



**SHRI KHANDERAI PRATISHTHAN'S
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)
(AISHE Code : C - 41293, PUN Code - IMMP014030)



Metric 3.5.1

**List and Copies of Documents Indicating the
Functional MoUs / Linkage/ Collaborations
Activitywise and Year-wise**

Part A (1 -15)




Director
Dnyansagar Institute of Management and
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Balewadi, Pune-411045

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Criteria 3- Research, Innovations and Extension

3.5 Collaborations

3.5.1. List of Activities and Exchange

Sr. No.	Name of the institution / industry with whom the MoU / linkage is made, with contact details	Year of signing MoU / linkage	Date of conduction of Activity	List of Activities under the MoU/Linkage (nternship, on-the-job training, project work, student / faculty exchange and collaborative research)
1	Abhinav Education Society's Institute of Management and Research	2022-23	9th -10th June 2023	Faculty Exchange: Prof. Anuj Bajaj attended Two Days Online National Level Faculty Development Program "Research and Innovation: Procedure for Research Paper Publication, Patent Filings, and Entrepreneurship Development"
2	Fundsmart, Pune, Maharashtra	2022-23	June 2023	Participated in SIP Pool Campus Drive Following Students of Batch 2022-24 Carried out SIP 1) Sakshi Kachare 2) Tejaswini Diwar 3) Monali Deshmukh 4) Shrunali More 5) Rahul Jagdhane 6) Ganesh SAsane 7) Samrat Salve
3	Kshetrik Agrow Business Industries Pvt. Ltd., Satara	2022-23	28th March 2023	Guest Session: Mr. Narendra Pisal of Kshetrik Agro Business Industries conducted guest session on 'Entprenurship Opportunities in Agriculture"
4	Biman Realty Solutions, Office No: 609, Mont Vert Velocity, Baner - Pashan Link Road, Pune - 411021	2022-23	June 2023	Final Placement 1) Abhishek Kajale 2) Vishal Yadav 3) Aakanksha Gaikwad
5	ExcelR Solutions, Bangluru, Karnataka	2022-23	18 Jan. 2023 to 30th Jan. 2023	Digital Marketing Certification
			07 Nov. to 28th Nov. 2022	Application base Program on Adv Excel, Power Point and Word
			6 Feb to 15 Feb 2023	CRT Mastering Quantitative Aptitude to Crack Job Interviews




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			02 Jan to 20 Jan 2023	Business Analytics using Power BI and Tableau
6	Dr. D. Y. Patil Institute of Management Studies (DYPIMS), Near Akurdi Railway Station, Nigdi-Pradhikaran, Akurdi, Pune - 411044 (MS)	2022-23	From 3 to 24th June 2023	Prof. Rupesh Andhrukarkar attended Online One Week Workshop on Research Methodology
			From 12 to 17 September 2022	Prof. Priyanka Shinde participated State Level Workshop on Data Analysis using Excel and SPSS
			19th to 23rd December 2022	Ms. Nilofar Sayyad of DYPIMS attended Faculty Development Program on Intellectual Property Rights
7	Said Technologies Pvt. Ltd., Office No. 106, First floor, Pradeep Chambers, Above SBI mutual Fund, Bhandarkar Inst. Road, Pune -411004	2022-23	June 2023	Final Placement Govind Surwase, Mayuri Mahapure
8	Fundsroom Investment Services	2022-23	Oct 2022	Akshay Kale, Ajay Dharmik, Ganesh Pitale Mitali Kirde, Gaikwad Manoj undergone SIP
9	ASM's Institute of Professional Studies, Pune	2021-22	From 19th to 23rd December 2022	Prof. Dr. Vikas Barbate participated Faculty Development Program on Intellectual Property Rights
			10th Oct. 2022	Dr. Mayadevi Jadhav participated Workshop on Case Study Writing
			15th June 2022	Prof. Priyanka Shinde attended IPR Awareness Training Program
10	Dr. D. Y. Patil Institute of Management and Entrepreneur Development (DYPIMED), Sr. No. 27/A/1/2c, Near Eco City, Talegaon, Varale, Pune - 410507 (MS)	2022-23	19th May 2022	Dr. Swati Singh and Dr. Poonam Khadke attended training session on Canva
			17th Feb. 2023	Dr. Manisha Khaladkar and Prof. Nadeem Kazi attended Session on IPR and Entrepreneurship
			3rd June 2023 to 24th June 2023	Prof. Nilam Naidu participated One Week Online Workshop on Research Methodology
11	S. B. Patil Institute of Management, Sector No. 26, Near Akurdi Railway Station,	2021-22	2 nd April 2023	Dr. Swati Tej Bali Singh attended FDP on "Systematic Literature Review Process"

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	Pradhikaran, Nigdi, Pune - 411 044. (MS)		11 Jan. 2023	Mr. Sundar Pachkudave participated in Enhancing the Library Services: Past, Present and Future
			13 Feb. 2023	Dr. Sajid Alvi Member of Staff Selection Committee
			19th to 23rd December 2022	Dr. Kajal Maheshwari participated in Faculty Development Program on Intellectual Property Rights
			15 Nov. to 19 Nov. 2021	Dr. Pranita Burbure attended Faculty Development Program on Research Methodology in Management
			13th to 14th May 2022	Dr. Manisha Jagtap attended National Conference
12	Square Yards, Inspire Co Space, 2nd Floor, Amar Paradigm, Sr No. 110/11/3, Baner - Mahalunge Rd, Opp Chroma, Baner, Pune - 411045	2021-22	29th March 2022	Pool Campus Drive
			2022-23	Final Placement
13	SCMC Pvt. Ltd., 16/6, Vishal Nagar, Pimple Nilakh Wakad, Pune India- 411027.	2022-23	4th July 2023	SIP Pool Campus Drive
		2021-22	2021-22	SIP (2021-22) NAIR BHAGYASHREE SOMAN SATANGE SAURAV NARENDRA
14	International Institute of Management Science (IIMS), S. No. 169/1/A, Chinchwad, Opposite to Elpro International, Pune, Maharashtra, 411033, (MS)	2021-22	19th to 23rd December 2022	Dr. Vandana Mohanti attended Faculty Development Program on Intellectual Property Rights
			15 Nov. to 19 Nov. 2021	Prof. Pushpraj Wagh attended Faculty Development Program on Research Methodology in Management
15	Finkomm Eduventure	2021-22	2021 to till date	Dr, Sajid Alvi on Advisory Board
16	Wa Foundation	2021-22	2021-22 and 2022-23	Dr. Sajid Alvi invited as Mentor
			23 Dec. 2022	Cross Cultural Visit
			29 Dec. 2021	Seminar Invitee: " Leadership Skills, excellence and Mentorship" 29 Dec. 2021



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17	Wisteria Properties, 4th Floor, Silver Space Commercial Building Above Saraswat Bank, Vishal Nagar, Jagtap Dairy Rd, Pimple Nilakh, Pune, Maharashtra 411027	2020-21	2022-23	Thorat Ashwini, Salve Pallavi Suresh, Kamble Aniket Gautam, Raste Ramesh Macchindra, Hanumante Sunita Govind, Wagh Snehal Sahebrao, Shinde Nisha Diliprao Done Sip
			2021-22	Harshada Tithe Final Placement
			2020-21	Prajapati Neha done SIP
18	AISSMS INSTITUTE OF MANAGEMENT, Kennedy Road, Near R.T.O., Pune – 411 001,	2020-21	6th Feb. 2023	Prof. Ujjwal More attended FDP on 'EBESCO Mobile App'
			24 June 2023	AISSMSIOM student attended Seminar on Career Opportunities in Data Science AI ML
			19th to 23rd December 2022	Dr. Gauri Prabhu attended Faculty Development Program on Intellectual Property Rights
			15 Nov. to 19 Nov. 2021	Prof. Rashmi Phirake participated Faculty Development Program on Research Methodology in Management
			10 Oct. 2021	Prof. Nilambari Moholkar participated Faculty Development Program on Generic Electives - University Level Courses for MBA 2019 Revised Curriculum based on OBE and CBCS Grading System
21 April 2021	Prof. Yogesh Deshmukh attended National Seminar on 'Innovation and Intellectual Property Rights'			
19	Poona Institute of Management Sciences and Entrepreneurship (PIMSE), K.B. Hidayatullah Road, Poona College Campus, Modi Khana, Pune – 411001 (MS), Pune	2020-21	14th December 2022	Prof. Shamli Joshi attended Faculty Development Program On Outcome Based Education For Academic Excellence And Accreditation
			19th to 23rd December 2022	Dr. Sheena Abraham Faculty Development Program on Intellectual Property Rights
			4 December 21	Prof. Mohd. Iftekhar Khan participated Workshop on "How to draft a research proposal "



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			15 Nov. to 19 Nov. 2021	Payal Samdariya attended Faculty Development Program on Research Methodology in Management
			13 Feb. 2021	Prof. Pappu Gaikwad attended Research Workshop on "Designing Questionnaire in Research "
20	Lotus Business School (LBS), S. No 52/53 Jhambe Road, Pune Mumbai Expressway, Punawale, Pune-411033 (MS)	2020-21	15 Feb. 2023	Dr. Sajid Alvi invited as Subject Expert for Ph.D. admission process
			30 Jan. to 31 Jan. 2023	Jagdhane Rahul Rajendra Salve Samrat Ashok Aishwarya Gaikwad Deshmukh Monali Ajay Participated In Sports and Cultural Event
			19th to 23rd December 2022	Dr. Anil Poman attended Faculty Development Program on Intellectual Property Rights
			22 Oct. 2022	Prof. Nadeem Kazi attended One Day Workshop on Basic Outline of Research Proposal & Guidelines for Ph.D. Interview
			26 August 2022	Dr. Sajid Alvi invited as Subject Expert for Ph.D. admission process
			15 Nov. to 19 Nov. 2021	Prof. Manisha Purohit, Prof. Rajesh Gade participated in FDP on Research Methodology in Management
			25 April 2022	Dr. Sajid Alvi invited as Subject Expert for Ph.D. admission process
			26 August 2021	Dr. Sajid Alvi invited as Subject Expert for Ph.D. admission process
			16 August to 22 August 2021	Prof. Sameer Patil participated in Workshop on Intellectual Property Right
			30 Jan. 2021	Shaikh Tayyaba Mohommad Warghat Payal Pramodrao Daspute Gangasagar Bapurao Durga Balasaheb Jadhav Participated In Sports & Cultural Event

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			15 Oct. 2020	Mr. Akbar Sayyad attended Online SDP on Emerging Techonolgy on 15-10-2020
21	CleverGround	2020-21	12 Dec to 17 Dec 2022	Business Analytics Certification
			6 Dec to 11 Dec 2021	Data Analytics Certification
			23 Nov to 28 Nov 2020	Data Analytics Certification
22	Allana Institute of Management Sciences (AIMS), K.B. Hidayatullah Road, New Modikhana, Azam Campus, Camp,Pune – 411001 (MS)	2020-21	19th to 23rd December 2022	Dr. Nilofer B. Shaikh attended Faculty Development Program on Intellectual Property Rights
			01 Feb. 2023	Prof. Ujjwal More, Prof. Nilam Naidu attended One Day Workshop on Research Methodology
			26th Feb. 2022	Dakhale Akshay Bhaskar Shubham Barse Kawale Sayali Anil Ghorpade Sanmati Suresh participated in Culturaland Sports Event
			28th Jan. 2022	DR. Sajid Alvi- invited as 'Subject Expert'
			15 Nov. to 19 Nov. 2021	Prof. Atik Shaikh participated in FDP on Research Methodology in Management
			21 August 2021	DR. Sajid Alvi- Refree for PH D Progress Review Presentations
			16 July 2021 To 17 July 2021	Faculty attended National Conference (Dr.Manisha Jagtap)
23	Prolearn India	2020-21	15 Sept 2021	Seminar on Career Opportunities in Agriculture
			2022-23	Mr. Nitin Thakoor, Prolearn India, DIMR IPR Cell Industry Expert
			29 Sept to 30 Sept 2021	Webinar on Career Opportunities in Hospitality and Tourism
			15 Sept to 16 Sept 2020	Webinar on Career Opportunities in Agribusiness

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24	Prin. N. G. Naralkar Institute of Career Development and Research, 536 Shaniwar Peth, Appa Balwant Chowk, Pune-411030 (MS)	2020-21	24th Dec. 2022	Dr. Sajid Alvi- Conducted a session on 'Marketing 4.0'
			19th to 23rd December 2022	Dr. Shital Deshmukh Faculty Development Program on Intellectual Property Rights
			15 Nov. to 19 Nov. 2021	Prof. Pradnya Bhambure attended Faculty Development Program on Research Methodology in Management
			18 Sept. 2020	Prof. Hrishikesh Dhumale attended Faculty Development Programme (FDP) on Outcome based Education Philosophy covering CO-PO Mapping, PEO and PSO mapping with CO and Mapping Graduate Attributes with Vision-Mission of the institute
25	Institute of Industrial and Computer Management and Research (IICMR), Pradhikaran Campus HS-2, Sector 27A, Behind Tukaram Garden, Pradhikaran, Pune 411044	2019-20	24 Feb. to 25 Feb. 2023	Dr. Manisha Khaladkar attended National Conference 2023 – Industry Institute Linkage through the implementation of National Education Policy 2020”
			19th to 23rd December 2022	Dr. Dipti Sharma attended Faculty Development Program on Intellectual Property Rights
			17 Jan. to 18 Jan. 2022	Prof. Yogesh Deshmukh participated Quality Improvement Program on Innovation through Artificial Intelligence Data Science
			15 Nov. to 19 Nov. 2021	Prof. Manisha Kulkarni attended Faculty Development Program on Research Methodology in Management
			13 March 2021	Dr. Manisha Jagtap Prof. Swati Bhalerao Webinar on AI as an enabler for Teachers in Implementing National Education Policy 2020
			21 July to 27 July 2020	Jayasri Murali Iyengar and Mrs Kiran Shrikant Rao attended e-FDP on NAAC

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			31 July 2020	Dr. Manisha Kulkarni Dr. Khushboo Sahu Prof. Neha Inamdar attended e-FDP on MBA CBCS & GS OBE Patten in Organization Management Board
			16 Dec. to 20 Dec. 2019	Dr. Jayshree Murali attended Faculty Development Program on ICT Tools for Effective Teaching & Learning
			13 July 2019	Mr.Dhanjay Bhavsar attended Faculty Development Program on - OSCM – Blooms Taxonomy for CBCSOBE 2019 pattern in association with SPPU
26	ASM's Institute of Business Management and Research (IBMR), MIDC, Block 'C', Chinchwad, Pune, Maharashtra 411019 (MS)	2019-20	20 Jan. 2023	Dr. Sajid Alvi-Chair Session for International Conference on 20th Jan. 2023 International Conference INCON
			19th to 23rd December 2022	Dr. Nilesh Anute Dr. Bhagyashree Kunte attended Faculty Development Program on Intellectual Property Rights
			8th April 2022	Dr. Sajid Alvi-Chair Subject Expert Ph.D. Interview
			4 Feb. 2022	Dr. Sajid Alvi-Chair Subject Expert Ph.D. Interview
			15 Nov. to 19 Nov. 2021	Prof. Sunanda Jindal attended Faculty Development Program on Research Methodology in Management
			21 July to 27 July 2020	Dr. Sanjay Dharmadhikari Dr. Bhagyashree Kunte Dr.Dilip Aher attended e-FDP on NAAC
			31 July 2020	Dr. Smita Wagh attended e-FDP on MBA CBCS & GS OBE Patten in Organization Management Board
			11th Jan. 2020	Dr. Manisha Jagtap invited as Session Chair for International Conference INCON XV

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			16 Dec. to 20 Dec. 2019	Prof. Swati Yeole participated Faculty Development Program on ICT Tools for Effective Teaching & Learning
			27 Nov. 2019	Dr. Manisha Jagtap invited resource person Session on "Overview of Basics of Marketing"
27	Matrix School of Management Studies, Near Westernly Bypass Road, Wadgaon, Ambegaon (BK), Pune- 411 041 (MS)	2019-20	10 Jun 2023	Prof. Anuj Bajaj attended webinar on 'Research Methodology' on 10th June 2023
			11 Jan 2023	Rohit Kamble Unnati Bhosekar participated in SIP Project presentation Competition
			20 Jan 2023	Students Attended 'Sports Fest' Chinmay Sudhir Bhav Deshmukh Monali Ajay Raj Vinayak Kamble Jagdhane Rahul Rajendra
			19th to 23rd December 2022	Dr. Harshali Gomase attended Faculty Development Program on Intellectual Property Rights
			20 Dec. 2021	Students Attended 'Sports Fest' Umbarkar Rutik Gajanan Kawale Sayali Anil Shubham Barse Awasare Ayush Umesh
			27 February 2021	Pappu Gaikwad and Dr. Meena Sharma attended webinar on 'A New Way Ahead'
			10 July 2021	Sameer Bhausheb Patil and Prof. Kavita Pareek attended a session on STATCRAFT SOFTWARE AWARENESS
			15 Nov. to 19 Nov. 2021	Prof. Pujali Jagtap attended Faculty Development Program on Research Methodology in Management
			21 July to 27 July 2020	Prof. Prasad Vidhate Prof. Sachin Bhame attended e-FDP on NAAC
			31 July 2020	Dr. Shilpa Kulkarni Prof. Prasad Vidhate

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				Prof. Sachin Bhamre attended e-FDP on MBA CBCS & GS OBE Pattern in Organization Management Board
			16 Dec. to 20 Dec. 2019	Dr. Rajendra Chaudhari participated Faculty Development Program on ICT Tools for Effective Teaching & Learning
			11 Sept 2019	Dr. Mayadevi Shriram Jadhav and Prof. Yogesh Deshmukh participated in Seminar on 'Intellectual Property Rights' on 11/09/2019
28	Pratibha Institute of Business Management (PIBM), Behind Mehta Hospital, Off Mumbai Pune Road, Kalbhore Nagar, Chinchwad, Pune 411019 (MS)	2019-20	3rd Feb. to 4th Feb. 2023	Prof. Nadeem Kazi Two-day National Workshop on the Implementation of National Educational Policy 2020.
			19th to 23rd December 2022	Prof. Gururaj Dangare attended Faculty Development Program on Intellectual Property Rights
			15 Nov. to 19 Nov. 2021	Prof. Shweta Jain attended Faculty Development Program on Research Methodology in Management
			21 July to 27 July 2020	Prof. Shweta Jain attended e-FDP on NAAC
			31 July 2020	Prof. Pallavi Chugh Prof. Niji Shajan attended e-FDP on MBA CBCS & GS OBE Pattern in Organization Management Board
			16 Dec. to 20 Dec. 2019	Dr. Mahima Singh participated Faculty Development Program on ICT Tools for Effective Teaching & Learning
			12 Sept. 2019	Prof. Nilambari Mohokar attended FDP on Tips and techniques for writing International Quality Research Papers and their publication in journals
29	Dr. D.Y.Patil Centre for Management and Research,	2018-19	19th to 23rd December 2022	Dr. Madhulika Gupta attended Faculty Development Program on Intellectual Property Rights

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Newale Vasti, Chikhali, Pune – 412114 (MS)		15 Nov. to 19 Nov. 2021	Prof. Shreeyash Sohani attended Faculty Development Program on Research Methodology in Management	
		12 Sept 2020	Prof. Sameer Patil attended FDP on "Online Teaching & Learning"	
		21 July to 27 July 2020	Prof. Shreeyash Sohani and Dr. Madhulika Gupta attended e-FDP on NAAC	
		31 July 2020	Prof. Shreeyash Sohani attended e-FDP on MBA CBCS & GS OBE Patten in Organization Management Board	
		16 Dec. to 20 Dec. 2019	Prof. Anil Pawar participated Faculty Development Program on ICT Tools for Effective Teaching & Learning	
		6th July 2019	Dr. Manisha Jagtap attended FDP on "Case Writing & Case Teaching"	
		17 Dec. to 21 Dec. 2018	Dr. Madhulika Gupta Participated in Faculty Development Program On Innovative Teaching Pedagogy: A Case Study Approach	
30	JSPM's Jayawant Institute of Management Studies, Tathawade Sr. No. 80, Pune Mumbai Bypass Highway, Tathawade, Pune – 411033	2018-19	2 Dec. 2022	Dr. Swati Singh attended Seminar on IPR
			19th to 23rd December 2022	Dr. Rasika Patil attended Faculty Development Program on Intellectual Property Rights
			26 July to 29 July 2021	Prof. Hrishikesh Dhumale participated in FDP on E-content development
			15 Nov. to 19 Nov. 2021	Prof. Gorakh attended Faculty Development Program on Research Methodology in Management
			04 Jan to 09 Jan 2021	Prof. Shruti Navandar participated in FDP on Teaching Pedagogy using ICT Tools
			21 July to 27 July 2020	Aditya Hanmant Katkar Manesh Ramkrishna Palav attended e-FDP on NAAC
			31 July 2020	Dr. Gorakh Wakhare Dr. Rasika Patil attended e-FDP on

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				MBA CBCS & GS OBE Patten in Organization Management Board
			26th June 2020	Prof. Dhananjay Bhavsar participated in National Level Webinar on 'Emerging Trends in Business Analysis '
			16 Dec. to 20 Dec. 2019	Dr. Harini Ranjan participated Faculty Development Program on ICT Tools for Effective Teaching & Learning
			17 Dec. to 21 Dec. 2018	Dr. Bipin Bankar Participated Faculty Development Program On Innovative Teaching Pedagogy: A Case Study Approach
31	Kings Auto Riders	2018	2018 to till date	Placement and Summer Internship
32	CP HR Services Pvt. Ltd.	2018-19		Workshop Invitee: "Unlock Your Marketig Potential and Propel Your Business to New Heights"
			31 Dec. 2021	Workshop Invitee: " Leadership Thought Works" 31 Dec. 2021
			08 May to 24 May 2023	Value Added Course - Business English
			02 Jan to 19 Jan 2023	Value Added Course - Aptitude
			02 March to 19 March 2022	Value Added Course - Aptitude
			01 Feb to 17 Feb 2022	Value Added Course - Business English
			21 Sept to 08 Oct 2020	Value Added Course - English Communication
			02 Jan to 15 Jan 2020	Value Added Course - Business English
			11 March to 28 March 2019	Value Added Course - Aptitude
			01 Feb to 18 Feb 2019	Value Added Course - English Communication Skills
33		2018-19	23 Dec. 2022	Cross Cultural Visit

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GLOBAL INNOVATORS & ENTREPRENEURS NETWORK (GIENET)	2022-23	Ms. Snehal Wankhade, GIENET, Member of DIMR ED Cell	
	2021-22	Ms. Snehal Wankhade, GIENET, Member of DIMR ED Cell	
	2020-21	Ms. Snehal Wankhade, GIENET, Member of DIMR ED Cell	
	2019-20	Ms. Snehal Wankhade, GIENET, Member of DIMR ED Cell	
	2018-19	Ms. Snehal Wankhade, GIENET, Member of DIMR ED Cell	
	2 October 2019	Sapiens Talk	
	12 May 2019	ED Cell Inauguration	
	15 Jan 2019	National Conference	
34 Poona College of Arts, Science and Commerce, Camp, Pune - 411001 (MS)	2018-19	4 Oct to 5 Oct 2023	Prof. Shrawani Parse Participated In Two-Day National Level FDP On "Ai-Vfx Assisted E-Content Development"
		19th to 23rd December 2022	Dr. Imran Baig Mirza attended Faculty Development Program on Intellectual Property Rights
		15 Nov. to 19 Nov. 2021	Ms. Deepika Abhijeet Kininge attended Faculty Development Program on Research Methodology in Management
		21 July to 27 July 2020	Dr. Imran Baig Mirza attended e-FDP on NAAC
		7 January 2020	Dr. Manisha Jagtap and Dr. Shiram Shimpi attended the Workshop on 'Preparation for NAAC Accreditation As Per Latest Guidelines'
		31 July 2020	Prof. Mirza Imran Baig participated in One Day e-FDP on MBA CBCS & GS OBE Pattern in Organization & Management Board for Sem-III' on 31st July 2020
		16 Dec. to 20 Dec. 2019	Ms. Deepika Abhijeet Kininge participated Faculty Development Program on ICT Tools for Effective Teaching & Learning

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Director

**Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045**

**SHRI KHANDERAI PRATISHTHAN'S
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)
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			17 Dec. to 21 Dec. 2018	Ms. Heena Mushtaque Sayyed Participated Faculty Development Program On Innovative Teaching Pedagogy: A Case Study Approach
			9 Dec. 2018	Dr. Shriram Shimpi and Prof. Sameer Patil has participated in One Day Quality Seminar on 'Academic Audit' on 9th Dec. 2018
35	Sai Service Pvt. Ltd	2018-19	15 June - 15 August 2019	Vishnu Laggad SIP
				Vishnu Laggad Dissertation
			5th Feb. 2023	Manisha Jagtap invited at Sai Service
			8th March 2021	Manisha Jagtap invited at Sai Service
			10 Dec. 2019	Vishnu Laggad Placement
			23 Oct. 2021	Industrial Visit
36	IQ's Center for Career Development	2018-19	12 December 2022	Dr. Manisha Jagtap invited as resource person
			20 August 2022	Prof. Sameer Patil invited as resource person
			2021-22	Mr. Shubham Divti, Mr. Amol Ugale, Mr. Nitin Munde, Mr. Amit Gondale, Mr. Lukeshkumar Parihar, Mr. Markad Balu, Mr. Neeraj Mesta had undergone SIP Research Methodology Workshop
			23 July 2019	Workshop of "Quality Research Papers"
			9 Feb. 2019	Prof. Sameer Patil invited as resource person
			22 Sept. 2018	Dr. Manisha Jagtap invited as resource person
			13 Nov. 2020	Decision Science Competition
			29 Sept to 30 Sept 2020	Career Opportunities in Hospitality industry
			15 Sept to 16 Sept 2020	Webinar on Career Opportunities in Agribusiness
37	Brainworks Business Solutions Pvt. Ltd.	2028	2018 to till date	Dr. Sajid Alvi Mentor

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38	Neorare Services LLP	2018-19	22 May to 27 May 2023	Value Added Course Personal Effectiveness for Success
			12 Dec to 17 Dec 2022	HR Analytics Certification
			17 Jan to 21 Jan 2021	Value Added Course Personal Effectiveness for Success
			6 Dec to 11 Dec 2021	HR Payroll Certification
			7 Sept to 12 Sept 2020	Value Added Course Personal Effectiveness for Success
			23 Nov to 28 Nov 2020	HR Payroll Certification
			14 Oct to 20 Oct 2019	Value Added Course Personal Effectiveness for Success
			5 August to 10 August 2019	HR Payroll Certification
			7 Jan to 12 Jan 2019	Value Added Course Personal Effectiveness for Success
			23 July to 28 July 2018	HR Payroll Certification
39	Magic Institute of Excellence	2018-19	8 May to 24 May 2023	Investment Banking Certification
			12 Dec to 17 Dec 2022	Hedge Fund Operation Certification
			2 March to 19 March 2022	Investment Banking Certification
			6 Dec to 11 Dec 2021	Hedge Fund Operation Certification
			7 Dec to 23 Dec. 2020	Investment Banking Certification
			23 Nov to 28 Nov 2020	Hedge Fund Operation Certification
			15 July to 31 July 2019	Investment Banking Certification
			5 August to 10 August 2019	Hedge Fund Operation Certification

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			20 Feb to 9 March 2019	Investment Banking Certification
			23 July to 28 July 2018	Hedge Fund Operation Certification
40	PureTechnology	2018-19	12 Dec to 17 Dec 2022	Digital Marketing Certification
			6 Dec to 11 Dec 2021	Introduction to Digital Marketing-Certification
			23 Nov to 28 Nov 2020	Introduction to Digital Marketing-Certification
			5 August to 10 August 2019	Digital Marketing Fundamentals - Certification
			23 July to 28 July 2018	Digital Marketing Fundamentals – Certification
41	Scout Innovations	2018-19	2022-23	Mr. Mangesh Wankhade, Scout Innovations, Member of DIMR ED Cell
			2021-22	Mr. Mangesh Wankhade, Scout Innovations, Member of DIMR ED Cell
			2020-21	Mr. Mangesh Wankhade, Scout Innovations, Member of DIMR ED Cell
			2019-20	Mr. Mangesh Wankhade, Scout Innovations, Member of DIMR ED Cell
			2018-19	Mr. Mangesh Wankhade, Scout Innovations, Member of DIMR ED Cell
			2 Oct 2019	Sapien Talk
			31 August 2018	Mr. Mangesh Wankhade of Scout Innovations invited for Guest Session "Finding First Job"
42	Podium Systems Pvt. Ltd	2018-19	1 May 2019	Siddharth Patel, Shivam Sharma, Sohel Pathan completed SIP
			July 2020	Jaya Singh completed SIP
43	HDFC Ergo	2019-20	Jan 2020 June 2020	Pool Campus Drive Kushal Patil Placement
44	Sterling Multispeciality Hospital	2018-19		

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			3rd Feb. 2019	Cancer Awareness Marathon Volunteering SIP
45	Nav Chaitnya Hasya Club, Balewadi	2018-19	2018 to till date	Hasya Club Activities



Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045





**ABHINAV EDUCATION SOCIETY'S
INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE New Delhi, Affiliated to Savitribai Phule Pune University)
S.No. 23/3/2/2, A/P Narhe, Tal. -Haveli, Pune -411041
Email: abhinavmba.institute@yahoo.com



Sri. Rajeev Jagtap
(B.Sc., M.M.S.)
FOUNDER PRESIDENT

Mrs. Sunita R. Jagtap
(B.Com., L.L.B.)
FOUNDER SECRETARY

Dr. Abhijeet Kaiwade
(Ph.D., M.C.A., M.B.A.)
DIRECTOR

MEMORANDUM OF UNDERSTANDING

This memorandum of Understanding ("MOU") is made and entered on the 1st June 2023
(the "Effective Date") at Pune.

BETWEEN

Shri.Khanderao Prathishthan's Dnyansagar Institute of Management & Research
Balewadi, Pune.411045

-----of the **FIRST PART**

AND

Abhinav Education Society's Institute of Management and Research, an MBA & MCA Institute established in 2007, approved by All India Council for Technical Education (AICTE) and affiliated to the Savitribai Phule Pune University, and having its head office at S. No. 23/3/2/2, A/P Narhe, Tal. Haveli, Pune, Maharashtra 411041.

.....of the **SECOND PART**

WHEREAS:

1. Development of Academic ties, Mutual student and faculty Exchange Programmes.
2. Joint research, Incubation, Entrepreneurship development activities including seminars, conference, symposia, workshop etc. as well as areas of mutual interest
3. Academic educational and professional development activities
4. Other activities contributing to the development of academic and educational exchange between the **DIMR** and **AESIMR**, mutually agreed upon by both the parties.

5. This MOU is drawn out between **DIMR** and the Institute on the prospect that both will collaborate for effective use of Information and Communication Technology (ICT), Research Training.
6. **DIMR** and the Institute are hereinafter individually referred to as a “Party” and Jointly Referred to as “Parties”

NOW IT IS AGREED BY AND BETWEEN THE PARTIES HERETO AS FOLLOWS:

1. PURPOSE:

The purpose of this Memorandum of Understanding is as follows:

1. Sharing new methods of teaching and learning and curriculum development.
2. Organizing seminars / conferences / workshops / competitions on subjects of academic as well as Professional interest for cross fertilization of ideas for overall growth
3. Giving the exposure of corporate culture to the Institutes students and faculty through various activity.
4. Guiding and mentoring the institute’s students for projects.
5. Organizing Faculty Development Programs.
6. Development of Incubation and Entrepreneurship development cell by helping each other for generating seed money and sponsorship projects from industry.
7. Innovative ways of Entrepreneurship development and creating motivational and collaborative environment.
8. Sharing of the Research Guide within two Institute for further improvement in research area.

2. TERM AND TERMINATION

This MOU shall be in force for a period of 3 year from the effective date. Parties may if they desire, decide to extend the MOU for such period and on such terms as may be decided mutually between them. Either party shall be entitled to terminate this MOU at any time, without giving any reasons, by giving 30 days prior written notice of its intention to the other party.

3. COST

Parties acknowledge and agree to bear their own costs associated with the obligations set forth in this MOU.

4. CONFIDENTIALITY:

Each party agrees to treat as confidential all information, which may at any time come into the possession of the other party, and which relates to any actual or proposed business activities, financial affairs, aspirants, developments, other information which may reasonably be regarded as confidential, obtained from or made available by one party to the other, in whatever form called, whether paper, electronic or digital. Each Party undertakes not to use any confidential information for any purpose outside the scope of its obligations under this agreement or to divulge such information to any other person except to its own employees, agents etc..

Address: Shri.Khanderao Prathishthan's Dnyansagar Institute of Management & Research, Balewadi, Pune-411045	Address: Abhinav Education Society's Institute of Management and Research, S. No. 23/3/2/2, A/P Narhe, Tal. Haveli, Pune, Maharashtra 411041.
--	--

IN WITNESS WHERE OF, the parties intending to be legally bound have caused this MOU to be executed by their duly authorized representatives as on the date first herein above mentioned.

**Shri.Khanderao Prathishthan's
Dnyansagar Institute of Management
& Research, Balewadi, Pune-411045**

**Abhinav Education Society's Institute
of Management and Research (AESIMR)**

Sign



Name: Dr. Sajid Alvi

Title: Director

Date

Sign



Name: Dr. Abhijeet Kaiwade

DIRECTOR
INSTITUTE OF MANAGEMENT & RESEARCH
NARHE, PUNE-411041

Date:





**SHRI KHANDERAI PRATISHTHAN'S
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

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**Activities under MoU
Abhinav Education Society's
Institute of Management and
Research, Pune**




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

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ABHINAV EDUCATION SOCIETY'S
INSTITUTE OF MANAGEMENT & RESEARCH

AICTE Approved | Affiliated to SPPU, Pune | Approved by Govt. of Maharashtra

CERTIFICATE

This is to certify that,

Prof. Anuj Bajaj
of DTMR

has participated in "Two Days Online National Level Faculty
Development Program "Research And Innovation:
Procedure for Research Paper Publication,
Patent Filings, and Entrepreneurship Development "
From 9 June 2023 to 10 June 2023


Dr. Abhijeet Kaiwade
Director


Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



**MEMORANDUM OF UNDERSTANDING (MoU)
BETWEEN
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH
AND
FUNDSMART**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 15th of May 2023 by and between.

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Fundsmart. The second party, and represented herein by its Founder & CEO Mr. Amol Sale

WHEREAS:

- A) First Party is a Higher Educational Institution named: **Dnyansagar Institute of Management and Research, Pune**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) Fundsmart, Pune, - the Second Party is engaged in Mutual Fund Distribution & Financial Services.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1

CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

CLAUSE 2

SCOPE OF THE MoU

- 2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

CLAUSE 3

VALIDITY


- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

CLAUSE 4

RELATIONSHIP BETWEEN THE PARTIES

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party


Dr. Sajid Alvi
Director
DIMR, Pune



Second Party


Mr. Anil Sale
CEO
Fundsmart, Pune





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DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

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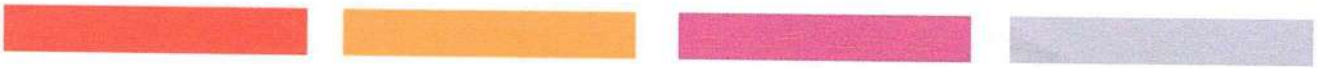


**Activities under MoU
Fundsmart**




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

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**DNYANSAGAR INSTITUTE OF MANAGEMENT
& RESEARCH, PUNE**

Presents

**SUMMER
INTERNSHIP PROGRAM
POOL CAMPUS DRIVE 2023**

Date 4th July 2023

Dnyansagar Institute of
Management & Research,
SKP Campus, Balewadi, Pune.

HIGHLIGHTS

- Free Entry
- Multiple profile openings
- 20+ Companies

Register by scanning the
QR Code.



Companies Participating



VISHWASYA™
Vishwasya Technologess Private Limited



many more

Director

**Dnyansagar Institute of Management and
Research,
Balewadi, Pune-411045**



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Company Representative interacting with the participating students



Interview of the students



Director
Dnyansagar Institute of Management and
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Objectives of the Event:

- To provide the opportunities for the aspiring students to showcase their skills and secure the jobs in the organizations.
- To identify talented and qualified intern from the pool of candidates
- To help in bridging the gap between industry and academics.

Event Description:

DIMR had organized a Summer Internship Program Pool Campus Drive on 4th July 2023. Invited more than 70 institutes' students and 20 companies to participate in the SIP pool campus drive. More than 250 students had participated from the different institutes of Pune.

There were 11 Companies who had participated and conducted the interviews for selecting internship students. The companies who had participated were Lapis Reality, Vishwasaya Technologies, SCMC, Bravishma, Winner Technologies, Niva Bupa, Fundsmart, Apana Ghar, Wisteria Properties, Innonesta Technologies and First Research. The drive was open for MBA /PGDM students from different universities and institute making it an inclusive platform.

The event witnessed enthusiastic participation with 850+ registrations and 250+ students appeared for the interview. The candidates were able to interact with the representatives from various companies and gained valuable insights.

During the drive company representative delivered presentations about their organizations, highlighting their values and career opportunities. Following the presentations, the recruitment process commenced.

Learning Outcome:

- Participating companies are able to acquire the talent from pool of candidates.
- Students got career opportunity.
- Students got the opportunity of networking and professional development.



Dnyansagar Institute of Management & Research

Balewadi, Pune-411045

Director
Dnyansagar Institute of Management and Research

Balewadi, Pune-411045

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SIP Pool Campus Drive

Event Type: Extension & Outreach Activity

Event Name: SIP Pool Campus Drive

Day & Date: Tuesday, 4th July 2023

Venue: DIMR Institute

Participating Companies: 11 companies participated as a recruiter and more than 250 students across the Pune



Students of different institutes doing their registration for the SIP pool campus drive



Fwd: Invitation for Pool Campus Drive for Summer Internship Project

1 message

vishal nicholas <vishalnicholas@dimr.edu.in>
To: "Dr. Asita Ghewari" <asitaghwari@dimr.edu.in>

Thu, Jan 4, 2024 at 10:39 AM

Warm Regards,

Vishal Nicholas
Placement Department
Dnyansagar Institute of Management & Research (DIMR)
Balewadi - Pune
Cell No 7767800409
www.dimr.edu.in

----- Forwarded message -----

From: **AMOL SALE** <amol.sale@fundsmart.in>
Date: Tue, Jun 27, 2023 at 6:50 PM
Subject: Re: Invitation for Pool Campus Drive for Summer Internship Project
To: vishal nicholas <vishalnicholas@dimr.edu.in>
Cc: Amita Sale <amita.sale@fundsmart.in>, Customer Care <customercare@fundsmart.in>

Dear Vishal Sir ,

I confirm our company's presence on the above mentioned date and time .

Thanks & Regards
Amol , FUNDSMART .

On Tue, 27 Jun 2023 at 11:43, vishal nicholas <vishalnicholas@dimr.edu.in> wrote:

Dear Amol Sir,

We welcome you to Dnyansagar Institute of Management & Research; DIMR is nestled in a serene campus in **Balewadi**, Pune. It provides a perfect blend of diverse opportunities to the young leaders of tomorrow.

A stimulating curriculum with focus on sustainability, a tech-savvy campus founded on state of the art infrastructure, and synergy with corporate right from its inception strengthens its splendid efforts towards developing into a globally renowned centre of excellence in the field of education.

As per SPPU prerequisites in the MBA program students need to undergo 2 months Summer Internship Project every year.

For 2022-24 batch students, SIP is scheduled in August & September 2023 .We are planning a Pool Campus Drive for Summer Internship at our Institute on 4th July 2023, We are inviting students of other management institutes as well and we are expecting around 300 - 400 students in total for the pool campus drive .



Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

**Fwd: Summer Internship Programme : Final List of Students : FUNDSMART
FINSERV PVT LTD**

1 message

vishal nicholas <vishalnicholas@dimr.edu.in>
To: "Dr. Asita Ghewari" <asitaghwari@dimr.edu.in>

Mon, Dec 18, 2023 at 12:16 PM

Warm Regards,

*Vishal Nicholas
Placement Department
DnyanSagar Institute of Management & Research (DIMR)
Balewadi - Pune
Cell No 7767800409
www.dimr.edu.in*

----- Forwarded message -----

From: **AMOL SALE** <amol.sale@fundsmart.in>
Date: Wed, Aug 2, 2023 at 10:49 AM
Subject: Summer Internship Programme : Final List of Students : FUNDSMART FINSERV PVT LTD
To: vishal nicholas <vishalnicholas@dimr.edu.in>
Cc: Customer Care <customercare@fundsmart.in>, Amita Sale <amita.sale@fundsmart.in>

Dear Sir ,

Good Morning & Greetings from FUNDSMART !!

Please find the final list of Students who have accepted the offers .

- 1) Sakshi Kachare
- 2) Tejaswini Diwar
- 3) Monali Deshmukh
- 4) Shrunali More
- 5) Rahul Jagdhane
- 6) Aishwarya Gaikwad
- 7) Ganesh Sasane
- 8) Samrat Salve

The first 2 days Training is arranged at Hotel The Fern , Senate 6 Banquet Hall , E square , University Road .
Timing are ,
10 am to 6 pm on Day 1
11 am to 7 pm on Day 2 .

We have informed students accordingly . Request you to also inform clients to reach on time & learn maximum out of this training programme .

Thanks & Regards,



FUNDSMART FINSERV PVT. LTD.

Amol Sale

9823100550/9823755580



Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



FUNDSMART
Your Growth Partner

WHOMSOEVER IT MAY CONCERN

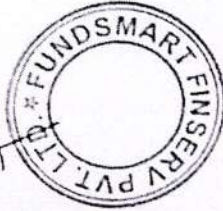
Ms. Monali Deshmukh is a student of DIMR College, Balewadi, Pune. As a part of her academic learning and practical learning, Ms. Monali Deshmukh joined Fundsmart Finserv Pvt Ltd for summer internship between 04/08/2023 to 04/10/2023. During her tenure here, we found her hard working, enthusiastic and learning practical things which she can implement in coming time. We wish her for her bright career.

Regards,

Amol Sale

Director

Fundsmart Finserv Pvt Ltd




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



WHOMSOEVER IT MAY CONCERN

Mr. Rahul Jagdhane is a student of DIMR College, Balewadi, Pune. As a part of his academic learning and practical learning, Mr. Rahul Jagdhane, joined Fundsmart Finserv Pvt Ltd for summer internship between 04/08/2023 to 04/10/2023. During his tenure here, we found him hard working, enthusiastic and learning practical things which he can implement in coming time. We wish him for his bright career.

Regards,

Amol Sale

Director

Fundsmart Finserv Pvt Ltd




Director
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Balewadi, Pune-411045

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(AMFI Registered Mutual Fund Distributor)

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customer@fundsmart.in
K-Square, Office No. 103, Baner, Pune, Maharashtra, India-411045
www.fundsmart.in

www.fundsmart.in





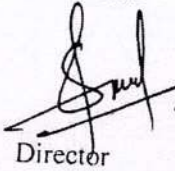
FUNDSMART
Your Growth Partner

WHOMSOEVER IT MAY CONCERN

Ms. Tejaswini Dhiwar is a student of DIMR College, Balewadi, Pune. As a part of her academic learning and practical learning, Ms. Tejaswini Dhiwar joined Fundsmart Finserv Pvt Ltd for summer internship between 04/08/2023 to 04/10/2023. During her tenure here, we found her hard working, enthusiastic and learning practical things which she can implement in coming time. We wish her for her bright career.

Regards,

Amol Sale



Director



Fundsmart Finserv Pvt Ltd




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

FUNDSMART FINSERV PVT. LTD.

(AMFI Registered Mutual Fund Distributor)

+91 9823 100 550

customer@fundsmart.in

K-Square, Office No. 103, Baner, Pune, Maharashtra, India-411045

www.fundsmart.in

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WHOMSOEVER IT MAY CONCERN

Mr. Samrat Salve is a student of DIMR College, Balewadi, Pune. As a part of his academic learning and practical learning, Mr. Samrat Salve joined Fundsmart Finserv Pvt Ltd for summer internship between 04/08/2023 to 04/10/2023. During his tenure here, we found him hard working, enthusiastic and learning practical things which he can implement in coming time. We wish him for his bright career.

Regards,

Amol Sale

Director

Fundsmart Finserv Pvt Ltd



Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

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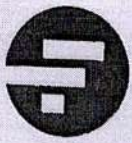
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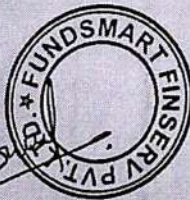
WHOMSOEVER IT MAY CONCERN

Ms. Sakshi Kachare is a student of DIMR College, Balewadi, Pune. a part of her academic learning and practical learning, Ms. Sakshi Kachare joined Fundsmart Finserv Pvt Ltd for summer internship between 04/08/2023 to 04/10/2023. During her tenure here, we found her hard working, enthusiastic and learning practical things which she can implement in coming time. We wish her for her bright career.

Regards,
Amol Sale

Director

Fundsmart Finserv Pvt Ltd



Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

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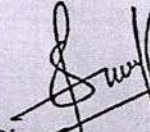
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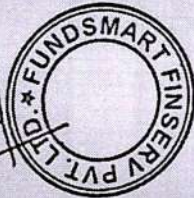
WHOMSOEVER IT MAY CONCERN

Mr. Ganesh Sasane is a student of DIMR College, Balewadi, Pune. As a part of his academic learning and practical learning, Mr. Ganesh Sasane joined Fundsmart Finserv Pvt Ltd for summer internship between 04/08/2023 to 04/10/2023. During his tenure here, we found him hard working, enthusiastic and learning practical things which he can implement in coming time. We wish him for his bright career.

Regards,

Amol Sale


Director



Fundsmart Finserv Pvt Ltd




Director

Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

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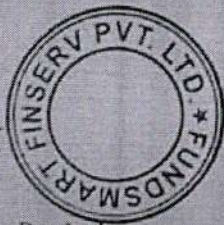
WHOMSOEVER IT MAY CONCERN

Ms. Shrunali More, is a student of DIMR College, Balewadi, Pune. As a part of her academic learning and practical learning, Ms. Shrunali More, joined Fundsmart Finserv Pvt Ltd for summer internship between 04/08/2023 to 04/10/2023. During her tenure here, we found her hard working, enthusiastic and learning practical things which she can implement in coming time. We wish her for her bright career.

Regards,

Amol Nile

Director



Fundsmart Finserv Pvt Ltd



Director

Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

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www.fundsmart.in

www.fundsmart.in



Fwd: Offer Letter

1 message

vishal nicholas <vishalnicholas@dimr.edu.in>
To: "Dr. Asita Ghewari" <asitaghwari@dimr.edu.in>

Thu, Jan 4, 2024 at 10:50 AM

Warm Regards,

*Vishal Nicholas
Placement Department
DnyanSagar Institute of Management & Research (DIMR)
Balewadi - Pune
Cell No 7767800409
www.dimr.edu.in*

----- Forwarded message -----


From: Ashwini Lad <hr@lapisrealty.in>
Date: Thu, Mar 23, 2023 at 4:31 PM
Subject: Offer Letter
To: vishal nicholas <vishalnicholas@dimr.edu.in>


Dear, Sir
Please Find the Attachment Of Offer Letter

Regards

TEAM HR
Lapis realty Solution

2 attachments

 Abhishek Kajale.pdf
724K

 Vishal Yadav.pdf
726K




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

MEMORANDUM OF UNDERSTANDING (MoU)
BETWEEN
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH
AND
Kshetrik Agrow Business Industries Pvt. Ltd., Satara

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 13th of February 2023 by and between.

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Kshetrik Agrow Business Industries Pvt. Ltd. The second party, and represented herein by its Director Mr. Narendra Pisal.

WHEREAS:

- A) First Party is a Higher Educational Institution named: **Dnyansagar Institute of Management and Research, Pune**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) **Kshetrik Agrow Business Industries Pvt. Ltd., Satara**, - the Second Party is engaged in Agribusiness.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1

CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

CLAUSE 2

SCOPE OF THE MoU

- 2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the **Dnyansagar Institute of Management and Research, Pune**, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

CLAUSE 3

VALIDITY

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

CLAUSE 4

RELATIONSHIP BETWEEN THE PARTIES

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party



Dr. Sajid Alvi
Director
DIMR, Pune



Second Party



Mr. Narendra Pisal
Director

Kshetrik Agrow Business Industries Pvt. Ltd., Satara



**SHRI KHANDERAI PRATISHTHAN'S
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)
(AISHE Code : C - 41293, PUN Code - IMMP014030)



**Activities under MoU
Kshetrik Agrow Business
Industries Pvt. Ltd., Satara**




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

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7767800401 - 10 ✉ director@dimr.edu.in 🌐 www.dimr.edu.in



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**Seminar on "Entrepreneur
Opportunities in Agriculture."**

**Speaker- Mr. Narendra Pisal
Date: 28th March, 2023**

**In association
with:**



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Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



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(AISHE Code : C - 41293, PUN Code - IMMP014030)



Seminar on "Entrepreneur Opportunities in Agriculture"

Event name: Entrepreneur opportunities in agriculture

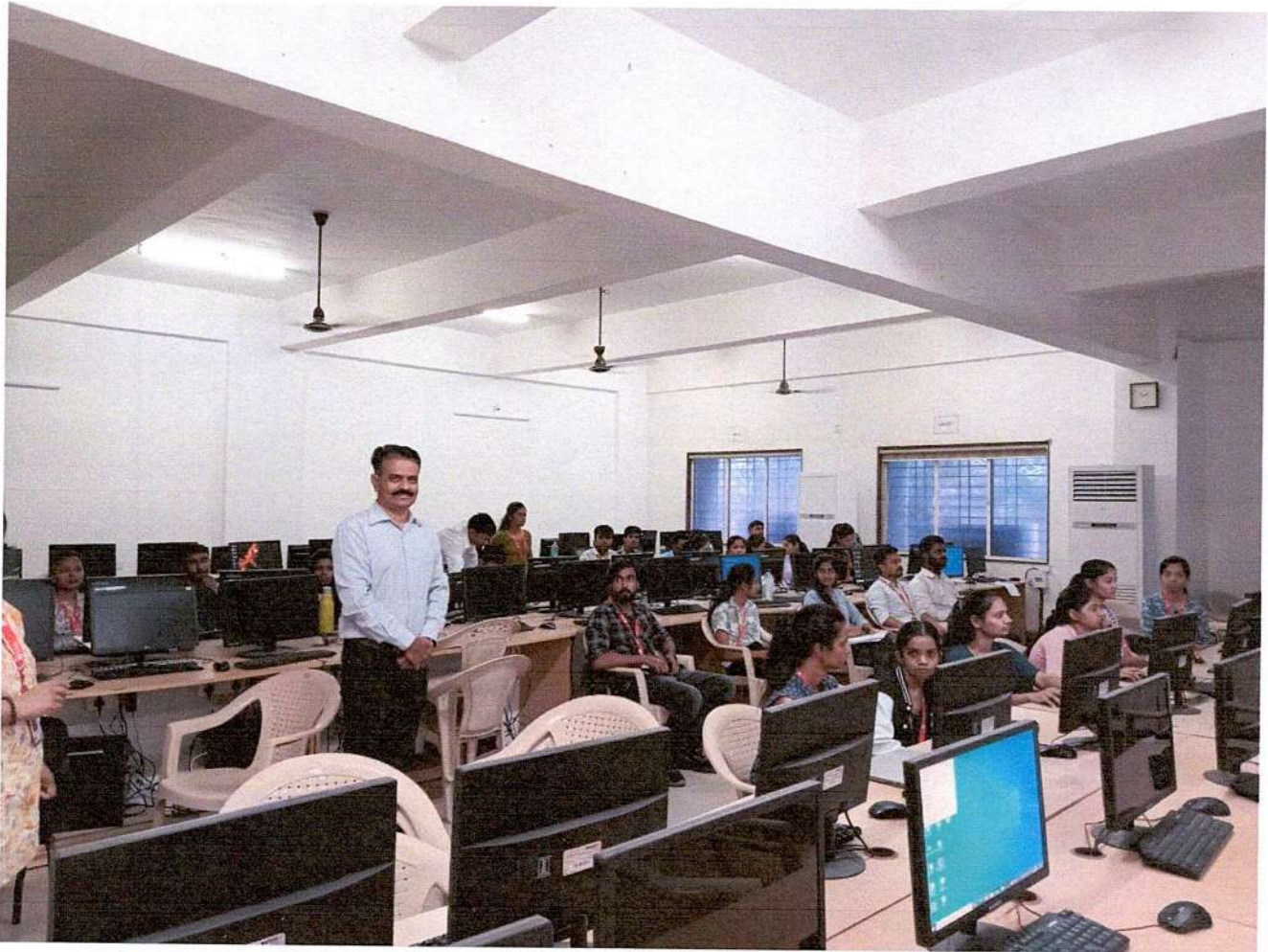
Event type: Seminar.

Day & date: Tuesday, 28th March, 2023

Venue: Seminar hall

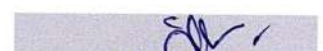
Speaker: Mr. Narendra Pisal.

Collaboration: Kshetrik Agro Business Pvt. Ltd.



Mr. Narendra in the session with DIMR students

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[Signature]
Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune - 411 045



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Objectives of the event:

To study the possibilities & potential of agriculture business and to promote ideas of entrepreneurship in agriculture sector.

Event description:

Mr. Narendra shared his ideas and vision on agriculture, as India is an agricultural nation. As the leading sector in terms of employment and contributing over **16 percent** to the country's GDP, agriculture in India is responsible for the livelihoods of millions. Love the land and have a head for business? Be the future of agriculture! Turn your passion into profit by starting your own venture. Ag entrepreneurship combines fresh ideas with age-old practices, feeding a growing world and building a rewarding career. It's your chance to innovate, grow, and be your own boss!

i) Subsistence farming:

The majority of farmers in India practice subsistence farming- farming for their consumption. The entire production is largely consumed by the farmers and their families and they do not have any surplus to sell in the market.

ii) Intensive and Extensive farming

The basic difference between these two types of farming is the amount of production per unit of land. In comparison with temperate areas of the USA, Canada, India do not practice extensive cultivation.

iii) Commercial farming

It is just the opposite of subsistence farming as most of the produce is sold in the market for earning money. In this system, farmers use inputs like irrigation, chemical fertilizers, insecticides, pesticides, High Yielding Varieties of seeds, etc.

iv) Plantation Farming:

In this type, a single cash crop is grown for sale in national and international markets. This type of agriculture involves the growing and processing of a single cash crop purely meant for sale.

All these points were shared by our passionate speaker.

#MBADIMR #Agriculture #Agripreneur

Learning outcome:

- How to find a competitive in this growing market.
- How to create value for agriculture based products.

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Dnyansagar Institute of Management and
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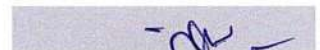


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Director
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Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

**MEMORANDUM OF UNDERSTANDING (MoU)
BETWEEN
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH
AND
BIMAN REALTY SOLUTIONS**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 2nd of February 2023 by and between.

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Biman Realty Solutions. The second party, and represented herein by its Cofounder Mr. Amit Raj Singh.

WHEREAS:

- A) First Party is a Higher Educational Institution named: **Dnyansagar Institute of Management and Research, Pune**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) **Biman Realty Solutions, Pune**, - the Second Party is engaged in Real Estate Sales.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1 CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

CLAUSE 2

SCOPE OF THE MoU

- 2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

CLAUSE 3

VALIDITY

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

CLAUSE 4

RELATIONSHIP BETWEEN THE PARTIES

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party



Dr. Sajid Alvi
Director
DIMR, Pune



Second Party



Mr. Amit Raj Singh
Co-founder
Biman Realty Solutions, Pune



**SHRI KHANDERAI PRATISHTHAN'S
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)
(AISHE Code : C - 41293, PUN Code - IMMPO14030)



**Activities under MoU
Biman Realty Solutions**




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

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REF/LR/2022-23/032

Dt. 23rd March 2023

Offer Letter

To,

Mr. Abhishek Vinayak Kajale
At. Chikhalse Post- Kamshet,
Tal-Maval Dist-Pune-410405
Phone: +91-8552944020
Email: skajale47@gmail.com

Dear, Abhishek

We are pleased to offer you an Employment with **Biman Realty Solutions, Pune** based on the interview discussions you had with us and your application submitted to us. Details of the terms and conditions of offer are as under:

1. You will be designated as **Assistant Manager - Sales** and will be based at our **Head Office** located in **Baner Pashan Link Road** to start with.
2. Your date of commencement of Employment will be on or before **1st April 2023**.
3. You will be entitled for a compensation package (CTC) of **Rs. 3.5/- LPA**; the details of same will be discussed later. Gratuity, Bonus if applicable will be considered as extra benefit to you.
4. All taxes, duties etc. like Professional Tax as per rules and as applicable from time to time will be deducted at source.
5. Your employment would be subject to the Terms & Conditions, mentioned in your appointment letter, which will be issued to you on your joining.
6. You will be governed by the HR Policy of the organization. Your employment will be subject to termination on **30 days' Notice or salary** in lieu thereof.
7. You will be under **probation period for 6 months** and successful completion of this probation period you will be confirmed.
8. Your appointment is transferable and / or deputation either permanently to any project either in this organization or to any sister / associate concerns which may be opened subsequently during the tenure of your services.
9. Also enclosed with this letter are the other terms and conditions of the employment acceptance.
10. Apart from the declared compensation package, you shall also be eligible for other incentives based on your and the organization's performance as decided by the management from time to time.



Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

Cont.....2

Employment Acceptance Terms & Conditions

- The offer to join Biman Realty Solutions is valid up to 5 days from the date of offer. The candidate must acknowledge and sign the offer letter along with the Terms & Conditions document to declare his intentions to join the organization.
- The candidate must join the organization by or before the date specified in the offer letter.
- Biman Realty Solutions will perform a criminal/public record background check prior to the joining date. If a candidate is found to have a public or criminal record, his/her offer will stand cancelled.
- If at any time Biman Realty Solutions discovers that details given at the time of the offering of employment are incorrect, the employment can be terminated without notice.
- After joining the organization, the candidate may be required to sign a service agreement for a period of 1 year.
- Biman Realty Solutions holds the right to terminate anyone's employment with immediate effect during the probation period.
- After accepting the offer, the candidates cannot work directly or indirectly for our clients outside the scope of official work defined.
- During the period of your employment with the Organization, you will devote full time to the work of the Organization. Further, you will not take up any other employment or assignment or any office, honorary or for any consideration, in cash or in kind or otherwise, without the prior written permission of the Organization.
- You will not (except in the normal course of the organizations business) publish any article or statement, deliver any lecture or broadcast or make any communication to the press, including magazine publication relating to the organization's services or to any matter with which the organization may be concerned, unless you have previously applied to and obtained the written permission from the organization.
- You will be required to maintain utmost secrecy in respect of Work documents, commercial offer, design documents, Cost & Estimation, Supplier/ Vendor base, Technology, Software Package Licenses, organization's policies, organization's patterns & Trade Mark and Organization's Human Assets profile.
- You will be required to comply with all such rules and regulations as the organization may frame from time to time.
- Any of our technical or other important information which might come into your possession during the continuance of your service with us shall not be disclosed, divulged, or made public by you even thereafter.




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

Cont.....4

Annexure – A

Name of Employee: Mr. Abhishek Vinayak Kajale

Total CTC: Rs. 3, 50,000/-

CTC Break Up		
	Monthly	Annual
Basic Salary	8,000	96,000
House Rent Allowance	3,200	38,400
Special Allowance	8,800	105,600
Fixed CTC	20,000	240,000
Lapis Benefit Basket		
Fuel Reimbursement	2,000	24,000
Uniform Allowance	417	5,000
Half Yearly Variable Pay	-	40000
Annual Variable Pay *		41000
TOTAL CTC		350,000

To be Paid Quarterly for 1st Quarter and then Monthly.
To be Paid Quarterly for 1st Quarter and then monthly.

- Half Yearly & Annual Variable Pay will be paid out to you basis the performance. The business targets basis which this component will be paid out to you shall be communicated to you separately.
- You would be eligible for Lapis Benefit Basket only if you are active employee and not on notice period or serving notice period.




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

REF/LR/2022-23/033

Dt. 23rd March 2023

Offer Letter

To,

Mr. Vishal Dayaram Yadav

Indrayani Colony Kamshet

Pune Maharashtra-410405

Phone: +91-9325408309

Email: vy6951208@gmail.com

Dear, Vishal

We are pleased to offer you an Employment with **Biman Realty Solutions, Pune** based on the interview discussions you had with us and your application submitted to us. Details of the terms and conditions of offer are as under:

1. You will be designated as a **Assistant Manager - Sales** and will be based at our **Head Office** located in **Baner Pashan Link Road** to start with.
2. Your date of commencement of Employment will be on or before **1st April 2023**.
3. You will be entitled for a compensation package (CTC) of **Rs. 3.5/- LPA**; the details of same will be discussed later. Gratuity, Bonus if applicable will be considered as extra benefit to you.
4. All taxes, duties etc. like Professional Tax as per rules and as applicable from time to time will be deducted at source.
5. Your employment would be subject to the Terms & Conditions, mentioned in your appointment letter, which will be issued to you on your joining.
6. You will be governed by the HR Policy of the organization. Your employment will be subject to termination on **30 days' Notice or salary** in lieu thereof.
7. You will be under **probation period for 6 months** and successful completion of this probation period you will be confirmed.
8. Your appointment is transferable and / or deputation either permanently to any project either in this organization or to any sister / associate concerns which may be opened subsequently during the tenure of your services.
9. Also enclosed with this letter are the other terms and conditions of the employment acceptance.
10. Apart from the declared compensation package, you shall also be eligible for other incentives based on your and the organization's performance as decided by the management from time to time.



Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

Cont.....2

Biman Realty Solutions is delighted to extend this offer to you. We hope that this relationship shall be beneficial to you and the organization in equal measure.

If you are agreeable to accept the job on the terms and conditions stated here-in-above, please sign and return the duplicate copy of this letter in token of acceptance of the same.

We wish you a remarkably effective and successful probation

Yours Sincerely,

For Biman Realty Solutions



Authorised Signatory

Amit Raj Singh

I, **Vishal Dayaram Yadav**, by undersigning this document, declare that I have fully reviewed and understood the details of the offer letter, compensation package, benefits and terms & conditions and that I agree with all the terms of my employment. I accept the employment opportunity extended by Biman Realty Solutions.

I will begin my employment latest by **1st April 2023**.

Sign

Vishal Dayaram Yadav

Date:

Cont.....3




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

REF/LR/2022-23/039

Dt. 1st Sept 2023

Offer Letter

To,

Miss. Aakansha Dattaji Gaikwad
Do- Dattaji Gaikwad, Samadhan Bangala,
Patijat Colony Behind Civil Hospital-
Sangli Maharashtra-416416
Phone: +91-7620658890
Email: aakanshagaikwad272@gmail.com

Dear, Aakansha


We are pleased to offer you Employment with **Biman Realty Solutions, Pune** based on the interview discussions you had with us and your application submitted to us. Details of the terms and conditions of offer are as under:

1. You will be designated as **Sales Executive** and will be based at our **Site Office** located in **Bavdhan** to start with.
2. Your date of commencement of Employment will be on or before **1st Sep 2023**.
3. You will be entitled for a compensation package (CTC) of **Rs. 2,40,000/-**; the details of the same will be discussed later. Gratuity, Bonus if applicable will be considered as an extra benefit to you.
4. All taxes, duties etc. like Professional Tax as per rules and as applicable from time to time will be deducted at source.
5. Your employment would be subject to the Terms & Conditions, mentioned in your appointment letter, which will be issued to you on your joining.
6. You will be governed by the HR Policy of the organization. Your employment will be subject to termination on **30 days' Notice or salary** in lieu thereof.
7. You will be under **probation period for 6 months** and after successful completion of this probation period you will be confirmed.
8. Your appointment is transferable and /or deputation either permanently to any project either in this organization or to any sister / associate concerns which may be opened subsequently during the tenure of your services.
9. Also enclosed with this letter are the other terms and conditions of the employment acceptance.
10. Apart from the declared compensation package, you shall also be eligible for other incentives based on your and the organization's performance as decided by the management from time to time.

Cont.....2

OFFICE NO: 609, MONT VERT VELOCITY, BANER PASHAN LINK ROAD,
NEAR BALAJI CHOWK. PUNE 411021




Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

Employment Acceptance Terms & Conditions

The offer to join Biman Realty Solutions is valid up to 5 days from the date of offer. The candidate must acknowledge and sign the offer letter along with the Terms & Conditions document to declare his intentions to join the organization.

- The candidate must join the organization by or before the date specified in the offer letter.
- Biman Realty Solutions will perform a criminal/public record background check prior to the joining date. If a candidate is found to have a public or criminal record, his/her offer will stand cancelled.
- If at any time Biman Realty Solutions discovers that details given at the time of the offering of employment are incorrect, the employment can be terminated without notice.
- After joining the organization, the candidate may be required to sign a service agreement for a period of 1 year.
- Biman Realty Solutions holds the right to terminate anyone's employment with immediate effect during the probation period.
- After accepting the offer, the candidates cannot work directly or indirectly for our clients outside the scope of official work defined.
- During the period of your employment with the Organization, you will devote full time to the work of the Organization. Further, you will not take up any other employment or assignment or any office, honorary or for any consideration, in cash or in kind or otherwise, without the prior written permission of the Organization.
- You will not (except in the normal course of the organizations business) publish any article or statement, deliver any lecture or broadcast or make any communication to the press, including magazine publication relating to the organization's services or to any matter with which the organization may be concerned, unless you have previously applied to and obtained the written permission from the organization.
- You will be required to maintain utmost secrecy in respect of Work documents, commercial offer, design documents, Cost & Estimation, Supplier/ Vendor base, Technology, Software Package Licenses, organization's policies, organization's patterns & Trade Mark and Organization's Human Assets profile.
- You will be required to comply with all such rules and regulations as the organization may frame from time to time.
- Any of our technical or other important information which might come into your possession during the continuance of your service with us shall not be disclosed, divulged, or made public by you even thereafter.




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

Cont.....4



MEMORANDUM OF UNDERSTANDING

(MoU)

BETWEEN



ExcelR Solutions

&



**Dnyansagar Institute of Management & Research
Balewadi, Pune**

FOR

**Student Development Programs, Faculty
Development Programs, and Student Internships
on Different Emerging Software Technologies**

ExcelR Solution
49, 1st Cross, 27th Main, behind Tata Motors, 1st Stage, BTM Layout, Bengaluru, Karnataka 560068.

Email: enquiry@excelr.com | 1800-212-2120 (Toll-Free)

www.excelr.com

MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** (here in after called the 'MOU') is entered into on this the 13th day of October Month 2022 (Date 12-10-2022),

by and between **ExcelR Solutions**,
(Here after referred to as 'First Party')

And

Dnyansagar Institute of Management & Research
Balewadi, Pune

(Here in after referred to as 'Second Party')

(First Party and Second Party are hereinafter jointly referred to as 'Parties'
and individually as 'Party')

WHEREAS:

1. First Party is an EdTech company: ExcelR Solutions
2. First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources and provide each of them with enhanced opportunities.
3. The Parties intend to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, and Research.
4. Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interests.

NOW, THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS:

CLAUSE 1: CO-OPERATION

5. Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the Institution and its related wings.
6. First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to the second party in developing suitable teaching/ training systems, keeping in mind the needs of the industry, the Second Party.
7. The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds, and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.
8. ExcelR would be the training delivery partner for the second party on various trending technologies.
9. ExcelR would be the training delivery partner for the student internships of second party on various trending technologies of minimum four weeks duration.
10. ExcelR will reach out to students to communicate about course details, webinars, blogs, industry events etc., which will be informative or promotional in nature.
11. Training & Development and dissemination of knowledge for students of second party & affiliated colleges and employees of both the organizations.

ExcelR Solution
49, 1st Cross, 27th Main, behind Tata Motors, 1st Stage, BTM Layout, Bengaluru, Karnataka 560068.
Email: enquiry@excelr.com | 1800-212-2120 (Toll-Free)

www.excelr.com

12. ExcelR would work with incubation centers/ innovation cells of second party (Case to case basis), to formulate the business cases and data collection process from various industry and academic bodies that are associated with the second party
13. Cooperation between both parties would be extended to any other area which may be mutually beneficial to both the organizations.

CLAUSE 2: SCOPE OF THE MoU

14. The budding graduates from the institutions could play a key role in technological up-gradation, innovation, and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
15. Software Technologies Training: The first party will provide the training to the students and Faculties of the second party on different technologies like Data Science, Data Analyst, Artificial Intelligence, Tableau, Python, etc., Research and Development
16. Skill Development Programs: First Party trains the students of the second Party on emerging technologies to bridge the skill gap and make them industry ready.
17. Guest Lectures: First Party to extend the necessary support to deliver guest lectures to the students of the second Party on the technology trends and in-house requirements.
18. Faculty Development Programs: First Party to train the faculties of the second Party for imparting training as per the industrial requirement considering the National Occupational Standards in the concerned sector, if available.
19. Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein
20. There is no financial commitment on the part of the second party to enroll the students and faculties for the different free trainings run by the first party under Everyday Learning Initiation.

21. First party would extend the help in providing artifacts such as training records, certificates to the second party upon a written request from the second party. This information is limited to only the students of second party and at the discretion of first party.
22. In case, second party wants to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

CLAUSE 3: INTELLECTUAL PROPERTY

23. The first party will have the sole rights on the curriculum and related content provided in the trainings and it cannot be replicated or copied without the consent of the first party.
24. Confidentiality: Except as may otherwise be required by law, each party will hold confidential, during and after the term of this Agreement, any confidential information disclosed to it or its representatives, and will not disclose any such confidential information to any third party.

CLAUSE 4: VALIDITY

25. The period of agreement is valid for a period of 2 years from the date of signing of this agreement
26. This agreement will be valid only at the intentions of the parties involved therein, this MOU could be dissolved or cancelled by either party any time by giving 30 days' notice and shall not have any legal bindings in nature. should either or all the parties to it opt to not act upon, the MOU loses its validity.

CLAUSE 5: RELATIONSHIP BETWEEN THE PARTIES

27. It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

AGREED:

For: ExcelR Solutions.



Mr. Shyam Narayan
Director, HR, ExcelR

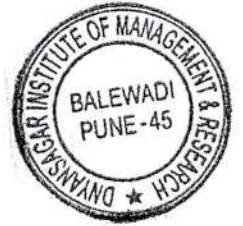


For: Dnyansagar Institute of Management
& Research Balewadi, Pune



Dr. Sajid Alvi
Director,

Dnyansagar Institute of Management &
Research Balewadi, Pune



Authorized Signatory

GST:27AAEFE5003F1ZX
TIN: HYDE02965E

Authorized Signatory

Contact Person: Mr. Dnyanesh Khot
Designation: BDM
Mobile No: 8956970747
Email ID: dnyanesh.khot@excelr.com
Website: www.excelr.com

Witness: -



Dr. Manisha Jagtap
HEAD OF DEPARTMENT
Dnyansagar Institute of Management &
Research Balewadi, Pune



**SHRI KHANDERAI PRATISHTHAN'S
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)
(AISHE Code : C - 41293, PUN Code - IMMP014030)



**Activities under MoU
EXCELR**



[Signature]
Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

📍 SKP Campus, Baner, Balewadi, Pune - 411 045 INDIA
☎ 7767800401 - 10 ✉ director@dimr.edu.in 🌐 www.dimr.edu.in





CERTIFICATE

Of Participation

This certificate is proudly presented to

Monali Ajay Deshmukh

For successful completion of 16 hours Live Training Program on


Digital Marketing

Held from 18th Jan 2023 to 30th Jan 2023

Issue Date: 02nd February 2023
Certificate Code: 13482E/EXCEL R




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-41.


Ram Tavva
CEO, ExcelR Solutions



CERTIFICATE

Of Participation

This certificate is proudly presented to

Mansi Mahendra Pawar

For successful completion of 16 hours Live Training Program on


Digital Marketing

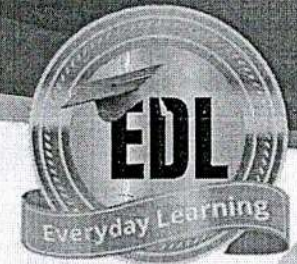
Held from 18th Jan 2023 to 30th Jan 2023

Issue Date: 02nd February 2023
Certificate Code: 12691E/EXCELR




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045


Ram Tawwa
CEO, ExcelR Solutions



CERTIFICATE

Of Participation

This certificate is proudly presented to

Unnaatii Bhosekar

For successful completion of 16 hours Live Training Program on


Digital Marketing

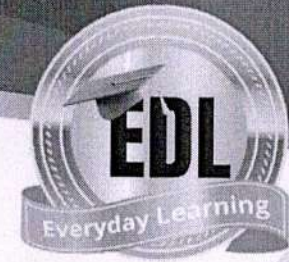
Held from 18th Jan 2023 to 30th Jan 2023

Issue Date: 02nd February 2023
Certificate Code: 13433E/EXCEL R




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045


Ram Tavva
CEO, ExcelR Solutions



CERTIFICATE

Of Participation

This certificate is proudly presented to

Preeti Prashad Gaikwad


For successful completion of 30 hours Live Training Program on
Application based Program on Adv Excel, PowerPoint and Word

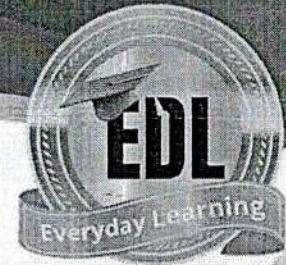
Held from 07th Nov 2022 to 28th Nov 2022

Issue Date: 30th November 2022
Certificate Code: 91774E/EXCEL R




Director
Dnyansagar Institute of Management and
Research
Balawadi, Pune 411045


Ram Tavva
CEO, ExcelR Solutions



CERTIFICATE

Of Participation

This certificate is proudly presented to

Samadhan Prabhakar Gaikwad

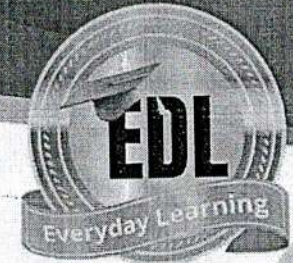
For successful completion of 30 hours Live Training Program on
Application based Program on Adv Excel, PowerPoint and Word
Held from 07th Nov 2022 to 28th Nov 2022

Issue Date: 30th November 2022
Certificate Code: 92147E/EXCELR




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

Ram Tavva
CEO, ExcelR Solutions



CERTIFICATE

Of Participation

This certificate is proudly presented to

Vinayak Ande

For successful completion of 30 hours Live Training Program on


Business Analytics using Power BI and Tableau

Held from 02nd Jan 2023 to 20th Jan 2023

Issue Date: 24th January 2023
Certificate Code: 12509E/EXCEL R




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045


Ram Tavva
CEO, ExcelR Solutions



CERTIFICATE

Of Participation

This certificate is proudly presented to

Preeti Pralhad Gaikwad

For successful completion of 30 hours Live Training Program on


Business Analytics using Power BI and Tableau

Held from 02nd Jan 2023 to 20th Jan 2023

Issue Date: 24th January 2023
Certificate Code: 12239E/EXCEL R




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045


Ram Tavva
CEO, Excel R Solutions



CERTIFICATE OF PARTICIPATION

This certificate is proudly presented to

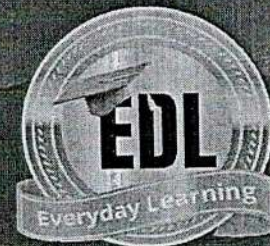
Kamble Shubham Mukund

For successful completion of 16 hours Live Training Program on
CRT - Mastering Quantitative Aptitude to Crack Job Interviews
Held from 06th February 2023 to 15th February 2023.

Issue Date: 18th Feb 2023

Certificate Code: 31028E/EXLR/200223

Ram Tavva
CEO, ExcelR Solutions



Director
Dnyaneshwar Institute of Management and
Research
Belawadi, Pune-411045

DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)
(AISHE Code : C - 41293, PUN Code - IMMP014030)



MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (“MOU”) is signed on 5th of October 2022 by and between

Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

AND

Dr. D. Y. Patil Institute of Management Studies (DYPIMS), Sector No. 29, Near Akurdi Railway Station, Nigdi-Pradhikaran, Akurdi, Pune - 411044 (MS)

BACKGROUND OF PARTIES

Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

Dnyansagar Institute of Management and Research (DIMR) was established by Shri Khanderao Pratishthan Charitable Educational Trust. The intention behind imparting education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory learning process for MBA, wherein teachers and students are co-travellers in the search of ‘Understanding of Knowledge’. In our approach, we do not want to label anything as a ‘Final Answer’; we believe in triggering the curiosity in the minds of students, and we firmly believe that the rest happens in its own accord. DIMR is approved by AICTE – New Delhi and is affiliated to Savitribai Phule Pune University; with a modest intake capacity of 180 for MBA students, we are all set to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmes and hence make a meaningful contribution to the socio-economic development of India.

Dr. D. Y. Patil Institute of Management Studies (DYPIMS), Sector No. 29, Near Akurdi Railway Station, Nigdi-Pradhikaran, Akurdi, Pune - 411044 (MS)

Dr. D. Y. Patil Pratishthan, a charitable trust founded in 1991 by Dr. D. Y. Patil, is committed to the noble cause of education. Dr. D. Y. Patil Institute of Management Studies (DYPIMS) is one in the illustrious galaxy of educational endeavors of Dr. D.Y. Patil Pratishthan. The Institute is housed in a spacious and plush building located in 1.25 acres of land at Akurdi, a suburb of the mega industrial township of Pimpri-Chinchwad. Manufacturing majors like Tata Motors, Bajaj Auto, Force Motors, Kinetic Engineering, Sandvik Asia etc. rub shoulders with software giants like Infosys, Wipro, Tata technologies, Kanbay Software etc. in the Pune-Pimpri-Chinchwad twin cities.

DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)

(AISHE Code : C - 41293, PUN Code - IMMP014030)



The institute is committed to providing the very best education & to become top MBA College in Pune which it hopes will help to ensure that its alumni rise to become future leaders of India. The mission of Dr. D. Y. Patil Institute of Management Studies (DYPIMS), Pune, is to produce professionals and leaders in management science. The Institute aims to emerge and gain acceptance as the first choice for management education and training. It is permanently affiliated with Savitribai Phule Pune University (SPPU). In addition, the Institute initiates and encourages as well as implements the most innovative teaching-learning methods and practices. The institute also aims to imbibe the learning culture in its students and is planning on developing a library which will serve as a center for learning and knowledge acquisition. The Institute also aims to upgrade its teaching process to ensure excellence in academic performance of its students. It also plans to strengthen the student's skills in decision making and problem solving.

PURPOSE

It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of:

- i. Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- ii. Studies in various disciplines
- iii. Inter-disciplinary and multi-disciplinary studies

NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE -411045 (MS) AND DR. D. Y. PATIL INSTITUTE OF MANAGEMENT STUDIES (DYPIMS), SECTOR NO. 29, NEAR AKURDI RAILWAY STATION, NIGDI-PRADHIKARAN, AKURDI, PUNE - 411044 (MS)

have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations

1. FIELD OF COOPERATION:

- a. Both the institutions shall evolve a mutually acceptable schedule to develop programs, hold seminars and exchange visits.
- b. The said academic interaction and intellectual assimilation may include-**
 - i. Faculty / staff development and exchange
 - ii. Exchange of students
 - iii. Seminars, research, conferences and workshops
 - iv. Collaborations in the sharing of academic data, scientific information, intellectual property, articles and publications
 - v. Collaborative social and extension activities



2. EXCHANGE OF STUDENTS / TEACHERS:

- a. Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutions shall be encouraged to work in tandem in the laboratories, workshops, faculties and departments of both the institutions.
- b. Issues relating to travel, boarding, lodging, miscellaneous expenses shall be incorporated in this Para and shall vary according to the rules, regulations and policies of every institution.

3. TERMS & CONDITIONS

- a. The details for the efficacious implementation of this Memorandum of Understanding shall be jointly worked out on mutually acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- b. The Parties of this memorandum may, by mutual consent, add, modify, amend, delete, review or revise any term(s) and condition (s) of this agreement.
- c. The MOU shall remain in force for a period of Five Years from the date of its signature and seal, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding duties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this MOU undertake to treat as CONFIDENTIAL AND PRIVILEGED information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be as per mutually acceptable terms.
- e. This MOU shall require the ratification of the competent academic/executive body of both the institutions.

DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)
(AISHE Code : C - 41293, PUN Code - IMMP014030)



Authorized signatory on behalf of Dnyansagar Institute of Management and Research (DIMR),
SKP Campus, Baner Balewadi Rd, Laxman Nagar, Baner, Pune -411045 (MS)

Dr. Sajid Alvi
Director,
Dnyansagar Institute of Management & Research, SKP Campus,
Balewadi, Pune -411045 (MS)

Seal:

Date:



Authorized signatory on behalf of Dr. D. Y. Patil Institute of Management Studies (DYPIMS),
Sector No. 29, Near Akurdi Railway Station, Nigdi-Pradhikaran, Akurdi, Pune - 411044 (MS)

Dr. Kuldeep Charak
Director
Dr. D. Y. Patil Institute of Management Studies,
Nigdi-Pradhikaran, Akurdi, Pune - 411044 (MS)

Seal:

Date:



Witnesses:



**SHRI KHANDERAI PRATISHTHAN'S
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)
(AISHE Code : C - 41293, PUN Code - IMMP014030)



**Activities under MoU
Dr. D. Y. Patil Institute of
Management Studies (DYPIMS),
Pune**



Director
**Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045**

SKP Campus, Baner, Balewadi, Pune - 411 045 INDIA
7767800401 - 10 director@dimr.edu.in www.dimr.edu.in





DYPIMS

Dr. D. Y. Patil Prathishthan's

Dr. D. Y. PATIL INSTITUTE OF MANAGEMENT STUDIES

MBA program accredited by NBA (2021-2024)

Approved by AICTE Recognized by Govt. of Maharashtra
& Permanently Affiliated to Savitribai Phule Pune University

CERTIFICATE

This is to certify that,

Prof. Rupesh Andhulkar

of DIMR, Pune

**has participated in "Online One Week Workshop on
Research Methodology"
From 3 to 24th June 2023**



[Signature]
Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



Dr. Kuldip Charak
Director



DYPIMS

Dr. D. Y. Patil Prathishthan's

Dr. D. Y. PATIL INSTITUTE OF MANAGEMENT STUDIES

MBA program accredited by NBA (2021-2024)

Approved by AICTE Recognized by Govt. of Maharashtra
& Permanently Affiliated to Savitribai Phule Pune University

CERTIFICATE

This is to certify that,

Prof. Priyanka Shinde

of DIMR, Pune.

**has participated in "State Level Workshop on Data Analysis
using Excel and SPSS"**

From 12 to 17 September 2022



Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

Dr. Kuldip Charak
Director



SKP's

DNYANSAGAR INSTITUTE OF
MANAGEMENT AND RESEARCH

SKP Campus, Balewadi, Pune - 411045

CERTIFICATE

This is to certify that,

Ms. Nilofar Sayyad.

of Dr. D.Y. Patil Institute of Management Studies, Akurd, Pune.
has participated in "*Faculty Development Program on Intellectual Property Rights*"

from 19/12/2022 to 23/12/2022

Dr. Sajid Alvi
Director




Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

**MEMORANDUM OF UNDERSTANDING (MoU)
BETWEEN
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH
AND
SAID TECHNOLOGIES PVT.LTD.**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 11th of August 2022 by and between.

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And SAID Technologies Pvt. Ltd. The second party, and represented herein by its Director Mr. Amol Patil

WHEREAS:

- A) First Party is a Higher Educational Institution named: **Dnyansagar Institute of Management and Research, Pune**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) **SAID Technologies Pvt. Ltd., Pune** - the Second Party is engaged in IT solutions and Services.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1

CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

CLAUSE 2

SCOPE OF THE MoU

- 2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

CLAUSE 3

VALIDITY

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

CLAUSE 4

RELATIONSHIP BETWEEN THE PARTIES

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party



Dr. Sajid Alvi
Director
DIMR, Pune



Second Party



Mr. Amol Patil
Director

SAID Technologies Pvt. Ltd., Pune



**SHRI KHANDERAI PRATISHTHAN'S
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)
(AISHE Code : C - 41293, PUN Code - IMMP014030)

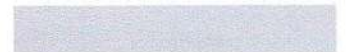


**Activities Under MoU
SAID Technologies Pvt.
Ltd.**


Director
**Dnyansagar Institute of Management and
Research**
Balewadi, Pune-411045

A Report on Staff Development (Non-Teaching) Program

SKP Campus, Baner, Balewadi, Pune - 411 045 INDIA
7767800401 - 10 ✉ director@dimr.edu.in 🌐 www.dimr.edu.in



4th Dec 2023

To,
Mayuri Mahapure
Pune

Sub: Offer Letter.

Dear Mayuri,

We are pleased to offer you an employment with **Said Technologies Pvt Ltd** based on the interview discussions you had with us. You will be designated as **"Inside Sales Representative"** with effect from **4th December 2023**. You will be entitled to receive consolidated compensation of **Rs.20000/- per month**.

Your probation period will be 6 Months from the date of joining & after completion of probation your performance will be reviewed by the competent authority of SAID Technologies Pvt Ltd.

Your offer has been made on the information furnished by you. However, if there is any discrepancy in background verification or the copies of documents or certificates given by you, we retain the right to terminate your employment on immediate basis.

We congratulate you on your appointment and wish you a long and successful career with us. We are confident that your contribution will take us further in our journey towards achievement. We assure you of our support for your professional development and growth.

Kindly sign a copy of this letter as a token of your acceptance and send the scanned copy of the same over email. If you do not confirm your acceptance, this offer will be withdrawn.

Yours Sincerely,

For Said Technologies Pvt Ltd

Priya

Priya Akolkar

HR HEAD



[Signature]
Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

06th Nov 2023

To,
Govind Surwase
BEED

Sub: Offer Letter.

Dear Govind,

We are pleased to offer you an employment with **Said Technologies Pvt Ltd** based on the interview discussions you had with us. You will be designated as "**Business Development Executive**" with effect from **20th November 2023**. You will be entitled to receive consolidated compensation of **4.5 Lakhs Per annum**, in which **3 lakhs will be fixed and 1.5 lakhs will be variable pay** which is completely based on 100% target achievement.

Your probation period will be 6 Months from the date of joining & after completion of probation your performance will be reviewed by the competent authority of SAID Technologies Pvt Ltd.

Your offer has been made on the information furnished by you. However, if there is any discrepancy in background verification or the copies of documents or certificates given by you, we retain the right to terminate your employment on immediate basis.

We congratulate you on your appointment and wish you a long and successful career with us. We are confident that your contribution will take us further in our journey towards achievement. We assure you of our support for your professional development and growth.

Kindly sign a copy of this letter as a token of your acceptance and send the scanned copy of the same over email. If you do not confirm your acceptance, this offer will be withdrawn.

Yours Sincerely,

For Said Technologies Pvt Ltd

Priya

Priya Akolkar

HR HEAD



[Signature]
Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

**MEMORANDUM OF UNDERSTANDING (MoU)
BETWEEN
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH
AND
FUNDSROOM**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 11th of July 2022 by and between

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Fundsroom. The second party, and represented herein by its Cofounder Mr. Masoor Khan

WHEREAS:

- A) First Party is a Higher Educational Institution named: **Dnyansagar Institute of Management and Research, Pune**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) Fundsroom the Second Party is engaged in Financial Services.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1

CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

CLAUSE 2

SCOPE OF THE MoU

- 2.1 Skill Development Programs: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party will provide training to the students and Faculty Members of first party on emerging technologies to bridge the skill gap and make them industry ready. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Faculty Development Programs: Second party will train the faculty members for imparting training as per industrial requirement considering the National Occupational Standards in the concerned sector, if available.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.
- 2.6 Second party would extend the help in providing artifacts such as training records, certificates to the first party upon a written request from the first party. This information is limited to only the students of first party and at the direction of second party.
- 2.7 In case, first party wants to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

CLAUSE 3

VALIDITY

- 3.1 This Agreement will be valid for one year.

CLAUSE 4

RELATIONSHIP BETWEEN THE PARTIES

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party


Dr. Sajid Alvi

Director
DIMR, Pune



Second Party


Mr. Masoor Khan

Cofounder
Fundsroom



**SHRI KHANDERAI PRATISHTHAN'S
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)
(AISHE Code : C - 41293, PUN Code - IMMP014030)



**Activities Under MoU
FUNDSROOM**



Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

SKP Campus, Baner, Balewadi, Pune - 411 045 INDIA
☎ 7767800401 - 10 ✉ director@dimr.edu.in 🌐 www.dimr.edu.in





Email: connect@fundsroom.com
Website: www.fundsroom.com

Internship Certificate

Date: 31st October 2022

To Whomsoever It May Concern

We are pleased to confirm that Mr. AKSHAY LAXMAN KALE has successfully completed his internship A STUDY OF FINANCIAL PERFORMANCE ANALYSIS OF FMCG COMPANY GODREJ LIMITED. for a period of 60 days from 22nd September to 30th November 2022.

During his time at Fundsroom, he showcased some key traits which included but were not limited to obedience, leadership, and communication skills.

We would like to wish best of luck in his future endeavors and firmly believe that he would become an integral part of a future workplace.

Thanking you!

Yours Sincerely
Fundsroom Investment Services

Masroor Khan
Co-Founder



Fundsroom is a trading name of Fundsroom Investment Services registered in Pune, Maharashtra, India, 411048
Reg. No: 4810005240594




#startupindia



Director
Dnyansagar Institute of Management and Research
Balewadi, Pune-411045



 connect@fundsroom.com

 www.fundsroom.cm

Internship Certificate

Date: 01-December-2022

To Whomsoever It May Concern

We are pleased to confirm that **Mr. Ajay Ashok Dharmik** has successfully completed his internship title **A STUDY OF RISK PERCEPTION AND PORTFOLIO MANAGEMENT OF EQUITY INVESTORS** for a period of 61 days from 05-September-2022 to 05-November-2022.

During his time at Fundsroom, he showcased some key traits which emphasized managerial and technical skills related to his domain which included financial knowledge related to various investment sectors, research and analysis regarding the topic related to the product/service which overall impacted in a positive manner which led to the growth of the organization.

We would like to wish him best of luck for his future professional journey ahead and we believe his dedication, knowledge, and zest to work would surely help the future workplace.

Thanking you!

Yours Sincerely
Fundsroom Investment Services.



Masroor Khan
[C.E.O]



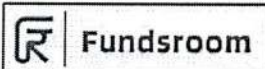

Director
Dnyansagar Institute of Management and
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Balewadi, Pune-411045

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Reg.No:4810005240594



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BSE
EXPERIENCE THE NEW



connect@fundsroom.com
www.fundsroom.com

Internship Certificate

Date: 7th November 2022

To Whomsoever It May Concern

We are pleased to confirm that **Mr. Ganesh Pitale** has successfully undertaken his role as a **Financial Analyst Intern** and completed his internship for a period of 60 days from 7th September 2022 to 7th November 2022.

During his time at Fundsroom, he showcased some key traits which emphasized managerial and technical skills related to his domain which included financial knowledge related to various investment sectors, research, and analysis regarding the topic related to the product/service which overall impacted a positive manner which led to the growth of the organization.

We would like to wish him best of luck for his future professional journey ahead and we believe his dedication, knowledge and zest to work would surely help the future workplace.

Thanking you!

Yours Sincerely
Fundsroom Investment Services.

Masroor Khan
[C.E.O]



Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

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India, 411048
Reg. No: 4810005240594



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Date: 01-December-2022

Internship Certificate

To Whomsoever It May Concern

We are pleased to confirm that Ms. Mitali Vijaykumar Kirde has successfully undertaken her role as Financial Analyst Intern and completed her internship for a period of 61 days from 06-September-2022 to 06-November-2022.

During her time at Fundsroom, she showcased some key traits which emphasized managerial and technical skills related to her domain which included financial knowledge related to various investment sectors, research and analysis regarding the topic related to the product/service which overall impacted in a positive manner which led to the growth of the organization.

We would like to wish her best of luck for her future professional journey ahead and we believe her dedication, knowledge, and zest to work would surely help the future workplace.

Thanking you!

Yours Sincerely
Fundsroom Investment Services

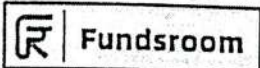

Masroor Khan
[C.E.O.]




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



COMPANY CERTIFICATE



connect@fundsroom.com
www.fundsroom.com

Internship Certificate

Date: 01-December-2022

To Whomsoever It May Concern

We are pleased to confirm that Mr. Gaikwad Manoj Kondiba has successfully undertaken his role as Marketing Analyst Intern and completed his internship for a period of 61 days from 05-September-2022 to 05-November-2022.

During his time at Fundsroom, he showcased some key traits which emphasized managerial and technical skills related to his domain which included Marketing knowledge related to various investment sectors, research and analysis regarding the topic and creating marketing strategy and reports related to the product/service which overall impacted in a positive manner which led to the growth of the organization.

We would like to wish him best of luck for his future professional journey ahead and we believe his dedication, knowledge, and zest to work would surely help the future workplace.

Thanking you!

Yours Sincerely
Fundsroom Investment Services.

Masroor Khan
[C.E.O]



Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

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India, 411048
Reg. No: 4810005240594



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Internship Certificate

Date: 31st October 2022

To Whomsoever It May Concern

We are pleased to confirm that Mr. SHANTANU UMESH ITKAR has successfully completed his internship **A STUDY OF INITIAL PUBLIC OFFERING (IPO) PERFORMANCE.** for a period of 60 days from 22nd September to 30th November 2022.

During his time at Fundsroom, he showcased some key traits which included but were not limited to obedience, leadership, and communication skills.

We would like to wish best of luck in his future endeavors and firmly believe that he would become an integral part of a future workplace.

Thanking you!

Yours Sincerely
Fundsroom Investment Services



Masroor Khan
Co-Founder



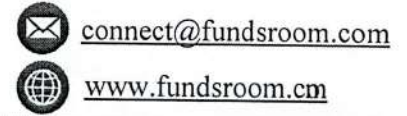
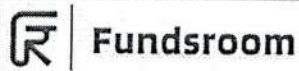

Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

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Reg. No: 4810005240594



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BSE
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Internship Certificate

Date: 20th December 2022

To Whomsoever It May Concern

We are pleased to confirm that **Ms. Mayuri Bhanudas Mahapure** has successfully completed her internship title **A COMPARATIVE STUDY OF ONE TIME & SYSTEMATIC INVESTMENT PLANS IN MUTUAL FUND** for a period of 60 days from 15th September 2022 to 15th November 2022.

During her time at Fundsroom, she showcased some key traits which emphasized managerial and technical skills related to her domain which included financial knowledge related to various investment sectors, research, and analysis regarding the topic related to the product/service which overall impacted a positive manner which led to the growth of the organization.

We would like to wish her best of luck for her future professional journey ahead and we believe her dedication, knowledge and zest to work would surely help the future workplace.

Thanking you!

Yours Sincerely
Fundsroom Investment Services.

Masroor Khan
[C.E.O]



Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

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Reg.No:4810005240594



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3SE
EXPERIENCE THE NEW



Internship Certificate

Date: 01-December-2022

To Whomsoever It May Concern

We are pleased to confirm that Mr. Rutik Gajanan Umbarkar has successfully completed his internship selection of investment avenues & awareness of currency market among the retail investors of Maharashtra for a period of 71 days from 05-September-2022 to 15-November-2022.

During his time at Fundsroom, he showcased some key traits which emphasized managerial and technical skills related to his domain which included financial knowledge related to various investment sectors, research and analysis regarding the topic related to the product/service which overall impacted in a positive manner which led to the growth of the organization.

We would like to wish him best of luck for his future professional journey ahead and we believe his dedication, knowledge, and zest to work would surely help the future workplace.

Thanking you!

Yours Sincerely
Fundsroom Investment Services.



Masroor Khan
[C.E.O]


Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (“MOU”) is signed on 10th of May 2022 by and between

Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

AND

Audyogik Shikshan Mandal's Institute of Professional Studies S. No. 29/12a, CTS No. 4695, B Wing, Behind Sterling Honda Showroom, Old Mumbai- Pune Highway, Pimpri Waghere 411018 (MS)

BACKGROUND OF PARTIES

Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

Dnyansagar Institute of Management and Research (DIMR) was established by Shri Khanderao Pratishtan Charitable Educational Trust. The intention behind imparting education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory learning process for MBA, wherein teachers and students are co-travellers in the search of ‘Understanding of Knowledge’. In our approach, we do not want to label anything as a ‘Final Answer’; we believe in triggering the curiosity in the minds of students, and we firmly believe that the rest happens in its own accord. DIMR is approved by AICTE – New Delhi and is affiliated to Savitribai Phule Pune University; with a modest intake capacity of 180 for MBA students, we are all set to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmes and hence make a meaningful contribution to the socio-economic development of India.

Audyogik Shikshan Mandal's Institute of Professional Studies S.No. 29/12a, CTS No. 4695, B Wing, Behind Sterling Honda Showroom, Old Mumbai- Pune Highway, Pimpri Waghere 411018 (MS)

Established in 1983, the Audyogik Shikshan Mandal (ASM) Group of Institutes has completed 40 years in the field of education. Through this period, ASM has persistently provided the corporate world with well-prepared professionals. This history of excellence has been validated by the fact that ASM has consistently been ranked amongst the top B-Schools in India.

The faculty of ASM comprises of the best in industry and academia. The faculty members for the course are a rich blend of academicians, industry practitioners teaching faculty and mentors from industry. ASM has excellent industry-institute interaction for more than 4 decades and tieups with leading organisations for cutting edge certifications for enhanced skills leading to

DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

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(AISHE Code : C - 41293, PUN Code - IMMP014030)



employability. ASM boasts of a strong alumni base of 72000+ graduates in leading corporates, who are very closely associated with the institute for placements & industry interfacing.

PURPOSE

It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of:

- i. Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- ii. Studies in various disciplines
- iii. Inter-disciplinary and multi-disciplinary studies

NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE -411045 (MS) AND AUDYOGIK SHIKSHAN MANDAL'S INSTITUTE OF PROFESSIONAL STUDIES S.NO. 29/12A, CTS NO. 4695, B WING, BEHIND STERLING HONDA SHOWROOM, OLD MUMBAI- PUNE HIGHWAY, PIMPRI WAGHERE 411018 (MS)

have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations

1. FIELD OF COOPERATION:

- a. Both the institutions shall evolve a mutually acceptable schedule to develop programs, hold seminars and exchange visits.
- b. **The said academic interaction and intellectual assimilation may include-**
 - i. Faculty / staff development and exchange
 - ii. Exchange of students
 - iii. Seminars, research, conferences and workshops
 - iv. Collaborations in the sharing of academic data, scientific information, intellectual property, articles and publications
 - v. Collaborative social and extension activities



2. EXCHANGE OF STUDENTS / TEACHERS:

- a. Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutions shall be encouraged to work in tandem in the laboratories, workshops, faculties and departments of both the institutions.
- b. Issues relating to travel, boarding, lodging, miscellaneous expenses shall be incorporated in this Para and shall vary according to the rules, regulations and policies of every institution.

3. TERMS & CONDITIONS

- a. The details for the efficacious implementation of this Memorandum of Understanding shall be jointly worked out on mutually acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- b. The Parties of this memorandum may, by mutual consent, add, modify, amend, delete, review or revise any term(s) and condition (s) of this agreement.
- c. The MOU shall remain in force for a period of Five Years from the date of its signature and seal, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding duties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this **MOU** undertake to treat as **CONFIDENTIAL AND PRIVILEGED** information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be as per mutually acceptable terms.
- e. This MOU shall require the ratification of the competent academic/executive body of both the institutions.


DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)

(AISHE Code : C - 41293, PUN Code - IMMP014030)



Authorized signatory on behalf of Dnyansagar Institute of Management and Research (DIMR),
SKP Campus, Baner Balewadi Rd, Laxman Nagar, Baner, Pune -411045 (MS)



Dr. Sajid Alvi
Director,
Dnyansagar Institute of Management & Research, SKP Campus,
Balewadi, Pune -411045 (MS)

Seal:

Date:



Authorized signatory on behalf of Audyogik Shikshan Mandal's Institute of Professional
Studies S.No. 29/12a, CTS No. 4695, B Wing, Behind Sterling Honda Showroom, Old
Mumbai- Pune Highway, Pimpri Waghere 411018 (MS)


Dr. Sudhakar Bokephode
Director
Audyogik Shikshan Mandal's Institute of Professional Studies,
Pimpri Waghere 411018 (MS)

Seal:

Date:



Witnesses:



**SHRI KHANDERAI PRATISHTHAN'S
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)
(AISHE Code : C - 41293, PUN Code - IMMP014030)



**Activities under MoU
ASM's Institute of Professional
Studies, Pune**



Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune

SKP Campus, Baner, Balewadi, Pune - 411 045 INDIA
7767800401 - 10 director@dimr.edu.in www.dimr.edu.in





SKP's
DNYANSAGAR INSTITUTE OF
MANAGEMENT AND RESEARCH
SKP Campus, Balewadi, Pune - 411045

CERTIFICATE

This is to certify that,

Dr. Vikas Barbate

of ASM Institute of Professional Studies

has participated in *"Faculty Development Program on Intellectual Property Rights"*

from 19/12/2022 to 23/12/2022




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045


Dr. Sajid Alvi
Director



ASM
Education • Research • Consultancy

**Institute of
Professional Studies**

Approved by AICTE & Affiliated to Savitribai Phule Pune University

CERTIFICATE

THIS IS TO CERTIFY THAT,

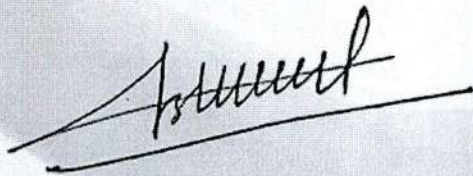
Dr. Mayadevi Jadhav

Of DIMR, Pune

has participated in **“Workshop on Case Study Writing”**
on **10-10-2022**




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045


Dr. Sudhakar Bokehode
Director



ASM
Education • Research • Consultancy

**Institute of
Professional Studies**

Approved by AICTE & Affiliated to Savitribai Phule Pune University

CERTIFICATE

THIS IS TO CERTIFY THAT,

Prof. Priyanka Shinde

Of DIMR, Pune

has participated in **"IPR Awareness Training Program"**
on **15-06-2022**




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045


Dr. Sudhakar Bokephode
Director



MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (“MOU”) is signed on 29th of July 2022 by and between

Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

AND

Dr. D. Y. Patil Institute of Management and Entrepreneur Development (DYPIMED), Sr. No. 27/A/1/2c, Near Eco City, Talegaon, Varale, Pune – 410507 (MS)

BACKGROUND OF PARTIES

Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

Dnyansagar Institute of Management and Research (DIMR) was established by Shri Khanderao Pratishtan Charitable Educational Trust. The intention behind imparting education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory learning process for MBA, wherein teachers and students are co-travellers in the search of ‘Understanding of Knowledge’. In our approach, we do not want to label anything as a ‘Final Answer’; we believe in triggering the curiosity in the minds of students, and we firmly believe that the rest happens in its own accord. DIMR is approved by AICTE – New Delhi and is affiliated to Savitribai Phule Pune University; with a modest intake capacity of 180 for MBA students, we are all set to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmes and hence make a meaningful contribution to the socio-economic development of India.

Dr. D. Y. Patil Institute of Management and Entrepreneur Development (DYPIMED), Sr. No. 27/A/1/2c, Near Eco City, Talegaon, Varale, Pune – 410507 (MS)

Dr. D. Y. Patil Institute of Management and Entrepreneur Development (D.Y.P.I.M.E.D.) is a part of the management’s dream to raise future-read citizens. We have always believed that the environment in which learning takes place plays a pivotal role in determining the outcome of the learning. We have personally ensured that our students are offered with nothing less than the best in terms of infrastructure and learning aid. Courses at Dr. D. Y. Patil Educational Federation are designed to equip students with skills to meet the challenges and opportunities of the corporate world. DYPIMED value-based learning model provides transformational experience that fosters professional, intellectual, and personal development. DYPIMED intend to impart quality education through effective teaching-learning process. To nurture and maintain an environment of academic excellence, research, innovations, and entrepreneurship through strong industry interface.

DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

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(AISHE Code : C - 41293, PUN Code - IMMP014030)



PURPOSE

It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of:

- i. Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- ii. Studies in various disciplines
- iii. Inter-disciplinary and multi-disciplinary studies

NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE -411045 (MS) AND DR. D. Y. PATIL INSTITUTE OF MANAGEMENT AND ENTREPRENEUR DEVELOPMENT (DYPIMED), SR. NO. 27/A/1/2C, NEAR ECO CITY, TALEGAON, VARALE, PUNE – 410507 (MS)

have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations

1. FIELD OF COOPERATION:

- a. Both the institutions shall evolve a mutually acceptable schedule to develop programs, hold seminars and exchange visits.
- b. **The said academic interaction and intellectual assimilation may include-**
 - i. Faculty / staff development and exchange
 - ii. Exchange of students
 - iii. Seminars, research, conferences and workshops
 - iv. Collaborations in the sharing of academic data, scientific information, intellectual property, articles and publications
 - v. Collaborative social and extension activities

2. EXCHANGE OF STUDENTS / TEACHERS:

- a. Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutions shall be encouraged to work in tandem in the laboratories, workshops, faculties and departments of both the institutions.
- b. Issues relating to travel, boarding, lodging, miscellaneous expenses shall be incorporated in this Para and shall vary according to the rules, regulations and policies of every institution.



3. TERMS & CONDITIONS

- a. The details for the efficacious implementation of this Memorandum of Understanding shall be jointly worked out on mutually acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- b. The Parties of this memorandum may, by mutual consent, add, modify, amend, delete, review or revise any term(s) and condition (s) of this agreement.
- c. The MOU shall remain in force for a period of Five Years from the date of its signature and seal, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding duties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this **MOU** undertake to treat as **CONFIDENTIAL AND PRIVILEGED** information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be as per mutually acceptable terms.
- e. This MOU shall require the ratification of the competent academic/executive body of both the institutions.

DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)

(AISHE Code : C - 41293, PUN Code - IMMP014030)



Authorized signatory on behalf of Dnyansagar Institute of Management and Research (DIMR),
SKP Campus, Baner Balewadi Rd, Laxman Nagar, Baner, Pune -411045 (MS)

Dr. Sajid Alvi
Director,
Dnyansagar Institute of Management & Research, SKP Campus,
Balewadi, Pune -411045 (MS)

Seal:



Date:

Authorized signatory on behalf of Dr. D. Y. Patil Institute of Management and Entrepreneur
Development (DYPIMED), Sr. No. 27/A/1/2c, Near Eco City, Talegaon, Varale, Pune –
410507 (MS)

Dr. Priyanka Singh
Director



Dr. D. Y. Patil Institute of Management and Entrepreneur Development (DYPIMED),
Sr. No. 27/A/1/2c, Near Eco City, Talegaon, Varale, Pune – 410507 (MS)

Seal:

Date:

Witnesses:

**SHRI KHANDERAI PRATISHTHAN'S
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)
(AISHE Code : C - 41293, PUN Code - IMMP014030)



**Activities under MoU
Dr. D. Y. Patil Institute of
Management and Entrepreneur
Development (DYPIMED), Pune**



SK
Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

SKP Campus, Baner, Balewadi, Pune - 411 045 INDIA
☎ 7767800401 - 10 ✉ director@dimr.edu.in 🌐 www.dimr.edu.in



Dr. D.Y. PATIL
Institute of Management &
Entrepreneur Development

Dr. D. Y. Patil Institute of Management
and Entrepreneur Development, Pune

CERTIFICATE

This is to certify that,

Dr. Swati Singh
of DTMR

has participated in "Training Session on Canva"
on 19th May 2023.




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045


Dr. Priyanka Singh
Director



Dr. D.Y. PATIL
Institute of Management &
Entrepreneur Development

**Dr. D. Y. Patil Institute of Management
and Entrepreneur Development, Pune**

CERTIFICATE

This is to certify that,

Dr. Poonam Khadke.
of DTMR

has participated in "Training Session on Canva"
on 19th May 2023.




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune


Dr. Priyanka Singh
Director



Dr. D.Y. PATIL
Institute of Management &
Entrepreneur Development

**Dr. D. Y. Patil Institute of Management
and Entrepreneur Development, Pune**

CERTIFICATE

This is to certify that,

Dr. Manish Khaladkar
of DTMR

has participated in "IPR and Entrepreneurship"
on 17-02-2023.




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045


Dr. Priyanka Singh
Director



Dr. D.Y. PATIL
Institute of Management &
Entrepreneur Development

**Dr. D. Y. Patil Institute of Management
and Entrepreneur Development, Pune**

CERTIFICATE

This is to certify that,

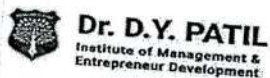
Prof Nadeem kazi
of DIMR

has participated in "IPR and Entrepreneurship"
on 17-02-2023.




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045


Dr. Priyanka Singh
Director



Dr. D.Y. PATIL
Institute of Management &
Entrepreneur Development

**Dr. D. Y. Patil Institute of Management
and Entrepreneur Development, Pune**

CERTIFICATE

This is to certify that,

Prof. Nilam Naidu
of DTMR

has participated in "One Week Online Workshop on
Research Methodology"
from 3rd June 2023 to 24th June 2023




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045


Dr. Priyanka Singh
Director



MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (“MOU”) is signed on 18th of October 2021 by and between

Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

AND

S. B. Patil Institute of Management, Sector No. 26, Near Akurdi Railway Station, Pradhikaran, Nigdi, Pune - 411 044. (MS)

BACKGROUND OF PARTIES

Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

Dnyansagar Institute of Management and Research (DIMR) was established by Shri Khanderao Pratishthan Charitable Educational Trust. The intention behind imparting education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory learning process for MBA, wherein teachers and students are co-travellers in the search of ‘Understanding of Knowledge’. In our approach, we do not want to label anything as a ‘Final Answer’; we believe in triggering the curiosity in the minds of students, and we firmly believe that the rest happens in its own accord. DIMR is approved by AICTE – New Delhi and is affiliated to Savitribai Phule Pune University; with a modest intake capacity of 180 for MBA students, we are all set to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmes and hence make a meaningful contribution to the socio-economic development of India.

S. B. Patil Institute of Management, Sector No. 26, Near Akurdi Railway Station, Pradhikaran, Nigdi, Pune - 411 044. (MS)

S. B. Patil Institute of Management (SBPIM) is one of the Best MBA Institute in Pune, established in 2009, nurtured and managed by Pimpri Chinchwad Education Trust.

The Trust, which has been in existence in the field of education since 1990. We strongly believe that two years of 'MBA programme from Savitribai Phule Pune University is an opportunity for our students to develop as true Business Professionals and we are determined to create Global Business Professionals using the best Infrastructural Facilities. Highly Experienced faculty, well established "Industry-Focused Teaching-Learning process" and Industry-Institute partnership in developing "Entrepreneurs" & "Ready to use Employees".

DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)

(AISHE Code : C - 41293, PUN Code - IMMP014030)



Having the intake of 180 students, SBPIM has been functioning proactively to provide the best professional environment to MBA students in terms of Academics, Industry & Business oriented tailor-made trainings, Sports, Co-Curricular & Extra Curricular activities, Cultural activities, various competitions, etc to create true business professionals.

The Output of any Institute is the Input of industry. We sincerely thank our Industrial counterparts who, under our C2C (Corporate to Campus) program, help shaping the industry focused personalities of our students through their direct mentorship and continued interaction.

Research is the backbone of SBPIM. A Research Centre was established in the year 2012-13 at SBPIM with an objective of promoting a research culture among the faculty and students. The centre is an approved Ph.D. Research Centre under the Savitribai Phule Pune University. 26 students are doing their Ph.D. research work and 26 Ph.D. students have been awarded Ph.D. The research centre conducts various research activities for the researchers. The centre publishes a bi annual research journal which is included in the UGC notified approved list of research journals. Every year the National conference is organized in SBPIM in collaboration with Savitribai Phule Pune University, Pune on different Research Themes.

PURPOSE

It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of:

- i. Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- ii. Studies in various disciplines
- iii. Inter-disciplinary and multi-disciplinary studies

NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE -411045 (MS) AND S. B. PATIL INSTITUTE OF MANAGEMENT, SECTOR NO. 26, NEAR AKURDI RAILWAY STATION, PRADHIKARAN, NIGDI, PUNE - 411 044. (MS)

have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations



1. FIELD OF COOPERATION:

- a. Both the institutions shall evolve a mutually acceptable schedule to develop programs, hold seminars and exchange visits.
- b. **The said academic interaction and intellectual assimilation may include-**
 - i. Faculty / staff development and exchange
 - ii. Exchange of students
 - iii. Seminars, research, conferences and workshops
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 - v. Collaborative social and extension activities

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- a. Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutions shall be encouraged to work in tandem in the laboratories, workshops, faculties and departments of both the institutions.
- b. Issues relating to travel, boarding, lodging, miscellaneous expenses shall be incorporated in this Para and shall vary according to the rules, regulations and policies of every institution.

3. TERMS & CONDITIONS

- a. The details for the efficacious implementation of this Memorandum of Understanding shall be jointly worked out on mutually acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
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- c. The MOU shall remain in force for a period of Five Years from the date of its signature and seal, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding duties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this **MOU** undertake to treat as **CONFIDENTIAL AND PRIVILEGED** information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be as per mutually acceptable terms.
- e. This MOU shall require the ratification of the competent academic/executive body of both the institutions.

DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)
(AISHE Code : C - 41293, PUN Code - IMMP014030)



Authorized signatory on behalf of Dnyansagar Institute of Management and Research (DIMR),
SKP Campus, Baner Balewadi Rd, Laxman Nagar, Baner, Pune -411045 (MS)

Dr. Sajid Alvi
Director,
Dnyansagar Institute of Management & Research, SKP Campus,
Balewadi, Pune -411045 (MS)

Seal:

Date: 18/10/2021



Authorized signatory on behalf of S. B. Patil Institute of Management, Sector No. 26, Near
Akurdi Railway Station, Pradhikaran, Nigdi, Pune - 411 044. (MS)

Dr. Kirti Dharwadkar
Director,
S. B. Patil Institute of Management,
Pradhikaran, Nigdi, Pune - 411 044. (MS)

Seal:

Date: 18/10/2021



Witnesses:



**SHRI KHANDERAI PRATISHTHAN'S
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)
(AISHE Code : C - 41293, PUN Code - IMMP014030)



**Activities under MoU
S. B. Patil Institute of
Management, Pune**




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

SKP Campus, Baner, Balewadi, Pune - 411 045 INDIA
☎ 7767800401 - 10 ✉ director@dimr.edu.in 🌐 www.dimr.edu.in





**S. B. PATIL INSTITUTE OF
MANAGEMENT, PUNE**

CERTIFICATE

This is to certify that,

Dr. Swati Singh
of DTMR

**has participated in "FDP on "Systematic Literature
Review Process"
on 2 nd April 2023**




Director
Dnyansagar Institute of Management and
Research
Batewadi, Pune-411045


Dr. Kirti Dharwadkar
Director



PIMPRI CHINCHWAD EDUCATION TRUST
A Trusted Brand in Education Since 1990..

Pimpri Chinchwad Education Trust's
S. B. PATIL INSTITUTE OF MANAGEMENT

NAAC AND NBA ACCREDITED MBA PROGRAMME



Certificate OF PARTICIPATION

This is to certify that

SUNDAR ROHIDAS PACHKUDAVE

has successfully participated in
an IQAC initiated One Day Librarians Development Program (LDP) on
“Enhancing the Library Services: Past, Present and Future”
Organized by SBPIM Library on 11th January 2023.

Ms. Swati Satpute
Librarian & LDP Coordinator

Dr. Kirti Dharwadkar
Director, SBPIM



Director

Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



PIMPRI CHINCHWAD EDUCATION TRUST'S

S. B. PATIL INSTITUTE OF MANAGEMENT

(Approved by AICTE & Permanently Affiliated to Savitribai Phule Pune University)

(NBA Accredited and NAAC Accredited)

Sect.No. 26, Near Akurdi Railway Station, Pradhikaran, Nigdi, Pune - 411044.

Ph. : (020) 27656900 / 7887570600 / (020) 27600224 Website : www.sbpatilmba.com E-mail : sbpatilmba@gmail.com



Ref. No. : SBPIM/2022-23/ SPPU/SSC/272

Date : 13/02/2023

To,

Dr. Alvi Sajid Shaukatali
SKP's Dnyansagar Institute of
Management and Research,
Balewadi, Pune - 411 045.

Sir,

On behalf of Pimpri Chinchwad Education Trust's S. B. Patil Institute of Management, Nigdi, Pune and in person, I wish to extend our sincere thanks to you for your visit to the Institute for the purpose of Staff Selection Committee Meeting held on 13th February, 2023. We kindly appreciate suggestions and guidance given during the Staff Selection Process.

Thanking you once again for sparing your valuable time and making it convenient to visit the campus and looking forward for the same co-operation and guidance in future.

Thanking you,

Yours,



Dr. Kirti S. Dharwadkar
Director



Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



SKP's
DNYANSAGAR INSTITUTE OF
MANAGEMENT AND RESEARCH
SKP Campus, Balewadi, Pune - 411045

CERTIFICATE

This is to certify that,

Dr. Kajal Maheshwari

of S.B. Patil Institute of Management, Pune

has participated in *"Faculty Development Program on Intellectual Property Rights"*

from 19/12/2022 to 23/12/2022




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045


Dr. Sajid Alvi
Director



DNYANSAGAR INSTITUTE OF
MANAGEMENT AND RESEARCH
SKP Campus, Balewadi, Pune - 411045

CERTIFICATE

This is to certify that,

Prof. pranita Burbuse

of S.B. patil Institute of Management, pune

has participated in "*Faculty Development Program on Research Methodology
in Management*" from 15/11/2021 to 19/11/2021

Dr. Sajid Alvi
Director




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



**S. B. PATIL INSTITUTE OF
MANAGEMENT, PUNE**

CERTIFICATE

This is to certify that,

Dr. Manisha Jagtap
of DTMR

**has participated in "National Conference"
from 13th to 14th May 2022**

**Dr. Kirti Dharwadkar
Director**



Director
**Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045**

**MEMORANDUM OF UNDERSTANDING (MoU)
BETWEEN
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH
AND
SQUARE YARDS**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 12th of March 2022 by and between.

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Square Yards. The second party, and represented herein by its Regional Manager Mr. Saket Khandelwal

WHEREAS:

- A) First Party is a Higher Educational Institution named: **Dnyansagar Institute of Management and Research, Pune**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) **Square Yards, Pune**, - the Second Party is engaged in Real Estate.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1

CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

CLAUSE 2

SCOPE OF THE MoU

- 2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

CLAUSE 3

VALIDITY

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

CLAUSE 4

RELATIONSHIP BETWEEN THE PARTIES

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party



Dr. Sajid Alvi
Director
DIMR, Pune



Second Party



Mr. Saket Khandelwal
Regional Manager
Square Yards



**SHRI KHANDERAI PRATISHTHAN'S
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)
(AISHE Code : C - 41293, PUN Code - IMMP014030)



**Activities Under MoU
Square Yards**




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

A Report on Staff Development (Non-Teaching) Program

SKP Campus, Baner, Balewadi, Pune - 411 045 INDIA
7767800401 - 10 director@dimr.edu.in www.dimr.edu.in



**SHRI KHANDERAI PRATISHTHAN'S
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)
(AISHE Code : C - 41293, PUN Code - IMMP014030)



Dnyansagar Institute of
Management and
Research, Pune

Welcomes

**■ square
yards** Real estate
made
real easy

For a
Pool Campus Drive

Role:
'BUSINESS DEVELOPMENT EXECUTIVE'

Eligibility: MBA (Marketing)

On
29 MARCH 2022

Time: 10:00 am

REGISTER



**LINK IN THE
DESCRIPTION**

Venue:

Auditorium, Dnyansagar Institute of Management and Research
SKP Campus, Balewadi, Pune

7767800409/ 408

www.dimr.edu.in



Director

Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

SKP Campus, Baner, Balewadi, Pune - 411 045 INDIA
☎ 7767800401 - 10 ✉ director@dimr.edu.in 🌐 www.dimr.edu.in



**SHRI KHANDERAI PRATISHTHAN'S
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)
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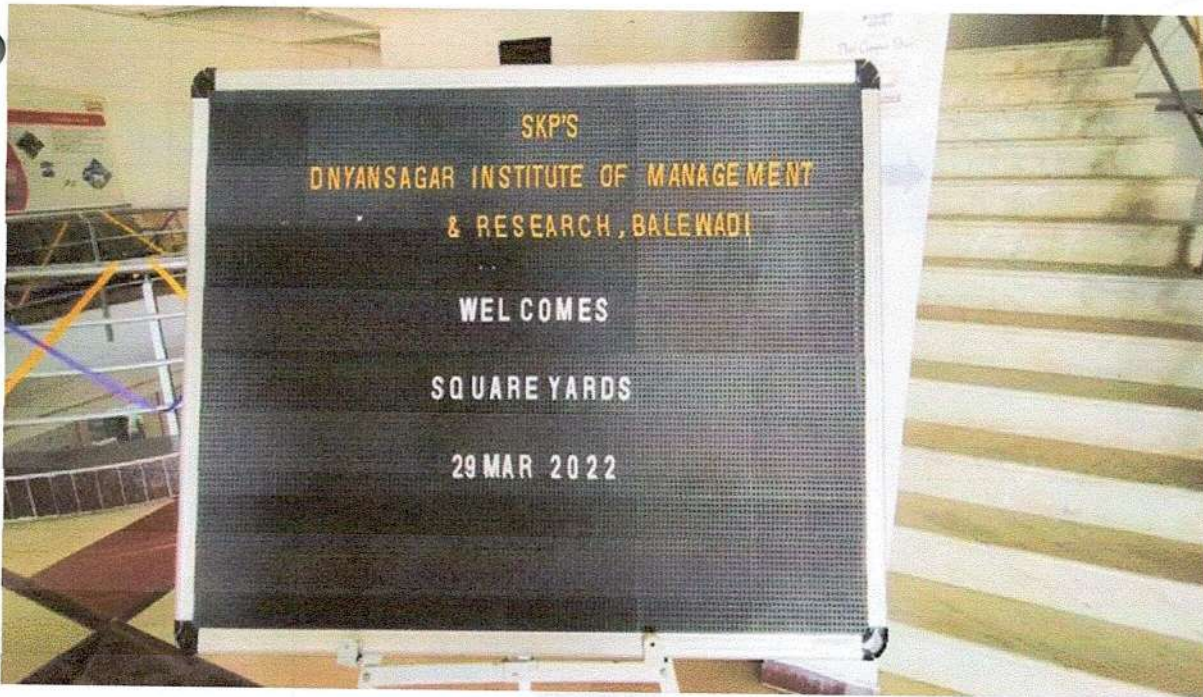
Pool Campus Drive

Event Type: Extension & Outreach Activity

Event Name: Pool Campus Drive

Day & Date: Tuesday, 29th March 2022

Participating Company: Square Yards




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

& SKP Campus, Baner, Balewadi, Pune - 411 045 INDIA
☎ 7767800401 - 10 ✉ director@dimr.edu.in 🌐 www.dimr.edu.in





**SHRI KHANDERAI PRATISHTHAN'S
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)
(AISHE Code : C - 41293, PUN Code - IMMP014030)



Objectives of the Event:

- To provide the opportunities for the aspiring students to showcase their skills and secure the jobs in the organizations.
- To identify talented and qualified candidate from the pool of students
- To help in bridging the gap between industry and academics.

Event Description:

DIMR has organized a Pool Campus Drive on 29th March 2022 for the Square Yards Real Estate Company for the role of Business Development Executive.

Pool Campus Drive received a great response with 200+ Registrations from the UG and PG Students of many colleges in Pune and other cities.

During the pool campus drive company representatives delivered presentations about their organizations, their expectations and career growth. Following the presentations the recruitment process started. The students got the chance to interact with the representatives and gained valuable insights

Event was managed by DIMR MBA Students.

Learning Outcome:

- Participating companies are able to acquire the talent from the pool of candidates.
- Students got career opportunity.
- Students got the opportunity of networking and professional developments.




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045





DIMR Placement <placement@dimr.edu.in>

Squareyards - Proposal for Campus Placement Drive

2 messages

Aastha Goyal <aastha.goyal@squareyards.co.in>

Mon, Mar 14, 2022 at 12:50 PM

To: "placement@dimr.edu.in" <placement@dimr.edu.in>, "vishalnicholas@dimr.edu.in" <vishalnicholas@dimr.edu.in>

Dear Sir,

This is to bring to your kind notice, I am Aastha Goyal, Area Sales Manager from Squareyards, Pune.

We as an organization are putting up a proposal for campus recruitment to hire graduates or freshers for our firm. We would like you to arrange the campus recruitment drive as soon as possible. Kindly find the company profile and JD attached herein.

For further details, please reach out to aastha.goyal@squareyards.co.in.

We await your cooperation and response.

Thanks and Regards

Aastha Goyal

Area Sales Manager - Square Yards Consulting Private Limited

+918800003060

About Square Yards

Square Yards is India's largest integrated platform for Real Estate & Mortgages and one of the fastest growing PropTech platform in UAE, Rest of Middle East, Australia & Canada. Square Yards platform offers an integrated consumer experience & covers the full real-estate journey from search & discovery, transactions, home loans, interiors, rentals, property management and post-sales service – fully integrating buyers to an extensive network of 500+ partner real estate developers, 150,000+ Agents and 100+ banks & NBFCs. Square Yards is also building B2B disruptive SaaS platforms for stakeholders such as Developers, Banks and Agents. Square Yards today ranks in the top 20 consumer tech start-ups in India in terms of GTV (~USD1bn), top 50 in terms of revenue (~USD50mn) and is amongst the handful of consumer tech start ups in India which are profitable. Square Yards has achieved a significant scale in just 6 years and is one of the few Indian start-ups which have successfully expanded globally. It has direct presence in 20+ cities globally and has more than 5000+ employees across 9 Countries - one of the few Indian startups to have transitioned successfully to Global landscape, with more than quarter of revenues coming from the global markets such as Middle East, Australia and Canada.

With the help of Data Analytics and VR tools, squareyards.com is trying to disrupt the traditional eco system of marketplaces, with a bet on building the first MLS in India. At the same time, adjacent B2C platforms such as Square Capital, Azuro, Interior Company, PropsAMC & PropVR are scaling up to become category leaders led by significant strategic benefits of playing the entire value chain.

<https://mail.google.com/mail/u/1/?ik=1310a7fa5c&view=ot&search=all&permthid=thread-f:1727259197432301795&siml=mso-f:1727259197432...> 1/2




 Director
 Dnyansagar Institute of Management and
 Research
 Balewadi, Pune-411045

■ square
yards

Rushikesh Umap

	Yearly CTC	Monthly CTC
CTC	280,000	23,334
Earning		
Basic	182,000	15,167
HRA	76,400	6,367
Statutory Benefits		
PF (Employer Part)	21,600	1,800
Monthly Gross	258,400	21,534
PF (Employee Part)	21,600	1,800
P TAX	2,400	200
PA Cover	180	15
Medicclaim	4,800	400
Net Pay	229,420	19,119

*In the event of mutual separation, your notice period would be 0 days till you're on probation & 15 days after confirmation.




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

**MEMORANDUM OF UNDERSTANDING (MoU)
BETWEEN
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH
AND
SCMC PVT. LTD.**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 15th of September 2021 by and between.

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And SCMC Pvt. Ltd. The second party, and represented herein by its Cofounder & Director Mr. Vikas Saraf

WHEREAS:

- A) First Party is a Higher Educational Institution named: **Dnyansagar Institute of Management and Research, Pune**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) **SCMC Pvt. Ltd., Pune**, - the Second Party is engaged in Software Services.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1

CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

CLAUSE 2

SCOPE OF THE MoU

- 2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

CLAUSE 3

VALIDITY

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

CLAUSE 4

RELATIONSHIP BETWEEN THE PARTIES

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

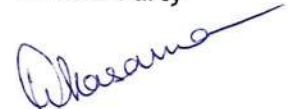
First Party



Dr. Sajid Alvi
Director
DIMR, Pune



Second Party



Mr. Vikas Saraf
Director
SCMC Pvt. Ltd., Pune



**SHRI KHANDERAI PRATISHTHAN'S
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)
(AISHE Code : C - 41293, PUN Code - IMMP014030)



**Activities Under MoU
SCMC PVT LTD**




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

A Report on Staff Development (Non-Teaching) Program

SKP Campus, Baner, Balewadi, Pune - 411 045 INDIA
7767800401 - 10 director@dimr.edu.in www.dimr.edu.in



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**DNYANSAGAR INSTITUTE OF MANAGEMENT
& RESEARCH, PUNE**

Presents

**SUMMER
INTERNSHIP PROGRAM
POOL CAMPUS DRIVE 2023**

Date 4th July 2023

Dnyansagar Institute of
Management & Research,
SKP Campus, Balewadi, Pune.

HIGHLIGHTS

- Free Entry
- Multiple profile openings
- 20+ Companies

Register by scanning the
QR Code



Companies Participating



VISHWASYA™
Vishwasya Technologiss Private Limited



many more

Director

**Dnyansagar Institute of Management and
Research,
Balewadi, Pune-411045**



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☎ 7767800401 - 10 ✉ director@dimr.edu.in 🌐 www.dimr.edu.in



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(AISHE Code : C - 41293, PUN Code - IMMP014030)



Company Representative interacting with the participating students



Interview of the students



Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

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☎ 7767800401 - 10 ✉ director@dimr.edu.in 🌐 www.dimr.edu.in





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Objectives of the Event:

- To provide the opportunities for the aspiring students to showcase their skills and secure the jobs in the organizations.
- To identify talented and qualified intern from the pool of candidates
- To help in bridging the gap between industry and academics.

Event Description:

DIMR had organized a Summer Internship Program Pool Campus Drive on 4th July 2023. Invited more than 70 institutes' students and 20 companies to participate in the SIP pool campus drive. More than 250 students had participated from the different institutes of Pune.

There were 11 Companies who had participated and conducted the interviews for selecting internship students. The companies who had participated were Lapis Reality, Vishwasaya Technologies, SCMC, Bravishma, Winner Technologies, Niva Bupa, Fundsmart, Apana Ghar, Wisteria Properties, Innonesta Technologies and First Research. The drive was open for MBA /PGDM students from different universities and institute making it an inclusive platform.

The event witnessed enthusiastic participation with 850+ registrations and 250+ students appeared for the interview. The candidates were able to interact with the representatives from various companies and gained valuable insights.

During the drive company representative delivered presentations about their organizations, highlighting their values and career opportunities. Following the presentations, the recruitment process commenced.

Learning Outcome:

- Participating companies are able to acquire the talent from pool of candidates.
- Students got career opportunity.
- Students got the opportunity of networking and professional development.



Dnyansagar Institute of Management & Research
Balewadi, Pune-411045

Balewadi, Pune-411045

Director
Dnyansagar Institute of Management and Research
Balewadi, Pune-411045

Balewadi, Pune-411045

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DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

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SIP Pool Campus Drive

Event Type: Extension & Outreach Activity

Event Name: SIP Pool Campus Drive

Day & Date: Tuesday, 4th July 2023

Venue: DIMR Institute

Participating Companies: 11 companies participated as a recruiter and more than 250 students across the Pune



Students of different institutes doing their registration for the SIP pool campus drive



Fwd: Thank you for giving an opportunity to our students for Internship Project

1 message

vishal nicholas <vishalnicholas@dimr.edu.in>
To: "Dr. Asita Ghewari" <asitaghwari@dimr.edu.in>

Thu, Jan 4, 2024 at 10:41 AM

Warm Regards,

*Vishal Nicholas
Placement Department
DnyanSagar Institute of Management & Research (DIMR)
Balewadi - Pune
Cell No 7767800409
www.dimr.edu.in*

----- Forwarded message -----

From: vishal nicholas <vishalnicholas@dimr.edu.in>
Date: Tue, Jun 28, 2022 at 11:11 PM
Subject: Thank you for giving an opportunity to our students for Internship Project
To: <vikas.saraf@scmcpvt.com>

To,

Mr Vikas Saraf,

SCMC Pvt Ltd .

Pune -Maharashtra

Subject: Gratitude for the 'Summer Internship Opportunity' in your organization.

Dear Sir,

Dnyansagar Institute of Management and Research, Pune would like to thank you for giving our MBA students an opportunity to complete their 'Summer Internship Project' in your esteemed organization.

Our students had the great learning opportunity to pursue their 'Summer Internship' at your organization. During the internship, our students had the prospect to gain valuable insight into the industry. We are sure that this hands-on learning experience will help students throughout their careers.



Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

Fwd: Resumes of Hr students

2 messages

vishal nicholas <vishalnicholas@dimr.edu.in>
To: "Dr. Asita Ghewari" <asitaghwari@dimr.edu.in>

Thu, Jan 4, 2024 at 10:42 AM

Warm Regards,

Vishal Nicholas
Placement Department
DnyanSagar Institute of Management & Research (DIMR)
Balewadi - Pune
Cell No 7767800409
www.dimr.edu.in

----- Forwarded message -----

From: **vishal nicholas** <vishalnicholas@dimr.edu.in>
Date: Mon, Jul 17, 2023 at 10:55 AM
Subject: Re: Resumes of Hr students
To: Amit Dandhale <amitd@scmcpvt.com>

Dear Amit,

This is the timing for online interviews of SCMC for tomorrow Tuesday 18th July

- 1) Nisha Shinde - 12:00 pm
- 2) Sanmati Ghorpade - 12:15 pm
- 3) Akansha Gaikwad - 12:30 pm
- 4) Pallavi Thorat - 12:45 pm

The below are the names of the candidates with timings of Wednesday 19th July.

- 1) Priyanka Chavan - 12:00 pm
- 2) Manali Bambere - 12:15 pm
- 3) Ashwini Thorat - 12:30 pm
- 4) Shweta Mane - 12:45 pm

Warm Regards,

Vishal Nicholas
Placement Department
DnyanSagar Institute of Management & Research (DIMR)
Balewadi - Pune
Cell No 7767800409
www.dimr.edu.in

On Mon, Jul 17, 2023 at 10:46 AM Amit Dandhale <amitd@scmcpvt.com> wrote:

Hi sir,

Below link for Interviews.

<https://meet.google.com/qjj-pzvd-cwe>




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045



MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (“MOU”) is signed on 13th of July 2021 by and between

Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

AND

International Institute of Management Science (IIMS), S. No. 169/1/A, Chinchwad, Opposite to Elpro International, Pune, Maharashtra, 411033, (MS)

BACKGROUND OF PARTIES

Dnyansagar Institute of Management and Research (DIMR), SKP Campus, Balewadi, Pune -411045 (MS)

Dnyansagar Institute of Management and Research (DIMR) was established by Shri Khanderao Pratishthan Charitable Educational Trust. The intention behind imparting education is to pass the values, rules and concepts to generations to come. We, at DIMR, implement an exploratory learning process for MBA, wherein teachers and students are co-travellers in the search of ‘Understanding of Knowledge’. In our approach, we do not want to label anything as a ‘Final Answer’; we believe in triggering the curiosity in the minds of students, and we firmly believe that the rest happens in its own accord. DIMR is approved by AICTE – New Delhi and is affiliated to Savitribai Phule Pune University; with a modest intake capacity of 180 for MBA students, we are all set to ignite lives of students with the light of knowledge. DIMR is intended to improve the industry practices through research, training and consultancy programmes and hence make a meaningful contribution to the socio-economic development of India.

International Institute of Management Science (IIMS), S. No. 169/1/A, Chinchwad, Opposite to Elpro International, Pune, Maharashtra, 411033, (MS)

International Institute of Management Science (IIMS) under the auspices of Yashaswi aspires to make academic issues and commitments as the key concerns for today's generation. An ISO 9001 certified, Approved by AICTE and Accredited by NAAC, the Institute offers MBA, MCA Programme and Ph.D. research centre affiliated to Savitribai Phule Pune University. IIMS is a permanent Member with All India Management Association (AIMS). The MBA (Master in Business Administration) Programme at IIMS is 2 Years full time, dual specialization programme in the areas of Marketing, Finance, Human Resource, Operations and Analytics. The course is in-sync with the latest industry happenings and practices. The students are exposed to the best training in marketing, operations, finance and management. The diverse range of studies will ensure the best career prospects for the students wherever they go. The

DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH

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(AISHE Code : C - 41293, PUN Code - IMMPO14030)



MCA (Master of Computer Applications) Programme is a two-year professional master's degree programme in Computer Science approved by AICTE, Government of India. The major thrust is on giving the students a sound background in computing, business functioning and mathematics relevant to information technology. The Institute also offers many value added and certification courses to inculcate required skills among the students to meet the industry standards. The young learners at the institute are encouraged to address challenges in the business world and to keep themselves abreast with key economic and business issues through structured reading, writing and research.

PURPOSE

It is statutory object of both the institutions to disseminate and advance knowledge by providing instructional, research and extension facilities in such branches of learning as it may deem fit and it shall endeavour to provide students and teachers the necessary atmosphere and facilities for the promotion of:

- i. Innovations in education leading to restructuring of courses, new methods of teaching and learning and integral development of personality.
- ii. Studies in various disciplines
- iii. Inter-disciplinary and multi-disciplinary studies

NOW THEREFORE DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH (DIMR), SKP CAMPUS, BALEWADI, PUNE -411045 (MS) AND INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCE (IIMS), S.NO. 169/1/A, CHINCHWAD, OPPOSITE TO ELPRO INTERNATIONAL, PUNE, MAHARASHTRA, 411033, (MS)

have intended, agreed and consented to the following terms and deeds in pursuance of a common intent to promote and develop the provisions for following collaborations

1. FIELD OF COOPERATION:

- a. Both the institutions shall evolve a mutually acceptable schedule to develop programs, hold seminars and exchange visits.
- b. The said academic interaction and intellectual assimilation may include-**
 - i. Faculty / staff development and exchange
 - ii. Exchange of students
 - iii. Seminars, research, conferences and workshops
 - iv. Collaborations in the sharing of academic data, scientific information, intellectual property, articles and publications
 - v. Collaborative social and extension activities

2. EXCHANGE OF STUDENTS / TEACHERS:

- a. Reciprocal agreements based on mutually acceptable terms shall be accomplished to give an impetus to collaborative research and joint projects. Teachers, researchers, guides and students of both the institutions shall be encouraged to work in tandem in the laboratories, workshops, faculties and departments of both the institutions.
- b. Issues relating to travel, boarding, lodging, miscellaneous expenses shall be incorporated in this Para and shall vary according to the rules, regulations and policies of every institution.

3. TERMS & CONDITIONS

- a. The details for the efficacious implementation of this Memorandum of Understanding shall be jointly worked out on mutually acceptable terms within the parameters of the policies, rules and regulations of both the institutions.
- b. The Parties of this memorandum may, by mutual consent, add, modify, amend, delete, review or revise any term(s) and condition (s) of this agreement.
- c. The MOU shall remain in force for a period of Five Years from the date of its signature and seal, and may be terminated by either side by giving six months' notice to that effect in writing. However, notwithstanding the notice of the intent to terminate the memorandum, all rights, obligations and corresponding duties and subsisting therein shall be respected and mandated till the finalization and accomplishment thereof.
- d. The parties to this **MOU** undertake to treat as **CONFIDENTIAL AND PRIVILEGED** information of the other institution, which is so classified in advance. The terms of confidentiality and mode of disclosure shall be as per mutually acceptable terms.
- e. This MOU shall require the ratification of the competent academic/executive body of both the institutions.

**SHRI KHANDERAI PRATISHTHAN'S
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)
(AISHE Code : C - 41293, PUN Code - IMMP014030)



Authorized signatory on behalf of Dnyansagar Institute of Management and Research (DIMR),
SKP Campus, Baner Balewadi Rd, Laxman Nagar, Baner, Pune -411045 (MS)

Dr. Sajid Alvi
Director,
Dnyansagar Institute of Management & Research, SKP Campus,
Balewadi, Pune -411045 (MS)

Seal:

Date:



Authorized signatory on behalf of International Institute of Management Science (IIMS), S.No.
169/1/A, Chinchwad, Opposite to Elpro International, Pune, Maharashtra, 411033, (MS)

Dr. Shivaji Mundhe
Director
International Institute of Management Science (IIMS),
Chinchwad, Maharashtra, 411033, (MS)

Seal:

Date:



Witnesses:



**SHRI KHANDERAI PRATISHTHAN'S
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

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(AISHE Code : C - 41293, PUN Code - IMMP014030)



**Activities under MoU
International Institute of
Management Science (IIMS),Pune**




Director
**Dnyansagar Institute of Management and
Research**
Balewadi, Pune-411045

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☎ 7767800401 - 10 ✉ director@dimr.edu.in 🌐 www.dimr.edu.in





SKP's
DNYANSAGAR INSTITUTE OF
MANAGEMENT AND RESEARCH
SKP Campus, Balewadi, Pune - 411045

CERTIFICATE

This is to certify that,

Dr. Vandana Mohanti

of IIMS, Pune

has participated in *"Faculty Development Program on Intellectual Property Rights"*

from 19/12/2022 to 23/12/2022




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045


Dr. Sajid Alvi
Director



DNYANSAGAR INSTITUTE OF
MANAGEMENT AND RESEARCH
SKP Campus, Balewadi, Pune - 411045

CERTIFICATE

This is to certify that,

Prof. Pushparaj Wagh

of International Institute of Management Science, Pune
has participated in "*Faculty Development Program on Research Methodology
in Management*" from 15/11/2021 to 19/11/2021

Dr. Sajid Alvi
Director




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

**MEMORANDUM OF UNDERSTANDING (MoU)
BETWEEN
DNYANSAGAR INSTITUTE OF MANAGEMENT AND RESEARCH
AND
FINKOMM EDUVENTURES**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 16th of March 2021 by and between.

Dnyansagar Institute of Management and Research, Pune, the First Party represented herein by its Director of Dnyansagar Institute of Management and Research, Pune, And Finkomm Eduventures. The second party, and represented herein by its Director Sajeew Pillai.

WHEREAS:

- A) First Party is a Higher Educational Institution named: **Dnyansagar Institute of Management and Research, Pune**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) Finkomm Eduventures, Pune, - the Second Party is engaged in Edutech.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1

CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

CLAUSE 2

SCOPE OF THE MoU

- 2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.
- 2.4 There is no financial commitment on the part of the Dnyansagar Institute of Management and Research, Pune, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.
- 2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

CLAUSE 3

VALIDITY

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

CLAUSE 4

RELATIONSHIP BETWEEN THE PARTIES

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

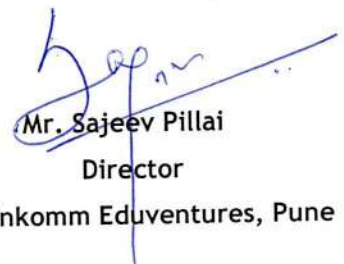
First Party



Dr. Sajid Alvi
Director
DIMR, Pune



Second Party



Mr. Sajeev Pillai
Director
Finkomm Eduventures, Pune



**SHRI KHANDERAI PRATISHTHAN'S
DNYANSAGAR INSTITUTE OF MANAGEMENT & RESEARCH**

(Approved by AICTE, New Delhi, Recognized By Govt. of Maharashtra, Affiliated to S. P. Pune University)
(AISHE Code : C - 41293, PUN Code - IMMP014030)



**Activities Under MoU
FinKomm Eduventure**




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

A Report on Staff Development (Non-Teaching) Program

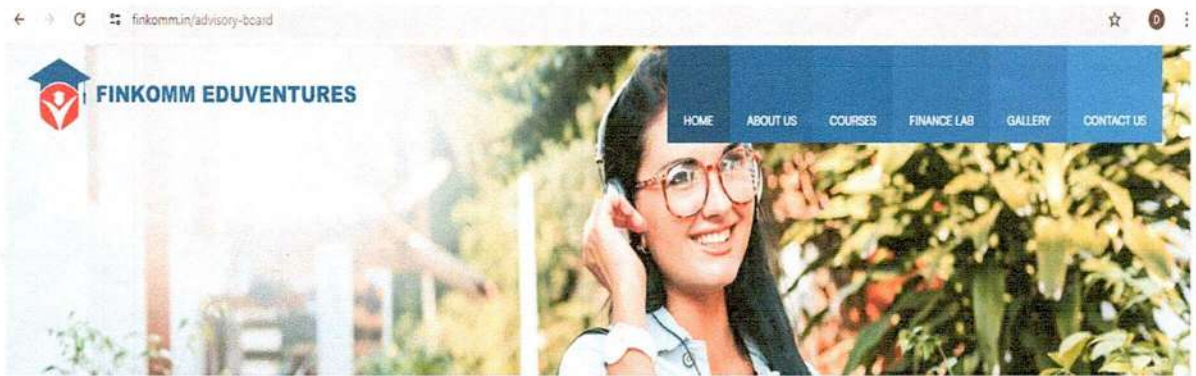
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(AISHE Code : C - 41293, PUN Code - IMMP014030)



Advisory Board



Dr Sajid Alvi
Phd, B.E, Director - DIMR Pune



Dr Baiju Tharakan
Phd, Ex Principal MGM School, NEP Consultant



Mr. Sajeew Pillai
Bsc., MMS



Mr. Prashanth Nair
B.E, IIM-K, Consultant - Start Ups




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045

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7767800401 - 10 director@dimr.edu.in www.dimr.edu.in





To,
Dr. Sajid Alvi
Director
Dnyansagar Institute of Management & Research, Pune

Dear Sir,

I hope this letter finds you well. On behalf of **Finkomm Eduventures.**, I am writing to express our profound gratitude for your exceptional mentorship and guidance, which have been pivotal to our success and growth as a financial certification institute.

Your insights and advice have helped us navigate complex challenges, enhance our curriculum, and achieve significant milestones since 2021. Under your mentorship, we have refined our programs, improved our teaching methods, and strengthened our reputation in the industry.

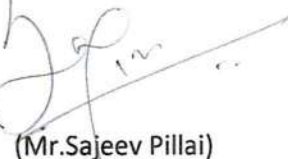
Your dedication to our mission and your willingness to share your knowledge have been truly transformative. Your constructive feedback and encouragement have not only improved our processes but also inspired our team to strive for excellence. The confidence and skills our faculty and students have gained through your guidance are invaluable.

We particularly appreciate the personalized attention you have given to understanding our unique needs and aspirations. Your tailored advice has been instrumental in helping us make informed decisions and implement innovative solutions that benefit our students and the broader financial community.

As we look to the future, we are excited about the continued journey of growth and excellence. We are confident that, with your ongoing mentorship, we will continue to set new benchmarks in financial education and certification.

Once again, thank you for your unwavering support and exceptional mentorship. Your contributions have made a lasting impact on our institute, and we are truly fortunate to have you as our mentor.

For Finkomm Eduventures


(Mr. Sajeev Pillai)
Director




Director
Dnyansagar Institute of Management and
Research
Balewadi, Pune-411045