PRATISHTHAN'S
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)
(AISHE Code : C - 41293, PUN Code - IMMP014030)



**Activities under MoU
IQ's Center for Career
Development**

📍 SKP Campus, Baner, Balewadi, Pune - 411 045 INDIA
☎ 7767800401 - 10 ✉ director@dimr.edu.in 🌐 www.dimr.edu.in




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

Invitation Letter

Dear Dr. Manisha Jagtap,

Dnyansagar Institute of Management and Research (DIMR)
SKP Campus, Baner - Balewadi Rd, Baner, Pune, Maharashtra 411045

Greetings from Team **IQ's Center For First Research!!!**

It is our honour to write to you & extend this warm invitation to be a Resource person for IQ's Center For First Research!!! Upcoming workshop on "**Business Opportunities in Agriculture**" which will take place on Saturday, September 22, 2018 at ProLearn India, 25, Karve Road Erandwane, Pune 411004, Participating students will benefit from your vivid experience, insights, support, encouragement and vision.

Event Date: Saturday, September 22, 2018

Venue: ProLearn India, 25, Karve Road Erandwane, Pune 411004

Session: 2:00 pm to 5:00pm

We keenly look forward to your benign presence & support to make this session a great learning experience.

Regards,



K.Q. Tazien
Project Head




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

IQ's Center for First Research

C2-25, Ground Floor, Brahma Estate, NIBM Junction, Kondhwa (Khurd), Pune- 411048 (India), Phone: 020-4129 7798

Email: contact@firstresearch.com, website: www.firstresearch.in

Once again, thank you for your time, expertise, and dedication to promoting excellence in agriculture. We look forward to the possibility of collaborating with you again in the future.

Warm regards,



K.Q. Tazien
Project Head



Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

IQ's Center for First Research

C2-25, Ground Floor, Brahma Estate, NIBM Junction, Kondhwa (Khurd), Pune- 411048 (India), Phone: 020-4129 7798

Email: contact@firstresearch.com, website: www.firstresearch.in

12/12/2022

Appreciation Letter

Dear Dr. Manisha Jagtap,

Dnyansagar Institute of Management and Research (DIMR)
SKP Campus, Baner - Balewadi Rd, Baner, Pune, Maharashtra 411045

Subject: Appreciation for Your Contribution as a Resource Person

Dear Professor,

On behalf of IQ's Center For First Research, I would like to express our sincere gratitude for your invaluable contribution as a resource person at our recent agriculture workshop on **"Marketing of Farm Produce and Process Products"** which took place on Saturday, December 10, 2022. Your expertise and insights greatly enriched the learning experience for all participants.

Your dedication to sharing your knowledge and experiences in the area agriculture business was evident throughout your presentation. Your ability to communicate complex concepts in a clear and engaging manner resonated well with the audience and left a lasting impression on everyone present.

The feedback we received from participants overwhelmingly highlighted the value they gained from your session. Your passion for agriculture and your commitment to fostering learning and development within the industry are truly commendable.

We are confident that the knowledge and skills imparted during the workshop will continue to benefit participants in their agricultural endeavours. Your contribution played a pivotal role in the success of the event, and we are grateful for your support.




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

IQ's Center for First Research

C2-25, Ground Floor, Brahma Estate, NIBM Junction, Kondhwa (Khurd), Pune- 411048 (India), Phone: 020-4129 7798

Email: contact@firstresearch.com, website: www.firstresearch.in

Once again, thank you for your time, expertise, and dedication to promoting excellence in agriculture. We look forward to the possibility of collaborating with you again in the future.

Warm regards,



K.Q. Tazien
Project Head



Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

IQ's Center for First Research

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Email: contact@firstresearch.com, website: www.firstresearch.in

Invitation Letter

Dear **Prof. Sameer Patil,**

Dnyansagar Institute of Management and Research (DIMR)
SKP Campus, Baner - Balewadi Rd, Baner, Pune, Maharashtra 411045

Greetings from Team **IQ's Center For First Research!!!**

It is our honour to write to you & extend this warm invitation to be a Resource person for IQ's Center For First Research!!! Upcoming workshop on "**Retail Entrepreneurship and Small Business Management**" which will take place on Saturday, February 09, 2019 at our Center C2/ 25, Brahma Estate Kondhwa, Pune 411048 Participating students will benefit from your vivid experience, insights, support, encouragement and vision.

Event Date: Saturday, February 09, 2019

Venue: C2/ 25, Brahma Estate Kondhwa, Pune 411048

Session: 2:00 pm to 5:00pm

We keenly look forward to your benign presence & support to make this session a great learning experience.

Regards,



K.Q. Tazien
Project Head



Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

IQ's Center for First Research

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Email: contact@firstresearch.com, website: www.firstresearch.in

Invitation Letter

Dear **Prof. Sameer Patil**,

Dnyansagar Institute of Management and Research (DIMR)
SKP Campus, Baner - Balewadi Rd, Baner, Pune, Maharashtra 411045

Greetings from Team **IQ's Center For First Research!!!**

It is our honour to write to you & extend this warm invitation to be a Resource person for IQ's Center For First Research!!! Upcoming workshop on "**E-commerce Entrepreneurship and Start-up Essentials**" which will take place on Saturday, August 20, 2022 online mode, Participating students will benefit from your vivid experience, insights, support, encouragement and vision.

Event Date: Saturday, August 20, 2022

Venue: Online Mode.

Session: 11:00 am to 2:00pm

We keenly look forward to your benign presence & support to make this session a great learning experience.

Regards,



KQ Tazien
Project Head




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

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Email: contact@firstresearch.com, website: www.firstresearch.in

24/08/2022

Appreciation Letter

Dear Prof. Sameer Patil,

Dnyansagar Institute of Management and Research (DIMR)
SKP Campus, Baner - Balewadi Rd, Baner, Pune, Maharashtra 411045

Subject: Appreciation for Your Contribution as a Resource Person

Dear Professor,

On behalf of IQ's Center For First Research, I would like to express our sincere gratitude for your invaluable contribution as a resource person at our recent Business workshop on **"E-commerce Entrepreneurship and Start-up Essentials"** which took place on Saturday, August 20, 2022. Your expertise and insights greatly enriched the learning experience for all participants.

Your dedication to sharing your knowledge and experiences in the area eCommerce was evident throughout your presentation. Your ability to communicate complex concepts in a clear and engaging manner resonated well with the audience and left a lasting impression on everyone present.

The feedback we received from participants overwhelmingly highlighted the value they gained from your session. Your passion for agriculture and your commitment to fostering learning and development within the industry are truly commendable.

We are confident that the knowledge and skills imparted during the workshop will continue to benefit participants in their agricultural endeavours. Your contribution played a pivotal role in the success of the event, and we are grateful for your support.




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

IQ's Center for First Research

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Email: contact@firstresearch.com, website: www.firstresearch.in

Date: January 30, 2022

TO WHOMSOEVER IT MAY CONCERN

This is to certify that **MR. SHUBHAM DIVTI** has done his internship with one of our client M/s Farm Products & Processing Company's research work on Lemon Squash Processing, from October 20, 2021 to December 20, 2021.

He has worked on a project titled "**Cost Analysis & Manufacturing of Lemon Squash**". This project was aimed at overall Cost Analysis of manufacturing one unit of Lemon Squash.

During his internship he has demonstrated his skills with self-motivation to learn new skills. His performance exceeded our expectations and he was able to complete the project on time.

We wish him all the best for his upcoming career.

For **IQ's Centre for First Research, Pune**

K Q Tazien

K Q Tazien
Director



[Signature]
Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

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Email: contact@firstresearch.com, website: www.firstresearch.in

Date: January 30, 2022

TO WHOMSOEVER IT MAY CONCERN

This is to certify that **MR. AMOL TUKARAM UGALE** has done his internship with one of our client M/s Farm Products & Processing Company's research work on Lemon Powder in Pune, from October 20, 2021 to December 20, 2021.

He has worked on a project titled "**Study of Costing Dry Lemon Powder**". This project was aimed at finding the cost and profitability for the Lemon Powder Production unit.

During his internship he has demonstrated his skills with self-motivation to learn new skills. His performance exceeded our expectations and he was able to complete the project on time.

We wish him all the best for his upcoming career.

For **IQ's Centre for First Research, Pune**

K Q Tazien

K Q Tazien
Director



[Signature]
Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

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Email: contact@firstresearch.com, website: www.firstresearch.in

Date: January 30, 2022

TO WHOMSOEVER IT MAY CONCERN

This is to certify that **MR. NITIN NAGNATHRAO MUNDE** has done his internship with one of our client M/s Farm Products & Processing Company's research work on Lemon Oil Production in Pune, from October 20, 2021 to December 20, 2021.

He has worked on a project titled "**A Study of the B2B Market for Lemon Oil**". This project was aimed at identifying & Analysing the B2B market for Lemon Oil in Maharashtra.

During his internship he has demonstrated his skills with self-motivation to learn new skills. His performance exceeded our expectations and he was able to complete the project on time.

We wish him all the best for his upcoming career.

For **IQ's Centre for First Research, Pune**



K Q Tazien
Director



Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

IQ's Center for First Research

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Email: contact@firstresearch.in , website: www.firstresearch.in

Date: January 30, 2022

TO WHOMSOEVER IT MAY CONCERN

This is to certify that **MR. AMIT NARAYAN GONDALE** has done his internship with one of our client M/s Farm Products & Processing Company's research work on Lemon Juice Production Pune, from October 20, 2021 to December 20, 2021.

He has worked on a project titled "A study and cost analysis of Lemon Juice ". This project was aimed at identifying the cost of the project to produce Lemon Juice.

During his internship he has demonstrated his skills with self-motivation to learn new skills. His performance exceeded our expectations and he was able to complete the project on time.

We wish him all the best for his upcoming career.

For **IQ's Centre for First Research, Pune**



K Q Tazien
Director




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

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Email: contact@firstresearch.com, website: www.firstresearch.in

Date: January 30, 2022

TO WHOMSOEVER IT MAY CONCERN

This is to certify that **MR. LUKESHKUMAR R. PARIHAR** has done his internship with one of our client M/s Farm Products & Processing Company's research work on Lemon based Cosmetic Products and its Perception among the users in Gondia District , from October 20, 2021 to December 20, 2021.

He has worked on a project titled "**A Study of Customer Preference and Perception towards Lemon based Cosmetic Products**".

During his internship he has demonstrated his skills with self-motivation to learn new skills. His performance exceeded our expectations and he was able to complete the project on time.

We wish him all the best for his upcoming career.

For **IQ's Centre for First Research, Pune**

K Q Tazien

K Q Tazien
Director



[Signature]
Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

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Email: contact@firstresearch.com, website: www.firstresearch.in

Date: January 30, 2022

TO WHOMSOEVER IT MAY CONCERN

This is to certify that **Mr. MARKAD SACHIN BALU** has done her internship with one of our client M/s Farm Products & Processing Company's research work on Lemon farm costing, from October 20, 2021 to December 20, 2021.

He has worked on a project titled "**A STUDY OF COSTING OF LEMON CRUSH**".

During her internship she has demonstrated her skills with self-motivation to learn new skills. Her performance exceeded our expectations and she was able to complete the project on time.

We wish her all the best for her upcoming career.

For **IQ's Centre for First Research, Pune**

K Q Tazien

K Q Tazien
Director



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Director
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Email: contact@firstresearch.com, website: www.firstresearch.in

Date: January 30, 2022

TO WHOMSOEVER IT MAY CONCERN

This is to certify that **MR. NEERAJ RAMCHANDRA MESTA** has done his internship with one of our client M/s Farm Products & Processing Company's research work on Lemon Products & Processing of Lemons in Pune, from October 20, 2021 to December 20, 2021.

He has worked on a project titled "**COST & PROCUREMENT ANALYSIS OF VARIOUS MACHINES AND EQUIPMENT REQUIRED FOR LEMON JUICE**". This project was aimed at overall working Capital requirement and its management in Farm based Product processing.

During his internship he has demonstrated his skills with self-motivation to learn new skills. His performance exceeded our expectations and he was able to complete the project on time.

We wish him all the best for his upcoming career.

For IQ's Centre for First Research, Pune

K Q Tazien

K Q Tazien
Director



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Director
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Agriculture



The only sector that has shown a growth of 3.4% amid Covid pandemic,
when all other sectors are sharply down

WEBINAR on Career Opportunities in Agribusiness



Time & Date : 11:00 AM, Tuesday, 15th Sep. 20
Speaker : Mr. Iftekhar Khan
Topic : Business Opportunities in Agriculture



Time & Date : 11:00 AM, Wednesday, 16th Sep. 20
Speaker : Mr. Nitin Thakoor
Topic : International Paid Internships in Agriculture

See you on Zoom, Meeting Id : 957 3557 0794 & Pass code : DIMR

Brought to you by,

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**Webinar
On
“Entrepreneur Opportunities in Agribusiness”**

Event name: Entrepreneur opportunities in Agri-business

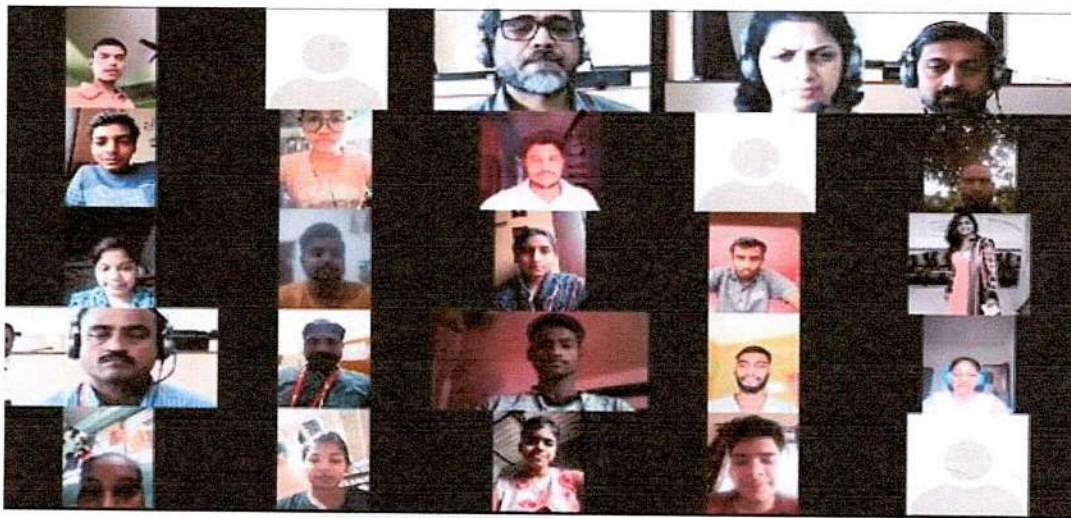
Event type: Seminar

Day & date: Friday – Saturday, 15th -16th Sept 2020

Time: 9:30 am

Venue: Seminar hall

Speaker: Mr. Iftekhar Khan, Mr. Nitin Thakoor



Participants in a session.

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7767800401 - 10 director@dimr.edu.in www.dimr.edu.in



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Event description:

Event Link - <https://fb.watch/nsPqN5jjRF/>

The whole world is gasping in the Corona Pandemic and everyone was startled to see the World's most fancied economy grappling desolately & topping the list of worst hit in GDP growth. All sectors including most of the core sectors nosedived except one that stood strong and in fact emerged triumphant with a 3.4% growth...Agriculture! A sector that creates around 60% of employment is opening new business avenues with a mercurial market, evolving customers & capricious technology.

Day 1 of the 'Webinar on Career opportunities in Agriculture' was a sort of revelations unrolled by the speaker Prof. Iftekhar Khan, touching upon ample lesser known and disregarded but latent avenues in the field of agribusiness. It would be pitiful and unfortunate of us if we don't capitalize on it with the bountiful resources at our disposal.

An overwhelming response from the Agricos and other enthusiastic participants from all across the country made First Day of Webinar really remarkable.

Objectives of the event:

- To know the opportunities available in agri business.

Learning outcome:

- Students gained the knowledge about agriculture industry and the opportunities available in agri business.

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Balewadi, Pune-411045

ALL SECTORS SHARPLY DOWN, EXCEPT AGRICULTURE



Business Standard

TOI FOR MORE INFOGRAPHICS DOWNLOAD TOI'S OF INDIA APP

Agriculture clocks growth rate of 3.4% in Q1 despite GDP contraction

Q1 growth rate of 3.4% from 6.5% in Q4

Topic: Agriculture in India (2018-19 to 2019-20)

Source: Ministry of Agriculture, Government of India





Decision Science COMPETITION

For the students of Management Programmes of
Savitribai Phule Pune University (SPPU)

ADDRESS BY SUBJECT EXPERTS

Dr. Satish Ubale, Director, Matrix School of Management Studies
Dr. Roshan Kazi, Director, Allana Institute of Management Sciences
Dr. Ranjit Chitale, Associate Professor, PUMBA & Renowned Author

Date of Competition:

November 6, 2020, 11:00 AM

Venue - Zoom Meeting Platform

Meeting ID: 908 186 5783 Passcode: DIMR

**Certificates to the Winners from each category
& Certificate to each participant**

INSTRUCTIONS

1. The competition would have 3 categories based on the syllabus of Unit-I, II & III
2. Students can participate individually or in a team of maximum 3 members
3. Numerical would be given on Zoom & need to be submitted through mail in given time
4. A student / team can participate only in one test at a time
5. The solution should be submitted in PDF files
6. Registration Link: <https://rb.gy/bqoqx4>

Organised by
**Dnyansagar Institute of Management
& Research, Pune**

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Event supported by



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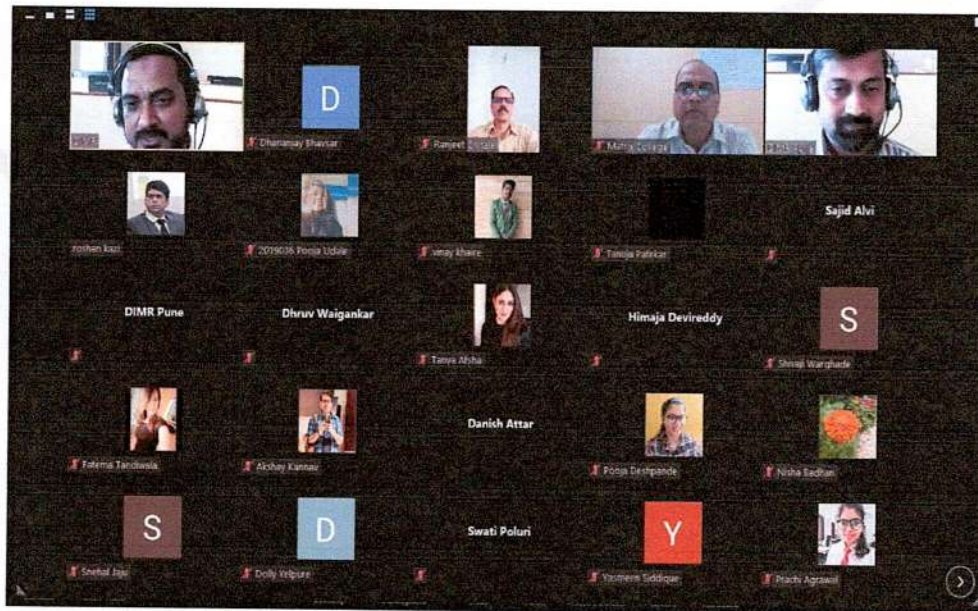
DECISION SCIENCE COMPETITION

Event Name: Decision Science Competition

Day & Date: Friday, 13th Nov.2020

Venue: Seminar Hall, DIMR

Speaker: Dr. Satish Ubale, Director, Matrix School of Management Studies
Dr. Roshan Kazi, Director, Allana Institute of Management Sciences
Dr. Ranjeet Chitale, Associate Professor, PUMBA & Renowned Author



Participants in a session

SKP Campus, Baner, Balewadi, Pune - 411 045 INDIA
7767800401 - 10 director@dimr.edu.in www.dimr.edu.in



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Director
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Objectives of the Event:

- To learn the techniques of solving numerical problems.
- To know the expectation and required skills from management students.

Event Description:

Dnyansagar Institute of Management & Research had organized a 'Decision Science Competition' for the students of Management programs of SP Pune University. This event was supported by 'puneMBA.com' and IQ's Center For First Research. To our utmost surprise, the concept was very well received by the student community. We received an astonishingly overwhelming response and witnessed more than 350 registrations. The students enthusiastically participated in the numerical solving competition.

The competition was graced with the address by three subject experts;
Dr. Satish Ubale, Director, Matrix School of Management Studies, who addressed the participants on the topic 'Thought behind the redesigning of the Syllabus and expectation from Students'.

Dr. Roshan Kazi, Director, Allana Institute of Management Sciences, who guided the participants on the topic 'Future of Data Science and how Decision Science can help?'

Dr. Ranjeet Chitale, Associate Professor, PUMBA & Renowned Author, who guided the students on the topic 'How to study and score in Decision Science?'

DIMR congratulates All the Winners & Participants from various Management Institutes across of SP Pune University

Learning Outcome:

- Students learnt about techniques of solving numerical problems.
- Students got the knowledge about industry expectations from management students.

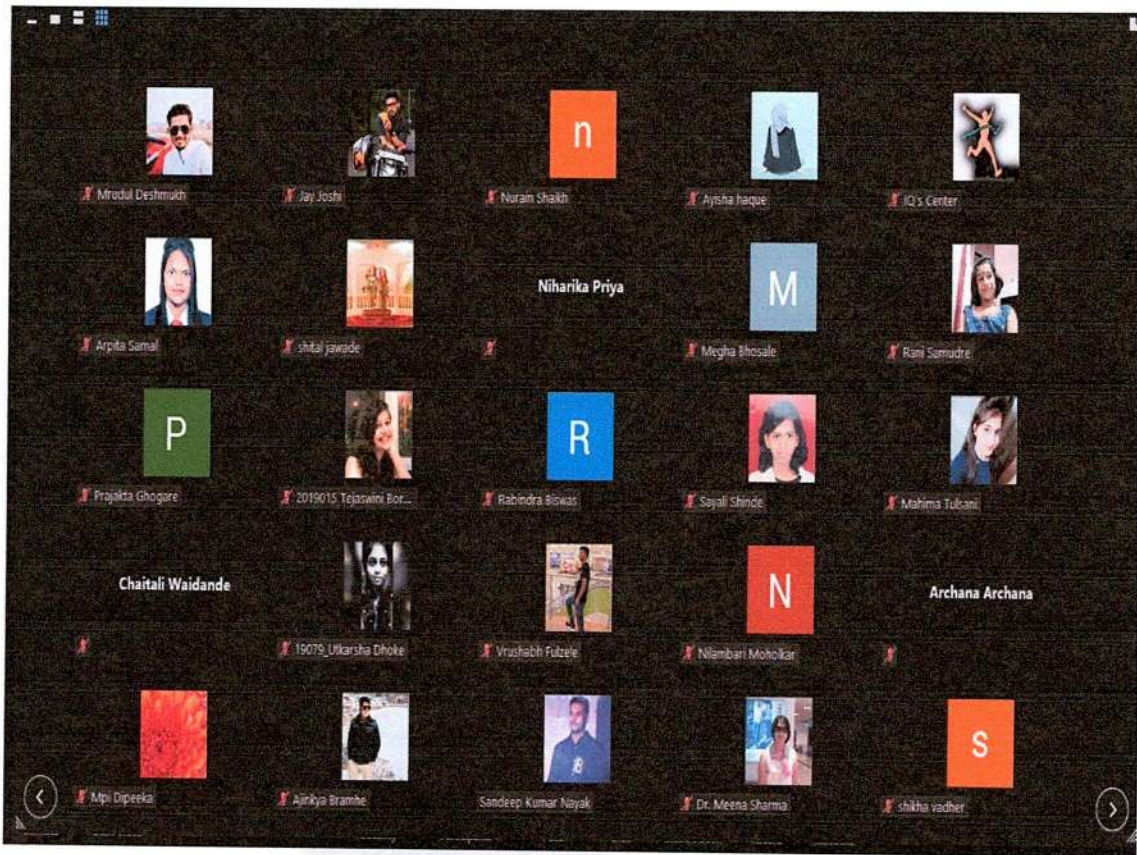
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Director
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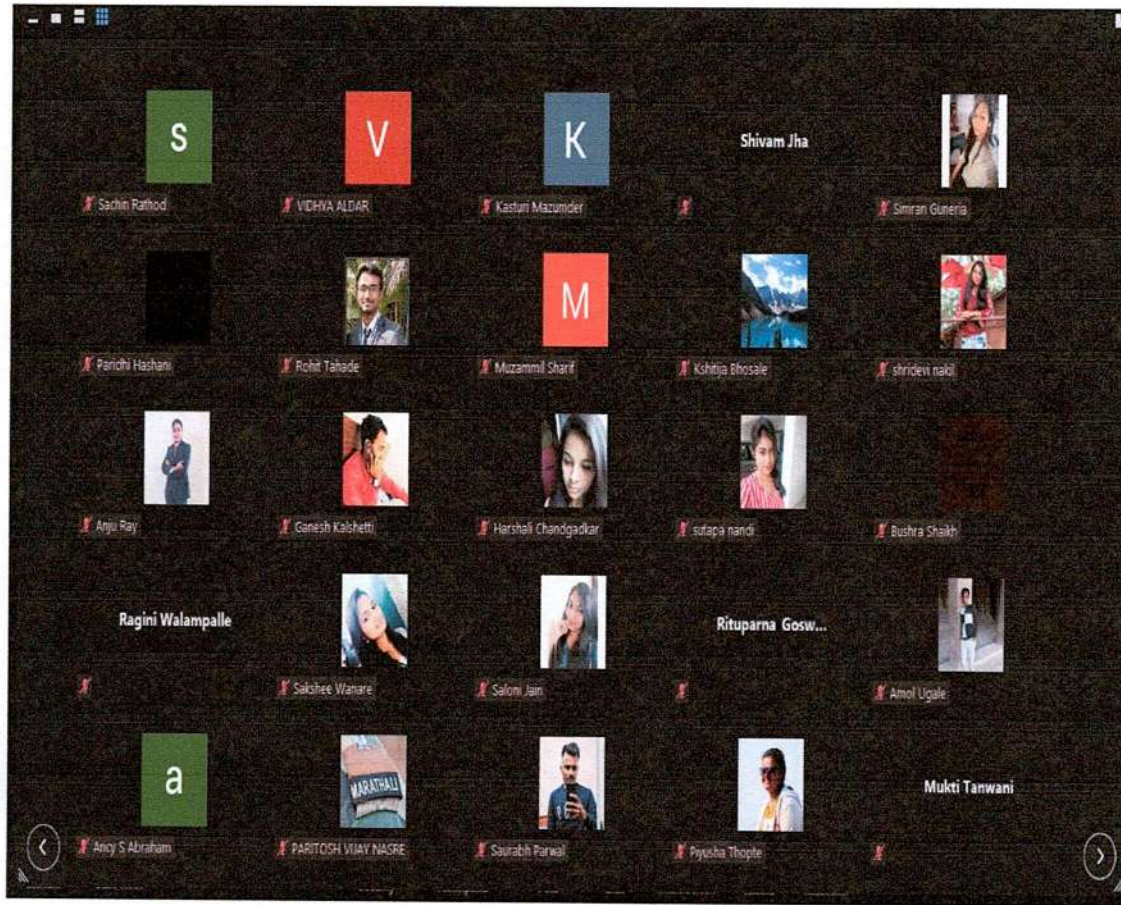


[Signature]
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**Workshop on Research
Methodology
Speaker- Prof. Iftekhar Khan
Date: Tuesday, 15th March 2022**

**In association
with:**



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**Workshop
On
"RESEARCH METHODOLOGY"**

Event name: Research Methodology
Event type: Workshop
Day & Date: Tuesday, 15th March 2022
Venue: Seminar hall
Speaker: Prof. Iftekhar Khan
Collaboration: IQ's center for First Research



Prof. Iftekhar Khan with DIMR Students and Faculty Members

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Objectives of the event:

- To learn the fundamentals of research methodology.
- To know the various applications of research methodology.
- To learn various tools of research methodology.

Event description:

"No research without action, no action without research."

DIMR had organized a Full-Day Certification Workshop on 'Research Methodology' for MBA-I students. This Workshop was facilitated by Prof. Iftexhar Khan, Research Consultant and Corporate Trainer.

Prof. Iftexhar Khan took the students through the detailed process of research with experiential activities and brainstorming session. He also highlighted importance of research in making business decisions.

The tools learned during this workshop will be helpful to students during their Corporate and Entrepreneurship journeys

Learning outcome:

- Students acquired a knowledge about fundamentals of research methodology.
- Students also learn other tools of research methodology which will be helpful to them in their Corporate and Entrepreneurship journeys.

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Prof. Iftekhar Khan conducting a session at DIMR campus




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Balewadi, Pune-411045

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11/02/2019

Appreciation Letter

Dear Dr. Prof. Sameer Pati,

Dnyansagar Institute of Management and Research (DIMR)
SKP Campus, Baner - Balewadi Rd, Baner, Pune, Maharashtra 411045

Subject: Appreciation for Your Contribution as a Resource Person

Dear Professor,

On behalf of IQ's Center For First Research, I would like to express our sincere gratitude for your invaluable contribution as a resource person at our recent agriculture workshop on **"Retail Entrepreneurship and Small Business Management"** which took place on Saturday, February 09, 2019. Your expertise and insights greatly enriched the learning experience for all participants.

Your dedication to sharing your knowledge and experiences in the area retail business was evident throughout your presentation. Your ability to communicate complex concepts in a clear and engaging manner resonated well with the audience and left a lasting impression on everyone present.

The feedback we received from participants overwhelmingly highlighted the value they gained from your session. Your passion for agriculture and your commitment to fostering learning and development within the industry are truly commendable.

We are confident that the knowledge and skills imparted during the workshop will continue to benefit participants in their agricultural endeavours. Your contribution played a pivotal role in the success of the event, and we are grateful for your support.




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

IQ's Center for First Research

C2-25, Ground Floor, Brahma Estate, NIBM Junction, Kondhwa (Khurd), Pune- 411048 (India), Phone: 020-4129 7798

Email: contact@firstresearch.com, website: www.firstresearch.in

Once again, thank you for your time, expertise, and dedication to promoting excellence in agriculture. We look forward to the possibility of collaborating with you again in the future.

Warm regards,



K.Q. Tazien
Project Head



Director
**Dnyansagar Institute of Management and
Research**
Balewadi, Pune-411045

IQ's Center for First Research

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Email: contact@firstresearch.com, website: www.firstresearch.in

Invitation Letter

Dear Dr. Manisha Jagtap,

Dnyansagar Institute of Management and Research (DIMR)
SKP Campus, Baner - Balewadi Rd, Baner, Pune, Maharashtra 411045

Greetings from Team **IQ's Center For First Research!!!**

It is our honour to write to you & extend this warm invitation to be a Resource person for IQ's Center For First Research!!! Upcoming workshop on "**Marketing of Farm Produce and Process Products**" which will take place on Saturday, December 10, 2022 at our Center C2/ 25, Brahma Estate Kondhwa, Pune 411048, Participating students will benefit from your vivid experience, insights, support, encouragement and vision.

Event Date: Saturday, December 10, 2022

Venue: C2/ 25, Brahma Estate Kondhwa, Pune 411048

Session: 11:00 am to 2:00pm

We keenly look forward to your benign presence & support to make this session a great learning experience.

Regards,



K.Q. Tazien
Project Head



Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

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Email: contact@firstresearch.com, website: www.firstresearch.in

24/09/2018

Appreciation Letter

Dear Dr. Manisha Jagtap,

Dnyansagar Institute of Management and Research (DIMR)
SKP Campus, Baner - Balewadi Rd, Baner, Pune, Maharashtra 411045

Subject: Appreciation for Your Contribution as a Resource Person

Dear Professor,

On behalf of IQ's Center For First Research, I would like to express our sincere gratitude for your invaluable contribution as a resource person at our recent agriculture workshop on "**Business Opportunities in Agriculture**" which took place on Saturday, September 22, 2018. Your expertise and insights greatly enriched the learning experience for all participants.

Your dedication to sharing your knowledge and experiences in the area agriculture business was evident throughout your presentation. Your ability to communicate complex concepts in a clear and engaging manner resonated well with the audience and left a lasting impression on everyone present.

The feedback we received from participants overwhelmingly highlighted the value they gained from your session. Your passion for agriculture and your commitment to fostering learning and development within the industry are truly commendable.

We are confident that the knowledge and skills imparted during the workshop will continue to benefit participants in their agricultural endeavours. Your contribution played a pivotal role in the success of the event, and we are grateful for your support.




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

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Once again, thank you for your time, expertise, and dedication to promoting excellence in agriculture. We look forward to the possibility of collaborating with you again in the future.

Warm regards,



K.Q. Tazien
Project Head



Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

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(AISHE Code : C - 41293, PUN Code - IMMP014030)



**Workshop
ON**

"WRITING A QUALITY RESEARCH PAPER"

- Event Type:** Workshop
Event Name: Writing a Quality Research Paper
Day & Date: Tuesday, 23 July 2019
Venue: Seminar Hall, DIMR
Collaboration: CPHR Services & IQ's Center for First Research.



DIMR – Director, Dr. Sajid Alvi in a session

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Director
Dnyansagar Institute of Management and
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Balewadi, Pune-411045



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Objectives of the Event:

- To learn the steps of writing quality research paper.

Event Description:

Research team of DIMR, CP HR Services & IQ's Center for Career Development, Pune successfully organized a Three Days Workshop on 'Writing Quality Research Paper' specially designed for the staff/ research scholars /Faculty of Aljamea-tus-Saifyah, Surat and Sigatul Mazaar of Bohra Community.

It is always a great pleasure to explore the new audience for the training organizations which mutually help both trainer and participants in teaching & learning. The extensive workshop on the topic provided the platform to acquire the research skills and competencies necessary to complete research thesis/paper. There were 16 Participants sans any knowledge of Research methodology, who remarkably managed to present their individual research work in just 3 days and their research works have been published in the Referred Journal (International Journal of Multidisciplinary Quarterly Research Journal, Vol. VIII, Issue-II, April-June 2019, ISSN 2277-5730). It is interesting to know that, none of the participant have any formal Management education and currently they are serving their own organization as functional managers at different locations of the Country, aged between 28 years to 55years.

DIMR is thankful to our Chief Guest Dr. Daniel Penkar- Director-SBPIM; Guest of Honors and Subject Matter Experts Dr. Sajid Alvi, Director- DIMR, Dr. Satish Ubale, Director-MBS, Dr. Mohsin Shaikh, Professor-ZIMCA, Prof. Iftekhar Khan, Corporate Trainer and Business Consultant; the honorable Jury Dr. Hemant Katole, Professor- PUMBA & Dr. Priynaka Singh, Director- JIMS.

On 16th July, the unveiling ceremony of Journal was conducted at Aljamea-tus-Saifyah, Surat, by the Mayor of Surat, Dr. Jagdish Patel and the Deputy Mayor Mr. Nirav Shah and the dignitaries of Aljamea-tus-Saifyah graced the occasion.

DIMR marks a special mention of appreciation to Sk. Abedali Saab, Head of Sigatul Mazaar and the Management for giving exposure to their Staff.

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Research
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Dignitaries in a session

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[Signature]
Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

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DIMR – Director, Dr. Sajid Alvi in a conversation with the dignitaries

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Learning Outcome:

- The session was helpful to understand the steps involved in writing a quality research paper.



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Director
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Research
Balewadi, Pune-411045

**MEMORANDUM OF UNDERSTANDING (MoU)
BETWEEN
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH
AND
BRAINWORKS BUSINESS SOLUTIONS PVT LTD**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 13th of August 2018 by and between

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Brainworks Business Solutions Pvt. Ltd. The second party, and represented herein by its Founder & CEO Mr. Amit Zagade
WHEREAS:

- A) First Party is a Higher Educational Institution named: **Dnyansagar Institute of Management and Research, Pune**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) **Brainworks Business Solutions Pvt. Ltd.** - the Second Party is engaged in Training & Consulting.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1

CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

CLAUSE 2

SCOPE OF THE MoU

- 2.1 Skill Development Programs: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party will provide training to the students and Faculty Members of first party on emerging technologies to bridge the skill gap and make them industry ready. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Faculty Development Programs: Second party will train the faculty members for imparting training as per industrial requirement considering the National Occupational Standards in the concerned sector, if available.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.
- 2.6 Second party would extend the help in providing artifacts such as training records, certificates to the first party upon a written request from the first party. This information is limited to only the students of first party and at the direction of second party.
- 2.7 In case, first party wants to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

CLAUSE 3

VALIDITY

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

CLAUSE 4

RELATIONSHIP BETWEEN THE PARTIES

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party



Dr. Sajid Alvi

Director
DIMR, Pune



Second Party



Mr. Amit Zagade
CEO

Brainworks Business Solutions Pvt. Ltd.



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**Activities Under MoU
Brainworks Business
Solutions Pvt Ltd**



[Signature]
Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

A Report on Staff Development (Non-Teaching) Program

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To,
Dr. Sajid Alvi
Director
Dnyansagar Institute of Management & Research, Pune

Date – 02-Feb - 2024

Dear Sir,

I hope this letter finds you well. I am writing on behalf of **Brainworks Business Solutions Pvt Ltd** to extend our deepest gratitude for your exceptional mentorship and guidance, which have been crucial to our growth and success since 2018.

Your profound expertise in the software services industry and your strategic insights have significantly influenced our company's development. Your advice and support have helped us navigate numerous challenges and seize new opportunities. Under your mentorship, we have improved our processes, enhanced our technological capabilities, and strengthened our market position.

Your commitment to our success and your willingness to share your knowledge have been truly transformative. Your constructive feedback and encouragement have not only refined our strategies but also inspired our team to strive for excellence. The confidence and skills our team has gained through your guidance are invaluable.

We particularly appreciate the personalized attention you have given to understanding our unique needs and aspirations. Your tailored advice has been instrumental in helping us make informed decisions and implement innovative solutions.

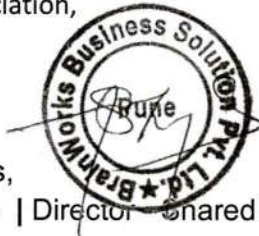
As we look to the future, we are excited about the continued journey of growth and innovation. We are confident that, with your ongoing mentorship, we will continue to achieve great things and set new benchmarks in the industry.

Once again, thank you for your unwavering support and exceptional mentorship. Your contributions have made a lasting impact on our company, and we are truly fortunate to have you as our mentor.

With sincere appreciation,

Thanks & Regards,
Mr. Amit Zagade | Director - Shared HR Services

Mobile: 8600600100 | Email: amit.zagade@bwbsol.com




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



Brainworks Business Solutions Private Limited
Registered & Corporate Office: F1, Sr. No. 7/1/1
Vrundavan-Vihar, Narhe, Pune
Maharashtra, India - 411041.

Tel: +91-9158601234 | Website: www.bwbsol.com | e-Mail: info@bwbsol.com

**MEMORANDUM OF UNDERSTANDING (MoU)
BETWEEN
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH
AND
NEORARE SERVICES LLP**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 18th of July 2018 by and between

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Neorare Services LLP. The second party, and represented herein by its Founder & Director Ms. Vahida Pathan

WHEREAS:

- A) First Party is a Higher Educational Institution named: **Dnyansagar Institute of Management and Research, Pune**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) **Neorare Services LLP** - the Second Party is engaged in Training & Consulting.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

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- 2.7 In case, first party wants to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

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CLAUSE 4

RELATIONSHIP BETWEEN THE PARTIES

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party



Dr. Sajid Alvi

Director
DIMR, Pune



Second Party



Ms. Vahida Pathan

Director
Neore Services LLP



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**Activities Under MoU
Neorare Services LLP**




Director
**Dnyansagar Institute of Management and
Research**
Balewadi, Pune-411045

A Report on Staff Development (Non-Teaching) Program

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**DNYANSAGAR INSTITUTE OF
MANAGEMENT AND RESEARCH**



**&
NEORARE SERVICES LLP**

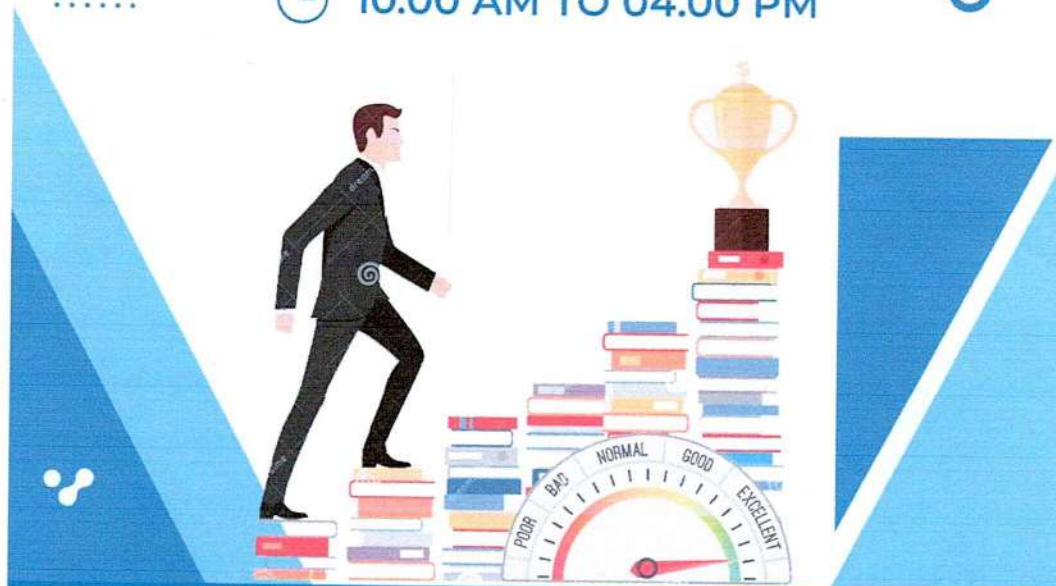
Personal Effectiveness For Success

(VACC/22-23/01)

Resource Person
Ms. Vahida Pathan

 **22nd to 27th May 2023**

 **10.00 AM TO 04.00 PM**



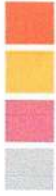
Venue :- Seminar Hall, DIMR, SKP Campus, Balewadi, Pune




Director
Dnyansagar Institute of Management and
Research

SKP Campus, Baner, Balewadi, Pune - 411 045 INDIA, Balewadi, Pune-411045.

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A.Y. 2022-23

Report

Value Added Course: Personal Effectiveness For Success

Course Code: VACC/22-23/01

Resource Person: Ms. Vahida Pathan

Date: 22nd to 27th May'2023

Duration: 35 Hrs

Time: 10:00 AM to 4:00 PM

No. of Student Certified: 189

Introduction:

The Personal Effectiveness For Success Certification course conducted by Ms. Vahida Pathan from 22nd to 27th May'2023 provided participants with invaluable strategies and skills to enhance personal effectiveness and achieve success in various aspects of life.

Course Overview:

Spanning over a period of 35 hours, with sessions held daily from 10:00 AM to 4:00 PM, the course delved into various aspects of personal effectiveness under the expert guidance of Ms. Vahida Pathan, an experienced mentor in the field.

Syllabus:

Self-Discovery and Goal Setting
Time Management and Productivity
Effective Communication Skills
Emotional Intelligence and Self-awareness
Stress Management and Well-being
Decision Making and Problem Solving
Leadership and Influence
Personal Branding and Professional Development

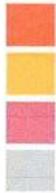
Course Highlights:

The course provided participants with practical insights and techniques to enhance personal effectiveness and achieve their goals with confidence and clarity. Ms. Vahida Pathan's

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Director
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expertise and engaging teaching style facilitated a dynamic learning experience, enabling participants to unlock their full potential and thrive in both personal and professional spheres.

Conclusion:

Total 189 students has successfully completed the course. The Personal Effectiveness For Success Certification course led by Ms. Vahida Pathan was instrumental in equipping participants with the skills and strategies necessary to lead fulfilling and successful lives. We extend our gratitude to Ms. Vahida Pathan for her exemplary mentorship and guidance, and commend all participants for their active engagement and commitment to mastering personal effectiveness.




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



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**DNYANSAGAR INSTITUTE OF
MANAGEMENT AND RESEARCH**



**&
NEORARE SERVICES LLP**

HR Analytics

(HRM/22-23/01)

Resource Person

Ms. Vahida Pathan

 **12th to 17th Dec 2022**

 **10.00 AM TO 4.00 PM**



Venue :- Seminar Hall, DIMR, SKP Campus, Balewadi, Pune




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045.

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A.Y. 2022-23

Report

Certification: HR Analytics

Course Code: HRM/22-23/01

Resource Person: Ms. Vahida Pathan

Date: 12th to 17th Dec'2022

Duration: 31 Hrs

Time: 10 AM to 4 PM

No. of students certified: 32

Introduction:

The HR Analytics Certification course conducted by Ms. Vahida Pathan from 12th to 17th Dec'2022 provided participants with invaluable knowledge and skills essential for leveraging data-driven insights in human resource management.

Course Overview:

Spanning over a period of 31 hours, with sessions held daily from 10:00 AM to 4:00 PM, the course delved into various aspects of HR analytics under the expert guidance of Ms. Vahida Pathan, a seasoned professional in the field.

Syllabus:

- Introduction to HR Analytics
- Data Collection and Preparation
- Descriptive and Predictive Analytics in HR
- Employee Engagement and Retention Analysis
- Talent Acquisition and Recruitment Analytics
- Performance Management and Evaluation Metrics
- Diversity and Inclusion Analytics

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Director

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- HR Metrics and Dashboard Reporting

The course provided participants with practical insights and hands-on experience in utilizing analytics tools and techniques to address HR challenges and optimize organizational performance. Ms. Vahida Pathan's expertise and industry experience enriched the learning experience, enabling participants to apply analytical approaches effectively in HR decision-making processes.

Conclusion:

The HR Analytics Certification course led by Ms. Vahida Pathan was instrumental in equipping participants with the knowledge and skills necessary to harness the power of data analytics in human resource management. 32 students have completed this certification course. We extend our appreciation to Ms. Vahida Pathan for her exemplary guidance and mentorship, and commend all participants for their active engagement and commitment to mastering HR analytics.



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Director

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**DNYANSAGAR INSTITUTE OF MANAGEMENT AND
RESEARCH**



**&
Neorare Services LLP**



**Ms. Vahida Pathan
(Resource Person)**

HR PAYROLL

HRM/21-22/01



6th Dec 2021 to 11th Dec 2021



10PM TO 4PM



Venue:

Seminar Hall, DIMR, SKP Campus, Balewadi, Pune



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(AISHE Code : C - 41293, PUN Code - IMMP014030)



A.Y. 2021-22

Report

Certification: HR Payroll

Course Code: HRM/21-22/01

Resource Person: Ms. Vahida Pathan

Date: 6th to 11th Dec'2021

Duration: 31 Hrs

Time: 10am to 4pm

No of Student Certified: 11

Introduction:

The HR Payroll Certification course conducted by Ms. Vahida Pathan from 6th to 11th Dec'2021, concluded successfully with the certification of 11 students. This comprehensive program, spanning 31 hours, delved into various aspects of HR payroll management, equipping participants with the necessary skills and knowledge for effective payroll administration.

Course Overview

Ms. Vahida Pathan, a seasoned professional in HR management, led the sessions, providing participants with valuable insights and practical guidance on payroll processes and procedures.

The course covered a wide range of topics, including payroll calculations, tax regulations, employee benefits administration, compliance, and payroll software utilization, ensuring a thorough understanding of HR payroll management.

The sessions were interactive and engaging, fostering active participation from the students through discussions, case studies, and hands-on exercises, thereby facilitating effective learning and skill development.

The course timings were designed to accommodate the participants' schedules, enabling them to attend without disruption to their other commitments.

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Conclusion

The successful completion of the HR Payroll Certification course marks a significant achievement for the 11 certified students, who have acquired valuable expertise in payroll management, a critical function within the HR domain.



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**&
Neorare Services LLP**



**Ms. Vahida Pathan
(Resource Person)**

**PERSONAL
EFFECTIVENESS
FOR
SUCCESS**

VACC/21-22/01



17th Jan 2022 to 22th Jan 2022



10PM TO 4PM



Venue:

Seminar Hall, DIMR, SKP Campus, Balewadi, Pune



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A.Y. 2021-22

Report

Value Added Course: Personal Effectiveness For Success

Course Code: VACC/21-22/01

Resource Person: Ms. Vahida Pathan

Date: 17th to 22nd Jan 2022

Duration: 30 Hrs

Time: 10:00 AM to 4:00 PM

No. of Student Certified: 168

Introduction:

The Value Added Course on Personal Effectiveness For Success, conducted by Ms. Vahida Pathan from 17th to 22nd Jan 2022, concluded successfully with the certification of 168 students. This comprehensive program, spanning 30 hours, aimed to enhance participants' personal effectiveness and equip them with skills essential for achieving success in their personal and professional lives.

Course Overview:

Ms. Vahida Pathan, a renowned expert in personal development and effectiveness, led the course, sharing valuable insights, strategies, and techniques with the participants. The course covered a wide range of topics, including goal setting, time management, communication skills, emotional intelligence, resilience, and leadership development, providing participants with a holistic approach to personal growth and success. The sessions were interactive and engaging, featuring a blend of lectures, discussions, group activities, role-plays, and experiential exercises, allowing participants to actively participate and apply the concepts learned in real-life situations. The session was scheduled from 10am to 4pm, the course provided enough time for in-depth exploration of topics.

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Achievements:

The successful completion of the Personal Effectiveness For Success course represents a significant achievement for the 168 certified students, who have gained valuable insights and skills to enhance their personal effectiveness and unlock their full potential for success.



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**&
Neorare Services LLP**



**Ms. Vahida Pathan
(Resource Person)**

**PERSONAL
EFFECTIVENESS
FOR
SUCCESS**

VACC/20-21/01



7th Sep 2020 to 12th Sep 2020



10AM TO 4PM



Venue:

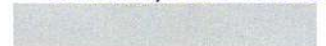
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**A.Y. 2020-21
Report**

Value Added Course: Personal Effectiveness For Success

Course Code: VACC/20-21/01

Resource Person: Ms. Vahida Pathan

Date: 7th to 12th Sep 2020

Duration: 30Hrs

Time: 10:00AM to 4:00 PM

No. of Student Certified: 114

Introduction:

The Value Added Course on Personal Effectiveness For Success, facilitated by Ms. Vahida Pathan from 7th to 12th sep 2020, successfully concluded with the certification of 114 students. This comprehensive program aimed to empower participants with essential skills and strategies for personal growth and professional success.

Overview:

Ms. Vahida Pathan, a seasoned expert in personal development, led the course, offering valuable insights, practical tips, and guidance to enhance participants' personal effectiveness. The course covered a diverse range of topics, including goal setting, time management, communication skills, and emotional intelligence, resilience, and leadership development, providing participants with a holistic approach to self-improvement. The sessions were interactive and engaging, featuring discussions, group activities, role-plays, and experiential exercises, fostering active participation and enabling participants to apply the concepts learned in real-life situations. The course timing accommodated participants' schedules, allowing them to attend without disrupting their other commitments, thus maximizing participation and engagement.

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Achievements:

The successful completion of the Personal Effectiveness For Success course signifies a significant milestone for the 114 certified students, who have gained valuable insights and skills to enhance their personal and professional lives.




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Neorare Services LLP



**Ms. Vahida Pathan
(Resource Person)**

HR PAYROLL

HRM/20-21/01



23rd Nov 2020 to 28th Nov 2020



10AM TO 4PM



Venue:

Seminar Hall, DIMR, SKP Campus, Balewadi, Pune

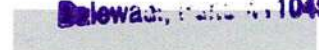


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A.Y. 2020-21

Report

Certification: HR Payroll

Course Code: HRM/20-21/01

Resource Person: Ms. Vahida Pathan

Date: 23rd to 28th Nov'2020

Duration: 31 Hrs

Time: 10 AM to 4 PM

No. of student certified: 14

Course Overview:

The HR Payroll Certification course, led by Ms. Vahida Pathan from 23rd to 28th Nov'2020, successfully concluded with the certification of 14 students. This specialized program aimed to equip participants with the knowledge and skills necessary for effective payroll management within the human resources function. Ms. Vahida Pathan, an experienced HR professional, delivered comprehensive lectures and practical sessions, offering valuable insights and guidance on payroll management practices. The course covered various aspects of HR payroll, including payroll processing, taxation, statutory compliance, benefits administration, and payroll software usage, providing participants with a well-rounded understanding of payroll management. The course provided ample time for in-depth exploration of topics, extensive practice, and knowledge consolidation.

Conclusion:

The successful completion of the HR Payroll course is a significant achievement for the 14 certified students. By acquiring expertise in payroll management, they are now better equipped to handle payroll functions efficiently and accurately within their organizations.



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Neorare Services LLP



**Ms. Vahida Pathan
(Resource Person)**

**PERSONAL
EFFECTIVENESS
FOR SUCCESS**

VACC/19-20/01



14th Oct 2019 to 19th Oct 2019



10AM TO 4PM



Venue:

Seminar Hall, DIMR ,SKP Campus, Balewadi, Pune



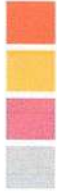
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**A.Y. 2019-20
Report**

Value Added Course: Personal Effectiveness For Success

Course Code: VACC/19-20/01

Resource Person: Ms. Vahida Pathan

Date: 14th to 19th Oct'2019

Duration: 30 Hrs

Time: 10:00 AM to 4:00 PM

No. of Student Certified: 127

Introduction:

The Value Added Course on Personal Effectiveness For Success, led by Ms. Vahida Pathan from 14th to 19th Oct '2019, concluded with the certification of 127 students. This intensive program aimed to equip participants with essential skills and strategies to enhance their personal effectiveness and achieve success in various aspects of their lives.

Overview:

Ms. Vahida Pathan, a highly skilled facilitator specializing in personal development, delivered engaging sessions filled with valuable insights, practical tips, and actionable strategies for personal growth.

The course curriculum encompassed a wide array of topics, including goal setting, time management, communication skills, and emotional intelligence, resilience, and leadership development, providing participants with a holistic approach to self-improvement. Through a blend of lectures, discussions, group activities, and experiential exercises, participants were actively involved in the learning process, fostering a supportive and collaborative environment conducive to growth and development. The course timing was designed to accommodate participants' schedules, allowing them to fully engage in the learning experience without disrupting their other commitments.



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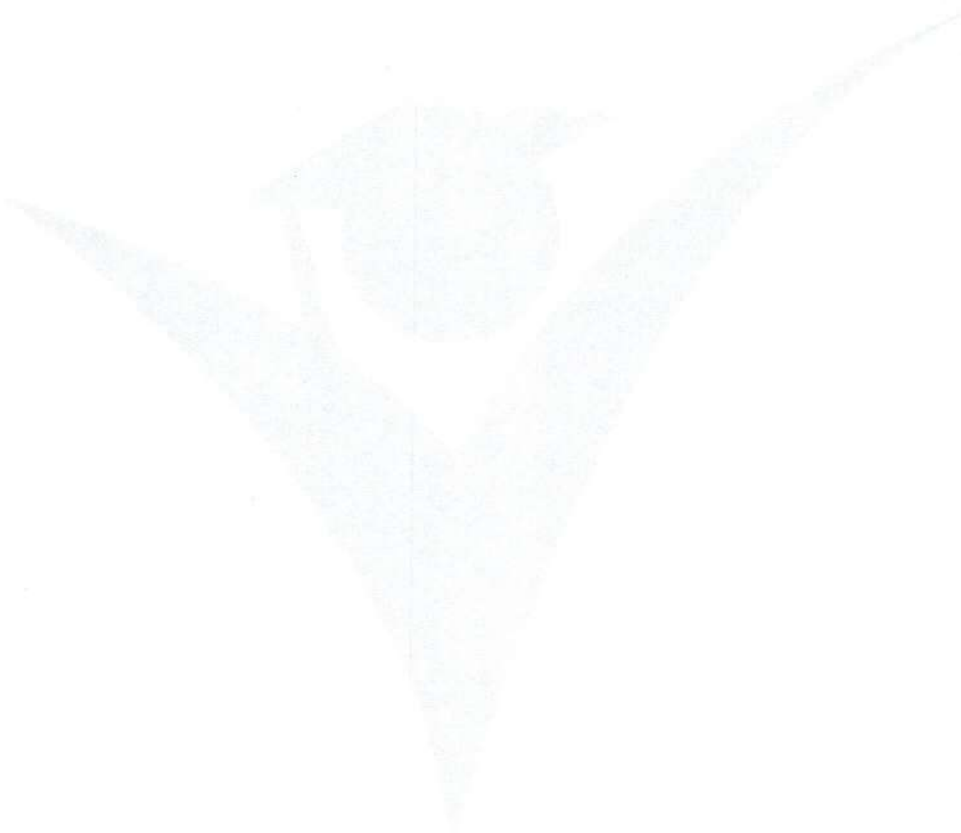
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Achievements:

The successful completion of the Personal Effectiveness For Success course is a testament to the dedication and commitment of the 127 certified students to their personal growth and development. Armed with valuable insights and skills gained during the program, they are now better equipped to navigate challenges, set and achieve goals, communicate effectively, and lead with confidence.




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**&
Neorare Services LLP**



**Ms. Vahida Pathan
(Resource Person)**

**PERFORMANCE
MANAGEMENT
IN HRM**

HRM/19-20/01



5th Aug 2019 to 10th Aug 2019



10AM TO 4PM

Venue:

Seminar Hall, DIMR ,SKP Campus, Balewadi, Pune



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A.Y. 2019-20

Report

Certification: Performance Management in HRM

Course Code: HRM/19-20/01

Resource Person: Ms. Vahida Pathan

Date: 5th to 10th Aug'2019

Duration: 30 Hrs

Time: 10 AM to 4 PM

No. of student certified: 14

Introduction:

The Performance Management in HRM Certification course, led by Ms. Vahida Pathan from 5th to 10th Aug'2019, concluded successfully with the certification of 14 students. This specialized program aimed to equip participants with the knowledge and skills necessary to effectively manage employee performance within organizations.

Course Overview:

Ms. Vahida Pathan, an experienced HR professional, delivered comprehensive lectures and practical sessions, providing valuable insights and guidance on performance management practices in HRM. The course covered various aspects of performance management, including goal setting, performance appraisal methods, feedback mechanisms, employee development strategies, and performance improvement techniques, ensuring participants gained a holistic understanding of performance management processes. Through interactive discussions, case studies, and role-playing exercises, participants actively engaged with the material, applying performance management concepts to real-world scenarios and workplace contexts. This sessions scheduled from 10:00 AM to 4:00 PM over a span of 30 hours, the course provided enough time for in-depth exploration of topics, extensive practice, and knowledge consolidation.



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Conclusion:

The successful completion of the Performance Management in HRM course is a significant achievement for the 14 certified students. By acquiring knowledge and skills in performance management, they are now better equipped to drive employee performance, foster a culture of continuous improvement, and contribute positively to organizational success.



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Zoom In

**DNYANSAGAR INSTITUTE OF MANAGEMENT AND
RESEARCH**



Neorare Services LLP



**Ms. Vahida Pathan
(Resource Person)**

HR PAYROLL



HRM/18-19/01

23rd to 28th July 2018



10AM TO 4PM



Venue:

Seminar Hall, DIMR, Campus, Balewadi, Pune



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**Ms. Vahida Pathan
(Resource Person)**

HR PAYROLL

HRM/18-19/01

23rd to 28th July 2018



10AM TO 4PM




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Venue:



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A.Y. 2018-19

Report

Certification: HR Payroll

Course Code: HRM/18-19/01

Resource Person: Ms. Vahida Pathan

Date: 23th to 28th July'2018

Duration: 30 Hrs

Time: 10 AM to 4 PM

No. of student certified: 16

Introduction:

The HR Payroll Certification course, conducted by Ms. Vahida Pathan from 23th to 28th July'2018, concluded successfully with the certification of 16 students. This specialized program aimed to provide participants with the knowledge and skills necessary for effective payroll management within the human resources function.

Course Overview:

The trainer is experienced HR professional, delivered comprehensive lectures and practical sessions, offering valuable insights and guidance on payroll management practices. The course covered various aspects of HR payroll, including payroll processing, taxation, statutory compliance, benefits administration, and payroll software usage, ensuring participants gained a well-rounded understanding of payroll management. Through interactive discussions, case studies, and hands-on exercises, participants actively engaged with the material, gaining practical experience and applying payroll concepts to real-world scenarios. This sessions scheduled from 10:00 AM to 4:00 PM over a span of 30 hours, the course provided in-depth exploration of topics, extensive practice, and knowledge consolidation.



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Conclusion:

The successful completion of the HR Payroll course is a significant achievement for the 16 certified students.



Ms. Vahida Pathan is addressing students.



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**&
Neorare Services LLP**



**Ms. Vahida Pathan
(Resource Person)**

**PERSONALITY
DEVELOPMENT**

VACC/18-19/01



7th Jan 2019 to 12th Jan 2019



10AM TO 4PM



Venue:

Seminar Hall, DIMR, SKP Campus, Balewadi, Pune



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A.Y. 2018-19

Report

Value Added Course: Personality Development

Course Code: VACC/18-19/01

Resource Person: Ms. Vahida Pathan

Date: 7th to 12th Jan'2019

Duration: 32 Hrs

Time: 10:00 AM to 4:00PM

No. of Student Certified: 109

Introduction:

The Value Added Course on Personality Development, conducted by Ms. Vahida Pathan from 7th to 12th Jan'2019 concluded successfully with the certification of 109 students. This intensive program aimed to enhance participants' personal growth and development by focusing on various aspects of personality enhancement.

Overview:

Ms. Vahida Pathan, an experienced personality development coach, led the course, providing valuable insights, techniques, and strategies to help participants unlock their full potential and enhance their personal effectiveness. The course covered a wide range of topics, including self-awareness, self-confidence, communication skills, interpersonal skills, emotional intelligence, and leadership development, offering participants a holistic approach to personality enhancement. Session was very interactive, through a mix of lectures, discussions, group activities, role-plays, and experiential exercises, participants actively engaged with the material, enabling them to reflect on their strengths and areas for improvement and develop practical skills to enhance their personality. Over a span of 32 hours, the course provided ample time for in-depth exploration of topics.



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Achievements:

The successful completion of the Personality Development course is a significant milestone for the 109 certified students, who have gained valuable insights and skills to enhance their personal growth and effectiveness in various aspects of their lives.



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**MEMORANDUM OF UNDERSTANDING (MoU)
BETWEEN
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH
AND
MAGIC INSTITUTE OF EXCELLENCE**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 18th of October 2018 by and between

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Magic Institute of Excellence. The second party, and represented herein by its Founder & Director Mr. Vishal Bhojani
WHEREAS:

- A) First Party is a Higher Educational Institution named: **Dnyansagar Institute of Management and Research, Pune**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) **Magic Institute of Excellence** - the Second Party is engaged in Training & Consulting.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1

CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

CLAUSE 2

SCOPE OF THE MoU

- 2.1 Skill Development Programs: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party will provide training to the students and Faculty Members of first party on emerging technologies to bridge the skill gap and make them industry ready. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Faculty Development Programs: Second party will train the faculty members for imparting training as per industrial requirement considering the National Occupational Standards in the concerned sector, if available.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.
- 2.6 Second party would extend the help in providing artifacts such as training records, certificates to the first party upon a written request from the first party. This information is limited to only the students of first party and at the direction of second party.
- 2.7 In case, first party wants to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

CLAUSE 3

VALIDITY

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

CLAUSE 4

RELATIONSHIP BETWEEN THE PARTIES

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

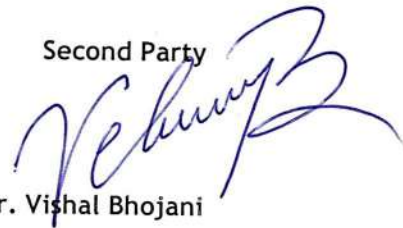


Dr. Sajid Alvi

Director
DIMR, Pune

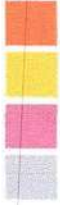


Second Party



Mr. Vishal Bhojani

Director
Magic Institute of Excellence



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**Activities Under MoU
Magic Institute of
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Director
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A Report on Staff Development (Non-Teaching) Program

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Hedge Fund Operation

(FIN/22-23/02)



Resource Person

Mr. Prathamesh Veling



12th to 17th Dec 2022



10.00 AM TO 4.00 PM

Venue :- Seminar Hall, DIMR, SKP Campus, Balewadi, Pune




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A.Y. 2022-23

Report

Certification: Hedge Fund Operations

Course Code: FIN/22-23/02

Resource Person: Mr. Prathamesh Veling

Date: 12th to 17th Dec'2022

Duration: 32 Hrs

Time: 10 AM to 4 PM

No of student certified: 42

Introduction:

The Hedge Fund Operations Certification course conducted by Mr. Prathamesh Veling from 12th to 17th December 2022 provided participants with comprehensive insights into the intricacies of hedge fund operations and management.

Course Overview:

Spanning over a period of 32 hours, with sessions held daily from 10:00 AM to 4:00 PM, the course delved into various aspects of hedge fund operations under the expert guidance of Mr. Prathamesh Veling, an esteemed professional in the field.

Syllabus:

- Introduction to Hedge Funds
- Fund Structures and Strategies
- Fund Accounting and Valuation
- Risk Management
- Regulatory Compliance
- Performance Measurement and Attribution
- Investor Relations and Fund Marketing

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- Fund Administration and Operations

The course provided participants with a comprehensive understanding of hedge fund operations through a combination of theoretical lectures, practical exercises, and real-world case studies. Mr. Prathamesh Veling's expertise and industry insights enriched the learning experience, enabling participants to grasp complex concepts effectively.

Conclusion:

The Hedge Fund Operations Certification course led by Mr. Prathamesh Veling proved to be invaluable in equipping participants with the knowledge and skills necessary to excel in the field of hedge fund management. 42 finance specialization students were attended this full course. We extend our gratitude to Mr. Prathamesh Veling for his exemplary mentorship and guidance, and commend all participants for their active engagement and commitment to learning.




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**Mr. Prathamesh Veling
(Resource Person)**

**HEDGE
FUND
OPERATION**

FIN/21-22/02



6th Dec 2021 to 11th Dec 2021



10PM TO 4PM



Venue:

Seminar Hall, DIMR, SKP Campus, Balewadi, Pune



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A.Y. 2021-22

Report

Certification: Hedge Fund Operation

Course Code: FIN/21-22/02

Resource Person: Mr. Prathamesh Veling

Date: 6th to 11th Dec'2021

Duration: 30 Hrs

Time: 10am to 4pm

No of Student Certified: 51

Introduction

The Hedge Fund Operation Certification course, led by Mr. Prathamesh Veling, was conducted from 6th to 11th Dec'2021, resulting in the successful certification of 51 students. This intensive program, spanning 30 hours, provided comprehensive insights and practical knowledge essential for understanding the intricacies of hedge fund operations.

Course Overview

Mr. Prathamesh Veling, an esteemed authority in hedge fund operations, spearheaded the course, sharing invaluable expertise and industry insights with the participants.

The course curriculum covered a wide array of topics, including hedge fund strategies, risk management, portfolio construction, fund administration, and regulatory compliance, offering participants a holistic understanding of hedge fund operations.

The sessions were characterized by their interactive nature, encouraging active engagement from the students through discussions, case studies, and practical exercises, thereby enhancing the learning experience.

The course timing was conducive for participants to attend without conflicting with their other commitments, ensuring maximum participation and engagement.

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Conclusion:

The successful completion of the Hedge Fund Operation Certification course signifies a significant milestone for the 51 certified students, who have acquired specialized knowledge and skills essential for navigating the complexities of hedge fund operations and succeeding in the finance industry.



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Mr. Prathamesh Veling
(Resource Person)

HEDGE FUND OPERATION

FIN/20-21/02



23rd Nov 2020 to 28th Nov 2020



10AM TO 4PM



Venue:

Seminar Hall, DIMR, SKP Campus, Balewadi, Pune



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A.Y. 2020-21

Report

Certification: Hedge Fund Operation

Course Code: FIN/20-21/02

Resource Person: Mr. Prathamesh Veling

Date: 23rd to 28th Nov'2020

Duration: 32 Hrs

Time: 10 AM to 4 PM

No. of student certified: 29

Course Overview:

The Hedge Fund Operation Certification course, conducted by Mr. Prathamesh Veling from 23rd to 28th Nov'2020, successfully concluded with the certification of 29 students. This comprehensive program aimed to provide participants with in-depth knowledge and skills in hedge fund operations and management.

Mr. Prathamesh Veling, an experienced professional in hedge fund operations, led the course, offering valuable insights, industry expertise, and practical guidance to the participants. The course covered various aspects of hedge fund operations, including fund structures, investment strategies, risk management, regulatory compliance, and performance measurement, ensuring participants gained a comprehensive understanding of the subject matter. Through a combination of lectures, case studies, discussions, and practical exercises, participants actively engaged with the material, applying concepts and techniques to real-world scenarios encountered in hedge fund operations. Duration of this course was 32 hours, the course provided ample time for in-depth exploration of topics, extensive practice, and knowledge assimilation.

Conclusion:

The successful completion of the Hedge Fund Operation course is a significant achievement for the 29 certified students. By acquiring knowledge and skills in hedge fund operations, they are better equipped to pursue careers in the hedge fund industry and contribute effectively to fund management and operations.

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**Mr. Prathamesh Veling
(Resource Person)**

HEDGE FUND OPERATION

FIN/19-20/02



5th Aug 2019 to 10th Aug 2019



10AM TO 4PM



Venue:

Seminar Hall, DIMR ,SKP Campus, Balewadi, Pune

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A.Y. 2019-20

Report

Certification: Hedge Fund Operation

Course Code: FIN/19-20/02

Resource Person: Mr. Prathamesh Veling

Date: 5th to 10th Aug'2019

Duration: 30 Hrs

Time: 10 AM to 4 PM

No. of student certified: 26

Introduction:

The Hedge Fund Operation Certification course, facilitated by Mr. Prathamesh Veling from 5th to 10th Aug'2019, concluded successfully with the certification of 26 students. This program aimed to equip participants with the knowledge and skills required to operate hedge funds efficiently.

Course Overview

Mr. Prathamesh Veling, a seasoned professional in hedge fund operations, delivered insightful lectures and practical sessions, offering valuable insights and industry expertise to the participants.

The course covered various aspects of hedge fund operations, including fund structures, investment strategies, risk management, regulatory compliance, and performance measurement, providing participants with a comprehensive understanding of hedge fund management.

Through interactive discussions, case studies, and hands-on exercises, participants actively engaged with the material, applying hedge fund concepts to real-world scenarios and projects.

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Conclusion:

The successful completion of the Hedge Fund Operation course is a significant achievement for the 26 certified students.



Mr. Prathamesh Veling giving information about Hedge Fund Operation



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**Mr. Prathamesh Veling
(Resource Person)**

HEDGE FUND OPERATION

FIN/18-19/02



23rd July 2018 to 28th July 2018



10AM TO 4PM

Venue:

Seminar Hall, DIMR, SKP Campus, Balewadi, Pune



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A.Y. 2018-19

Report

Certification: Hedge Fund Operation

Course Code: (FIN/18-19/02)

Resource Person: Mr. Prathamesh Veling

Date: 23th to 28th July'2018

Duration: 32 Hrs

Time: 10 AM to 4 PM

No. of student certified: 28

Introduction:

The Hedge Fund Operation Certification course, led by Mr. Prathamesh Veling from 23th to 28th July'2018, concluded successfully with the certification of 28 students. This comprehensive program aimed to equip participants with the knowledge and skills necessary to operate hedge funds effectively.

Course Overview:

Mr. Prathamesh Veling, a seasoned professional in hedge fund operations, delivered comprehensive lectures and practical sessions, offering valuable insights and guidance to the participants. The course covered various aspects of hedge fund operations, including fund structures, investment strategies, risk management, regulatory compliance, and performance measurement, ensuring participants gained a thorough understanding of hedge fund management practices. Through interactive discussions, case studies, and hands-on exercises, participants actively engaged with the material, applying hedge fund concepts to real-world scenarios and projects. A span of 32 hours, the course provided ample time for in-depth exploration of topics, extensive practice, and knowledge assimilation.

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Conclusion:

The successful completion of the Hedge Fund Operation course is a significant achievement for the 28 certified students.



Mr. Prathamesh Veling is guiding students on Hedge Fund Operation on 23th to 28th July'2018



[Signature]
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Investment Banking

(FIN/22-23/01)



Resource Person

Mr. Vishal Bhojwaji



08th to 24th May' 2023



3.00 PM TO 5.00 PM

Venue :- Seminar Hall, DIMR, SKP Campus, Balewadi, Pune



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A.Y. 2022-23

Report

Certification: Investment Banking

Course Code: (FIN/22-23/01)

Resource Person: Mr. Vishal Bhojani

Date: 8th to 24th May'2023

Duration: 30 Hrs

Time: 3 PM to 5 PM

No of Student Certified: 39

Introduction:

The Investment Banking Certification course conducted by Mr. Vishal Bhojani from 1st to 18th March 2023 provided participants with invaluable insights and knowledge essential for understanding the intricacies of investment banking.

Course Overview:

Spanning over a period of 30 hours, with sessions held daily from 3:00 PM to 5:00 PM, the course delved into various aspects of investment banking under the expert guidance of Mr. Vishal Bhojwani, a seasoned professional in the field.

Syllabus:

- Overview of Investment Banking
- Financial Markets and Instruments
- Valuation Techniques
- Mergers and Acquisitions
- Asset Management
- Venture Management
- Capital Market
- Initial Public Offerings (IPOs)

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The course provided a comprehensive understanding of investment banking principles, methodologies, and practices through a blend of theoretical lectures, case studies, and interactive discussions. Mr. Vishal Bhojwani's wealth of knowledge and expertise enriched the learning experience, enabling participants to grasp complex concepts with ease.

Conclusion:

The course was scheduled for Finance specialization students, 39 students out of 42 have completed this course. The Investment Banking Certification course led by Mr. Vishal Bhojwani proved to be instrumental in equipping participants with the requisite skills and knowledge to navigate the dynamic landscape of investment banking. We extend our appreciation to Mr. Vishal Bhojwani for his exemplary mentorship and guidance throughout the course, and commend all participants for their active engagement and commitment.



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**Mr. Vishal Bhojani
(Resource Person)**

INVESTMENT BANKING

FIN/21-22/01



2nd Mar 2022 to 19th Mar 2022



3PM TO 5PM



Venue:

Seminar Hall, DIMR, SKP Campus, Balewadi, Pune



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A.Y. 2021-22

Report

Certification: Investment Banking

Course Code: FIN/21-22/01

Resource Person: Mr. Vishal Bhojani

Date: 2nd to 19th March'2022

Duration: 31 Hrs

Time: 3 pm to 5 pm

No of Student Certified: 48

Overview:

The Investment Banking Certification course conducted by Mr. Vishal Bhojani from 2nd to 19th March'2022 was successfully completed with a total of 48 students certified. This comprehensive program spanned over 31 hours, providing in-depth knowledge and practical insights into the field of investment banking.

Course Overview

Trainer is a renowned expert in the field of investment banking, led the sessions, sharing valuable expertise and real-world experiences with the participants. The course covered a wide range of topics, including financial modeling, valuation techniques, mergers and acquisitions, capital markets, and more, ensuring a holistic understanding of investment banking principles and practices. The interactive nature of the sessions encouraged active participation from the students, fostering a dynamic learning environment where questions were encouraged and discussions were insightful. The course was conducted daily from 3pm to 5pm, allowing participants to conveniently attend sessions without disrupting their other commitments.



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Conclusion

The successful completion of the Investment Banking Certification course marks a significant milestone for the 48 students who have acquired valuable skills and knowledge essential for pursuing careers in investment banking and related fields.




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Mr. Vishal Bhojani
(Resource Person)

INVESTMENT BANKING

FIN/20-21/01



7th Dec 2020 to 23rd Dec 2020



3PM TO 5PM



Venue:

Seminar Hall, DIMR, SKP Campus, Balewadi, Pune



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A.Y. 2020-21

Report

Certification: Investment Banking

Course Code: FIN/20-21/01

Resource Person: Mr. Vishal Bhojani

Date: 7th to 23th Dec'2020

Duration: 30 Hrs

Time: 3 PM to 5 PM

No. of student certified: 27

Course Overview:

The Investment Banking Certification course, conducted by Mr. Vishal Bhojani from 7th to 23th Dec'2020, concluded successfully with the certification of 27 students. This intensive program aimed to provide participants with comprehensive knowledge and skills in investment banking practices and principles.

Mr. Vishal Bhojani, a seasoned professional in investment banking, led the course, offering valuable insights, industry expertise, and practical guidance to the participants.

The course covered various aspects of investment banking, including financial analysis, capital markets, mergers and acquisitions, valuation techniques, and investment strategies, ensuring participants gained a thorough understanding of the subject matter.

Through a combination of lectures, case studies, discussions, and practical exercises, participants actively engaged with the material, applying concepts and techniques to real-world scenarios. This course provided ample time for in-depth exploration of topics, extensive practice, and knowledge assimilation.

Conclusion:

The successful completion of the Investment Banking course is a significant achievement for the 27 certified students. By acquiring knowledge and skills in investment banking, they are better equipped to pursue careers in finance and make informed decisions in the realm of investments and corporate finance.

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**DNYANSAGAR INSTITUTE OF MANAGEMENT AND
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**&
Magic Excellence**



**Mr. Vishal Bhojani
(Resource Person)**

INVESTMENT BANKING

FIN/19-20/01



15th July 2019 to 31st July 2019



3PM TO 5PM

Venue:

Seminar Hall, DIMR ,SKP Campus, Balewadi, Pune



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**&
Magic Excellence**



**Mr. Vishal Bhojani
(Resource Person)**

INVESTMENT BANKING

FIN/19-20/01



15th July 2019 to 31st July 2019



3PM TO 5PM

A handwritten signature in blue ink, likely of the Director.

Director

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Venue:



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A.Y. 2019-20

Report

Certification: Investment Banking

Course Code: FIN/19-20/01

Resource Person: Mr. Vishal Bhojani

Date: 15th to 31th July'2019

Duration: 31 Hrs

Time: 3 PM to 5 PM

No. of student certified: 24

Introduction:

The Investment Banking Certification course, led by Mr. Vishal Bhojani from 15th to 31th July'2019, concluded successfully with the certification of 24 students. This intensive program aimed to provide participants with comprehensive knowledge and skills in investment banking practices and principles.

Course Overview:

Mr. Vishal Bhojwaji, a seasoned professional in investment banking, delivered insightful lectures and practical sessions, offering valuable insights and industry expertise to the participants.

The course covered a wide range of topics, including financial analysis, capital markets, mergers and acquisitions, valuation techniques, and investment strategies, ensuring participants gained a thorough understanding of investment banking concepts.

Through interactive discussions, case studies, and hands-on exercises, participants actively engaged with the material, applying theoretical knowledge to real-world scenarios encountered in investment banking.



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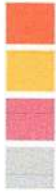
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Certification course on Investing Banking for Finance students by Mr. Vishal Bhojani

Conclusion:

The successful completion of the Investment Banking course is a significant achievement for the 24 certified students.



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**&
Magic Excellence**



**Mr. Vishal Bhojani
(Resource Person)**

INVESTMENT BANKING

FIN/18-19/01



20th Feb 2019 to 9th Mar 2019



3PM TO 5PM



Venue:

Seminar Hall, DIMR, SKP Campus, Balewadi, Pune



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A.Y. 2018-19

Report

Certification: Investment Banking

Course Code: FIN/18-19/01

Resource Person: Mr. Vishal Bhojani

Date: 20th Feb to 9th Mar'2018

Duration: 31 Hrs

Time: 3 PM to 5 PM

No. of student certified: 26

Introduction:

The Investment Banking Certification course, facilitated by Mr. Vishal Bhojani from 23th to 28th July'2018, concluded successfully with the certification of 26 students. This intensive program aimed to provide participants with comprehensive knowledge and skills in investment banking practices and principles.

Course Overview:

Mr. Vishal Bhojani, a distinguished expert in investment banking, delivered insightful lectures and practical sessions, offering valuable insights and industry expertise to the participants. The course covered a wide range of topics, including financial analysis, capital markets, mergers and acquisitions, valuation techniques, and investment strategies, ensuring participants gained a thorough understanding of investment banking concepts and practices. The sessions scheduled from 3am to 5pm over a span of 31 hours, the course provided maximum time for the exploration of topics and practice.



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Conclusion:

The successful completion of the Investment Banking course is a significant achievement for the 26 certified students.



Mr. Vishal Bhojani is guiding students on “Investment Banking”



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**WORKSHOP
ON**

"PERSONALITY TRANSFORMATION SESSION"

- Event Type:** Workshop
- Event Name:** Personality Transformation Session
- Day & Date:** Wednesday, 13th February 2019
- Time:** 9:30 AM
- Venue:** Seminar Hall, DIMR
- Speaker:** Vishal Bhojani, Director, Magic Institute of Excellence (MIE).
- Collaborations:** Magic Institute of Excellence (MIE).




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DIMR Student at Session

Objectives of the Event:

- To learn the vital role of impressive personality.
- To understand and to improve aspects of personality improvement.

Event Description:

Students of DIMR were enthralled and engaged by a Personality Transformation session conducted by Vishal Bhojani, Director, Magic Institute of Excellence (MIE).

The session helped students to get into a RIGHT MINDSET to become a good MBA and successful professional going ahead. A great interactive session enjoyed by all students as a part of their holistic development @DIMR.

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Learning Outcome:

- Students learnt the importance of personality improvement skills.
- Students learnt that how personality plays a vital role professional life.



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DIMR Students at personality improvement session

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**MEMORANDUM OF UNDERSTANDING (MoU)
BETWEEN
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH
AND
PURE TECHNOLOGY**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 10th of July 2018 by and between

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Pure Technology. The second party, and represented herein by its Director, Mr. Rajesh Munde

WHEREAS:

- A) First Party is a Higher Educational Institution named: **Dnyansagar Institute of Management and Research, Pune**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lectures.
- D) **Pure Technology, Pune** - the Second Party is engaged in Software development & Training.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1

CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

CLAUSE 2

SCOPE OF THE MoU

- 2.1 Skill Development Programs: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party will provide training to the students and Faculty Members of first party on emerging technologies to bridge the skill gap and make them industry ready. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Faculty Development Programs: Second party will train the faculty members for imparting training as per industrial requirement considering the National Occupational Standards in the concerned sector, if available.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.
- 2.6 Second party would extend the help in providing artifacts such as training records, certificates to the first party upon a written request from the first party. This information is limited to only the students of first party and at the direction of second party.
- 2.7 In case, first party wants to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

CLAUSE 3

VALIDITY

- 3.1 This Agreement will be valid for two years.

CLAUSE 4

RELATIONSHIP BETWEEN THE PARTIES

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

Dr. Sajid Alvi

Director
DIMR, Pune



Second Party

Mr. Rajesh Munde

Director
Pure Technology India





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**Activities Under MoU
Pure Technology**




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A Report on Staff Development (Non-Teaching) Program

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&
Pure Technology**



Digital Marketing

(MKT/22-23/01)

Mr. Rajesh Munde
(Resource Person)



12th to 17th Dec' 2022



10.00 AM TO 4.00 PM

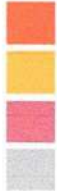


Venue :- Seminar Hall, DIMR, SKP Campus, Balewadi, Pune




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A.Y. 2022-23

Report

Certification: Digital Marketing

Course Code: MKT/22-23/01

Resource Person: Mr. Rajesh Munde

Date: 12th to 17th Dec'2022

Duration: 35 Hrs

Time: 10 AM to 4 PM

No. of student certified: 31

Introduction:

The Digital Marketing Certification course conducted by Mr. Rajesh Munde from 12th to 17th Dec'2022 was a resounding success, providing participants with comprehensive knowledge and practical skills in the field of digital marketing.

Course Overview:

The course spanned over a period of 35 hours, with sessions held daily from 10:00 AM to 5:00 PM. Mr. Rajesh Munde, a seasoned expert in digital marketing, delivered engaging lectures and facilitated interactive discussions to ensure a dynamic learning experience for all participants.

Syllabus:

- Introduction to Digital Marketing
- Website Planning and Development
- Search Engine Optimization (SEO)
- Social Media Marketing (SMM)
- Pay-Per-Click Advertising (PPC)
- Email Marketing
- Content Marketing

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- Analytics and Reporting

Throughout the course, participants gained hands-on experience through practical exercises, case studies, and real-world examples. Mr. Rajesh Munde provided valuable insights and industry best practices, empowering participants to apply their newfound knowledge effectively in their respective domains.

Conclusion:

The Digital Marketing Certification course led by Mr. Rajesh Munde was instrumental in equipping participants with the skills and expertise required to thrive in today's digital landscape. Total 31 students completed this course. We extend our gratitude to Mr. Rajesh Munde for his exemplary guidance and to all participants for their active participation and enthusiasm throughout the duration of the course.




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A.Y. 2021-22

Report

Certification: Introduction to Digital Marketing

Course Code: MKT/21-22/01

Resource Person: Mr. Rajesh Munde

Date: 6th to 11th Dec'2021

Duration: 36 Hrs

Time: 10 AM to 4 PM

No. of student certified: 21

Introduction:

The Introduction to Digital Marketing Certification course, led by Mr. Rajesh Munde, was held from Dec 6th to 11th Dec'2021, and achieved remarkable success by imparting participants with comprehensive knowledge and practical skills essential for excelling in the digital marketing industry.

Course Overview:

The training program lasted for 36 hours, running from 10:00 AM to 4:00 PM every day. Mr. Rajesh Munde, a proficient digital marketing specialist, conducted informative lectures and led interactive discussions to create a stimulating educational environment for all attendees. During the program, attendees acquired practical skills through hands-on activities, case studies, and real-life illustrations. Mr. Rajesh Munde shared valuable perspectives and industry-leading strategies, enabling participants to implement their newly acquired knowledge efficiently within their specific fields.



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Conclusion:

The Introduction to Digital Marketing Certification program, under the guidance of Mr. Rajesh Munde, was pivotal in providing participants with the necessary skills and knowledge to excel in the current digital environment. A total of 21 students successfully finished the course. We would like to express our appreciation to Mr. Rajesh Munde for his outstanding mentorship, and to all the participants for their engagement and eagerness during the program.




Director

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**&
Pure Tech**



**Mr. Rajesh Munde
(Resource Person)**

**INTRODUCTION
TO DIGITAL
MARKETING**

MKT/20-21/01



23rd Nov 2020 to 28th Nov 2020



10AM TO 4PM



Venue:

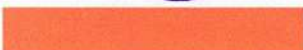
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A.Y. 2020-21

Report

Certification: Introduction to Digital Marketing

Course Code: MKT/20-21/01

Resource Person: Mr. Rajesh Munde

Date: 23rd to 11th Nov'2020

Duration: 32 Hrs

Time: 10 AM to 4 PM

No. of student certified: 49

Introduction:

The Introduction to Digital Marketing Certification course, led by Mr. Rajesh Munde, was held from 23rd to 11th Nov'2020, and achieved remarkable success by imparting participants with comprehensive knowledge and practical skills essential for excelling in the digital marketing industry.

Course Overview:

The duration of the course was 35 hours, with classes taking place daily from 10:00 AM to 4:00 PM. Mr. Rajesh Munde, an experienced professional in digital marketing, provided captivating lectures and guided interactive discussions to guarantee an engaging learning journey for all students. Over the duration of the course, individuals obtained practical experience through hands-on exercises, case studies, and real-world instances. Mr. Rajesh Munde offered valuable insights and best practices from the industry, empowering participants to effectively utilize their newfound knowledge in their respective areas.

Conclusion:

We are thankful to Mr. Rajesh Munde for his exceptional guidance, and to all the participants for their active involvement and enthusiasm throughout the course.



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Pure Tech**



**Mr. Rajesh Munde
(Resource Person)**

**DIGITAL
MARKETING
FUNDAMENTALS**

MKT/19-20/01



5th Aug 2019 to 10th Aug 2019



10AM TO 5PM



Venue:

Seminar Hall, DIMR ,SKP Campus, Balewadi, Pune



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A.Y. 2019-20

Report

Certification: Digital Marketing Fundamentals

Course Code: MKT/19-20/01

Resource Person: Mr. Rajesh Munde

Date: 5th to 10th Aug'2019

Duration: 37 Hrs

Time: 10 AM to 5 PM

No. of student certified: 59

Course Overview:

The Digital Marketing Fundamentals Certification course, conducted by Mr. Rajesh Munde from 5th to 10th Aug'2019, concluded successfully with the certification of 59 students. This comprehensive program aimed to provide participants with foundational knowledge and skills in digital marketing strategies and techniques. Mr. Rajesh Munde, a seasoned digital marketing professional, delivered comprehensive lectures and practical sessions, offering valuable insights and guidance on digital marketing fundamentals. The course covered various aspects of digital marketing, including search engine optimization (SEO), social media marketing, email marketing, content marketing, and digital analytics, ensuring participants gained a holistic understanding of digital marketing concepts. Through interactive discussions, case studies, and hands-on exercises, participants actively engaged with the material, applying digital marketing strategies to real-world scenarios and projects.

Conclusion:

The successful completion of the Digital Marketing Fundamentals course is a significant achievement for the 59 certified students. By acquiring foundational knowledge and skills in

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digital marketing, they are now equipped to pursue careers in digital marketing roles and contribute effectively to online marketing initiatives.



Certification course on Digital Marketing Fundamentals



Mr. Rajesh Munde guiding students on Digital Marketing Fundamentals

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**Mr. Rajesh Munde
(Resource Person)**

**DIGITAL
MARKETING
FUNDAMENTALS**

MKT/18-19/01



23rd July 2019 to 28th July 2019



10AM TO 5PM



Venue:

Seminar Hall, DIMR, SKP Campus, Balewadi, Pune



SKP Campus, Baner, Balewadi, Pune - 411 045 INDIA
☎ 7767800401 - 10 ✉ director@dimr.edu.in 🌐 www.dimr.edu.in

[Signature]
Director
**Dnyansagar Institute of Management and
Research**
Balewadi, Pune-411045



**SHRI KHANDERAI PRATISHTHAN'S
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)
(AISHE Code : C - 41293, PUN Code - IMMP014030)



A.Y. 2018-19

Report

Certification: Digital Marketing Fundamentals

Course Code: MKT/18-19/01

Resource Person: Mr. Rajesh Munde

Date: 23th to 28th July'2018

Duration: 36 Hrs

Time: 10 AM to 5 PM

No. of student certified: 71

Introduction:

The Digital Marketing Fundamentals Certification course, led by Mr. Rajesh Munde, was held from July 23th to 28th, 2018, and achieved remarkable success by imparting participants with comprehensive knowledge and practical skills essential for excelling in the digital marketing industry.

Course Overview:

Spanning over 36 hours, the course featured daily sessions from 10:00 AM to 5:00 PM. Mr. Rajesh Munde, a seasoned digital marketing expert, delivered compelling lectures and facilitated interactive discussions to ensure a vibrant learning experience for all participants. Throughout the training, participants developed practical skills through hands-on practice, case studies, and real-life examples. Mr. Rajesh Munde shared valuable insights and industry best practices, equipping participants to apply their newly acquired knowledge effectively within their own domains.

Conclusion:

The Digital Marketing Certification course, overseen by Mr. Rajesh Munde, was instrumental in equipping participants with the necessary skills and knowledge to excel in the digital

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landscape of today. A total of 71 students completed the course. We would like to extend our gratitude to Mr. Rajesh Munde for his exemplary leadership, and to all participants for their active participation and enthusiasm during the course.



Mr. Rajesh Munde is guiding students on the topic on Digital Marketing Fundamentals



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**MEMORANDUM OF UNDERSTANDING (MoU)
BETWEEN
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH
AND
SCOUT INNOVATIONS**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 13th of August 2018 by and between.

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And **Scout Innovations**

The second party, and represented herein by its Founder & CEO Mr. Mangesh Wankhade

WHEREAS:

- A) First Party is a Higher Educational Institution named: **Dnyansagar Institute of Management and Research, Pune**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) **Scout Innovations, Pune**, - the Second Party is engaged in Data Processing.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1

CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

CLAUSE 2

SCOPE OF THE MoU

- 2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

CLAUSE 3

VALIDITY

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

CLAUSE 4

RELATIONSHIP BETWEEN THE PARTIES

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party



Dr. Sajid Alvi



Second Party



Mr. Mangesh Wankhade



**SHRI KHANDERAI PRATISHTHAN'S
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)
(AISHE Code : C - 41293, PUN Code - IMMP014030)



**Activities Under MoU
Scout Innovations**




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



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INAUGURATION OF ED CELL- NIRMAAN

Saturday, 11 May, 2019

In association with:



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[Signature]
Director
Dnyansagar Institute of Management and
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Workshop on Finding the first job.

**Speaker- Mr. Mangesh Manikrao
Wankhade.**

Date: Friday, 31st August 2018

**In association
with:**



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WORKSHOP

ON

"FINDING A FIRST JOB"

Event Type: Workshop

Event Name: Finding a First Job

Day & Date: Friday, 31st August 2018

Venue: Conference Hall, DIMR

Speaker: Mr. Mangesh Manikrao Wankhade Founder; Managing Director, At Scout Group, Social Entrepreneur; Nation Builder.

Collaboration: Scout's Innovation.

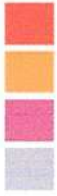


Dr. Sajid Alvi , Director – DIMR felicitating Mr. Mangesh Wankhede

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Objectives of the Event:

- To understand the importance of grabbing first job at right time.
- To learn the required qualities and efforts for grabbing a job opportunity.

Event Description:

The [#workshop](#) "Finding First Job" was conducted on 31/08/2018 by Mr. Mangesh Manikrao Wankhade Founder; Managing Director, At Scout Group, Social Entrepreneur; Nation Builder.

It enabled them to understand various career options, preparation needed to achieve aspired career options, understanding various job portals, framing a well-defined strategy to achieve a good job hunt.

Learning Outcome:

- Students acquired a knowledge about finding a right job and grabbing the opportunity
- Students learnt about essential skills required for aspiring leaders.
- Students learnt about the importance of finding first job and what the possible challenges to get the first job are.



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DIMR Students with Mr. Mr. Mangesh Wankhade at Session



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Entrepreneurship Development Cell (Start-up & Innovation Cell) Composition

Academic Year 2018-19

Sr. No.	Name	Designation	Role in Cell
1.	Dr. Manisha Jagtap	HOD & Associate Prof., DIMR	Head
2.	Prof. Iftexhar Khan	Assistant Professor, DIMR	Coordinator
3.	Mr. Karpe Suraj	DIMR Student	Member
4.	Mr. Koli Maruti	DIMR Student	Member
5.	Ms. Vaishali Dhas	DIMR Student	Member
6.	Mr. Mundhe Mohan	DIMR Student	Member
7.	Ms. Sharayu Raut	DIMR Student	Member
8.	Mr. Mangesh Wankhade	Scout Innovations Industry Representative	Member
9.	Ms. Snehal Wankhade	GIENET Industry Representative	Member




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Entrepreneurship Development Cell (Start-up & Innovation Cell) Composition

Academic Year 2019-20

Sr. No.	Name	Designation	Role in Cell
1.	Dr. Manisha Jagtap	HOD & Associate Prof., DIMR	Head
2.	Prof. Iftekhar Khan	Assistant Professor, DIMR	Co-ordinator
3.	Mr. Mundhe Mohan	DIMR Student	Member
4.	Ms. Sharayu Raut	DIMR Student	Member
5.	Ms. Snehal More	DIMR Student	Member
6.	Mr. Lakhekar Shubham	DIMR Student	Member
7.	Mr. Asopa Govind	DIMR Student	Member
8.	Mr. Mangesh Wankhade	Scout Innovations Industry Representative	Member
9.	Ms. Snehal Wankhade	GINET Industry Representative	Member




Director
Dnyansagar Institute of Management and
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Entrepreneurship Development Cell (Start-up & Innovation Cell) Composition

Academic Year 2020-21

Sr. No.	Name	Designation	Role in Cell
1.	Dr. Manisha Jagtap	HOD & Associate Prof., DIMR	Head
2.	Prof. Iftekhar Khan	Assistant Professor, DIMR	Co-ordinator
3.	Ms. Snehal More	DIMR Student	Member
4.	Mr. Lakhekar Shubham	DIMR Student	Member
5.	Mr. Asopa Govind	DIMR Student	Member
6.	Mr. Sabane Changoji	DIMR Student	Member
7.	Ms. Bhavsar Vaishnavi	DIMR Student	Member
8.	Mr. Mangesh Wankhade	Scout Innovations Industry Representative	Member
9.	Ms. Snehal Wankhade	GINET Industry Representative	Member



Director
Director
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Entrepreneurship Development Cell (Start-up & Innovation Cell) Composition

Academic Year 2021-22

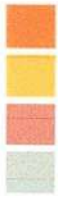
Sr. No.	Name	Designation	Role in Cell
1.	Dr. Manisha Jagtap	HOD & Associate Prof., DIMR	Head
2.	Prof. Iftexhar Khan	Assistant Professor, DIMR	Co-ordinator
3.	Sabane Changoji	DIMR Student	Member
4.	Bhavsar Vaishnavi	DIMR Student	Member
5.	Shubham Barse	DIMR Student	Member
6.	Akshay Gofane	DIMR Student	Member
7.	Pritam Sapke	DIMR Student	Member
8.	Mr. Mangesh Wankhade	Scout Innovations Industry Representative	Member
9.	Ms. Snehal Wankhade	GINET Industry Representative	Member




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Entrepreneurship Development Cell (Start-up & Innovation Cell) Composition

Academic Year 2022-23

Sr. No.	Name	Designation	Role in Cell
1.	Dr. Manisha Jagtap	HOD & Associate Prof., DIMR	Head
2.	Prof. Iftexhar Khan	Assistant Professor, DIMR	Co-ordinator
3.	Ms. Mansi Pawar	DIMR Student	Member
4.	Mr. Raj Kamble	DIMR Student	Member
5.	Mr. Parth Madke	DIMR Student	Member
6.	Mr. Shubham Barse	DIMR Student	Member
7.	Mr. Pritam Sapke	DIMR Student	Member
8.	Mr. Mangesh Wankhade	Scout Innovations Industry Representative	Member
9.	Ms. Snehal Wankhade	GIENET Industry Representative	Member




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

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**MEMORANDUM OF UNDERSTANDING (MoU)
BETWEEN
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH
AND
PODIUM SYSTEMS PVT LTD**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 18th of April 2019 by and between

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Podium Systems Pvt Ltd. The second party, and represented herein by its Director Mr. Vaibhav Bhargava

WHEREAS:

- A) First Party is a Higher Educational Institution named: **Dnyansagar Institute of Management and Research, Pune**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) Podium Systems Pvt Ltd.- the Second Party is engaged in HR Solutions.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1

CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

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(AISHE Code : C - 41293, PUN Code - IMMP014030)



CLAUSE 2

SCOPE OF THE MoU

- 2.1 Skill Development Programs: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party will provide training to the students and Faculty Members of first party on emerging technologies to bridge the skill gap and make them industry ready. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Faculty Development Programs: Second party will train the faculty members for imparting training as per industrial requirement considering the National Occupational Standards in the concerned sector, if available.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.
- 2.6 Second party would extend the help in providing artifacts such as training records, certificates to the first party upon a written request from the first party. This information is limited to only the students of first party and at the direction of second party.
- 2.7 In case, first party wants to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

CLAUSE 3

VALIDITY

- 3.1 This Agreement will be valid for two years.

CLAUSE 4

RELATIONSHIP BETWEEN THE PARTIES

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

Second Party

Dr. Sajid Alvi

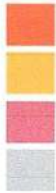
Director
DIMR, Pune



2

Mr. Vaibhav Bhargava

Director
Podium Systems Pvt. Ltd.



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(AISHE Code : C - 41293, PUN Code - IMMP014030)



Activities Under MoU

Podium Systems Pvt. Ltd.




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

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Podium Systems Pvt. Ltd.

Technology | Innovation | Entertainment | Consulting

CIN NO. - U72900PN2016PTC164429

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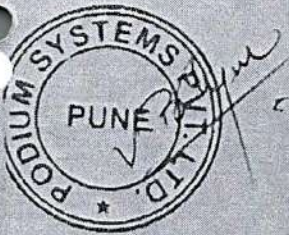
Date: 26th July, 2019

To whomsoever it May Concern

This is to certify that Mr. Siddharth Patel, has successfully completed 2 months Operations Internship program (From 27th May, 2019 till 27th July, 2019) at our Company. During the period of his internship program with us, he was found punctual, hardworking and inquisitive.

We wish him every success in life.

From, Podium Systems Private Limited



Vaibhav Bhargava

Director

Podium Systems Private Limited

www.podiumsys.com



Director

Dnyansagar Institute of Management and
Research

Balewadi, Pune-411045



Podium Systems

Date: 16th September 2020

To whomsoever it May Concern

This is to certify that Ms. Jaya Singh, has successfully completed a 2 months Financial Planning Internship program (From 6th July, 2020 till 6th September, 2020) at our Company. During the period of her internship program with us, she was found punctual, hardworking and inquisitive.

We wish her every success in life.

From, Podium Systems Private Limited

Authorized by,

Renuka Bhargava
Head- Operations,
Podium Systems Pvt Ltd.



Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

Address : Maple Co-Op Housing Soc office No-201 Veerbhardanagar Baner Pune - 411045



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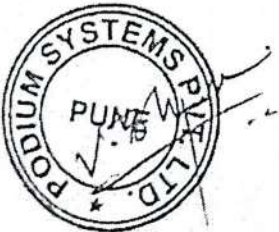
Date: 26th July, 2019

To whomsoever it May Concern

This is to certify that Mr. Shivam Sharma has successfully completed 2 months Finance Internship program (From 27th May, 2019 till 27th July, 2019) at our Company. During the period of his internship program with us, he was found punctual, hardworking and inquisitive.

We wish him every success in life.

From, Podium Systems Private Limited



Vaibhav Bhargava
Director
Podium Systems Private Limited
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Director
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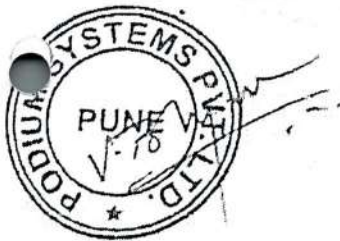
Date: 26th July, 2019

To whomsoever it May Concern

This is to certify that Mr. Sohel Pathan has successfully completed 2 months Finance Internship program (From 27th May, 2019 till 27th July, 2019) at our Company. During the period of his internship program with us, he was found punctual, hardworking and inquisitive.

We wish him every success in life.

From, Podium Systems Private Limited



Vaibhav Bhargava
Director
Podium Systems Private Limited
www.podiumsys.com




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

**MEMORANDUM OF UNDERSTANDING (MoU)
BETWEEN
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH
AND
HDFC ERGO**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 11th of July 2019 by and between

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And HDFC ERGO. The second party, and represented herein by its Manager Mr. Mohit Marwa

WHEREAS:

- A) First Party is a Higher Educational Institution named: **Dnyansagar Institute of Management and Research, Pune**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) HDFC Ergo the Second Party is engaged in Insurance.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1

CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

CLAUSE 2

SCOPE OF THE MoU

- 2.1 Skill Development Programs: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party will provide training to the students and Faculty Members of first party on emerging technologies to bridge the skill gap and make them industry ready. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Faculty Development Programs: Second party will train the faculty members for imparting training as per industrial requirement considering the National Occupational Standards in the concerned sector, if available.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.
- 2.6 Second party would extend the help in providing artifacts such as training records, certificates to the first party upon a written request from the first party. This information is limited to only the students of first party and at the direction of second party.
- 2.7 In case, first party wants to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

CLAUSE 3

VALIDITY

- 3.1 This Agreement will be valid for one year.

CLAUSE 4

RELATIONSHIP BETWEEN THE PARTIES

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party


Dr. Sajid Alvi

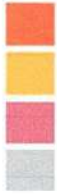
Director
DIMR, Pune



Second Party


Mr. Mohit Marwa

Manger
HDFC ERGO



**SHRI KHANDERAI PRATISHTHAN'S
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)
(AISHE Code : C - 41293, PUN Code - IMMP014030)



Activities Under MoU

HDFC ERGO



Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

SKP Campus, Baner, Balewadi, Pune - 411 045 INDIA
7767800401 - 10 director@dimr.edu.in www.dimr.edu.in



Letter of Intent (LOI)

Date: 31 Jan 2020

To,
Name: Khushal Patil

Address: _____

Dear Khushal

1. We are pleased to offer you the position of Young Manager in our Organization.
2. Your date of joining would be (June 1, 2020), failing which, this LOI shall automatically stand withdrawn and cancelled from date of issuance of this letter, until otherwise the same is mutually agreed and revised accordingly.
Your initial place of posting will be at Mum/Pune. However, your services are transferable from one department to another or from one place to another anywhere in India which shall be at the discretion or requirement of the Company without any prior notice, depending upon the business exigency.
4. You will be undergoing On the job training for period of approx. 2.5 months. During the training period, you will be paid stipend of Rs. 8,000/- (Rupees Eight Thousand Only) per month and you will not be entitled for any other benefits.
5. Post successful completion of training period, you will be offered a full time employment with HDFC Ergo Health Insurance Limited at Annual CTC of Rs. 3,00,000 (Rupees Three Lakh(s) Only) + Incentives (Upto Rs. 50,000/- Per Annum) can go up to Rs. 1,50,000/- Per Annum) for high performers + Reimbursements (Upto Rs. 48,000/- Per Annum), with detailed compensation annexure and actual Job location.
6. One-time welcome bonus of Rs 10,000 (Rupees Ten Thousand Only) to be paid after completion of 4 months with HDFC Ergo Health.
7. If you leave the Company or submit your resignation before completion of first year, you will be liable to pay Rs. 75,000/- (Rupees Seventy-Five Thousand Only) to the company towards the expenses incurred towards your training.
8. Please carry original documents and submit the copies of the following documents on your date of joining:
 - a. 2 passport size photographs
 - b. PAN Card
 - c. Aadhaar Card
 - d. X & XII passing certificate
 - e. Highest Qualification: Provisional certificate / mark sheets for all years and final consolidated mark sheet (if any)
 - f. Cancelled Cheque / Bank Statement / Passbook copy

We look forward to welcoming you, and wish you all the best for this exciting new journey with HDFC ERGO Health Insurance.

For HDFC ERGO Health Insurance Limited

G. Anish
Authorized Signatory



Dnyansagar
Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

To know more about the world of HDFC ERGO, please connect with us at LinkedIn

<https://www.linkedin.com/company/hdfc-ergo-health/>



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**POOL CAMPUS PLACEMENT DRIVE AT
DNYANSAGAR INSTITUTE OF
MANAGEMENT & RESEARCH, BALEWADI.**



ORGANISATION: HDFC ERGO HEALTH INSURANCE LTD

FRIDAY, 31ST JANUARY 2020 AT 9 AM

REQUIRED: MBA-Marketing Fresher or experienced candidates for multiple locations in India.

ROLE: Assistant Agency Manager/Channel Sales Officer.

PACKAGE: Rs 3,00,000 p.a.+ Incentive (Upto Rs 1,50,000 p.a) + Reimbursements (Upto Rs 48,000 p.a.)



FOR REGISTRATION, CLICK.

<http://shorturl.at/adfH2>

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Director
Dnyansagar Institute of Management and
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Balewadi, Pune-411045

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To,
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4. You will be undergoing On the job training for period of approx. 2.5 months. During the training period, you will be paid stipend of Rs. 8,000/- (Rupees Eight Thousand Only) per month and you will not be entitled for any other benefits.
5. Post successful completion of training period, you will be offered a full time employment with HDFC Ergo Health Insurance Limited at Annual CTC of Rs. 3,00,000 (Rupees Three Lakh(s) Only) + Incentives (Upto Rs. 50,000/- Per Annum) can go up to Rs. 1,50,000/- Per Annum) for high performers + Reimbursements (Upto Rs. 48,000/- Per Annum), with detailed compensation annexure and actual Job location.
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 - a. 2 passport size photographs
 - b. PAN Card
 - c. Aadhaar Card
 - d. X & XII passing certificate
 - e. Highest Qualification: Provisional certificate / mark sheets for all years and final consolidated mark sheet (if any)
 - f. Cancelled Cheque / Bank Statement / Passbook copy

We look forward to welcoming you, and wish you all the best for this exciting new journey with HDFC ERGO Health Insurance.

For HDFC ERGO Health Insurance Limited

G. Anish
Authorized Signatory

To know more about the world of HDFC ERGO, please connect with us at LinkedIn
<https://www.linkedin.com/company/hdfc-ergo-health/>



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**Pool Campus Placement Drive
(In-house and Outside Institute Students)**

Event Type: Extension & Outreach Activity

Event Name: Pool Campus Drive

Day & Date: Friday, 31st Jan. 2020

Participating Company: HDFC Ergo Health Insurance



Participated students of various institute for the Pool Campus Drive



Pool Campus, Baner, Balewadi, Pune - 411 045 INDIA
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Director

Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



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Objectives of the Event:

- To provide the opportunities for the aspiring students to showcase their skills and secure the jobs in the organizations.
- To identify talented and qualified candidate from the pool of students
- To help in bridging the gap between industry and academics.

Event Description:

A pool campus recruitment drive of HDFC Ergo Health Insurance was conducted by DIMR on 31st Jan. 2020.

Students from various institutes had participated for the recruitment drive. The event was hosted at DIMR SKP campus. Hosting and felicitation of the company delegates was followed by a presentation of the company. The company officials highlighted their values, work culture and career opportunities of their organization.

After the presentation the recruitment process began .The Company representative conducted an interview. Each candidate had the opportunity to showcase their skills to the employer. The company also provided feedback to the students about their strength and Weakness. The event also served as a networking opportunity to the students.

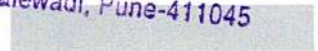
The whole recruitment drive process which started at 10:00 am went on very smoothly till 3.30 pm. The Pool Campus drive proved to be a win - win situation for both the candidates and the company.

Learning Outcome:

- Participating companies are able to acquire the talent from the pool of candidates.
- Students got career opportunity.
- Students got the opportunity of networking and professional developments.



[Signature]
Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045





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Company representative conducting the interview



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[Signature]
Director

Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

**MEMORANDUM OF UNDERSTANDING (MoU)
BETWEEN
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH
AND
PDEA's Ayurveda Rugnalaya & Sterling Multi Speciality Hospital ARSMH**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 17th of July 2018 by and between

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Sterling Multi-Speciality Hospital. The second party, and represented herein by its Onco Surgeon Dr. Rakesh Neve

WHEREAS:

- A) First Party is a Higher Educational Institution named: **Dnyansagar Institute of Management and Research, Pune**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) **Sterling Multi-Speciality Hospital** the Second Party is engaged in Hospital Industry.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1

CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

CLAUSE 2

SCOPE OF THE MoU

- 2.1 Skill Development Programs: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party will provide training to the students and Faculty Members of first party on emerging technologies to bridge the skill gap and make them industry ready. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Faculty Development Programs: Second party will train the faculty members for imparting training as per industrial requirement considering the National Occupational Standards in the concerned sector, if available.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.
- 2.6 Second party would extend the help in providing artifacts such as training records, certificates to the first party upon a written request from the first party. This information is limited to only the students of first party and at the direction of second party.
- 2.7 In case, first party wants to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

CLAUSE 3

VALIDITY

- 3.1 This Agreement will be valid for one year.

CLAUSE 4

RELATIONSHIP BETWEEN THE PARTIES

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party


Dr. Sajid Alvi

Director
DIMR, Pune



Second Party


Dr. Rakesh Neve

Onco Surgeon
Sterling Multi-Speciality Hospital



**SHRI KHANDERAI PRATISHTHAN'S
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

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(AISHE Code : C - 41293, PUN Code - IMMP014030)



**Activities Under MoU
PDEA's Ayurveda Rugnalaya &
Sterling Multi Speciality Hospital
ARSMH**



Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

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**PDEA'S
AYURVED RUGNALAYA AND
STERLING MULTI SPECIALITY HOSPITAL**

Sector No. 27, Behind Sweet Junction, Pradhikaran, Nigdi, Pune - 411 044.
Maharashtra India. Tel. : (020) 2733 2700, 7720019501

EXP/SMH/2019-08/140

Date: 17/08/2019

Experience Certificate

This is to certify that, Ms. Sharma Anchal has completed her internship training in Sterling Multispecialty Hospital from 17th Jun 2019 To 17th Aug 2019. During this period she has worked satisfactory in Research Department. Her SIP Project Title Topic is A Study on In Patients satisfaction in a Multispecialty Hospital.

DIRECTOR
PDEA'S
AYURVED RUGNALAYA AND
STERLING MULTI SPECIALITY HOSPITAL
Sector 27, Behind Sweet Junction
Pradhikaran, Nigdi, Pune - 411044.
Maharashtra India. Tel. : (020) 27332700, 7720019501



Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

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PDEA'S Ayurved Rugnalaya &
Sterling
Multi Speciality Hospital

CANCER
AWARENESS
MARATHON

REGISTRATION ₹ 200/-	3rd Feb, 6.30am Appu Ghar, NIGDI
--------------------------------	---

3K | **5K** | **10K**

For Registration : www.sterlingmultispecialityhospital.com/marathon

MISSION PARTNERS

Dnyansagar Institute of Management & Research

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Director
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Research
Balewadi, Pune-411045



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Cancer Awareness Marathon

Event Type: Extension & Outreach Activity

Event Name: Cancer Awareness Marathon

Day & Date: Sunday, 3rd February 2019

Collaboration: Sterling Multi-Specialty Hospital



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Director
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Learning Objectives:

- To get hands on experience of event management
- To create awareness in society about health and fitness.
- To spread awareness about cancer

Event Description:

DIMR connects with its alumni beyond the boundaries of our institute. We cherish the values instilled in our Alumni and take pride in the success they have reached which they now use to become an ever-better part for the society.

Our connection with our Alumni Shehnaz Choudhary working as Head of Department Sterling Hospital encouraged our association and support for the Cancer Awareness Marathon. #DIMR family extended volunteers to serve for the noble social cause. Even the chill in the air at 6 am could not stop the enthusiasm of #DIMR students. As a part of social responsibility and #holisticlearning #DIMR students participated wholeheartedly in the Cancer Awareness Marathon organized by Sterling Multi Specialty hospital, in association with DIMR at Appu Ghar, Nigdi.

Learning Outcome:

- Students got hands on experience of event management
- Students got aware of about importance of exercise



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Director

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Research
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S.P. Campus, Baner, Balewadi, Pune - 411 045 INDIA
☎ 7767899401 - 10 ✉ director@dimr.edu.in 🌐 www.dimr.edu.in



MEMORANDUM OF UNDERSTANDING (MoU)
BETWEEN
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH
AND
NAVCHAITANYA JESHTHA NAGRIK SANGH

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 10th August 2018 by and between Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Navchaitanya Jeshtha Nagrik Sangh. The second party, and represented herein by its Secretary Adv. Saidappa Onkareppa Mashalkar

WHEREAS:

- A) First Party is a Higher Educational Institution named: **Dnyansagar Institute of Management and Research, Pune**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of social activities, Expert Lecture.
- D) Navachaitanya Jeshtha Nagrik Sangh, Balewadi Pune, - the Second Party is engaged as a NGO.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1

CO-OPERATION

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- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

CLAUSE 2

SCOPE OF THE MoU

- 2.1 Social Activities: The Second Party to permit the Faculty and Students of the First Party to volunteer during the social activities of second party.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the trends and in house requirements.
- 2.3 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.4 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

CLAUSE 3

VALIDITY

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

CLAUSE 4

RELATIONSHIP BETWEEN THE PARTIES

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party



Dr. Sajid Alvi

Director

DIMR, Pune



Second Party



Adv. Saidappa Mashalkar

Secretary

Navchaitanya Jeshtha Nagrik Sangh, Balewadi, Pune





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Activities Under MoU

**Navachaitanya Jeshta Nagrik
Sangh Balewadi, Pune**



Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

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Collaborate with **Navachaitanya Jetha Nagrik Sangh, Balewadi, Pune** conducting daily morning exercise activities at the DIMR Campus. Various activities like get together, birthday celebrations and social activities are also conducted by them in campus promoting a healthy and active lifestyle within the campus community.

ACTIVITIES

Year

2023



Group Photo of members



Morning Exercise



Birthday Celebrations



Group Photo of members

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[Signature]

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2022



**Annual program of the Navchaitanya
Jeshatha members**



Morning Exercise



Celebrations in DIMR Canteen

2021



Morning Exercises



Morning Exercises

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2020



Morning Exercises

Morning Exercises

2019



Felicitation of our Hasya club member

Group Members

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Director
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2018



Group Members



Group Photo



Morning Exercise



Morning Exercise

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Director
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